

**SUMTER COUNTY BOARD OF COMMISSIONERS
EXECUTIVE SUMMARY**

SUBJECT: Purchase Order #52734 to the Fair Board in the amount of \$56,900 from Tourist Development Taxes

REQUESTED ACTION:

Work Session (Report Only) **DATE OF MEETING:** 3/9/2010
 Regular Meeting Special Meeting

CONTRACT: N/A

Vendor/Entity: Sumter County Fair Board

Effective Date: _____

Termination Date: _____

Managing Division / Dept: _____

BUDGET IMPACT: \$56,900

Annual

FUNDING SOURCE:

Tourist Development Taxes

Capital

EXPENDITURE ACCOUNT:

N/A

HISTORY/FACTS/ISSUES:

The Sumter County BOCC at its 2/23/10 tabled action on this item to gain additional information.

The first question was whether the requested funds represented 100% of the anticipated cost for the emergency PA system and the renovation work on the restrooms and the answer from Mr. Jackson, Fair Board President was yes it was 100% and no match from the Fair Board was anticipated in their grant application.

The second issue was to re-affirm the comment related to the Ag Center being self-sustaining in five years. The attached 2nd amendment to the lease of the property from the Sumter County BOCC to the Fair Board states that there is a commitment from the BOCC starting in 2008 of \$116,000 per year for a period five (5) years to support the Fair Board in establishing enough business at the Ag Center to eliminate this subsidy.

Douglas, Jessica

From: Arnold, Bradley
Sent: Friday, February 26, 2010 9:07 AM
To: @County Commissioners
Subject: FW: Tourist Development Tax Fund Disbursements to Fair Association
Attachments: TDT Disbursements to Fair Assoc.pdf

FYI

From: Howell, Sandee
Sent: Friday, February 26, 2010 9:07 AM
To: Larry Clifton (lclifton@sctnews.com)
Cc: Arnold, Bradley
Subject: Tourist Development Tax Fund Disbursements to Fair Association

Attached is information showing disbursements made to the Fair Association from the Tourist Development Tax Fund.

Sandra Howell

Assistant County Administrator
910 North Main Street
Bushnell, Florida 33513

(352) 793-0200 Voice
(352) 793-0207 FAX

Sandra.Howell@sumtercountyfl.gov

**Fair Board Disbursements from Tourist Development Tax Fund
(as of 2/26/10)**

Check Dt	Check #	Amount
1/16/2007	59939	2,221.46
3/6/2007	60524	3,861.54
3/29/2007	60895	615.10
4/4/2007	61065	6,524.95
5/3/2007	64646	383.80
7/23/2007	63283	1,542.00
8/20/2007	63830	4,872.20
1/10/2008	1007179	2,200.00
1/24/2008	100545	7,994.00
1/24/2008	100545	3,928.89
1/24/2008	100545	26,904.00
1/24/2008	100545	14,816.00
1/24/2008	100545	3,575.00
2/22/2008	101229	4,195.00
4/23/2008	1002335	1,056.93
12/12/2008	1007433	25,658.00
12/12/2008	1007433	42,449.85
1/16/2009	1008161	27,712.15
4/8/2009	1009801	9,790.00
Total		190,300.87

Data collected from G/L History Report by Fiscal Year-Clerk's Finance System

Back up is attached

Going to Becc

PURCHASE ORDER

223

PLEASE FURNISH MERCHANDISE BELOW FOR THE ACCOUNT OF

BOARD OF SUMTER COUNTY COMMISSIONERS

52734

910 N. MAIN STREET, ROOM #201

TELEPHONE 352-793-0200

BUSHNELL, FLORIDA 33513-9402

TO

Sumter County Fair Association
P. O. Box 647
Webster, FL 33597

DATE February 4, 2010

DEPT. Tourism Development Fund

BY *[Signature]*

COPY

FUND	ACCOUNT NO.	QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
111	121-579-4800		<p>Grounds Capital</p> <p>The capital items to be included on this Purchase Order are as follows:</p> <p>Emergency PA System - \$22,400.00 (This Emergency PA System will be used for emergency announcements during fair and normal announcements for other events. During and emergency when housing citizens, the paging system will be invaluable.)</p> <p>Restrooms - \$28,500.00 (Bathroom located in the west area of the grounds. The following will be replaced: shower valves in all six showers, six vanity faucets and sinks, ten toilets, both bathroom doors and hardware, install two sets of doors in the Graham Exhibit Hall, and fix lean to roof in front of the kitchen.</p>	50,900.00	50,900.00
TERMS:				TOTAL	50,900.00

BOARD OF SUMTER COUNTY COMMISSIONERS 50,900.00

DELIVER TO: _____

AUTHORIZED BY: _____

NOTE: ONLY ORIGINAL INVOICES WILL BE CONSIDERED FOR PAYMENT

THIS IS TO CERTIFY THAT THE ABOVE GOODS WERE RECEIVED AND THAT THEY WERE OF THE QUANTITY AND QUALITY ORDERED AND PAYMENT FOR SAME IS HEREBY APPROVED.

DISTRIBUTION:
BLUE COPY - TO BOARD OF COUNTY COMMISSIONERS
WHITE COPY - TO VENDOR
CANARY COPY - TO DEPARTMENT HEAD
GREEN COPY - TO BOARD OF COUNTY COMMISSIONERS

BY: _____ OFFICER OR DEPT. HEAD
DATE: _____
1. MAIL INVOICE TO BOARD OF COUNTY COMMISSIONERS
2. PLEASE SHOW OUR PURCHASE ORDER NUMBER ON ALL INVOICES
3. EACH SHIPMENT MUST BE COVERED BY A SEPARATE INVOICE
4. THE COUNTY OF SUMTER IS EXEMPT FROM STATE SALES AND USE TAX AND FEDERAL EXCISE TAXES. STATE SALES AND USE TAX CERTIFICATE NUMBER 85-8012622366C-3.

Parker, Karen

From: Lee Ann Carr [director@sumterchamber.org]
Sent: Thursday, February 04, 2010 10:07 AM
To: Parker, Karen
Cc: Arnold, Bradley; Bisner, Art
Subject: 012110 TDC Minutes (2)
Attachments: 012110 TDC Minutes (2).doc; 012809 TDC Minutes.doc

Karen,

The minutes have been corrected to reflect the January 21 date. As an FYI, the TDC has not approved these minutes, so they must be considered as "Draft" until the next meeting of the TDC.

The back up information that you requested can be found at this link and will remain there for 7 days. This information should be downloaded in order to preserve the content.

You will note that there is a revised estimated impact form that was provided to the chamber on January 20, 2010. This information was provided too late

<http://www.ShareCow.com/Download.aspx?request=057daa0c-bb8b-4b12-8ec7-2fb65d96ede2>

I have reattached the minutes from the January 28th meeting as well and will resend the weighting sheets by separate email so that you will have those in a scanned format. Please let me know if there is anything else needed.

Best Regards,

Lee Ann Carr | Executive Director
Sumter County Chamber of Commerce
P.O. Box 100 | Sumterville, FL 33585
o: 352.793.3099 | f: 352.793.2120
www.sumterchamber.org
"Your Gateway to Sumter County"

2/4/2010

Sumter County Tourist Tax Development Council Minutes
January 21, 2010
4:00 PM
Sumter County Administration Building
Room 142
910 N. Main Street, Bushnell, FL 33585

The regular meeting of the Tourist Development Council of Sumter County, Florida was called to order by Chairman Doug Gilpin on January 21, at 4:00 PM.

The meeting opened with a salute to the flag.

The following TDC members present and registered their attendance through a verbal roll call.

Present:

Mr. Douglas Gilpin	Sumter County Board of County Commissioners
Mr. Bob Hunt	Wildwood Country Resort
Ms. Robbie Kellum	Wynnhaven
Mr. Steve Lind	Tracy's Point
Mr. Warren Maddox	City of Bushnell
Mr. Dan McCormic	Sumter Crossing Shopping Center
Mr. Douglas Tharp	The Villages

Absent:

Ms. Erin Munz	Sumter County Fair Board
Mr. Robby Strickland	City of Wildwood

Chamber of Commerce Representative

Ms. Lee Ann Carr	Sumter County Chamber of Commerce
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The meeting was called to order by Commissioner Gilpin at 4:00 PM

A flag salute was held to acknowledge our Veteran's.

Commissioner Gilpin welcomed attendees. A roll call vote was taken.

Proper legal notice was given and a quorum was declared.

Review of December 17, 2009 Minutes

Motion by Doug Tharp to approve the Minutes Second: Warren Maddox

Approved Unanimously

Financial Update:

Lee Ann Carr gave the financial update. The footnote that the TDC requested at the last meeting has been added and the report reconciled to Mr. Legge's accounts. It should be noted that the reports will never match exactly since the TDC financials represent allocated amounts instead of actual amounts. Lee Ann Carr noted an error in the report \$15,000 per year allocated to the Chamber should be corrected to \$30,000 with \$15,000 to be spent on advertising and promotional items.

Motion to accept the financial report- Bob Hunt Second: Warren Maddox

Grant Review:

Royal Homecoming:

Grant Request: \$28,500.00.

Not Previously Funded

Ms. Beverly Steele representing Young Performing Artists (YPA) Chamber Review Narrative read in its entirety. The event is culturally centered and is approximately 30 years old. It has outgrown its current site. It is being moved to a new site at the request of the Sumter County Sheriff's Dept. The event, which is currently attended by approximately 5,000-6,000 attendees with 75-85% of these attendees traveling from out-of-town according to the Estimated Impact Statement, is estimated to increase accommodation occupancy rates with an increase in local business sales between 10-20%. Funds from the event will be used for Marketing (10,000.00), Event Entertainment (15,000.00) and to secure the services of a professional event planner (3,500.00) who can maximize sponsorship from both in and out of state with the goal of moving towards self-funding. Event organizers hope to increase attendance by approximately 1500 this year (2010). The name will be changed to the Royal Homecoming Multi-cultural Festival and will begin to incorporate the history of the area. Entertainment is planned for June 12th to bring

tourist in the weekend prior to the actual homecoming event. The week between the scheduled event weekends is an opportunity to promote tourism. Sponsorship has not been solicited although there are plans to approach major sponsors.

There is no cost to enter the event which previously occurred in a public park. The event previously made \$8000.00 on parking.

Two potential sites within the Royal Community have been identified with the help of the County planner and the Sherriff's Dept. approval. The selected site will be leased. Last year's event cost approximately \$5000.00 to produce with \$3000.00 left over.

The statutes show very specific things that funds should support and TDC members questioned whether entertainment was one of them. This should be verified by the County Attorney.

TDC members questioned whether entertainment was supported by the statutes for funding as the statutes are very specific.

A clarification was made from the statutes Statues page 7 of 13 #2 which might be interpreted as TDC having the ability to fund activities, services, venues or events if the main purpose is the attraction of tourism- this would allow the TDC to authorize expenditures outside of marketing advertising or promotion if the aim was the attraction of tourists. All expenditures must be statutorily allowed.

Ms. Steele states that all efforts associated with this event are targeted to developing Royal Homecoming as a Multi-Cultural event.

Motion: To Approve Funding in the Amount of \$28,500 by Bob Hunt Second: Mr. Steve Lind
Amended Motion- Dan McCormic- \$28,500.00 if allowed statutorily. If the County Attorney determines that the statutes will not allow entertainment to be funded, a recommendation for \$10,00.00 should go before the board
Second: Mr. Hunt

Passes 6:1

Ms. Steele cautioned that the grant is not final until it is approved by the Board of County Commissioners

Sumter County Fairgrounds

2010 Sumter County Fair

Grant Request: \$15,000.00

Ms. Kane is present and representing the Fair Boards

The event has been previously funded for a three-year period in the amount of \$34,500.00

Prior to consideration, Lee Ann Carr clarifies that the grant was considered by the Chamber Review Committee using the numbers that were available at that time. Additional numbers were being submitted this evening and had been submitted the day before the presentation. The Chamber Review Committee was unable to consider those numbers and they are not a part of their recommendation.

No funding recommended since there is limited evidence of increased overnight stays as a result of the Sumter County Fair. The BOCC has directed the Chamber Review Committee to consider only overnight stays in determining grant recommendations.

- TDC members noted the following: Funding is not intended to be ongoing.
- The Fair is an improving event
- The need to define parameters for funding through measurable data

Mr. Doug Tharp-Motion to recommend funding in the amount of \$15,000.00 for the Sumter County Fair

Second: Mr. Warren Maddox

Passes: Unanimously

Sumter County Fairgrounds

Capital Improvements

Grant Request: \$154,000.00

Previously funded: \$361,144.83

The information provided to Chamber Review Committee at the time of the grant review revealed a limited number of overnight stays. Also considered was the amount of previous funding allocated to the Fairgrounds. Therefore, the Chamber Review Committee does not recommend funding for the Sumter County Fairgrounds.

The Chamber Review Committee strongly recommends against funding of 43,000.00 for the development of additional RV sites, since it does not appear that the statutes will allow the allocation of the tourism development tax to develop competing sites. It should also be noted that allocation of this amount to the Sumter County Fairgrounds will use much of the remaining funds allocated to capital projects.

Ms. Kane altered her request to include essential items.

- Emergency PA System 22,400.00
- Restrooms 28,500.00

Amended Request: \$50,900.00

* Motion: \$50,900.00 by Warren Maddox Second: Bob Hunt

Passes: 6:1

Ms. Kane cautioned that the grant award is not final until approved by the Board of County Commissioners.

Chairman Gilpin conveyed the BOCC sentiment that much of tourism in Sumter County should be focused on developing Sumter County as a fishing mecca for Central Florida.

Late Paperwork Submission: The Chamber Review Committee cannot make an accurate recommendation if paperwork is not submitted. Best practices require grant paperwork to be complete upon submission. The TDC should develop a policy related to the acceptance of late paperwork.

Grant Review outside of scheduled dates: Consideration of adopting a policy related to the submission of grant paperwork and limiting grant submission to the dates established by the TDC.

Motion by Mr. Doug Tharp: To adhere to our published schedule for grant review Second: Mr. Hunt
Passes Unanimously

By-Laws recommendation- Lee Ann Carr reports that after conference with Mr. Arnold, TDC By-Laws were never approved by the BOCC. They are in conflict with the statutes and the ordinance. There is no need to rescind since they were never legally adopted to begin. The Statutes and County Ordinance serve as governing documents for the Tourist Development Council.

Tourism Planner Update: Invitation extended to all three planners under consideration to attend January 28th meeting. All have accepted. Additional information related to procedure for presentation discussed. Lee Ann Carr will send BOCC direction related to development as a fishing area to all three planners.

Submitted by:

Lee Ann Carr

Sumter County Chamber of Commerce

February 2, 2010

Meeting Adjourned at 5:45 PM

REVIEWED & APPROVED: _____
(Date)

Sumter County Chamber of Commerce
TDC Committee
Application Checklist

Organization Name: Sumter County Fair Association

Event Name: Grounds Capitol

Event Date:

Amount Requested: 154,000

Previously Funded By TDC? Yes No

Amount(s) 361,144.83 #Years 3

- Charter
- Articles of Incorporation – to be provided at meeting
- By-laws
- Chamber verified status through Sunbiz.org – please attach
- Minutes of meeting authorizing officers to apply for grant funds
- IRS determination letter of non-profit status
- List of current officers and board members indicating terms and salaries
- Organizational chart
- Copy of financial statement of most recent fiscal year

Recommendation:

Rank Assigned: _____

Approved

Denied

Additional Information Required

Reasons:

2006 - Capital Projects - \$95,820.00
2007 - BOCC Repair and Maintenance - \$99,670.88
2007 - Capital Projects - \$123,653.95
2008 - Capital Projects - \$42,000.00
2009 - N/A

Ratified by the Sumter County TDC on 071708

**Sumter County Chamber of Commerce
TDC Committee
Application Checklist**

Organization Name: Sumter County Fair Association

Event Name: 2010 Sumter County Fair

Event Date: Capital Project- Ongoing

Amount Requested: \$154,000.00

Previously Funded By TDC? Yes No
Amount(s) \$361,144.83 #Years 3

- Charter
- Articles of Incorporation
- By-laws
- Chamber verified status through Sunbiz.org – please attach
- Minutes of meeting authorizing officers to apply for grant funds
- IRS determination letter of non-profit status
- List of current officers and board members indicating terms and salaries
- Organizational chart
- Copy of financial statement of most recent fiscal year

Recommendation:

Rank Assigned: 1-Marginally Impacts Tourism

Approved Denied Additional Information Required

Reasons: The Chamber Review Committee made an additional request for information related to overnight stays which was not available on the date of this review. This will be provided to the TDC and may have an impact of the Chamber Review Committee recommendation.

At this time, the Chamber Review Committee does not recommend additional funding for Fairgrounds, primarily based upon the limited number of overnight stays that are estimated by the Fairground Representative, specifically tourism related overnight stays (as opposed to participant stays). Additional considerations include the amount of funding previously allocated for capital projects at the Sumter County Fairground.
2006-Capital Projects \$95,820.00
2007- BOCC Repair & Maintenance \$99,670.00
2007-Capital Projects \$ 123,653.95
2008-Capital Projects \$ 42,000.00

Ratified by the Sumter County TDC on 071708

The Chamber Review Committee recommends specifically against funding the \$43,000.00 requested for the addition of 30 fairground RV sites based upon the premise that the Tourist Development funds are not intended to develop new sites from room taxes derived from existing and competing venues.

It should also be noted that an allocation of \$154,000.00 will substantially reduce the amount of funds currently allocated by the TDC for capital projects.

SUMTER FAIR ASSOCIATION INC
GRANT BREAK DOWN

Item	Cost
We are currently in need of a system for emergency announcements during our fair and normal announcement for other events. This activation point for this system would be in a constantly monitored location so emergency and normal notifications would be sent out in a timely and effective manner to all participates located here on the fairgrounds. During an emergency when housing our citizens the paging system would be invaluable.	\$ 22,400.00
50 - 72" Round Polyethylene Tables for receptions, etc \$119.00 each	\$ 6,000.00
Arena area: Add new RV sites to west side of property Adding 30 Spots	\$ 43,000.00
Add two (2) light poles to the west side of the arena area Add six (6) new lights to (2) two new poles Replace (6) six outdated lights on exisiting poles Replace wiring and fixtures on all exisiting lights Add Parking Lot (6) new poles	\$ 54,100.00
Bathroom in the west area of the grounds: Replace Shower valves all six showers Replace Vanity Faucets and Sinks (6) Replace 10 toilets Replace both bathroom doors and the hardware Install (2) sets of doors in the Graham exhibit hall Fix lean to roof in front of kitchen	<div style="text-align: center;">✓</div> \$ 28,500.00
	\$ 154,000.00

Sumter County Tourist Development Council

P.O. Box 100
Sumterville, FL 33585
(352) 793-3099

Capital Improvements – Request for Funding

Organization Information

Organization Name SUMTER FAIR ASSOCIATION, INC

Contact Person Barbara Kane Title Fair Grds Mgr

Address Post Office Box 647, WEBSTER, FL

Phone 352-793-2750 Fax 352-793-8001

Email address Sumterfair@aol.com

Projection Description

Project Name BLDG & GRD IMPROVEMENTS THROUGHOUT THE YEAR

Project Dates Throughout The year

Amount Requested \$ 154,000-

Total Budget for Project \$ 154,000-

Description of project:

See attached sheet

Intended use of funds requested for Project:

See attached sheet

Who is your targeted audience? ALL AGES, SEXES, & NATIONALITY

How will Sumter county benefit from your project? Better facilities, More venue will rent

How will you evaluate the success of your project?
We ask for feed back when the events are over
-see under letters-

How will the project promote or enhance overnight stays in Sumter County?
MORE PEOPLE WILL UTILIZE THESE GROUNDS, FOR MORE
Weekend events AS we have seen in the past year
GROWTH IN THOSE TWO DAY SHOWS
What is your strategy for marketing and advertising?
NEWSPAPER, RADIO, ETC

Funding

If the entire request cannot be funded, can the project be restructured for less funding? YES NO

Not, please explain BUT IT WOULD ONLY MEAN WE WOULD
FINE OURSELVES AGAIN LOOKING FOR MORE
GRANTS FROM THE TDC

Are there other sources of funding that your organization can provide to match the funds rested from the Tourist Development Council?
YES NO

List Past TDC Funding:

Year	Project	Requested Amt	Award Amt	Spent Amt
2008	FAIR CE	198410-	95820-	95820-
2008	ADV FMR	15000-	10000-	10000-
2007	ADV	15000-	15000-	15000-

What additional sources of funding has your organization sought?
I have request information from Dept Agri
concerning cover our arena area

Provide all additional contributors, sponsors, and sources of funding for this project (If not applicable, please explain)

N/A

How will TDC funding help this project?

Make the surroundings so much better.
Easier to see, Easier to hear

Organization Background

Provide an overview of the organization history/mission.

Began in 1954 as a livestock show & auction. As it progress thru the years it held the county fair each year and was govern by a board of directors. Thru these years it has emphasized on the community AND the youth of our community

What services does your organization provide?

OFFERS FOR THE YOUTH AS WELL AS THE ADULTS AN OPPORUTUNITY TO BE NOTICE AN AWARDED FOR THEIR ACHIEVEMENTS.

Is there community need for the services that you provide?

YES NO

If yes, please explain:

WHERE ELSE COULD YOU GO TAKE A HOMEMADE JAR JELLY, HAND MADE BLANKET NO MATTER WHAT AGE, WHAT HOBBY OR CRAFT AND NO MATTER WHO YOU ARE AND RECEIVE TRUE RECOGNITION. SHOW AN ANIMAL, HAVE TALENT, OR JUST PLAIN BE BEAUTIFULL. EVERYONE IS IMPORTANT AND WE DO SHOW AT THIS FAIR ISN'T IT GREAT TO FEEL GOOD ABOUT WHAT YOU HAVE DONE OR WILL DO??

CERTIFICATIONS

I, the applicant or Authorized Agent of the organization requesting TDC funds, have reviewed this application for funds from Sumter County Tourist Development Council and concur with the information submitted herein. To the best of my knowledge and belief, the information contained in this application and its attachment is accurate and complete. If funds are awarded, I agree to follow all guidelines as provided and will follow any funding agreements as directed.

Barbara Kane
Authorized Agent Signature
Printed Name Barbara Kane
Title Fair GDS Mgr

11/6/09
Date

Jacky Dalton (SEAL)
Organization Leader

ATTEST Linda Yarnall
Secretary

Considered this _____ day of _____, 200____, at a duly called meeting of the Sumter County Tourist Development council. By motion duly recorded, this funding request is hereby:

_____ Approved in the amount of \$ _____

_____ Denied

SUMTER COUNTY
TOURIST DEVELOPMENT COUNCIL

BY:

Chairman

ATTEST:

Secretary

FAIRGROUND EVENT COUNTS

Fair Counts from 2008 and 2009 show increased attendance, (Chamber Note- We are unable to differentiate if these are from inside or outside of Sumter County-)

2008-21,433

2009-23,023

Sleep Inn

- The % of increased for the fair was 25% which would be 20 rooms renting more than 3 days to 1 week with arena venues
- The Dog Show in December was 18% 2 days increase of 13 rooms
- Guns shows and these were specifically mark as Fair Grounds Gun show Oct 18% 2 days 13 rooms
- Guns shows also mark as gun show for December 35% which would be 25 rooms with a 2 day stay

Microtel - Devin at 568-1153

- During the Fair their was a 15% increase which was approx 12 rooms from 2 to 4 nights
- For Oct and Dec with the Gun Show here it was 20% increase with rooms each month or 15 rooms staying 2 nights
- The Dog show in Sept show a 15% increase total of approx 12 rooms staying two nights

FAIRGROUND EVENT COUNTS

Fair Counts from 2008 and 2009 show increased attendance. (Chamber Note- We are unable to differentiate if these are from inside or outside of Sumter County.)

Year of 2008 - 21,433

Year of 2009 - 23,023

- Blueberry Farmer's Association was here for 1 day. This event caused the hotels/motels in the entire immediate area to be sold out.
- Directly on Fairgrounds property, 40 RV sites are rented and tax collected for 9 days.
- The Fairgrounds also has RV sites available and are rented for many other venues.
- The TDC Funding notates statute on page 1 of a tourist as being a participant, and that this participant is taken out of his county and ascertains outside lodging.
- Most venues (e.g.-Gun Show, Dog Show, and Car Show) draw participants. These participants are "Heads to Beds" just like spectators.
- Other venue data is available, but due to the timely nature of this process only a small sample was selected.

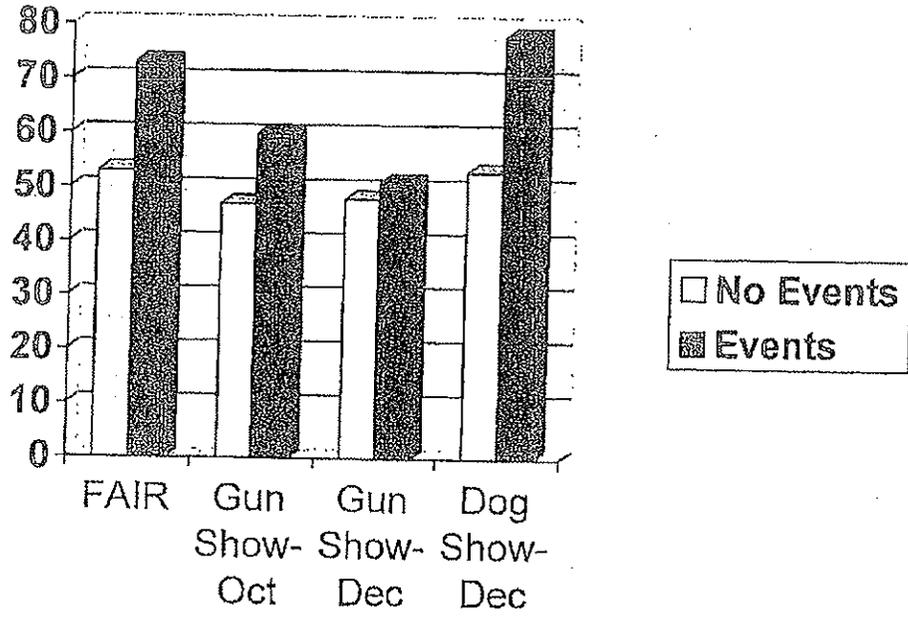
Sleep Inn – Patty Crisp @ (352) 793-8440

- The percent of increase during the 2009 Fair was 25%, which equivilates to 20 rooms being rented for more than 3 days to 1 week with arena venues.
- The percent of increase for the Gun Shows in October (and these were specifically marked as "Fair Grounds Gun Show") was 18%, which equivilates to 13 rooms being rented for 2 days.
- The percent of increase for the Gun Show in December was 35%, which equivilates to 25 rooms being rented for 2 days.
- The percent of increase for the Dog Show in December was 18%, which equivilates to 13 rooms being rented for 2 days.

Microtel – Devin Desai @ 568-2111

- The percent of increase during the 2009 Fair was 15%, which equivilates to approximately 12 rooms being rented from 2 to 4 nights.
- The percent of increase for the Dog Show in September was 15%, which equivilates to approximately 12 rooms being rented for 2 nights.
- The percent of increase for the Gun Show in the month of October was 20%, which equivilates to 15 rooms being rented for 2 nights.
- The percent of increase for the Gun Show in the month of December was 20%, which equivilates to 15 rooms being rented for 2 nights.

SLEEP INN



Microtel

