



October 13, 2012  
 Ref: Renewal  
 RFP Number: 173-0-2010/AT  
 Bid Name: Elevators Maintenance

Dear Melissa Atkins,

In reference to the renewal period for the above mentioned maintenance contract for elevator maintenance, Skyline has enjoyed its relationship with Sumter County as a customer and would like to continue the current service for your facilities. This service shall remain the same in scope as per the original RFP documents and the regular maintenance shall be adjusted at a rate of +4.50% based on the current Consumer Price Index, pending the County's consent. The new rates will be as follows:

<u>Location</u>	<u>Serial</u>	<u>Current Rate</u>	<u>New Rate</u>
Powell Rd.	98056	\$98. Per Month	\$102.41 Per Month
Detention Center	51067	\$98. Per Month	\$102.41 Per Month
Historic Courthouse	05165	\$135. Per Month	\$141.08 Per Month
Judicial Building #1	51066	\$98. Per Month	\$102.41 Per Month
Judicial Building #2	51065	\$98. Per Month	\$102.41 Per Month
Security Vestibule	98057	\$120. Per Month	\$125.40 Per Month
Total.....		\$647. Per Month	\$676.12 Per Month

However, hourly rates for repairs or work will remain unchanged. If you or the County has any questions or concerns, please do not hesitate to contact me at your convenience. Thank you for your business and we look forward to serving you for an additional term.

Best Regards,  
 Peter Orsaeo  
 Sales and Service Manager  
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