

RFP 015-0-2011/AT

Sumter County Fire Rescue Replacement of Engines 21 & 34

RFP opening was held at 10:05 p.m. on August 22, 2011 at The Villages Sumter County Service Center, 7375 Powell Road, Room 208, Wildwood, Florida 34785.

In attendance for the RFP opening was selection committee member Leland Greek, Sumter County Fire Chief, Facility Maintenance, and Financial Services representative Tina Chavez. Additional persons representing proposal companies were present (sign in sheet attached).

Bid Summary page was read by staff noting upcoming deadlines and public meeting noting locations, dates and times. It was noted that if anyone wanted to view the proposals or had any question or comments must contact Tina Chavez in the Financial Services Department. Communication with selection committee members may be grounds for disqualification.

Seven (7) RFPs were received in a timely manner and opened (listed in alphabetical order):

- 1) Deep South Fire Trucks Inc. P.O. Box 293, Seminary, MS 39479-0293
 - a. Bid package was properly marked as a bid.
 - b. 1 original received
 - c. 3 copies received
 - d. 1 copy in electronic format
 - e. 2 Addendums acknowledged
 - f. Fee \$ 218,550.00 per unit (\$437, 100.00 for two identical units)
 - g. Notes: N/A
- 2) Environmental Products of Florida 1158 Elboc Way, Winter Garden, FL 34787
 - a. Bid package was properly marked as a bid.
 - b. 1 original received
 - c. 3 copies received
 - d. 1 copy in electronic format
 - e. 1 addendum acknowledged
 - f. Fee \$249,797 per unit (\$499,594.00 total)
 - g. Notes – N/A.
- 3) Ferrara Fire Apparatus, Inc. P.O. Box 249, Holden, LA 70744
 - a. Bid package was properly marked as a bid.
 - b. 1 original received
 - c. 3 copies received
 - d. 1 copy in electronic format
 - e. 1 addendum acknowledged
 - f. Fee \$249,887 per unit (\$499,774.00 total)
 - g. Notes – N/A.
- 4) Hall-Mark Fire Apparatus, 3431 NW 27th Ave., Ocala, FL 34475
 - a. Bid package was properly marked as a bid.
 - b. 1 original received
 - c. 3 copies received
 - d. 1 copy in electronic format
 - e. 2 Addendums acknowledged

- f. Fee - \$526,622.00
 - g. Notes – two Arm Hydraulic ladder racks \$24,818 (\$12,409x2); Right side Ladder Tunnel @ no cost; Roof top A/C Unit \$5,400.00 (\$2,700x2).
- 5) Pierce Manufacturing Inc., 2600 American Drive, Appleton, WI 54914
- a. Bid package was properly marked as a bid.
 - b. 1 original received
 - c. 3 copies received
 - d. 1 copy in electronic format
 - e. 3 addendum acknowledged
 - f. Fee \$226,274.00 per unit (\$452,548.00 total)
 - g. Notes – With exceptions.
- 6) Sutphen Corporation, 6540 Eiterman Road, Dublin, OH 43016
- a. Bid package was properly marked as a bid.
 - b. 1 original received
 - c. 3 copies received
 - d. 1 copy in electronic format
 - e. 3 addendum acknowledged
 - f. Fee \$249,489
 - g. Notes – With exceptions and clarifications additional Options.
- 7) Rosenbauer Firefighting Technology, P.O. Box 57, Lyons, SD 57401
- a. Bid package was properly marked as a bid.
 - b. 1 original received
 - c. 3 copies received
 - d. 1 copy in electronic format
 - e. 3 addendum acknowledged
 - f. Fee \$214,362 per unit (\$428,724.00 total)
 - g. Notes – Hydraulic ladder rack included, cab roof type A/C \$2,600 per unit.

Richard Cobb received his copies of each of the proposals, and Jerry Rhoden and Donnie Foster were sent their copies by interoffice mail.

Meeting concluded at 10:30 a.m.

SIGN - IN SHEET

DATE: 8/22/11

TIME: 10:05 a.m.

BID NAME: RFP 15-0-2011/TC
(opening)

NAME

COMPANY

Tina Chavez

Sumner BOC - F.S.D.

Steve Kern

Hallmark Fire/Eone

BRAD TURK

Rosenbauer

DAVID Stonitsch

Surphen

Paul Stephenson

EVS Firefighting Technology

DAN WHITE

CRIMSON FIRE

Phil Lincoln

Ferrara Fire Apparatus