

**SUMTER COUNTY BOARD OF COMMISSIONERS
EXECUTIVE SUMMARY**

SUBJECT: Award and enter into contract with VSC Fire & Security for RFP 166-0-2010/AT Sumter County Fire Protection Equipment Maintenance and Servicing (Staff recommends approval).

REQUESTED ACTION: Award and enter into contract with VSC Fire & Security

Work Session (Report Only) **DATE OF MEETING:** 8/10/2010
 Regular Meeting Special Meeting

CONTRACT: N/A Vendor/Entity: VSC Fire & Security
Effective Date: 8/10/2010 Termination Date: 8/10/2011
Managing Division / Dept: Fire Services and Facilities Development & Maintenance

BUDGET IMPACT: \$37,714.00
 Annual **FUNDING SOURCE:** General Fund
 Capital **EXPENDITURE ACCOUNT:** 001-100 Facilities Development & Maintenance - Various accounts
 N/A

HISTORY/FACTS/ISSUES:

RFP 166-0-2010/AT Sumter County Fire Protection Equipment Maintenance and Servicing was broadcast on 6/25/2010. Proposals were due 7/27/2010 at 10:00am and were opened at 10:05am in Room 142 located at the Government Offices, 910 North Main Street, Bushnell, FL 33513.

Three bids were received as follows: VSC Fire & Security \$37,714.00; Simplex Grinnell LP \$26,173.75 and Space Coast Fire & Safety \$23,525.00.

The Selection Committee met on 7/30/2010 at 10:00am in Room 142 to discuss and score the proposals. After discussion the committee agreed to remove Simplex Grinnell LP off the short list based on pricing information incomplete, certifications/licenses not included as required and past customer service issues. The Committee agreed that VSA Fire & Security and Space Coast Fire & Safety should be placed on the short list and scored according to the score sheet within the RFP. The scores were VSC Fire & Security 10.15 points and Space Coast Fire & Safety 9.3 points. The Selection Committee is recommending VSC Fire & Security for award and contract.

Please see the following attached items: legal ad proof, non-mandatory pre-bid meeting minutes, bid opening minutes, selection committee meeting minutes, selection committee score sheets for VSC Fire & Security and Space Coast Fire & Safety, VSC Fire & Security proposal packet, the contract, the Notice of Award and the Notice to Proceed.

The Villages
DAILY SUN

Published Daily
Lady Lake, Florida
State of Florida
County Of Lake

Before the undersigned authority personally appeared
Carolyn J. Midora, who on oath
says that she is Legal Ad Coordinator of the DAILY SUN,
a daily newspaper published at Lady Lake in Lake
County, Florida with circulation in Lake, Sumter and
Marion Counties; that the attached copy of
advertisement, being a Legal Ad # 241176
in the matter of Request for Proposals

in the _____ court, was published in said
newspaper in the issues of June 25, 2010

Affiant further says that the said Daily Sun is a
newspaper published at Lady Lake in said Lake
County, Florida, and that the said newspaper has
heretofore been continuously published in said Lake
County, Florida, each week and has been entered as
second class mail matter at the post office in Lady
Lake, in said Lake County, Florida, for a period of one
year next preceding the first publication of the attached
copy of advertisements; and affiant further says that he
has neither paid nor promised any person, firm or
corporation any discount, rebate, commission or refund
for the purpose of securing this advertisement for
publication in the said newspaper.

Carolyn J. Midora
(Signature Of Affiant)

Sworn to and subscribed before me this 2
day of July, 2010

Robin Louise Baldeschwieler
(Name of Notary typed, printed or stamped)

Personally Known X or
Production Identification _____
Type of Identification Produced _____

Attach Notice Here

chasing Coordinator
Mailing Address: 910 N. Main
Street, Suite 220
Bushnell, FL 33513
E-mail: Amanda.Taylor@sumtercountyfl.gov
Fax: (352) 793-0207

The deadline for submission of questions relating to the RFP shall be July 16, 2010 at 5:00 PM. Proposals must be received by the County no later than 10:00am, July 27, 2010. Proposals will be opened at 10:05am on July 27, 2010 in Room 203 at the Government Offices, 910 North Main Street, Bushnell, FL 33513. Late submittals will be rejected and returned unopened to the Proposer. Proposals must be firmly sealed in packaging that is clearly marked on the outside: "Board of Sumter County Commissioners Fire Protection Equipment Maintenance and Servicing RFP 166-0-2010/AT". Sealed Proposals must be mailed or delivered to Mrs. Amanda Taylor at the above listed address.

REQUEST FOR PROPOSALS
Notice is hereby given that the Board of County Commissioners of Sumter County, Florida, will be receiving proposals for the following:

"SUMTER COUNTY FIRE PROTECTION EQUIPMENT MAINTENANCE AND SERVICING"

Detailed proposals are available upon request by calling (352) 569-6067, or by coming to the County Commissioners Office, Budget & Purchasing Department, Room 220, Sumter County Government Offices, 910 North Main Street, Bushnell, Florida, or by contacting Demand Star at 1-800-711-1712 or www.DemandStar.com.

All inquiries and questions regarding this RFP must be made only to the contact identified below and shall be made in writing by fax, e-mail, or mail:
Amanda Taylor, Budget & Pur-

Upon submission, all Proposals become the property of the County, who has the right to use any or all ideas presented in any Proposal submitted in response to this RFP, whether or not the Proposal is accepted. Proposals will be opened immediately following the due date and time.

BOARD OF COUNTY COMMISSIONERS
SUMTER COUNTY, FLORIDA
#241176 June 25, 2010

Notary Public State of Florida
Robin Louise Baldeschwieler
My Commission DD829868
Expires 10/09/2012

RFP 166-0-2010/AT Sumter County Fire Protection Equipment Maintenance and Servicing Non-Mandatory Pre Bid Meeting was held on July 9, 2010 at 8:00am in Room 142 located at Government Offices, 910 North Main Street, Bushnell, FL 33513.

Amanda Taylor and Freddie Fudge were present to represent county staff.

Amanda stated the question deadline is July 16, 2010 at 5:00pm. Proposals are due on July 27, 2010 at 10:00am and will be opened at 10:05am in Room 203 located at the Government Offices, 910 North Main Street, Bushnell, FL 33513. The Selection Committee will meet on July 30, 2010 at 10:00am in Room 142. The Selection Committee's recommendation will be taken to the Sumter County Board of County Commissioners on August 10, 2010.

Amanda reviewed the site list location visit order and the instructions. (This information has been posted on Demand Star.) Attendees were instructed not to ask any questions during the walk-thru and that all questions must be submitted to Amanda Taylor in writing.

The meeting adjourned at 8:25am.

RFP 166-0-2010/AT Sumter County Fire Protection Equipment Maintenance and Servicing Bid Opening Meeting held on July 27, 2010 at 10:05am in Room 203 located at the Government Offices, 910 North Main Street, Bushnell, FL 33513.

Amanda Taylor and Richard Cobb were present to represent county staff.

Amanda stated the Selection Committee would meet on July 30, 2010 at 10:00am in Room 142 in the Government Offices building. Their recommendation would be taken to the Sumter County Board of County Commissioners on August 10, 2010.

Amanda stated three bids were received on time, zero bids were received late and zero "No Proposals" were received.

The bids were opened in no particular order as follows: 1. VSC Fire & Security, all copies and paperwork were submitted with a list price of \$37,714.00; 2. Space Coast Fire & Safety, all copies and paperwork were submitted with a list price of \$23,525.00; 3. Simplex Grinnell LP, all copies and paperwork were submitted with a list price of \$26,173.75.

Amanda stated the Selection Committee would review the proposals for completeness. Scoring guidelines were listed on page 13 of the RFP packet. Because this is not an ITB scoring will take place and the lowest bidder will not automatically be recommended solely based on price.

The meeting adjourned at 10:11am.

RFP 166-0-2010/AT Sumter County Fire Protection Equipment Maintenance and servicing Selection Review Committee meeting held on July 30, 2010 at 10:00am in Room 142 of the Government Offices located at 910 North Main Street, Bushnell, FL 33513.

Amanda Taylor, Richard Cobb, Brad Burris and Doug Conway were present to represent county staff.

Amanda stated the recommendation from the Selection Committee would be taken to the Sumter County Board of County Commissioners on August 10, 2010.

Brad stated three bids were received for review. The Committee agreed to start discussion from the company rated lowest to highest. The Committee agreed to remove Simplex Grinnell LP from the short list. The reasons for removal of the bid was due to pricing being incomplete, certifications/licenses not included as required and past customer service issues.

The Committee discussed Space Coast Fire & Safety and VSC Fire & Security. Space Coast Fire & Safety did not include fire extinguisher work experience on their forms, did not provide warranty recommendation letters from prior or current customers and only listed 3 employees. VSC Fire & Security provided all certifications and a complete proposal. They did not include any warranty recommendation letters from prior or current customers.

Scoring sheets were completed from Space Coast Fire & Safety and VSC Fire & Security. Space Coast received a total score of 9.3 and VSC received a total score of 10.15. The score sheets have been posted on Demand Star.

The meeting adjourned at 10:30am

PART 2
EVALUATION AND AWARD

PROPOSAL EVALUATION

This Request for Proposal includes following all the procedures in this document and sending the sealed proposal information to the Sumter County BOCC by the due date and time. Once proposals are received, the Selection Committee members will independently review each submittal and score each proposal based on the evaluation criteria. All proposals received in accordance with this Request for Proposals will be evaluated using the following criteria.

	Score	X	Weight	=	Rating
1. Contractor's Experience and Personnel / References	0.25		4.5		1.125
2. Warranty / Guarantee	0.10		0		0
3. Completeness of Proposal	0.15		3.5		0.45 .525
4. Price	0.50		3		1.50

SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

~~2.075~~
3.15

#1 - Personnel Exp very good
Many listed

213,000 in contracts - low

Regional company - 12 locations

2 year vs.

MATLEY - kitchen Exhaust ? no web site

#4 Highest Bid.

[Signature] 3050410

PART 2
EVALUATION AND AWARD

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	Score	X	Weight	=	Rating
1. Contractor's Experience and Personnel / References	<u>0.25</u>		<u>2.5</u>		<u>1.0</u> .625
2. Warranty / Guarantee	<u>0.10</u>		<u>0</u>		<u>0</u>
3. Completeness of Proposal	<u>0.15</u>		<u>2.5</u>		<u>.45</u> .375
4. Price	<u>0.50</u>		<u>4</u>		<u>2.0</u>

SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

3.95
~~3.0~~

#1 Only 3 employees listed.
1,250,000 in listed contracts
no subs listed - Appears all in-house

#2 - nothing submitted

[Signature] 30 JUL 14

PART 2
EVALUATION AND AWARD

USC

PROPOSAL EVALUATION

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	Score	X	Weight	=	Rating
1. Contractor's Experience and Personnel / References	0.25		4		1.0
2. Warranty /Guarantee	0.10		0		0
3. Completeness of Proposal	0.15		4		0.6
4. Price	0.50		4		2.0

SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

3 = Average (Included only minimum of what was asked for on subject criteria)

4 = Good

5 = Excellent

3.6

Do not attempt to contact any Selection Committee Member, staff member or person other than Mrs. Amanda Taylor for questions relating to this project. Anyone attempting to lobby Sumter County BOCC representatives may be disqualified.

Recommendation of award will be sent to all submitting vendors. The award will be based on the proposal that is most advantageous to the Sumter County. All Selection Committee recommendations are subject to Board approval.

The Selection Committee will meet to evaluate proposals on July 30, 2010 at 10:00am at the Sumter County Government Office located at 910 North Main Street, Bushnell, Florida, 33513.

PROPOSAL AWARD

Submitters and vendors registered through www.demandstar.com will have access to award documents via the website. All others wishing to receive an official tabulation of the results of the opening of this Proposal are to submit a self-addressed, stamped business size (No. 10) envelope. Proposal results requested by telephone, fax or electronic media will not be accepted.

Generated With e-proposal software

Johns Flannery
7.30.2010

PART 2
EVALUATION AND AWARD

SPACE COAST
FIRE & SAFETY

PROPOSAL EVALUATION

This Request for Proposal includes following all the procedures in this document and sending the sealed proposal information to the Sumter County BOCC by the due date and time. Once proposals are received, the Selection Committee members will independently review each submittal and score each proposal based on the evaluation criteria. All proposals received in accordance with this Request for Proposals will be evaluated using the following criteria.

	Score	X	Weight	=	Rating
1. Contractor's Experience and Personnel / References	0.25		3		0.75
2. Warranty / Guarantee	0.10		0		0
3. Completeness of Proposal	0.15		3		0.45
4. Price	0.50		4		2.0

SCORE:

0 = Non-Responsive

1 = Poor

2 = Fair

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4 = Good

5 = Excellent

3.2

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~~Proposals are to be submitted in sealed envelopes.~~

Douglas Flannery
7.30.2010

VSC Fire and Safety

**PART 2
EVALUATION AND AWARD**

PROPOSAL EVALUATION

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	Score	X	Weight	=	Rating
1. Contractor's Experience and Personnel / References	0.25		3		.75
2. Warranty /Guarantee	0.10		4		.40
3. Completeness of Proposal	0.15		5		.75
4. Price	0.50		3		1.5

SCORE: 3.4
 0 = Non-Responsive
 1 = Poor
 2 = Fair
 3 = Average (Included only minimum of what was asked for on subject criteria)
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 5 = Excellent

Handwritten signature and date: 7/30/10

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Space Coast

**PART 2
EVALUATION AND AWARD**

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	Score	X	Weight	=	Rating
1. Contractor's Experience and Personnel / References	<u>0.25</u>		<u>1</u>		<u>.25</u>
2. Warranty /Guarantee	<u>0.10</u>		<u>4</u>		<u>.40</u>
3. Completeness of Proposal	<u>0.15</u>		<u>3</u>		<u>.45</u>
4. Price	<u>0.50</u>		<u>4</u>		<u>2.0</u>

SCORE:

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- 3 = Average (Included only minimum of what was asked for on subject criteria)
- 4 = Good
- 5 = Excellent

3.1

David Davis 7/30/10

Do not attempt to contact any Selection Committee Member, staff member or person other than Mrs. Amanda Taylor for questions relating to this project. Anyone attempting to lobby Sumter County BOCC representatives may be disqualified.

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PROPOSAL AWARD

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12075 34th Street N., Unit A • St. Petersburg, FL 33716
Phone (727) 573-1556 • (800) 373-3473 • Fax (727) 572-7266
License # 11646800012008 • License # EF20000798

www.vscfs.com

July 26, 2010

Sumter County
910 N Main Street
Bushnell, FL 33513
Attn: Amanda Taylor

Re: Cover Letter

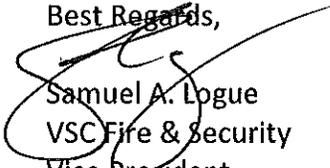
Dear Ms. Taylor,

Please find attached our bid for the "Fire Protection Equipment Maintenance and Servicing", which is currently being advertised under bid #166-0-2010/AT. The following is the documentation within the bid:

- Cover Page
- Certifications / Addenda Form
- Statement of General Conditions
- Deviation Statement
- Notarized Statement of General terms
- Drug Free Certification
- Sub-Contractor Form
- Proposal Form
- Licenses / Insurance / W-9

If you have any questions or concerns regarding this bid please contact our offices at 727-573-1556.

Best Regards,

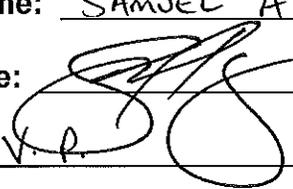

Samuel A. Logue
VSC Fire & Security
Vice President

————— FIRE PROTECTION AND LIFE SAFETY SYSTEMS SINCE 1958 —————

Baltimore, MD • Springfield, VA • Salem, VA • Virginia Beach, VA • Richmond, VA • Raleigh, NC
Charlotte, NC • Charleston, SC • Myrtle Beach, SC • Atlanta, GA • St. Petersburg, FL • Orlando, FL

PART 4
PROPOSAL DOCUMENTS

PROPOSAL COVER PAGE

Name of Firm, Entity or Organization: <u>VSC FIRE & SECURITY</u>	
Federal Employer Identification Number (FEIN): <u>54-1543122</u>	
State of Florida License Number (If Applicable): <u>18955700012010</u>	
Name of Contact Person: <u>SAMUEL A. LOGUE (CONTRACTOR I LICENSE)</u>	
Title: <u>V.P.</u>	
E-Mail Address: <u>SALOGUE@VSCFS.COM</u>	
Mailing Address: <u>12075 34th STREET NORTH - UNIT A.</u>	
Street Address (if different):	
City, State, Zip: <u>ST. PETE, FL 33716</u>	
Telephone: <u>727-573-1556</u>	Fax: <u>727-572-7264</u>
Organizational Structure – Please Check One:	
Corporation <input checked="" type="checkbox"/> Partnership <input type="checkbox"/> Proprietorship <input type="checkbox"/> Joint Venture <input type="checkbox"/> Other <input type="checkbox"/>	
If Corporation:	
Date of Incorporation:	State of Incorporation:
States Registered in as Foreign Corporation:	
Authorized Signature:	
Print Name: <u>SAMUEL A. LOGUE</u>	
Signature: 	<u>7.26.10</u>
Title: <u>V.P.</u>	
Phone: <u>727-573-1556</u>	
<i>This document must be completed and returned with your Submittal.</i>	

PROPOSER'S CERTIFICATION

Submit To: Sumter County Board of County Commissioners 910 North Main Street Bushnell, Florida, 33513 Phone 352-793-0200 Fax 352-793.0207		SUMTER COUNTY BOARD OF COUNTY COMMISSIONERS REQUEST FOR PROPOSAL (RFP) CERTIFICATION AND ADDENDA ACKNOWLEDGMENT						
DUE DATE: July 27, 2010	DUE TIME: 10:00 AM	RFP # 166-0-2010\AT						
TITLE: Sumter County Fire Protection Equipment Maintenance and Servicing								
VENDOR NAME: VSC FIRE & SECURITY		PHONE NUMBER: 727-573-1566						
VENDOR MAILING ADDRESS: 12075 34 th ST. NO. - UNIT A		FAX NUMBER: 727-572-7266						
CITY/STATE/ZIP: ST. PETE, FL 33716		E-MAIL ADDRESS: SALOGUE@VSCFS.COM						
<p>"I, the undersigned, certify that I have reviewed the addenda listed below (list all addenda received to date). I understand that timely commencement will be considered in award of this RFP and that cancellation of award will be considered if commencement time is not met, and that untimely commencement may be cause for assessment of liquidated damages claims. I further certify that the services will meet or exceed the RFP requirements. I, the undersigned, declare that I have carefully examined the RFP, specifications, terms and conditions as applicable for this Request, and that I am thoroughly familiar with all provisions and the quality and type of coverage and services specified. I further declare that I have not divulged, discussed, or compared this RFP with any other Offeror and have not colluded with any Offerors or parties to an RFP whatsoever for any fraudulent purpose."</p>								
<table style="width: 100%; border: none;"> <tr> <td style="text-align: center; width: 20%;"> 07/14/10 Addendum # 1 </td> <td style="text-align: center; width: 20%;"> ^{QUESTIONS} Addendum # </td> <td style="text-align: center; width: 20%;"> Addendum # </td> <td style="text-align: center; width: 20%;"> Addendum # </td> <td style="text-align: center; width: 20%;"> Addendum # </td> </tr> </table>				07/14/10 Addendum # 1	^{QUESTIONS} Addendum #	Addendum #	Addendum #	Addendum #
07/14/10 Addendum # 1	^{QUESTIONS} Addendum #	Addendum #	Addendum #	Addendum #				
<p>"I certify that this quote is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting an RFP for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of this RFP and certify that I am authorized to sign this response and that the offer is in compliance with all requirements of the RFP, including but not limited to certification requirements. In conducting offers with an agency for Sumter County Board of County Commissioners (BOCC), respondent agrees that if this proposal is accepted, the respondent will convey, sell, assign, or transfer to the Sumter County BOCC all rights, title and interest in and to all causes of action it may now or hereafter acquire under the anti-trust laws of the United States for price fixing relating to the particular commodities or services purchased or acquired by the Districts. At the Sumter County BOCC discretion, such assignment shall be made and become effective at the time the purchasing agency renders final payment to the respondent."</p>								
SAMUEL A. LOGUE Authorized Agent Name, Title (Print)		Authorized Signature	7-26-10 Date					
<i>This form must be completed and returned with your Submittal</i>								

STATEMENT OF TERMS AND CONDITIONS

PUBLIC ENTITY CRIME: A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a Proposal/Bid on a contract to provide any goods or services to a public entity, for the construction or repair of a public building or public work, may not submit Proposals/Bids on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

INDEMNIFICATION: The Contractor agrees to indemnify and hold harmless Board of Sumter County Commissioners, and their elected officials, employees and volunteers from and against all claims, losses and expenses, including legal costs, arising out of or resulting from, the performance of this contract, provided that any such claims, damage, loss of expenses is attributed to bodily injury, sickness, disease, personal injury or death, or to injury to or destruction of tangible property including the loss or loss of use resulting there from and is caused in whole or in part by any negligent act or omission of the tenant.

PROHIBITION OF LOBBYING: During the black out period which is, the period between the time the submittals for Invitation to Bid or the Request for Proposal, or Qualifications, or Information, as applicable, are received at Contracts / Purchasing and the time the Board awards the contract, no proposer, no lobbyist, principal, or other person may lobby, on behalf of a competing party in a particular procurement matter, any member of the Board, or any Board employee other than the Budget & Purchasing Manager. Violation of this provision may result in disqualification of violating party. All questions regarding this Request for Proposal (RFP) or Invitation to Bid (IBID) must be submitted in writing to the Board's Budget & Purchasing Manager.

ANTI TRUST LAWS: By submission of a signed RFP or BID, the successful Vendor acknowledges compliance with all antitrust laws of the United States and the State of Florida, in order to protect the public from restraint of trade, which illegally increases prices.

CONFLICT OF INTEREST: The award of the contract hereunder is subject to the provisions of Chapter 112 of the Florida Statutes. Vendors shall disclose the name of any Officer, Director, Partner, Associate, or Agent who is also an Officer, Appointee, or Employee of any of the Boards at the time of the RFP or BID, or at the time of occurrence of the Conflict of Interest thereafter.

INTERPRETATION, CLARIFICATIONS AND ADDENDA: No oral interpretations will be made to any vendor as to the meaning of the RFP/BID Contract Documents. Any inquiry or request for interpretation received by the Budget & Purchasing Manager before the date listed herein will be given consideration. All such changes or interpretations will be made in writing in the form of an addendum and, if issued, will be distributed at or after the Pre-Proposal/Pre-Bid Conference, mailed or sent by available or electronic means to all attending prospective Submitters prior to the established RFP/BID opening date. Each Vendor shall acknowledge receipt of such addenda in the space provided. In case any Proposer/Bidder fails to acknowledge receipt of such addenda or addendum, his offer will nevertheless be construed as though it had been received and acknowledged and the submission of his bid will constitute acknowledgment of the receipt of same. All addenda are a part of the RFP/BID FORMS and each Proposer/Bidder will be bound by such addenda, whether or not received by him. It is the responsibility of each proposer/bidder to verify that he has received all addenda issued before RFP's/BID's are opened. In the case of unit price items, the quantities of work to be done and materials to be furnished under this RFP/BID Contract are to be considered as approximate only and are to be used solely for the comparison of RFP's/BID's received. The Board and/or his CONSULTANT do not expressly or by implication represent that the actual quantities involved will correspond exactly therewith; nor shall the Vendor plead misunderstanding or deception because of such estimate or quantities of work performed or material furnished in accordance with the Specifications and/or Drawings and other Proposal/Bid Documents, and it is understood that the quantities may be increased or diminished as provided herein without in any way invalidating any of the unit or lump sum prices bid.

GOVERNING LAWS AND REGULATIONS: The vendor is required to be familiar with and shall be responsible for complying with all federal, state and local laws, ordinances, rules and regulations that in any manner affect the work.

PROPRIETARY/CONFIDENTIAL INFORMATION: Vendors are hereby notified that all information submitted as part of, or in support of RFP's/BID's, will be available for public inspection ten days after opening of the RFP's/BID's or until a short list is recommended whichever comes first, in compliance with Chapter 119, and 287 of the Florida Statutes. Any person wishing to view the RFP's/BID's must make an appointment by calling the Budget & Purchasing Manager at (352) 793-0200. All RFP's/BID's submitted in response to this solicitation become the property of the Board. Unless information submitted is proprietary, copy written, trademarked, or patented, the Board reserves the right to utilize any or all information, ideas, conceptions, or portions of any RFP/BID, in its best interest.

TAXES: The Board of Sumter County Commissioners is exempt from any taxes imposed by the State and/or Federal Government. Exemption certificates will be provided upon request.

NON-COLLUSION DECLARATION: By signing this RFP/BID, all Vendors shall affirm that they shall not collude, conspire, connive or agree, directly or indirectly, with any other Proposer, firm, or person to submit a collusive or sham Proposal in connection with the work for which their RFP/BID has been submitted; or to refrain from Bidding in connection with such work; or have in any manner, directly or indirectly, sought by person to fix the price or prices in the RFP/BID or of any other Bidder, or to fix any overhead, profit, or cost elements of the RFP/BID price or the RFP/BID price of any other Bidder, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against any other Bidder, or any person interested in the proposed work.

PROPOSER RESPONSIBILITY: Invitation by the Board's to vendors is based on the recipient's specific request and application to DemandStar by Onvia at www.DemandStar.com [(800) 711-1712] or as the result of response by the public to the legal advertisements required by State law. Firms or individuals submit their responses on a voluntary basis, and therefore are not entitled to compensation of any kind.

OWNERSHIP OF SUBMITTALS: All responses, inquiries or correspondence relating to or in reference to this RFP/BID, and all other reports, charts, displays, schedules, exhibits and other documentation submitted by the vendors will become the property of the Board. Reference to literature submitted with a previous RFP/BID will not relieve the Bidder from including any required documents with this RFP/BID.

EXAMINATION OF BID DOCUMENTS: Each Bidder shall carefully examine the RFP/BID Document to ensure all pages have been received, all drawings and/or Specifications and other applicable documents are included, and shall inform himself thoroughly regarding any and all conditions and requirements that may in any manner affect cost, progress or performance of the work to be performed under the Contract. Ignorance on the part of the CONTRACTOR will in no way relieve him of the obligations and responsibilities assumed under the Contract.

VENDOR RESPONSIBILITY: Vendors are fully and completely responsible for the labeling, identification and delivery of their submittals. The Budget & Purchasing Manager will not be responsible for any mislabeled or misdirected submissions, nor those handled by delivery persons, couriers, or the US Postal Service.

DRUG FREE WORKPLACE: All Proposers/Bidders shall submit the enclosed, duly signed and notarized form entitled "Drug Free Workplace Certificate". The Drug Free Workplace Vendor shall have the burden of demonstrating that his program complies with Section 287.087 of the Florida Statutes, and any other applicable state law.

BOARD OF SUMTER COUNTY COMMISSIONERS, are political subdivisions of the State of Florida, and reserve the right to reject any and/or all submittals, reserve the right to waive any informalities or irregularities in the examination process, and reserve the right to award contracts and/or in the best interest of the Boards. Submittals not meeting stated minimum terms and qualifications may be rejected by the Boards as non-responsive. The Boards reserve the right to reject any or all submittals without cause. The Boards reserve the right to reject the submission of any Vendor in arrears or in default upon any debt or contract to the Boards, or who has failed to perform faithfully any previous contract with the Boards or with other governmental agencies.

PUBLIC RECORDS LAW: Correspondence, materials and documents received pursuant to this RFP/BID become public records subject to the provisions of Chapter 119, Florida Statutes.

VERIFICATION OF TIME: Nextel time is hereby established as the Official Time of the Boards.

PREPARATION OF PROPOSALS/BIDS:

Signature of the Bidder: The Bidder must sign the RFP/BID FORMS in the space provided for the signature. If the Proposer/Bidder is an individual, the words "doing business as _____" must appear beneath such signature. In the case of a partnership, the signature of at least one of the partners must follow the firm name and the words, "Member of the Firm" should be written beneath such signature. If the Proposer/Bidder is a corporation, the title of the officer signing the RFP/BID on behalf of the corporation must be stated and evidence of his authority to sign the RFP/BID must be submitted. The Proposer/Bidder shall state in the RFP/BID FORMS the name and address of each person interested therein.

Basis for Bidding: The price proposed for each item shall be on a lump sum or unit price basis according to specifications on the RFP/BID FORM. The proposed prices shall remain unchanged for the duration of the Contract and no claims for cost escalation during the progress of the work will be considered, unless otherwise provided herein.

Total Proposed Price/Total Contract Sum Proposed: If applicable, the total price bid for the work shall be the aggregate of the lump sum prices proposed and/or unit prices multiplied by the appropriate estimated quantities for the individual items and shall be stated in figures in the appropriate place on the RFP/BID FORM. In the event that there is a discrepancy on the RFP/BID FORM due to unit price extensions or additions, the corrected extensions and additions shall be used to determine the project bid amount.

TABULATION: Those wishing to receive an official tabulation of the results of the opening of this RFP/BID are to submit a self-addressed, stamped business size (No. 10) envelope, prominently marked on the front lower left side, with the RFP identification. Tabulation requested by telephone, fax or electronic media will not be accepted.

OBLIGATION OF WINNING BIDDER: The contents of the RFP/BID of the successful proposer/bidder will become contractual obligations if acquisition action ensues. Failure of the successful Proposer/Bidder to accept these obligations in a contract may result in cancellation of the award and such vendor may be removed from future participation.

AWARD OF BID: It is the Boards' intent to select a vendor within sixty (60) calendar days of the deadline for receipt of Proposals/Bids. However, Proposals/Bids must be firm and valid for award for at least ninety (90) calendar days after the deadline for receipt of the RFP/BID.

ADDITIONAL REQUIREMENTS: The firms shall furnish such additional information as the Boards may reasonably require. This includes information which indicates financial resources as well as ability to provide the services. The Boards reserve the right to make investigations of the qualifications of the firm as it deems appropriate.

PREPARATION COSTS: The Boards shall not be obligated or be liable for any costs incurred by Proposers/Bidders prior to issuance of a contract. All costs to prepare and submit a response to this RFP/BID shall be borne by the Proposer/Bidder.

TIMELINESS: All work will commence upon authorization from the Boards' representative (Budget & Purchasing Manager). All work will proceed in a timely manner without delays. The Contractor shall commence the work UPON RECEIPT OF NOTICE TO PROCEED and/or ORDER PLACED (PURCHASE ORDER PRESENTED), and shall deliver in accordance to the terms and conditions outlined and agreed upon herein.

DELIVERY: All prices shall be FOB Destination, Sumter County, Florida, inside delivery unless otherwise specified.

ADDITIONAL SERVICES/PURCHASES BY OTHER PUBLIC AGENCIES ("PIGGY-BACK"):

The Vendor by submitting a Bid acknowledges that other Public Agencies may seek to "Piggy-Back" under the same terms and conditions, during the effective period of any resulting contract - services and/or purchases being offered in this Bid, for the same prices and/or terms proposed. Vendor has the option to agree or disagree to allow contract Piggy-Backs on a case-by-case basis. Before a Public Agency is allowed to Piggy-Back any contract, the Agency must first obtain the vendor's approval - without the vendor's approval, the seeking Agency cannot Piggy-Back.

PLANS, FORMS & SPECIFICATIONS: Bid Packages are available from the Budget & Purchasing Manager. These packages are available for pickup or by mail. If requested to mail, the Proposer/Bidder must supply a courier account number (UPS, FedEx, etc). Proposers/Bidders are required to use the official RFP/BID FORMS, and all attachments itemized herein, are to be submitted as a single document. Any variation from the minimum specifications must be clearly stated on the RFP/BID FORM and/or Exceptions/Deviations Sheet(s). Only one set of plans, forms, and specifications will be furnished each company or corporation interested in submitting a proposal/bid. RFP/BID FORM documents for this project are free of charge and are available on-line and are downloadable (vendor must pay any DemandStar fees or any shipping).

MANUFACTURER'S NAME AND APPROVED EQUIVALENTS: Any manufacturer's names, trade names, brand names, information and/or catalog numbers listed in a specification are for information and not intended to limit competition unless otherwise indicated. The Proposer/Bidder may offer any brand for which he is an authorized representative, which meets or exceeds the RFP/BID specification for any item(s). If RFP's/BID's are based on equivalent products, indicate on the RFP/BID FORM the manufacturer's product name and literature, and/or complete specifications. Reference to literature submitted with a previous RFP/BID will not satisfy this provision. The Proposer/Bidder shall explain in detail the reason(s) why the proposed equivalent will meet the specifications and not be considered an exception thereto. RFP's/BID's which do not comply with these requirements are subject to rejection. RFP's/BID's lacking any written indication of intent to quote an alternate brand will be received and considered in complete compliance with the specifications as listed on the RFP/BID FORM. The Budget & Purchasing Manager is to be notified, in writing, of any proposed changes in materials used, manufacturing process, or construction. However, changes shall not be binding upon the Boards unless evidenced by a Change Notice issued and signed by the Budget & Purchasing Manager, or designated representative.

QUANTITIES: The quantities as specified in this RFP/BID are estimates only and are not to be construed as guaranteed minimums.

SAMPLES: Samples of items, when called for, shall be furnished free of expense, and if not destroyed may, upon request, be returned at the Proposer's/Bidder's expense. Each sample shall be labeled with the Proposer's/Bidder's name, manufacturer brand name and number, RFP/BID number and item reference. Samples of successful Proposer's/Bidder's items may remain on file for the term of the contract. Request for return of samples shall be accompanied by instructions which include shipping authorization and must be received at time of opening. Samples not returned may be disposed of by the Boards within a reasonable time as deemed appropriate.

DOCUMENT RE-CREATION: Vendor may choose to re-create any document(s) required for this solicitation, but must do so at his own risk. All required information in the original Board format must be included in any re-created document. Submittals may be deemed non-responsive if required information is not included in any re-created document.

ACKNOWLEDGED:

[Handwritten signature and date 7-26-10]

(Signature and Date)

This document must be completed and returned with your Submittal



12075 34th Street N., Unit A • St. Petersburg, FL 33716
Phone (727) 573-1556 • (800) 373-3473 • Fax (727) 572-7266
License # 11646800012008 • License # EF20000798

www.vscfs.com

July 26, 2010

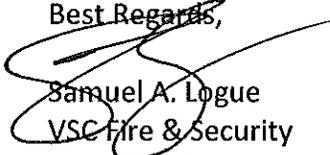
Sumter County
910 N Main Street
Bushnell, FL 33513
Attn: Amanda Taylor

Re: Deviations on Bid #166-0-2010/AT

Dear Ms. Taylor,

This letter is to confirm that VSC Fire and Safety *does not* have any deviations within our bid for the package labeled "Fire Protection Equipment Maintenance and Servicing" (Bid #166-0-2010/AT). If you have any questions or concerns regarding this bid please contact our offices at 727-573-1556.

Best Regards,


Samuel A. Logue
VSC Fire & Security
Vice President

————— FIRE PROTECTION AND LIFE SAFETY SYSTEMS SINCE 1958 —————

Baltimore, MD • Springfield, VA • Salem, VA • Virginia Beach, VA • Richmond, VA • Raleigh, NC
Charlotte, NC • Charleston, SC • Myrtle Beach, SC • Atlanta, GA • St. Petersburg, FL • Orlando, FL

STATEMENT OF CONTRACTOR'S EXPERIENCE AND PERSONNEL

(Contractor may also provide any supplemental company or personnel information that will assist the Selection Committee in evaluating your proposal).

CONTRACTOR: VSC FIRE & SECURITY

DATE: JULY 25th, 2010

1. How many years has your organization been in business as a general contractor under your present business name? 52 YEARS

2. List all previous business names of your organization:
INDUSTRIAL FIRE & SAFETY (ADDED IN 2007)

3. How many years experience in general contracting? 50+
 Prime Contractor X Subcontractor _____

4. List all officers and directors of your organization:

NAME	POSITION/TITLE
<u>MARTIN GILES</u>	<u>CHAIRMAN / PRESIDENT</u>
<u>JOHN McDONALD</u>	<u>CORP. V.P.</u>
<u>FRITZ MEHLER</u>	<u>C.F.O.</u>
<u>SAMUEL LOGOE</u>	<u>REGIONAL V.P.</u>

5. Have you ever failed to complete any work awarded to you in the last 3 years?
 Yes ___ No X. If yes, where and why?

EXPERIENCE

1. Describe any experience of the principal individuals (Foremen, Superintendents, etc.) who are responsible for the actual general contracting work of your organization?

<u>JAY MOSS</u>	<u>INSPECTION DEPT. MANAGER</u>
Name	Position
<u>SPRINKLERS ALARMS EXTINGUISHERS</u>	<u>18</u>
Type of Work	Yrs. Experience
	<u>5 YRS.</u>
	Yrs. With Firm

JIM BLANDIN ALARM DEPT MANAGER
 Name Position
ALARM 20 YRS. 7 YRS.
 Type of Work Yrs. Experience Yrs. With Firm

DAVE ERWIN ALARM SERVICE
 Name Position
ALARM 10 YRS. 1 YR.
 Type of Work Yrs. Experience Yrs. With Firm

KEVIN TITUS SERVICE SUPERVISOR
 Name Position
SPRINKLERS / ALARMS 30 YRS. 10 YRS.
 Type of Work Yrs. Experience Yrs. With Firm

JOHN GROSCITEN, JR. EXTINGUISHER / HOODS MGR.
 Name Position
EXTINGUISHERS / HOOD SYSTEMS 12 YRS. 12 YRS.
 Type of Work Yrs. Experience Yrs. With Firm

2. List/describe five (5) contracts that you currently have or have recently completed.

<u>U.S.F.</u>	<u>TAMPA, FL</u>
Project	Location
<u>2000 - PRESENT</u>	<u>\$16,000.</u>
Date	Contract Amount
<u>JAY CAMPBELL - 813-974-4035</u>	
Contact Name and Phone Number	

<u>ST. PETE COLLEGE</u>	<u>ST. PETE, FL</u>
Project	Location
<u>2009 - PRESENT</u>	<u>\$20,000.-</u>
Date	Contract Amount
<u>J.F. LENGES - 727-423-5636</u>	
Contact Name and Phone Number	

<u>PROGRESS ENERGY</u>	<u>CAUSTAL RIVER, FL</u>
Project	Location
<u>1995 - PRESENT</u>	<u>\$130,000</u>
Date	Contract Amount
<u>LARRY GRIFFITH 352-563-4655 x5274</u>	
Contact Name and Phone Number	

HILLSBOROUGH Co. SHERIFF	TAMPA, FL
Project	Location
2007 - PRESENT	\$ 35,000.-
Date	Contract Amount
CHAS DENNARD - 813-247-8321	
Contact Name and Phone Number	

HILLSBOROUGH Co. HEALTH DEPT.	TAMPA, FL
Project	Location
2002 - PRESENT	\$ 12,000.-
Date	Contract Amount
ANDREW - 813-431-7501	
Contact Name and Phone Number	

CONTRACTOR'S AFFIDAVIT

State of Florida
County of PINELLAS

Before me personally appeared SAMUEL A. LOGUE who is (title) REGIONAL V.P. of (the company described herein) VSC FIRE SECURITY being duly sworn, deposes and say that the foregoing statements are a true and accurate statement of the position of said organization as of the date thereof, and, that the statements and answers to the foregoing experience questionnaire are correct and true as of the date of this affidavit; and, that he/she understands that intentional inclusion of false, deceptive, or fraudulent statements of this application constitutes fraud; and, agrees to furnish any pertinent information requested by The Sumter County Board of County Commissioner deemed necessary to verify the statements made in this application or regarding the ability, standing and general reputation of the applicant.

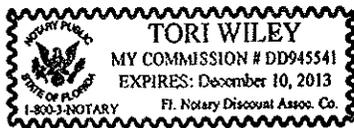
Personally Known or Produced Identification _____

Sworn to and subscribed before me this 26th day of JULY, 2010

Tori Wiley
NOTARY PUBLIC - STATE OF FLORIDA
(Signature of Notary Public)

TORI WILEY
(Print Name of Notary Public)

(seal)



DRUG FREE WORKPLACE CERTIFICATE

I, the undersigned, in accordance with Florida Statute 287.087, hereby certify that,

V.S.C. FIRE & SECURITY
(print or type name of firm)

- Publishes a written statement notifying that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace named above, and specifying actions that will be taken against violations of such prohibition.
- Informs employees about the dangers of drug abuse in the work place, the firm's policy of maintaining a drug free working environment, and available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug use violations.
- Gives each employee engaged in providing commodities or contractual services that are under proposal or bid, a copy of the statement specified above.
- Notifies the employees that as a condition of working on the commodities or contractual services that are under proposal or bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, please or guilty or nolo contendere to, any violation of Chapter 1893, or of any controlled substance law of the State of Florida or the United States, for a violation occurring in the work place, no later than five (5) days after such conviction, and requires employees to sign copies of such written (*) statement to acknowledge their receipt.
- Imposes a sanction on, or requires the satisfactory participation in, a drug abuse assistance or rehabilitation program, if such is available in the employee's community, by any employee who is so convicted.
- Makes a good faith effort to continue to maintain a drug free work place through the implementation of the drug free workplace program.
- "As a person authorized to sign this statement, I certify that the above named business, firm or corporation complies fully with the requirements set forth herein"

[Signature]
Authorized Signature
7-26-10
Date Signed

State of: FLORIDA

County of: Pinellas

Sworn to and subscribed before me this 26th day of July, 2010

Personally known or Produced Identification _____
(Specify Type of Identification)

Tori Wiley
Signature of Notary

My Commission Expires 12-10-13



This document must be completed and returned with your Submittal

DISCLOSURE OF SUBCONTRACTORS, SUBCONSULTANTS AND SUPPLIERS

Name of Firm Submitting Proposal:

VSC FIRE & SECURITY
(Print or Type)

Name of Person Submitting Proposal:

SAMUEL A. LOGUE
(Print or Type)

Please list all Subcontractors, Subconsultants or Suppliers to be used in connection with performance of this contract. Attach additional sheets as necessary.

Name of Firm or Agency: MATLEY, INC.
Address: 8548 SENITLOWAY COURT TALLAHASSEE, FL 32309
Telephone: 727-934-6936
Contact Name / Title: GEORGE TZIVLEAS

Name of Firm or Agency:
Address:
Telephone:
Contact Name / Title:

Name of Firm or Agency:
Address:
Telephone:
Contact Name / Title:

Name of Firm or Agency:
Address:
Telephone:
Contact Name / Title:

Name of Firm or Agency:
Address:
Telephone:
Contact Name / Title:

This document must be completed and returned with your Submittal

**PART 6
EXHIBITS
Exhibit A
Proposal Form**

To: Bradley Arnold
County Administrator
910 N. Main Street
Bushnell, FL 33513
Telephone: (352) 793-0200
Fax: (352) 793-0207

Re: **Fire Protection Equipment Maintenance and Servicing**

Dear Mr. Arnold:

Having carefully examined the RFP document and being familiar with the premises affecting the work, the undersigned proposes and hereby agrees to furnish all labor and material and to perform all work in accordance with said documents for the Lump Sum Amount of:

THIRTY SEVEN THOUSAND, SEVEN HUNDRED
DOLLARS, FORTY SEVEN DOLLARS Dollars (\$ 37,747.00)

1. In submitting this Proposal, it is understood that the right is reserved by the Board of Sumter County Commissioners to reject any and all proposals.
2. The Contractor hereby acknowledges the receipt of Addenda No. ____ issued during the proposal period and certifies their inclusion in the proposal. (Indicate "NONE" if no addendums were received).
3. The Undersigned agrees that this proposal will hold good for sixty (60) days from due date.
4. All request for information (RFI's) will be sent to Mrs. Amanda Taylor for response.

Date: JULY 26th, 2010

V.S.C. FIRE & SECURITY
Contractor
By: [Signature] SAMUEL A. LOWE
Title: NO.
Telephone: 727-573-1556
Address: 12075 74th STREET NO. - UNIT A
ST PETERS, FL 33714

STATE OF FLORIDA
 DEPARTMENT OF FINANCIAL SERVICES
 DIVISION OF STATE FIRE MARSHAL
 TALLAHASSEE, FLORIDA
 CERTIFICATE OF COMPETENCY



THIS CERTIFIES THAT: THOMAS L MCRAY
 12075 34TH ST N UNIT A
 ST PETERSBURG, FL 33716-

BUSINESS ORGANIZATION: VSC FIRE & SECURITY INC.

CONTRACTOR IS LIMITED TO THE EXECUTION OF CONTRACTS REQUIRING THE ABILITY TO LAYOUT, FABRICATE, INSTALL, INSPECT, ALTER, OR SERVICE WATER SPRINKLER SYSTEMS, WATER SPRAY SYSTEMS, FOAM-WATER SPRINKLER SYSTEMS, FOAM-WATER SPRAY SYSTEMS, STANDPIPES, COMBINATION STANDPIPES AND SPRINKLER RISERS, ALL PIPING THAT IS AN INTEGRAL PART OF THE SYSTEM BEGINNING AT THE POINT OF SERVICE, SPRINKLER TANK HEATERS, AIR LINES, THERMAL SYSTEMS USED IN CONNECTION WITH SPRINKLERS, AND TANKS AND PUMPS CONNECTED THERETO, EXCLUDING PRE-ENGINEERED SYSTEMS.

Alex Sink

Chief Financial Officer

07	01	2010	07	12	Pinellas	18955700012010	1895570001	300.00	06	30	2012
Issue Date		Type	Class	County		License/Permit Number	Application #	Taxes & Fees	Expire Date		

STATE OF FLORIDA
 DEPARTMENT OF FINANCIAL SERVICES
 DIVISION OF STATE FIRE MARSHAL
 TALLAHASSEE, FLORIDA
 CERTIFICATE OF COMPETENCY



THIS CERTIFIES THAT: SAMUEL A LOGUE
 6984 VENTURE CIRCLE
 ORLANDO, FL 32807-

BUSINESS ORGANIZATION: VSC FIRE & SECURITY INC.

CONTRACTOR I INCLUDES THE EXECUTION OF CONTRACTS REQUIRING THE ABILITY, EXPERIENCE, KNOWLEDGE, SCIENCE, AND SKILL TO INTELLIGENTLY LAYOUT, FABRICATE, INSTALL, INSPECT, ALTER, REPAIR, OR SERVICE ALL TYPES OF FIRE PROTECTION SYSTEMS, EXCLUDING PRE-ENGINEERED SYSTEMS.

Alex Sink

Chief Financial Officer

07	01	2010	07	15	Orange	11646800012008	1894920001	150.00	06	30	2012
Issue Date			Type	Class	County	License/Permit Number	Application #	Taxes & Fees	Expire Date		



STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

ELECTRICAL CONTRACTORS LICENSING BOARD
1940 NORTH MONROE STREET
TALLAHASSEE FL 32399-0783

(850) 487-1395

MCGIRK, CHARLES W
VSC FIRE & SECURITY INC
1717 CARLISLE STREET
CLEARWATER FL 33755

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto www.myfloridallicense.com.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers.

AC# 4995623
STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
ER13012784 06/15/10 090484436
REG ELECTRICAL CONTRACTOR
MCGIRK, CHARLES W
VSC FIRE & SECURITY INC
(INDIVIDUAL MUST MEET ALL LOCAL LICENSING REQUIREMENTS PRIOR TO CONTRACTING IN ANY AREA)
HAS REGISTERED under the provisions of ch. 489
Expiration date: AUG 31, 2012 110061501332

DETACH HERE

AC# 4995623
STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
ELECTRICAL CONTRACTORS LICENSING BOARD
DATE BATCH NUMBER LICENSE NBR
06/15/2010 090484436 ER13012784
The ELECTRICAL CONTRACTOR Named below HAS REGISTERED Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2012
(INDIVIDUAL MUST MEET ALL LOCAL LICENSING REQUIREMENTS PRIOR TO CONTRACTING IN ANY AREA)
MCGIRK, CHARLES W
VSC FIRE & SECURITY INC
12075 34TH STREET N UNIT A
ST. PETERSBURG FL 33716
CHARLE CRIST CHARLE LLEM



STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

ELECTRICAL CONTRACTORS LICENSING BOARD
1940 NORTH MONROE STREET
TALLAHASSEE FL 32399-0783

(850) 487-1395

BLANDIN, JAMES WILLIAM
VSC FIRE & SECURITY INC
1915 GLEN ECHO LANE
CLEARWATER FL 33760

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto www.myfloridalicense.com. There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!

STATE OF FLORIDA AC# 4698045
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
EF20000798 10/29/09 090145636
CERT ALARM SYSTEM CONTRACTOR I
BLANDIN, JAMES WILLIAM
VSC FIRE & SECURITY INC
IS CERTIFIED under the provisions of Ch. 489 FS
Expiration date: AUG 31, 2010 E09102902737

DETACH HERE

AC# 4698045

STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
ELECTRICAL CONTRACTORS LICENSING BOARD

SEQ# L09102902737

DATE	BATCHNUMBER	LICENSE NBR
10/29/2009	090145636	EF20000798

The ALARM SYSTEM CONTRACTOR I
Named below IS CERTIFIED
Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2010

BLANDIN, JAMES WILLIAM
VSC FIRE & SECURITY INC
12075 34TH STREET N UNIT A
ST. PETERSBURG FL 33716

CHARLIE CRIST
GOVERNOR

CHARLES W. DRAGO
SECRETARY

DISPLAY AS REQUIRED BY LAW

NATIONAL INSTITUTE FOR CERTIFICATION IN ENGINEERING TECHNOLOGIES®

HEREBY CERTIFIES THAT

Jay T. Moss

HAS ATTAINED THE GRADE OF

LEVEL II

IN FIRE PROTECTION ENGINEERING TECHNOLOGY
INSPECTION AND TESTING OF WATER-BASED SYSTEMS

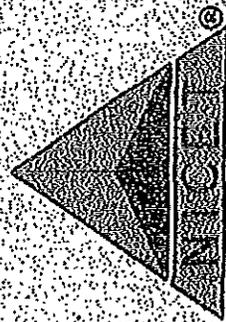
AND RECOGNIZES THAT THROUGH EDUCATION,
EXPERIENCE, AND KNOWLEDGE THIS PERSON HAS
MET THE STANDARDS SET FORTH BY THIS INSTITUTE

Certification Valid through July 1, 2011

CERTIFICATION NUMBER 122926



CHAIRMAN OF THE BOARD OF GOVERNORS, NICET



SPONSORED BY THE NATIONAL SOCIETY OF PROFESSIONAL ENGINEERS

NATIONAL INSTITUTE FOR CERTIFICATION IN ENGINEERING TECHNOLOGIES®

HEREBY CERTIFIES THAT
Kenneth A. Mock

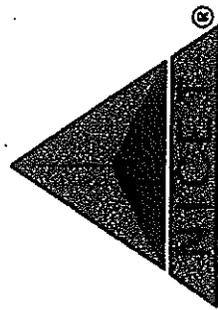
HAS ATTAINED THE GRADE OF
LEVEL II

IN FIRE PROTECTION ENGINEERING TECHNOLOGY
INSPECTION AND TESTING OF WATER-BASED SYSTEMS

AND RECOGNIZES THAT THROUGH EDUCATION,
EXPERIENCE, AND KNOWLEDGE THIS PERSON HAS
MET THE STANDARDS SET FORTH BY THIS INSTITUTE

Certification Valid through October 1, 2012

CERTIFICATION NUMBER 127154



Paul J. Grayson

CHAIRMAN OF THE BOARD OF GOVERNORS, NICET

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Request for Taxpayer Identification Number and Certification

Give form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

Name (as shown on your income tax return) VSC Fire & Security, Inc.	
Business name, if different from above	
Check appropriate box: <input type="checkbox"/> Individual/Sole proprietor <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ <input type="checkbox"/> Exempt payee <input type="checkbox"/> Other (see instructions) ▶	
Address (number, street, and apt. or suite no.) 12075 34th Street N. Unit A	Requester's name and address (optional)
City, state, and ZIP code St. Petersburg FL 33716	
List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I Instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number
or
Employer identification number
54 1543122

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification Instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the Instructions on page 4.

Sign Here	Signature of U.S. person ▶ <i>Norma J. Landis</i>	Date ▶
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
04/07/2010

PRODUCER Marsh USA Inc. Three James Center 1051 East Cary Street, Suite 900 Richmond, VA 23219 057293---2010	THIS CERTIFICATION IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.	
	INSURERS AFFORDING COVERAGE	NAIC #
INSURED VSC Fire & Security See attached Named Insured Schedule Attn: Tom Johnson 10343-B Kings Acres Road Ashland, VA 23005	INSURER A: National Union Fire Insurance Co.	19445
	INSURER B: New Hampshire Insurance Company	23841
	INSURER C:	
	INSURER D:	
	INSURER E:	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR	INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS
A		GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR GENERAL AGGREGATE LIMIT APPLIES PER <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC	GL 7146217	04/01/2010	03/01/2011	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 25,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP AGG \$ 2,000,000
A	A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	9726996 (AOS) 9726995 (VA Only)	04/01/2010 04/01/2010	03/01/2011 03/01/2011	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ AUTO ONLY - EA ACCIDENT \$ OTHER THAN AUTO ONLY: EA ACC \$ AGG \$
		GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN AUTO ONLY: EA ACC \$ AGG \$
A		EXCESS / UMBRELLA LIABILITY <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> DEDUCTIBLE <input checked="" type="checkbox"/> RETENTION \$	BE 11579472	04/01/2010	03/01/2011	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$ \$ 10,000 \$
B		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE Y/N OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> N (Mandatory in NH) if yes, describe under SPECIAL PROVISIONS below	WC 020342389	04/01/2010	03/01/2011	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
		OTHER				

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS

CERTIFICATE HOLDER CLE-002549418-07

CANCELLATION

Evidence of Coverage Only, ..

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL **30** DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

 AUTHORIZED REPRESENTATIVE
 of Marsh USA Inc.
 Kathy L. Dawson
Kathy L. Dawson

IMPORTANT

If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

DISCLAIMER

This Certificate of Insurance does not constitute a contract between the issuing insurer(s), authorized representative or producer, and the certificate holder, nor does it affirmatively or negatively amend, extend or alter the coverage afforded by the policies listed thereon.

ADDITIONAL INFORMATION

CLE-002549418-07

DATE (MM/DD/YY)
04/07/2010

PRODUCER

Marsh USA Inc.
Three James Center
1051 East Cary Street, Suite 900
Richmond, VA 23219

057293---2010

INSURERS AFFORDING COVERAGE

NAIC #

INSURED

VSC Fire & Security
See attached Named Insured Schedule
Attn: Tom Johnson
10343-B Klings Acres Road
Ashland, VA 23005

INSURER F:

INSURER G:

INSURER H:

INSURER I:

TEXT

NAMED INSURED SCHEDULE

- Virginia Sprinkler Co., Inc.
- Worsham Sprinkler Co., Inc.
- Virginia Fire Protection, Inc.
- Precision Sprinkler Co., Inc.
- Beta Systems of VA, Inc.
- VA Sprinkler Inspection Svcs
- Industrial Fire & Safety, Inc.
- Virginia Pipe & Supply

CERTIFICATE HOLDER

Evidence
of
Coverage
Only, ..

AUTHORIZED REPRESENTATIVE
of Marsh USA Inc.
Kathy L. Dawson

Kathy L. Dawson

INDEPENDENT CONTRACTOR AGREEMENT
For Sumter County Fire Protection Equipment Maintenance and Servicing

This contract, made this 10th day of August, 200 , between the Sumter County Board of County Commissioners, hereinafter called the party of the first part and VSC Fire & Security of 12075 34th Street North – Unit A, St. Petersburg, FL 33716 or his, its, or their successors, executors, administrators and assigns, hereinafter called the party of the second part:

WITNESSETH: That the said party of the second part agrees with the said party of the first part, for the consideration herein mentioned and at his, its, or their own proper cost and expense, to do all the work and furnish all the materials, equipment, supplies and labor necessary to carry out this agreement in the manner and to the full extent as set forth in the Proposal and manufacturer's recommendations and current adopted NFPA Standard 72, all of which are hereby adopted and made part of this agreement as completely as if incorporated herein, and to the satisfaction of the duly authorized representatives of the Sumter County Board of County Commissioners, who shall have at all times full opportunity to inspect the materials to be furnished and the work to be done under the agreement.

It is agreed that the work to be done under this contract is to construct all work as set forth in this contract for the "Fire Protection Equipment Maintenance and Servicing Contract", as shown by the attached proposal, and standard specifications, and any addenda thereto RFP 166-0-2010/AT Sumter County Fire Protection Equipment Maintenance and Servicing.

Also the party of the second part agrees to the following Insurance and Indemnification provisions:

1. Insurance – The contractor shall purchase and maintain comprehensive general liability and other insurance as will provide protection from claims set forth below which may arise out of or result from contractor's performance of the work and contractor's other obligations under the contract documents, whether such performance is by contractor, by any sub-contractor, by anyone directly or indirectly employed by any of them, or by anyone for whose acts any of them may be liable:
 - a. Claims under worker's compensation;
 - b. Claims for damages because of bodily injury, occupational sickness or disease, or death of contractor's employees;
 - c. Claims for damages because of bodily injury, sickness or disease or death of any person other than contractor's employees;
 - d. Claims for damages insured by personal injury liability coverage which are sustained by:
 - (1) any person as a result of offense directly or indirectly related to the employment of such person by contractor or;
 - (2) by any other person for any other reason;
 - e. Claims for damages, other than to the work itself, because of injury to or destruction of tangible property, including loss of use resulting therefrom and;

- f. Claims for damages because of bodily injury or death of any person or property damage arising out of the ownership, maintenance or use of motor vehicle.

The insurance required by this paragraph shall include the specific coverage and be written for not less than \$1,000,000 (million dollar umbrella). The comprehensive general liability insurance shall include completed operations insurance. All such insurance shall contain a provision that the coverage afforded shall not be cancelled, materially changed or renewal refused until at least thirty days prior written notice has been given to Sumter County. All such insurance shall remain in effect until final payment under this contract and at all times thereafter when contractor may be correcting, removing or replacing defective work in accordance with all provisions of this contract or the bid specifications. In addition, contractor shall maintain such completed operations insurance for at least two years after final payment and furnish Sumter County with evidence of continuation of such insurance at final payment and one year thereafter.

The comprehensive general liability insurance required by this paragraph will include contractual liability insurance applicable to the contractor's obligations under the indemnification provision set forth below.

- 2. Indemnification – To the fullest extent permitted by law, the contractor shall indemnify and hold harmless Sumter County and its agents and employees from and against all claims, damages, losses and expenses including but not limited to attorney's fees arising out of or resulting from the performance of the work, provided that any such claim, damages, loss or expense:
 - a. is attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible property (other than the work itself) including the loss of use resulting there from and:
 - b. is caused in whole or in part by any negligent act or omission of contractor, any sub-contractor, or anyone directly or indirectly employed by any of them or anyone whose acts any of them may be liable, regardless of whether or not it is caused by a party indemnified hereunder.

In any and all claims against Sumter County or any of their agents or employees by any employees of contractor, any sub-contractor, or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable, the indemnification obligation under this paragraph shall not be limited in any way by any limitation on the amount or type of damages, compensation or benefits payable by or for contractor or any sub-contractor under worker's compensation acts or other employee benefit acts.

In consideration of the foregoing premises, the party of the first part agrees to pay the party of the second part for all items of work performed and materials furnished at the unit and lump sum prices and under the conditions set forth in the attached proposal. Contractor shall submit invoice upon completion of project. Invoice shall be broken down by cost for work performed at each location pursuant to the provisions of the Local Government Prompt Payment Act, Fla. Stat. Chap 218. Said invoice shall be subject to audit by the Sumter County Project Manager prior to submission to the Clerk and Auditor to the Board for final payment.

In the event of default by either party hereto, the defaulting party shall be liable for all costs and expenses, including a reasonable attorney's fee, incurred by the other party and enforcing its rights hereunder, whether litigation be instituted or not, and at the trial court and appellate court level. Contractor does hereby specifically waive its "venue privilege" and or "diversity of citizenship privileges" and agrees specifically that any action for the enforcement, construction, or interpretation of this agreement shall be maintained in the County or Circuit Court for Sumter County, Florida, and Contractor hereby specifically waives its right to institute any action of any kind or nature whatsoever against the board in any other state or Federal Court or administrative tribunal.

3. The County retains the right to renew this contract, with the consent of the vendor, under the same terms and conditions for two (2) additional one (1) year terms. Additional terms and/or services may be added to this contract upon satisfactory negotiation of price by the Contract Manager and the Vendor.

IN WITNESS WHEREOF, the party of the first part has hereunto subscribed by the Sumter County Board of County Commissioners, and party of the second part has affixed his, its, or their name or names and seal, the date aforesaid

SUMTER COUNTY BOARD OF COUNTY COMMISSIONERS

By: _____ Attest: _____

Chairman of the Board

Deputy Clerk

CONTRACTOR

Contractor (Place Contractor's Corporate Seal)

President

Attest: _____ My Commission Expires: _____

Notary Public

(Notary Seal)

NOTICE OF AWARD

TO: VSC Fire & Security

12075 34th Street North, Unit A

St. Petersburg, FL 33716

Project Description: **Fire Protection Equipment Maintenance and Servicing**

The OWNER has considered the RFP submitted by you for the above described work in response to its Request for Proposals dated July 27, 2010.

You are hereby notified that your RFP has been accepted for the unit prices for the listed items in the BID PROPOSAL.

You are required by the Instruction for Bidders to execute the Agreement and furnish the required certificates of insurance within ten (10) calendar days from the date of this Notice to you.

If you fail to execute said Agreement and to furnish said insurance within ten (10) days from the date of this Notice, said OWNER will be entitled to consider all your rights arising out of the OWNER'S acceptance of your BID as abandoned. The OWNER will be entitled to such other rights as may be granted by law.

Please acknowledge the NOTICE OF AWARD and return to:

Mr. Doug Gilpin
Sumter County Board of County Commissioners
910 North Main Street, Suite 201
Bushnell, FL 33513

Dated this 8/10/2010

By: _____

Title: Chairman

ACCEPTANCE OF NOTICE _____

Receipt of the above NOTICE OF AWARD is hereby acknowledged by _____ this _____ day of _____, 2010.

By: _____ Title: _____

NOTICE TO PROCEED

Date: August 10, 2010

To: VSC Fire & Security

12075 34th Street North, Unit A

St. Petersburg, FL 33716

Project: **Fire Protection Equipment Maintenance and Servicing**

You are hereby notified to commence WORK in accordance with the Agreement dated 8/10/2010, on or before 8/11/2010, and you are to complete the WORK within 365 consecutive calendar days thereafter. The date of completion of all WORK is therefore 8/11/2011.

Please acknowledge the NOTICE TO PROCEED and return to:

Mr. Doug Gilpin
Sumter County Board of County Commissioners
910 North Main Street, Suite 201
Bushnell, FL 33513

Dated this 10th day of August 2010

By: _____

Title: Chairman

ACCEPTANCE OF NOTICE

Receipt of the above NOTICE TO PROCEED is hereby acknowledged by

_____, this _____ day of _____, 2010

By: _____ Title: _____