SUMTER COUNTY BOARD OF COMMISSIONERS
EXECUTIVE SUMMARY

SUBJECT: E911 State Grant Application – Bushnell Comm Center

REQUESTED ACTION: Staff recommends approval.

☐ Work Session (Report Only) **DATE OF MEETING:** 05/24/2011
☒ Regular Meeting ☐ Special Meeting

CONTRACT: ☒ N/A Vendor/Entity:

Effective Date: Termination Date:
Managing Division / Dept:

BUDGET IMPACT:
☐ Annual **FUNDING SOURCE:**
☐ Capital **EXPENDITURE ACCOUNT:**
☒ N/A

HISTORY/FACTS/ISSUES:

This is an application for grant funds from the State of Florida E911 board totaling $157,691.52 to cover the cost of upgrading the E911 system at the Communications Center at the Sumter County Sheriff's Office in Bushnell to be Next Generation 911 ready. Application requires signature of the chairman of the Board of County Commissioners

APPLICATION FOR

THE E911 STATE GRANT PROGRAM

W Form 3A, incorporated by reference in Florida Administrative Code Rule 60FF1-5.003 E911 State Grant Program - Application effective 3/1/2011

1.0 Purpose

The E911 State Grant Program is to assist counties with the installation of Enhanced 911 (E911) systems and to provide "seamless" Enhanced 911 throughout the State of Florida.

2.0 Eligibility

The Board of County Commissioners in any county in the State of Florida is eligible to apply for this grant program. Funding priorities are established in Addendum I.

3.0 Definitions

As used herein, the term "Board" shall mean the State of Florida E911 Board.

As used herein, the term "next generation 911" (NG9-1-1) shall be defined per the National Emergency Number Association (NENA) Master Glossary of 9-1-1 Terminology. "NG9-1-1 is the next evolutionary step in the development of the 9-1-1 emergency communications system known as E9-1-1 since the 1970s. NG9-1-1 is a system comprised of managed IP-based networks and elements that augment present-day E9-1-1 features and functions and add new capabilities. NG9-1-1 will eventually replace the present E9-1-1 system. NG9-1-1 is designed to provide access to emergency services from all sources, and to provide multimedia data capabilities for PSAPs and other emergency service organizations."

4.0 E911 State Grant Program Calendar

	Schedule
Counties submit Application	by June 1
Board Members evaluate applications	June - December
Board votes on applications to fund at regularly scheduled meeting	June - December
Board sends notification of funding and issues check to counties approved for funding	before December 30
Implementation period	One year from receipt of award and funds.
Expiration of the right to incur costs	Two years from receipt of award and funds.

5.0 General Conditions

5.1 Applications must be delivered to the following address:
State of Florida E911 Board
ATTN: E911 Board Administrative Staff
4030 Esplanade Way, Suite 160
Tallahassee, Florida 32399-0950

5.2 The applicant must provide one original of the pages for Application Form items 1 through 14 and the associated quotes for the grant application postmarked or delivered on or before June 1. Failure to provide these documents will result in automatic rejection of the grant application.

5.3 The E911 Board will not consider leasing of equipment unless the applicant can show that leasing rather than purchase will reduce total costs. Leasing costs should be calculated to account for only the first year warranty and maintenance costs and should not include upfront maintenance costs to reduce the lease amount.

5.4 All grant applications shall be accompanied by at least one quote for equipment or services. Grant applications totaling $35,000.00 or more must be accompanied by at least three written substantiated competitive quotes from different vendors, unless a sole source request is approved in compliance with General Conditions item 5.5. The E911 Board will compare the three quotes to any existing state contract in order to determine appropriate funding. Any county that has made a good faith effort to obtain at least three competitive quotes and has not been able to obtain the quotes can request E911 Board review based on substantiated proof of request for quotes or posting of the request with documentation of the limited responses.

5.5 If the grant application does not exceed the threshold amount of $195,000, the county can initiate a request for approval for sole source funding. The request will be considered on a case-by-case basis. Justification for sole source funding shall be provided with the grant application. Sole source will be approved if provided in accordance with Florida Statute 287 or with provision of a letter from the county's purchasing department that the project is a sole source procurement based on the county's purchasing requirements, which should be provided with the grant application.

5.6 Applicants requesting items from different funding priorities should complete a separate application for each priority. (See Addendum I - Funding Priorities for the E911 State Grant Program for a listing of funding priorities). Items from the same funding priorities should be combined in the same application and shall comply with General Conditions items 5.4 and 5.5.

5.7 Should two or more counties jointly apply for a grant, each county will be required to complete and submit a Grant Program Application detailing the funds requested and the county responsible for the funds, with a combined grant application detailing the entire project and a memorandum of understanding of all counties involved. The combined grant application shall comply with General Conditions items 5.4 and/or 5.5.

5.8 Equipment procurement shall be based on the county's purchasing requirements and the applicable State purchasing requirements including Florida Statute 112.061.

5.9 Funding requests must include all necessary costs required for full implementation of the proposed solution including that of any third party. Should the county grant request or award be less than the projected cost of the equipment or service, the county should provide verification of the ability to fund the difference. Pricing submitted cannot be contingent upon "yet to be" determined fees for products and services by the proposer or any other third party required for implementation.

6.0 Limitation on Use of Funds

6.1 Only eligible expenses for E911 service listed in Florida Statute §365.172(9) (Appendix I) that are not specifically excluded in this application will be funded.

6.2 Specifically excluded E911 expenses:

6.2.1 Salaries and associated expenses for 911 coordinators and call takers or other 911 personnel will not be funded.

6.2.2 Wireline database costs from the Local Exchange Carrier, vehicle expenses, consoles, workstation furniture and aerial photography expenses will not be funded. Interconnecting hardware and network equipment for NG-911 PSAPs is fundable; however, private community/municipal copper and fiber cabling system build outs is not fundable.

6.3 Funding limitations are specified on the following items:

6.3.1 Recurring network and circuit costs, equipment maintenance and warranty costs will not be funded on more than the first year implementation period.

6.3.2 Grant funding shall be limited to eligible expenditures for two PSAPs per county, two primary or two secondary or a primary and a secondary PSAP(s).

6.3.3 Selective router equipment costs are limited to the primary PSAP system and are limited to one per county.

6.3.3 Training cost funding is limited to new system & equipment training.

7.0 Approval and Award

7.1 The Board will review each application for compliance with the requirements of terms and conditions.

7.2 Grant awards will be withheld for any county that has a grant with a past-due quarterly report or past-due final documentation and closeout, of previous E911 Board grant awards. Any conditional hold, for documentation submittal, is limited to the last regularly scheduled E911 Board meeting application vote established in the grant program calendar.

7.3 Applications will be awarded based upon the priorities set by the Board as listed in Addendum I - Funding Priorities for the E911 State Grant Program.

7.4 The E911 Board will adjust the amount awarded to a county based upon the availability of funds, eligibility of requested items, published quotes, increased effectiveness of grant funds, minimum system requirements for performing the needed E911 function as specified in the State E911 plan, or documented factors provided in the grant application submission. NG-911 network systems should include a comparative presentation of network alternatives, including applicable LEC, CLEC, County and State alternatives. All stepped pricing should be thoroughly explained including the corresponding benefits for the County and the Board.

8.0 Financial and Administrative Requirements

8.1 Grant funds shall be deposited in an account maintained by the grantee, and each grant shall be tracked using a unique accounting code designator for deposits, disbursements and expenditures assigned by the county. All grant funds in the account maintained by the grantee shall be accounted for separately from all other funds.

8.2 Grant funds, including accrued interest, can only be used between the beginning and ending dates of the grant term, unless the Board authorizes an extension.

8.3 The right to incur costs under this grant expires two years from receipt of award and funds. The grantee may not incur costs for payment with grant funds past the expiration date.

8.4 Grant funds must be deposited in an interest-bearing account. On grant awards of $25,000.00 or more, any interest generated must be spent as part of this project or the earned interest shall be returned to the Board. Utilization of the earned interest funds shall be authorized through an approved Request for Change Form and expenditure documentation shall be included in the final report. On grant awards of $25,000.00 or less, any interest generated can be spent as part of this project or used for other allowable E911 expenditures listed in Florida Statute §365.172(9).

8.5 Responsibility for property and equipment obtained under a grant cannot be transferred under any circumstances. If a sale or transfer of such property or equipment occurs within five years after a grant ends, funds must be returned on a pro rata basis.

8.6 The grantee agrees that any improvement, expansion or other effect brought about in whole or part by grant funds will be maintained for a minimum of five years or thereafter until the effective replacement date of the system.

9.0 Grant Reporting Procedures

9.1 Grantees will be required to submit quarterly reports summarizing all expenditures and status of the grant project. Quarterly reports shall include an updated Application Form item #12 Budget/Expenditure Report and a completed Appendix III Quarterly Report Form.

9.1.1 Reporting will begin at the conclusion of the first full quarter after the award. The report periods will end on March 31, June 30, September 30, and December 31 of each year. Reports are due within 30 days of the ending report period.

9.1.2 Earned interest shall be reported cumulatively.

9.1.3 Quarterly reports may be faxed, emailed, mailed or delivered to the E911 Board administrative or technical staff. In lieu of submitting a signed paper copy, the updated forms can be e-mailed to the Board's administrative or technical staff.

9.2 At project completion, a final report shall be submitted based on the same reporting requirements described in grant reporting item 9.1. The county shall determine the final completion date based on the final payment date, or the initiation date of the warranty period. Final documentation including copies of all expenditures and corresponding invoices shall be submitted within 90 days of the final report.

9.3 No changes or departures from the original request are authorized unless approved in writing by the Board. Such requests shall be submitted using the form attached in Appendix II, Request for Change Form. Any unauthorized change shall require the return of grant funds, plus any interest accrued.

9.3.1 Time extension requests will not be granted unless the county has executed a contract for the grant equipment and/or services, or demonstrates good cause for failure to execute a contract within twelve months of award. Good cause documentation shall include a new project timeline schedule.

9.3.2 Time extensions shall be limited to a maximum of one additional year when approved by the Board.

9.3.3 Request for Change forms may be faxed, emailed, mailed or delivered to the E911 Board administrative or technical staff. In lieu of submitting a signed paper copy, the updated form can be e-mailed to the Board's administrative or technical staff.

9.4 The Appendix III Quarterly Report Form shall inform the E911 Board of significant impacts to grant supported activities. Significant impacts include project status developments affecting time schedules and objectives, anticipated lower costs or producing beneficial results in addition to those originally planned. Additionally, problems, delays, or adverse conditions which will materially impair the ability to meet the timely completion of the award must be reported. The disclosure must include a statement of the action taken, or contemplated, and any assistance needed to resolve the situation.

9.5 The County's Board of County Commission chairperson shall be notified when overdue quarterly reports, final reports and final documentation are not received before the next E911 Board meeting following the month after the end of the quarter in which they are due.

9.6 Funding continuance will be based on timely submission of quarterly reports.

9.7 Final document submission and close-out of a grant does not affect the Board's right to disallow costs and recover funds on the basis of an audit or financial review. The county shall remain obligated to return any funds expended that do not comply with the terms and conditions of the grant award.

County SUMTER

STATE OF FLORIDA E911 BOARD

E911 STATE GRANT PROGRAM APPLICATION FORM

Total Amount Requested: **$157,691.52**

Project Title: **Bushnell NG911 PSAP Upgrade**

1. **Board of County Commissioners Chair:** The Honorable Don Burgess

Mailing Address: 7375 Powell Rd

City: Wildwood
State: FL Zip: 34785 -
Phone: (352) 689-4400 Fax: (352) 689-4401
Email Address: Don.Burgess@sumtercountyfl.gov

2. **County 911 Coordinator: Silas L. Daniel**

Mailing Address: 1010 N Main St

City: Bushnell
State: FL Zip: 33513 -
Phone: (352) 689-4620 Fax: (352) 689-4621
Email Address: Silas.Daniel@sumtercountyfl.gov

3. **Federal Tax ID Number:** **59-6000865**

County SUMTER

COUNTY INFORMATION

USE 12 POINT FONT OR LEGIBLE HAND PRINTING

4. County Information

A. County Sumter

B. Population 97,700

C. Total Number of Incoming Nonwireless Trunks 6 (Bushnell) and 3 (Wildwood)

D. Total Number of Incoming Wireless Trunks 0 – routed through nonwireless

E. Number of PSAP's 2

F. Number of Call Taker Positions per PSAP 5 (Bushnell) and 2 (Wildwood)

G. Total Volume of 911 Calls 40,724

H. What equipment is needed to maintain the Enhanced 911 system?

I. What equipment is requested in this grant application?
Upgrading Viper in Bushnell to v4.1 and NG911 Ready

J. Financial Information:

1.) What are the current annual costs for your E911 system (circuits, customer records hardware and software, etc.) not including maintenance?
$124,682.04

2.) What are the current annual costs for maintenance of items included in 1.)?
$47,085.36

5. Describe your county's existing E911 system.

Sumter County has a type 4 E911 system consisting of two Primary PSAPs at the Sheriff's Office in Bushnell and the Wildwood Police Department and one shared secondary PSAP. The Secondary PSAP is shared with Lake County and handles Lake-Sumter Ambulance Services and The Villages Fire Services. The Primary PSAP systems provide backup capabilities should either system experience problems such as outright systems failure or mandatory evacuation. Sumter County utilizes the Positron Viper as CPE at both Primary PSAPs.

6. Describe the proposed project including any goal(s) and objectives.

The goal for this project is to upgrade the Viper CPE at the Bushnell PSAP to version 4.1. Performing this upgrade will enhance the multi-node feature functionality of the

Viper to enhance geographic redundancy, will lay the foundation for future regional routing projects and ultimately prepare Sumter County E911 for NG911 service.

7. Justification of the need for the proposed project.

The upgrade is needed to maintain the currency of existing CPE and prepare for the future of E911 - NG911 and regional routing.

8. Describe why your county will not be able to complete this project without this grant funding.

The continued increase in operating costs and expenditures for Sumter County E911 versus a slower increase in revenues necessitates the search for funds from other sources. While there are reserve carry-forward funds available, they are needed for any emergency equipment replacement as well as the next major CPE replacement cycle.

9. Briefly describe how this grant project would be in concurrence with the State E911 Plan.

Receiving this grant is a vital factor in allowing Sumter County E911 to ensure its CPE is current and up-to-date, and to prepare and be ready for the imminent approach of NG911.

10. Describe the required steps and an anticipated schedule or time frame with procurement and payment milestones and completion date.

April 2011 – Quote received from vendor
May 2011 – Grant application submitted to State E911 Board
October 2011 – Receive grant funds
November 2011 – Authorize upgrade with vendor and submit purchase order
January 2012 – Vendor begins upgrade
March 2012 – Vendor completes upgrade
April 2012 – Approve upgrade
May 2012 – Vendor invoices upgrade and payment is disbursed to vendor

11. Sole source justification (if applicable).

This is an upgrade to a system which is vendor specific.

12. Budget/Expenditure Report

Prepare an itemized Grant Budget ("Line Item" breakdown should include separated systems, i.e.; E911 System, logging recorder, centerline mapping, etc. and services items). The completed form shall be used to complete quarterly report requirements, listing expenditures and revisions {if any} in appropriate columns. If there is insufficient space, please include details in an attachment. **Budget costs should match requested vendor quote.**

County:	Sumter	Grant Number:		Report Date:	

For Grant Period Ending:	☐	March 31	☐	June 30	☐	September 30	☐	December 31	Year:		FINAL	☐

Proposed Budget					USE FOR QUARTERLY REPORTS	
Line Item	Unit Price	Quantity	Total Cost		Revised Budget	Total Expenditure for Grant Period
A. Systems (Hardware, Software, Equipment & Labor) Viper 4.1 Upgrade for Bushnell PSAP	$157,691.52	1	$157,691.52			
	Total System Items		$ 157,691.52			
B. Services (Training, Maintenance and Warranty Items)						
	Total Service Items		$ 0.00			
Applied County Carry Forward or other Funding (if applicable)			$ 0.00			
Grant Request Total			$ 157,691.52			

USE FOR ALL REPORTS	
Total Amount of Grant Awarded	$
Total Interest for Grant Period	$
Final Completion Date:	

Signature, County 911 Coordinator

County SUMTER

13. Assurances

ACCEPTANCE OF TERMS AND CONDITIONS: The grantee accepts all grant terms and conditions. Grantee understands that grants are contingent upon the availability of funds.

DISCLAIMER: The grantee certifies that the facts and information contained in this application and any attached documents are true and correct. A violation of this requirement may result in revocation of the grant, return of all funds and interest accrued (if any), to the Board and any other remedy provided by law.

NOTIFICATION OF AWARDS: The grantee understands and accepts that the notice of award will be advertised on the Florida E911 website.

MAINTENANCE OF IMPROVEMENT AND EXPANSION: The grantee agrees that any improvement, expansion or other effect brought about in whole or part by grant funds, will be maintained. No substantial changes or departures from the original proposal shall be permitted unless the E911 Board gives prior written authorization. Any unauthorized change will necessitate the return of grant funds, and accrued interest (if any) to the Board.

Failure to utilize grant funds as represented may jeopardize eligibility to be considered for future funding.

14. Authority

I hereby affirm my authority and responsibility for the use of funds requested.

_____ _____

SIGNATURE – CHAIR, BOARD OF COUNTY COMMISSIONERS DATE

Don Burgess

Printed Name

_____ _____

ATTESTED TO DATE

Appendix I

<u>NO</u> requests for funding will be acknowledged for any items not specified in Florida Statute 365.172, Emergency communication number "E911"; paragraph (9) (shown below).

Section 365.172 (9), Florida Statute

AUTHORIZED EXPENDITURES OF E911 FEE.—

(a) For purposes of this section, E911 service includes the functions of database management, call taking, dispatching, location verification, and call transfer.

(b) All costs directly attributable to the establishment or provision of E911 service and contracting for E911 services are eligible for expenditure of moneys derived from imposition of the fee authorized by this section. These costs include the acquisition, implementation, and maintenance of Public Safety Answering Point (PSAP) equipment and E911 service features, as defined in the Public Service Commission's lawfully approved 911 and E911 and related tariffs or the acquisition, installation, and maintenance of other E911 equipment, including call answering equipment, call transfer equipment, ANI controllers, ALI controllers, ANI displays, ALI displays, station instruments, E911 telecommunications systems, visual call information and storage devices, recording equipment, telephone devices and other equipment for the hearing impaired used in the E911 system, PSAP backup power systems, consoles, automatic call distributors, and interfaces, including hardware and software, for computer-aided dispatch (CAD) systems, integrated CAD systems for that portion of the systems used for E911 call taking, network clocks, salary and associated expenses for E911 call takers for that portion of their time spent taking and transferring E911 calls, salary and associated expenses for a county to employ a full-time equivalent E911 coordinator position and a full-time equivalent mapping or geographical data position and a staff assistant position per county for the portion of their time spent administrating the E911 system, training costs for PSAP call takers, supervisors, and managers in the proper methods and techniques used in taking and transferring E911 calls, costs to train and educate PSAP employees regarding E911 service or E911 equipment, including fees collected by the Department of Health for the certification and recertification of 911 public safety telecommunicators as required under s. 401.465, and expenses required to develop and maintain all information, including ALI and ANI databases and other information source repositories, necessary to properly inform call takers as to location address, type of emergency, and other information directly relevant to the E911 call taking and transferring function. Moneys derived from the fee may also be used for next-generation E911 network services, next-generation E911 database services, next generation E911 equipment, and wireless E911 routing systems.

(c) The moneys may not be used to pay for any item not listed in this subsection, including, but not limited to, any capital or operational costs for emergency responses which occur after the call transfer to the responding public safety entity and the costs for constructing, leasing, maintaining, or renovating buildings, except for those building modifications necessary to maintain the security and environmental integrity of the PSAP and E911 equipment rooms.

Appendix II

Request for Change

Name of County: Sumter

BUDGET LINE ITEM	CHANGE FROM	CHANGE TO
TOTAL	$	$

Justification For Change:

Signature of Authorized Official

Date

For E911 Board use only.

Approved: Yes ☐ No ☐

E911 Board's Authorized Representative

Date

Appendix III

Quarterly Report

County: Sumter

Grant Number: _____

Report Date: _____

Project Status Update:

Problems/Delays:

_____ _____

Signature of Authorized Official Date

Addendum I

Funding Priorities for the E911 State Grant Program

The criteria for determining acceptability for disbursement of funds from the State of Florida E911 State Grant Program will be made on a PRIORITY basis. There will be seven (7) priorities as identified below:

PRIORITY 1: Counties with E911 Phase II Primary and/or Secondary PSAP systems that require immediate system replacement to maintain enhanced 911 status or when the expected remaining life of the system is less than 1 year.

PRIORITY 2: Counties with E911 Phase II Primary and/or Secondary PSAP systems that require new or replacement of critical or necessary hardware or software for maintaining E911 Phase II status. This may include the following, listed in order of funding priority a through k:

- **a: Hardware and software for Customer Premise Equipment**
- **b: Lightning Protection Equipment**
- **c: Uninterruptible Power Supply Equipment**
- **d: E911 Voice Recording Equipment**
- **e: E911 Database Equipment**
- **f: E911 Map Display Equipment**
- **g: E911 Map System Equipment - E911 map generation hardware and software licensing is limited to components for two stations**
- **h: New additional 911 Call Taker Position Equipment**
- **i: GIS Centerline and point generation**
- **j: Net clock**
- **k: Priority 2 Items not specifically listed in 2a through 2j.**

PRIORITY 3: Counties with E911 Phase II Systems requesting consolidation of E911 PSAPs.

PRIORITY 4: Counties with E911 Phase II Systems requesting new NG-911 network funding.

PRIORITY 5: Counties with E911 Phase II Systems requesting new management information call monitoring system funding.

PRIORITY 6: Counties with E911 Phase II systems that require allowable E911 expense items that are not defined in Priorities 1, 2, 3, 4, & 5 but are needed to maintain a complete E911 system.

PRIORITY 7: Supplemental ANI/ALI Databases.

Regional E911 system project requests related to systems and equipment will be considered the highest priority within each priority category.

Grants awards will be funded in order of priority assigned. Total funding for any priority may be adjusted based on the remaining funds available, the number of applications and the anticipated requests in the next funding cycle. The acceptability for disbursement of funds from the State of Florida E911 State Grant Program for any E911 expense items not expressly provided for in Priorities above shall be determined at the discretion of the E911 Board pursuant to its authority under F. S. 365.172 and 365.173.

CenturyLink

CenturyLink

tomer Legal Name: -

mer Billing Name: E911 Florida Sumter County
Attn: Silas Daniel
1010 Main Street
BUSHNELL, FL 33513-6146

Valid Until June 30, 2011

Quote Number: 11-011094

Description of Work to be Performed: Sumter Sheriffs Office Viper 4.1 upgrade

ng shown is based upon direct sale accompanied by new Centurion Maintenance co

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to http://about.centurylink.com/legal/rates_conditions.html

Part Number	Description	Quantity		Extended Price
	Positron VIPER			
912801/U	Positron CAMA Interface Module	4		
912802/U	Positron Primary Backroom Server	1		
912803/U	Positron Primary VoIP Soft Switch	1		
912814/U	Positron Admin Interface Module (AIM)	2		
912811/U	Backroom Position Access License	12		
912812/U	PBX Access License - Per Workstation	10		
912822/U	Positron Secondary Backroom Server	1		
912823/U	Positron Secondary VoIP Soft Switch	1		
912890	VIPER Media Kit	1		
			SUBTOTAL	26,216.04
	Power 911 Software - Upgrade			
913100/U	Power 911 Client Access License	10		
913202/U	Power 911 Server Access License	10		
913152/U	Power 911 Add-on Recorder for Radio (ITRR)	10		
913100/CD	Power 911 Media & Documentation	1		
			SUBTOTAL	50,937.70
	Power MAP Software - Upgrade			
919100/U	Power MAP Software	10		
919100/CD	Power MAP Media & Documentation	1		
			SUBTOTAL	17,046.60
	Power MIS Software - Upgrade			
920100/U	Power MIS Server Software License	1		
920101/U	Power MIS Concurrent Client Access License	1		
920102/U	Power MIS Data License	10		
920000/CD	Power MIS Software & Documentation	1		
			SUBTOTAL	4,039.55
	ePrinter Software - Upgrade			
917310/11/U	ePrinter Software & Documentation	1		
917311/11	ePrinter Self Tutorial CD	1		
			SUBTOTAL	776.39
	Intrado Services			
950104	Professional Services - Price Per Day	9		
960575	Installation - Living Expense Per Day	11	186.00	
960580	Installation - Travel Fee	1		
960801	Power 911 and MIS Administrator Training - Price Per Day	2		
960801	Power 911 Call-Taker Training - Price Per Day	1		
960801	Power MAP Administrator Training - Price Per Day	1		
960801	Power MAP Call Taker Training - Price Per Day	1		
960575	Training - Living Expense Per Day	7	186.00	
960580	Training - Travel Fee	1		
950510	Project Management	1		
			SUBTOTAL	34,361.80

Prices do not include charges for taxes, duties, tariffs, telecommunication services, or professional services such as Centurion Maintenance or Managed Network Services.

999999-1	Routers & Misc network equipment	1		
			SUBTOTAL	5,129.47

SUBTOTAL: Gross Material Price	$	138,507.55
SUBTOTAL: Gross Discount	$	-
Net Material Price	$	138,507.55
Labor (Includes Project Management if not shown separately below)		$13,575.94
Project Management	$	5,108.00
Shipping	$	500.03
TOTAL PRICE	$	**157,691.52**

Prices do not include charges for taxes, duties, tariffs, telecommunication services, or professional services such as Centurion Maintenance or Managed Network Services.