



State Economic Development Report Tracking the EDA Recommended Items of Interest for 2010

The name of the Economic Development Agency, Entity or Organization (EDO) and their contact information:

E 5 Solutions, Inc.,
1576 Bella Cruz Drive, Suite 409,
The Villages, Florida, 32159
888.857.5784
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The name of the local government the EDO has a contract with:

Sumter County, Florida

The amount of funds received from the local government: \$366,000.00

This represents payments under the first year contract (minus the November and December 2009 payments) or \$270,000.00, plus first two payments November and December 2010 under 2nd year contract of \$96,000.00, for a total of \$366,000.00

The amount of funds received from private investors: None

Administrative costs of the EDO: \$69,275

The number of businesses assisted by the EDO and type of assistance:

Customized Assistance: Total 564

425 personal interactions with people in situations such as personal in-business visits and at networking session such as Chamber meetings/events, Ribbon Cuttings, etc.; 74 Businesses received customized assistance in areas ranging from manufacturing, mining, healthcare, energy, real estate brokerage, construction, real estate development, agriculture, education, professional services, financial institutions, and food services; 15 businesses in the area of Tourism; 10 businesses in the area of local churches and religious organizations.

Additionally, the Florida A&M University deans were visiting villages to acquaint businesses about their programs, 40 attendees, May 9, 2010



General Assistance: Total 2628

1947 Businesses have received general assistance via Mailings, including mailings for the first ever Sumter County Business Survey and the online companion survey option.

507 Individuals have received general assistance in Business Information through our monthly newsletter and semi-monthly email business news alerts.

101 Individuals have received general assistance in Tourism Information

73 received assistance through the inaugural Business Summit.

Additionally, the Sumter County EDO website sumterbusiness.com served 1,414 unique visitors since being published at its current host June 23rd of 2010 (through Dec 18, 2010).

Financial Assistance:

The capital investment of businesses who have been assisted by the EDO: ZERO

The foreign investment of businesses who have been assisted by the EDO: ZERO

The number of new direct jobs as a result of a business being moved into the area or expanding in the area due to the assistance of the EDO: Unknown

The number of these jobs retained and the length of the job retention: Unknown

The type of incentives and the amount of incentives that the EDO has successfully assisted businesses in receiving: Currently Zero, however there are in process 3 businesses who received assistance and who should be eligible for incentives in 2011.