

**SUMTER COUNTY BOARD OF COMMISSIONERS
EXECUTIVE SUMMARY**

SUBJECT: 1st Amendment to the E5 Solutions, Inc. Professional Services Agreement for
Economic Development Marketing and Program Support

REQUESTED ACTION: Approval of the 1st Amendment

Work Session (Report Only) **DATE OF MEETING:** 6/22/2010

Regular Meeting Special Meeting

CONTRACT: N/A

Effective Date: 5/1/2010

Managing Division / Dept:

Vendor/Entity: E5 Solutions, Inc.

Termination Date: 10/31/2010

County Administrator

BUDGET IMPACT: No Impact

Annual

FUNDING SOURCE:

N/A

Capital

EXPENDITURE ACCOUNT:

N/A

N/A

HISTORY/FACTS/ISSUES:

E5 Solutions, Inc. requested an amendment to the Professional Services Agreement for Economic Development Marketing and Program Support dated November 10, 2009 to reflect the actual dates to complete the strategic plan and to provide time to complete the industrial site/facility inventory. The activities will still be completed within the term of the agreement which terminates October 31, 2010.

**FIRST AMENDMENT TO THE PROFESSIONAL SERVICES AGREEMENT
FOR ECONOMIC DEVELOPMENT MARKETING AND PROGRAM SUPPORT**

This amendment is made this 22nd day of June, 2010, by and between Board of Sumter County Commissioners (hereinafter referred to as "Board"), whose address is 910 North Main Street, Bushnell, Florida 33513, and E5 Solutions, Inc., a Florida For Profit Corporation (hereinafter referred to as "Consultant"), whose address is 3984 Grove Park Drive, Tallahassee, Florida 32311.

RECITALS

WHEREAS, Consultant desires to reflect changes to the milestones to accurately reflect completion of the same; and

WHEREAS, Board recognizes efforts to aid existing industry in their proposed expansions has impacted the milestone completion dates;

NOW, THEREFORE, in consideration of the mutual covenants and agreements contained herein, and incorporating the above recitals as if stated herein, it is agreed as follows:

1. Consultant agrees to complete the initial database to include all industrial sites and industrial buildings on parcels designated for industrial use by September 30, 2010.
2. Consultant agrees to complete the City of Wildwood economic development brochure comparable to the attached City of Bushnell brochure by October 31, 2010.
3. Consultant agrees to provide a marketing sign for the Board's property located south of C-470 and adjacent to CR529 by October 31, 2010.
4. Board agrees to accept the attached substitution for the tasks and "paypoints" for milestones 7 – 12

IN WITNESS WHEREOF, the parties have signed this agreement the day and year first above written.

ATTEST:

SUMTER COUNTY
BOARD OF COUNTY COMMISSIONERS

BY: _____

BY: _____
Doug Gilpin, Chairman

ATTEST:

E5 Solutions, Inc.

BY: _____

BY: _____
Rick Dodge, President

Milestone 7

Current	Adjusted	Paypoint
<ul style="list-style-type: none">• E5 Contract/Budget Update• Draft Strategic ED Plan• Newsletter	<ul style="list-style-type: none">• Newsletter	5/31/10 - \$20,000

Milestone 8

Current	Adjusted	Paypoint
<ul style="list-style-type: none">• Final Draft Strategic Plan• Final Draft Incentives• Newsletter	<ul style="list-style-type: none">• Final Draft Strategic Plan• Final Draft Incentives• Newsletter	6/30/10 - \$20,000

Milestone 9

Current	Adjusted	Paypoint
<ul style="list-style-type: none">• Outreach• Newsletter	<ul style="list-style-type: none">• Outreach• Newsletter• 2 Public Input/Review	7/31/10 - \$10,000

Milestone 10

Current	Adjusted	Paypoint
<ul style="list-style-type: none">• Outreach• Final Strategic ED Plan• Final Incentives• SEDP & Incentives Marketing• Newsletter	<ul style="list-style-type: none">• Outreach• Final Strategic ED Plan• Final Incentives• SEDP & Incentives Marketing• Newsletter	8/31/10 - \$10,000

Milestone 11

Current	Adjusted	Paypoint
<ul style="list-style-type: none">• Outreach• Newsletter	<ul style="list-style-type: none">• Outreach• Newsletter	9/30/10 - \$10,000

Milestone 12

Current	Adjusted	Paypoint
<ul style="list-style-type: none">• Outreach• Renew Multi-Year Contract• Newsletter	<ul style="list-style-type: none">• Outreach• Newsletter	10/31/10 - \$9,880

It has been said, **"Bushnell is from Cypress to the 21st Century."** The Seat of Sumter County Government, down-home and family driven, Bushnell is a best-kept secret, shovel ready for your discovery!

The busy Interstate 75 corridor carves directly through the community of Bushnell, Florida, only a 40 minute drive from Tampa Bay, providing easy access and exposing Bushnell's smorgasbord of new business site opportunities.

We say **"shovel-ready,"** which in Sumter County language really means "ready for your business!" You see, in Bushnell we're not all talk, we will answer, assist and help you meet the needs of your business project. We want you to truly know, from Planning, Permitting to Project Completion, you will find that our staff will guide you like nowhere else, to a smooth and easy finale.

Our human caring, accompanied by our down-home charm, creates the Quality of Life that exists here in Bushnell, and in fact, has become our City motto. Our Top Schools are really top, our low tax structure is really low, and our utility services really do serve, delivering top notch customer service with our own attentive personnel!

It may be hard to believe that such down-home family-driven conditions exist next door to Florida's High Tech Corridor, Tampa Bay and adjacent to our own I-75 Innovation Corridor. Honestly, you can actually see some of our Top **"Shovel-Ready"** business sites from the interstate highway as you slow to exit #314, SR48, conveniently into Bushnell, the Seat of Sumter County government.

Like an uncut precious stone, it's all here for you to tap. It's waiting for your employees and their families to enjoy and it's ready for your business to become a diamond in our community. Look over these sites, pick one that looks good, and sit down with us for a friendly chat about your business opportunities. We all will enjoy your visit!

**REMEMBER, WE'VE GOT THE SHOVELS,
AND WE'RE READY!**

For more information contact:

Susan K. Noell

Director of Info Systems and Customer Affairs
City of Bushnell

P.O. Box 115 117 E. Virginia Ave. Bushnell, FL 33513

Main: 352-793-2591; Direct: 352-569-2402;

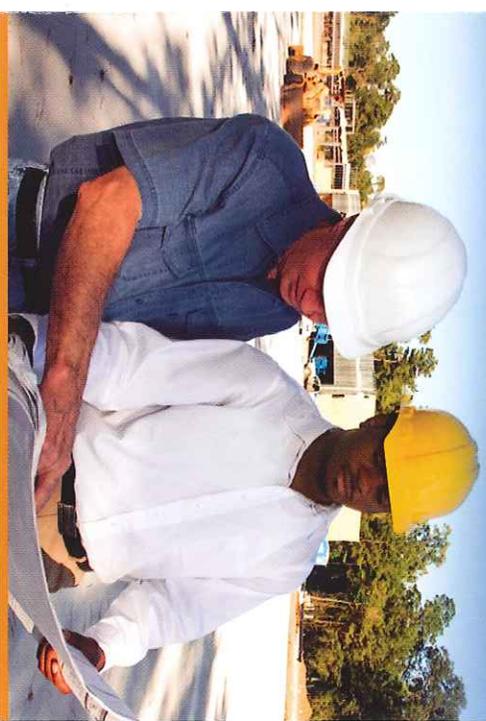
Fax: 352-793-2711

email: snoell@cityofbushnellfl.com

*Bushnell Shovel-Ready means: streets, drainage, water, sewer, electricity, fire and police protection, phone & internet, zoning, permitting ease, planning and project completion and assistance from a willing and professional staff!

developed by  **e solutions**
www.e5solutions.biz

Bushnell | Florida



We're
Bushnell!
DOWN HOME AND PROGRESS READY

Announcing

Smart, Shovel-Ready

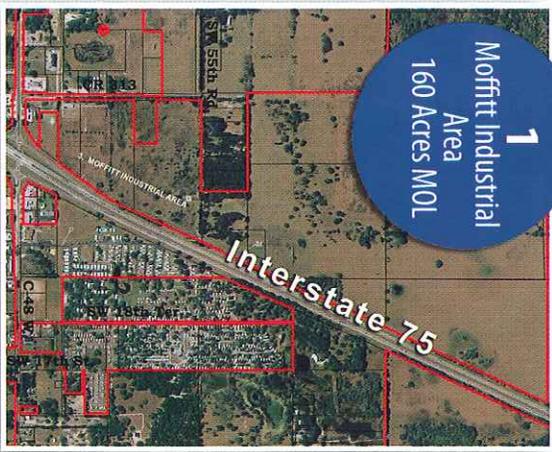
S O L U T I O N S



City of Bushnell

Shovel Ready Sites

Commercial & Industrial Properties



1
Moffitt Industrial Area
160 Acres MOL



2
Bushnell Commerce Park
6 Sites



3
Bushnell Town Center
5 Sites



4
Metal Industries Industrial Area
31.65 Acres MOL

