July 30, 2020
4:00 PM

PLEASE TURN OFF ALL CELL PHONES AND PAGERS

ANY PERSON WHO MAY FEEL THE NEED TO APPEAL A BOARD DECISION IS HEREBY NOTIFIED THAT IT WILL BE NECESSARY FOR YOU TO PROVIDE YOUR OWN VERBATIM RECORDING OF THE BOARDS MINUTES OR ANY PORTION THEREOF

Any person requiring reasonable accommodation at this meeting because of a disability or physical impairment should contact the Office of Management & Budget, 7375 Powell Road, Wildwood, FL 34785 (352) 689-4400 at least two (2) days before the meeting.

Meeting Location: The Villages Sumter County Service Center, 7375 Powell Road, Room 102, Wildwood, FL 34785

THE MEETING IS CALLED TO ORDER BY THE CHAIRMAN

FLAG SALUTE

WELCOME & COMMENTS

1. **Public Forum**
2. **Old Business**
   None
3. **New Business**
   A. **Approve Minutes from Regular Meeting held May 28, 2020**

      Documents:

      Regular Meeting May 28 Minutes.pdf

   B. **Approve Minutes from Regular Meeting held July 17, 2020**

      Documents:

      Regular Meeting July 17 Minutes.pdf

   C. **Approve FY 19-20 Financial Report**

      Documents:

FY19-20 Financial Report.pdf

D. **Grant Application - 2021-7451197577 - Battle at The Villages High School (For Information Only)**

Documents:

2021-7451197577 - Battle at The Villages High School.pdf

E. **Grant Application - 2021-3566712119 - Blackjack Fall Open (For Information Only)**

Documents:

2021-3566712119 - Blackjack Fall Open.pdf

F. **Grant Application - 2021-9471337903 - 2020/2021 Blackjack Open (For Information Only)**

Documents:

2021-9471337903 - Blackjack Open.pdf

G. **Grant Application - 2021-0494219609 - Blackjack Series (For Information Only)**

Documents:

2021-0494219609 - Blackjack Series.pdf

H. **Grant Application - 2021-3714571251 - Bushnell Fall Festival (For Information Only)**

Documents:

2021-3714571251 - Bushnell Fall Festival.pdf

I. **Grant Application - 2021-7400118730 - Downtown Entertainment in The Villages (For Information Only)**

Documents:

2021-7400118730 - Downtown Entertainment in The Villages.pdf

J. **Grant Application - 2021-8742175886 - Florida Athletic Coach Association All Star Classic (For Information Only)**

Documents:

2021-8742175886 - Florida Athletic Coach Association All Star Classic.pdf

K. **Grant Application - 2021-6510600561 - Florida Half Century Softball Tournament (May) (For Information Only)**

Documents:

2021-6510600561 - Florida Half Century Softball Tournament (May).pdf

L. **Grant Application - 2021-0464498191 - Florida Half Century Softball Tournament (August) (For Information Only)**

Documents:

2021-0464498191 - Florida Half Century Softball Tournament (August).pdf

M. **Grant Application - 2021-7566891570 - Florida High School 7v7 Association State Championship (For Information Only)**

Documents:

2021-7566891570 - Florida High School 7v7 Association State Championship.pdf

N. **Grant Application - 2021 Southern Draft Horse Association Horse Pulling Competition (For Information Only)**

Documents:

2021 Southern Draft Horse Association Horse Pulling Competition.pdf

O. **Grant Application - 2021-3998259387 - Sumter County Tourism Website & Web App (For Information Only)**

Documents:

2021-3998259387 - Sumter County Tourism Website and Web App.pdf

P. **Grant Application - 2021-3239021694 - VHA Country Western Hoedown (For Information Only)**

Documents:

2021-3239021694 - VHA Country Western Hoedown.pdf

Q. **Grant Application - 2021-8179384190 - Wildwood Middle High School HoopsGiving Classic (For Information Only)**

Documents:

2021-8179384190 - Wildwood Middle High School HoopsGiving Classic.pdf

4. **Additional Items**

A. **Approve TDC 5 Yr Funding Projection**

Documents:

TDC 5 Yr Funding Projection.pdf

B. **Next Quarterly Meeting will be on October 1, 2020 at 4:00 PM (For Information Only)**

TOURIST DEVELOPMENT COUNCIL

REGULAR MEETING May 28, 2020

The Sumter County Tourist Development Council (TDC) convened in regular session on Thursday, May 28, 2020, at the Villages Sumter County Service Center, 7375 Powell Road, Room 102, Wildwood, FL with the following members present: Chairman Doug Gilpin, Joe Elliott, Raquel Nacaxe, Bobby Hunt, Don Levens, and Evelyn Stetler (arriving after the start at 4:03 P.M.). The following individuals were also present and acting in their respective official capacities: Charlene Pittman, Jennifer Hemeon, Bobbie Todd, and Frank Calascione. Chairman Doug Gilpin called the meeting to order at 4:00 P.M., followed by flag salute.

Public Forum

None

Old Business

None

New Business

A. Approve Minutes from Regular Meeting held January 02, 2020

Mr. Elliott made a motion, with a second by Mr. Hunt, to approve the January 02, 2020 minutes. The motion carried unanimously, 5-0.

B. Approve FY 19-20 Financial Report

Mr. Levens made a motion, with a second by Mr. Elliott, to approve the FY 19-20 Financial Report. The motion carried unanimously, 5-0.

C. Approve TDC 5 Yr Funding Projection

Mr. Hunt made a motion, with a second by Mr. Elliott, to approve the TDC 5 Yr Funding Projection. The motion carried unanimously, 6-0.

Additional Items

A. Interim Status Report – Tourism Activities, Website, and Mobile Application Statistics

Before the vote to accept, there was some discussion regarding COVID-19 and expecting Sumter County to have more activity by the first of July and that there were good responses from residents that they are interested in traveling. Ms. Stetler made a motion, with a second by Mr. Elliott, to approve Interim Status Report. The motion carried unanimously, 6-0.

B. Next Quarterly Meeting Date is July 2, 2020, at 4:00 P.M. (For Information Only)

The meeting adjourned at 4:16 P.M.

TOURIST DEVELOPMENT COUNCIL

REGULAR MEETING **July 17, 2020**

The Sumter County Tourist Development Council (TDC) convened in regular session on Friday, July 17, 2020, at the Villages Sumter County Service Center, 7375 Powell Road, Room 102, Wildwood, FL with the following members present: Chairman Doug Gilpin, Joe Elliott, Raquel Nacaxe, and Don Levens. The following individuals were also present and acting in their respective official capacities: Charlene Pittman, Jennifer Hemeon, Bobbie Todd, Debra Hutton, and Frank Calascione. Chairman Doug Gilpin called the meeting to order at 4:10 P.M.

The Chairman declared there was not a quorum, and the meeting adjourned at 4:11 P.M.

DRAFT

Sumter County Board of County Commissioners				
Tourist Development Tax		FY2019/20		
Financial Summary		Project	FY2019/20	
		Requested	Actuals	Notes
		Amount	as of 06/16/2020	
		CBF	$ 2,028,262	
Tax Revenue			$ 601,475	
Interest Income			$ 29,134	
Total Revenue			$ 630,609	
	Event			
100% Allocation	111*			
63rd Annual Florida Athletic Coach Assn	December	$ 20,000.00	$ 20,000	
The Villages Hospital Bicycle Event	November	$ 8,000.00	$ 6,055	
Blackjack Sporting Clays - Open Series	January	$ 50,000.00	$ 50,000	
Blackjack Sporting Clays - 2020 FSCA Florida State Championship	March - April	$ 75,000.00	$ 75,000	Event Cancelled due to Covid-19. Reimbursed for expenses spent before event.
VHA Charitable Foundation - Country Western Hoedown	January	$ 50,000.00	$ 50,000	
Florida High School 7 vs. 7 Association State Football Championship	June	$ 15,000.00	$ -	Event Cancelled due to Covid-19.
Tourism Website Maintenance & Mobile App	-	$ 20,000.00	$ 10,815	
Battle at the Villages	December	$ 60,000.00	$ 57,690	
Dade Battlefield Re-enactment.	January	$ 10,000.00	$ 9,719	
Southern Draft Horse Association Pull Series	February	$ 50,000.00	$ 50,000	
Sumter Landing / Brownwood Entertainment	-	$ 120,000.00	$ 120,000	
Promotional Activities			$ 449,279	
Total Expenditures			$ 449,279	
Revenues over (under) Expenditures			$ 181,330	
Fund Balance - Reserve for Future Grants			$ 2,209,592	
Report prepared for TDC on June 16, 2020				
By the Office of Management & Budget				

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

Battle at The Villages

Staff Recommendation: $66,000

The Villages Charter School / Buffalo Scholarship Foundation filed an application for Tourism Development Grant Funds on May 28, 2020. Applicant is requesting $66,000 to fund advertising and operating expenses for the event. This event is to be held at The Villages High School to generate funds to contribute to the Buffalo Scholarship Foundation.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were previously awarded to The Villages Charter School / Buffalo Scholarship Foundation in the amount of $177,855.
3. This event does not occur during the "low" hotel occupancy period (April Through October). This event is scheduled to occur from December 28 – 30, 2020.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

4. The Grant Application meets the required match with 50% matching in funds.
5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, the event should be awarded up to 100% of the maximum funding.
6. Event organizers anticipate 275 room nights, during this event, making this event a Category 5 (maximum impact) on the Funding Award Level Chart.
7. Staff recommends awarding the full amount of the requested funds, considering the significant impact this event has on community and promotion of tourism within Sumter County.

Application: 2021-7451197577

Marty Dzuro - Martin.Dzuro@tvcs.org
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-7451197577
Last submitted: Jun 4 2020 03:19 PM (EDT)
Labels: Reoccurring Events, Promotional Activities

Application Form

Completed - Jun 9 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

Battle at The Villages

Address

Address Line 1	350 Tatonka Terrace
Address Line 2	(No response)
City	The Villages
State	Florida
Zip/Postal Code	32162

Authorized Agent

Name	Martin Dzuro
Title	Tournament Director
E-mail Address	Martin.Dzuro@tvcs.org
Phone Number	352-205-1797
Preferred method of contact	E-mail

Contact Person

Name	Martin Dzuro
Title	Tournament Director
E-mail Address	Martin.Dzuro@tvcs.org
Phone Number	352-205-1797
Preferred method of contact	E-mail

Is this a non-profit organization?

Yes

Is this organization tax exempt?

Yes

What is your Federal ID# as it appears on Form W-9?

20-4450548

If your delegates are exempt from paying hotel occupancy tax, please explain.

No.

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	Battle at The Villages
Location	The Villages High School
Sponsoring Organization/Name	The Villages Charter School / Buffalo Scholarship Foundation

Category

Amateur Sports Event

Event Description

The Battle at The Villages is a nationally-recognized holiday basketball tournament held within The Villages. There are multiple objectives: recruit nationally competitive (and tradition-rich) teams to compete, deliver an exceptional tournament experience to the teams and fans (seamless, well organized, highly competitive, enveloped by the handshake of the host), contributing excess revenue (2019 objective is $7500) to the Buffalo Scholarship Foundation, and positively impact the Sumter County economy during a window of the calendar when residents are out of town for the holidays; therefore not as many seats are taken in restaurants and a significant percentage of hotel rooms usually are vacant. Specifically, our economic impact objective is to generate $125,000 to $175,000 of business in Sumter County during the tournament (December 28 – December 30, 2020).

Event Duration

Multiple Day Event

Event Dates

Start Date	12/28/2020
End Date	12/30/2020

Have you already reserved Sumter County hotel rooms?

Yes

Number of Rooms Reserved

Hotel(s)	The Waterfront Inn, The Brownwood Hotel
Number of rooms reserved pre hotel	49
Total room nights per hotel	196

How many rooms do you project this event will bring to Sumter County (room nights)?

275

How many rooms do you guarantee to bring to Sumter County (room nights)?

185

How do you intend to provide a valid count of attendance and room nights at this year's event?

We work with the hotel to provide the teams with the rooms and promote Sumter County Hotels by way of the tournament website as well as our social media channels.

Is this an annually reoccurring event?

Yes

Number of Years

7

Has this event received TDC grant funding from Sumter County in the past?

Yes

How many years?

5 or more

Please provide the number of room nights attributable to this convention, conference, or event up to the past five(5) years including: City event held, Date/Month/Year of event, Hotel(s), Number of room nights for each

Year 1	2015
Year 2	2016
Year 3	2017
Year 4	2018: 106
Year 5	2019: 191

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

1. Fans of the teams participating in the BATV events.

2. Fans of Basketball from the local area. Based on teams participating we expect participation from fans interested in Basketball from Ocala and Orlando. In addition, a promotional event will be held December 5th that will have a heavy emphasis of promoting the Battle to the local audience.

What is your projected attendance (include local participants, out-of-town participants and guests)?

350 players and 100 guests
This is a very conservative estimate. When you look at the overall scope of the program to include The Battle at The Villages as well as the pre-tournament events that are utilized to market the Battle, the number of guest could exceed this projection.

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 56000.00

Tourist Development Fund Request (50% Match Required)

$ 66000

TOTAL INCOME

$ 122000.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.	Catering/Hospitality - Sammy Joe's Pizzeria	14000	✔
2.	Apparel - Custom Apparel	8000	✔
3.	Sponsorships	12000	✖
4.		0	✖
5.		0	✖
6.		0	✖
7.		0	✖
8.		0	✖
9.		0	✖
10.		0	✖

Total Contributor/Sponsorship Funds

$ 34000.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.	Ticket Sales	22000
2.		0
3.		0
4.		0
5.		0
6.		0
7.		0
8.		0
9.		0
10.		0

Total Other Income

$ 22000.00

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	Administrative	1000	✔
2.	Advertising	13000	✔
3.	Transportation	22000	✔
4.	Team Meals	12000	✔
5.	Event Operations	18000	✔
6.	Hotel	20000	✖
7.	In-Kind Gift Expenses	32000	✖
8.	Scholarship Contribution	14000	✖
9.			✖
10.			✖

TOTAL EXPENSES

$ 132000

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

Authorized Agent

Martin Dzuro

Title

Tournament Director

Authorized Agent Signature

Articles of Incorporation

Completed - May 28 2020

TVCS_Articles_of_Incorporation

Filename: TVCS_Articles_of_Incorporation_KTVNyYG.pdf **Size:** 248.3 kB

Chapter_3_Articles_of_Confederation_BS_i37n1nP

Filename: Chapter_3_Articles_of_Confederation_BS_hQHQeb4.pdf **Size:** 4.1 MB

IRS letter of non-profit tax-exempt status

Completed - May 28 2020

BSF_Letter_for_Non_Profit_Status

Filename: BSF_Letter_for_Non_Profit_Status.pdf **Size:** 728.7 kB

TVCS_Tax_Exempt_Certificate

Filename: TVCS_Tax_Exempt_Certificate.pdf **Size:** 251.8 kB

IRS Form W-9

Completed - May 28 2020

BSF_W-9

Filename: BSF_W-9.pdf **Size:** 97.3 kB

IRS Form 990

Completed - May 28 2020

BSF_990

Filename: BSF_990.pdf **Size:** 141.7 kB

TDC Final or Interim Report (for previous TDC grantees only)

Completed - May 28 2020

BATV 2019 Executive Summary

Filename: BATV_2019_Executive_Summary_KbODJpp.docx **Size:** 292.2 kB

Written authorization for AUTHORIZED AGENT to act on behalf of Applicant;

Incomplete

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Completed - May 28 2020

Committee Info and Roles

Filename: Committee_Info_and_Roles.pdf **Size:** 79.4 kB

Sponsorship package

Completed - May 28 2020

STM010_BATV Program Advertising Business_2019_

Filename: STM010_BATV_Program_Advertising_Business_2019_.pdf **Size:** 112.7 kB

Complete project event budget

Completed - Jun 9 2020

2020 BATV Projected Budget

Filename: 2020_BATV_Projected_Budget.pdf **Size:** 241.9 kB

Three support documents

Completed - Jun 4 2020

letter of recommendation, programs, brochures, media articles, etc.

Sports Article

Filename: Sports_Article.pdf **Size:** 3.1 MB

STM010_Battle At The Villages Program_0919

Filename: STM010_Battle_At_The_Villages_Program_0919.pdf **Size:** 42.3 MB

STM010_SCS Program_1119

Filename: STM010_SCS_Program_1119.pdf **Size:** 25.9 MB

All written agreements involving media, hotels/motels and venue contracts/leases

Incomplete

Staff Review - Reoccurring Event for: David Myers

Completed - Jun 9 2020
Score: 71% (41/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

41.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

Yes

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

2

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Sue Hammer

Completed - Jun 9 2020

Score: 79% (46/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

46.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

Yes

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - Jun 9 2020
Score: 79% (46/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

46.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Debra Hunton

Completed - Jun 9 2020
Score: 88% (51/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

51.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

Yes

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

Over 100 attendees = 4 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

N99000005259

Florida Department of State

Division of Corporations
Public Access System
Katherine Harris, Secretary of State

Electronic Filing Cover Sheet

Note: Please print this page and use it as a cover sheet. Type the fax audit number (shown below) on the top and bottom of all pages of the document.

(((H99000022104 6)))

Note: DO NOT hit the REFRESH/RELOAD button on your browser from this page. Doing so will generate another cover sheet.

To:
Division of Corporations
Fax Number : (850)922-4001

From:
Account Name : MCLIN, BURNSED, MORRISON, ET AL
Account Number : 104657003604
Phone : (352)787-1241
Fax Number : (352)326-2608

FILED
99 SEP -2 AM 11:23
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

FLORIDA NON-PROFIT CORPORATION

The Villages Charter School, Inc.

Certificate of Status	1
Certified Copy	0
Page Count	05
Estimated Charge	$78.75

(((H99000022104 6)))

FILED
99 SEP -2 AM 11:23
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

ARTICLES OF INCORPORATION
OF
THE VILLAGES CHARTER SCHOOL, INC.

(A Florida Corporation Not for Profit)

ARTICLE 1.

Name

The name of this corporation is THE VILLAGES CHARTER SCHOOL, INC. (hereinafter called the **"Corporation"**).

ARTICLE 2.

Principal Place of Business and Mailing Address

The address of the principal office of the Corporation shall be 1100 Main Street, The Villages, Florida 32159.

ARTICLE 3.

Duration

The period of duration of the Corporation is perpetual unless dissolved according to law.

ARTICLE 4.

Purpose

The Corporation is organized exclusively for educational purposes, including for such purposes, the making of contributions to organizations that qualify as exempt organizations under Section 501(c)(3) of the United States Internal Revenue Code of 1986, as amended (the **"Code"**), or the corresponding section of any future Federal tax code.

(((H99000022104 6)))

ARTICLE 5.

Powers

The Corporation shall have the power to acquire, own, maintain and use its assets for the purposes for which it is organized; to raise funds by any legal means for the encouragement of its purposes; to acquire, hold, own, use and dispose of real or personal property in connection with the purposes of the Corporation; and to exercise all powers necessary or convenient to the furtherance of the purposes for which the Corporation is organized; and to exercise all powers granted to a corporation not for profit under Florida law. In addition to the powers specified, the Corporation shall have the additional powers specified in its Bylaws.

ARTICLE 6.

Management

Management of the Corporation shall be vested in the Corporation's Board of Directors. The number and method of election of the directors of the Corporation who shall serve following the terms of the initial directors of the Corporation shall be as stated in the bylaws.

ARTICLE 7.

Initial Board of Directors

The number constituting the initial Board of Directors of the Corporation is five (5). The names and addresses of the persons who shall serve as the initial Board of Directors of the Corporation are as follows:

Mark G. Morse
11262 NE 72nd Blvd.
Oxford, Florida 34484

Jennifer Parr
2710 Paddock Place
Oxford, Florida 34484

Gary Lester
4125 Bair Avenue
Fruitland Park, Florida 34731

John Wise
1151 SW 87th Place
Ocala, Florida 34476

Steven M. Roy
5101 Banana Point
Okahumpka, Florida 34762

ARTICLE 8.

Members

The Corporation shall have one or more classes of members. The qualifications for membership in the Corporation, the method of selecting and admitting members to the Corporation and the rights and responsibilities of members shall be as set forth in the Bylaws.

ARTICLE 9.

Disposition of Assets upon Dissolution

Upon dissolution of the Corporation, any assets remaining after the payment of its debts shall be disposed of by transfer to one or more organizations that are described in Section 501(c)(3) and in Section 509(a)(1), (2) or (3) of the Code, or corresponding sections of any future Federal tax code, to be used for one or more of the purposes of the Corporation, or to the State of Florida or any political subdivision or agency thereof to be used for exclusively public purposes, in such proportions as the Board of Directors of the Corporation shall determine. Any such assets not so disposed of shall be disposed of by a Florida court of competent jurisdiction of the county in which the principal office of the Corporation is then located, exclusively for public purposes or to such organization or organizations, as said court shall determine, which are organized and operated exclusively for such purposes.

ARTICLE 10.

Restrictions

No part of the net earnings of the Corporation shall inure to the benefit of, or be distributable to its members, directors, officers, or other private persons, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth in Article 4 hereof.

No substantial part of the activities of the Corporation shall be the carrying on of propaganda, or otherwise attempting to influence legislation, and the Corporation shall not participate in, or intervene in (including the publishing or distribution of statements), any political campaign on behalf of or in opposition to any candidate for public office.

Notwithstanding any other provision of these Articles of Incorporation, the Corporation shall not carry on any other activities not permitted to be carried on (a) by a corporation exempt from Federal income tax under Section 501(c)(3) of the Code, or corresponding section of any future Federal tax code, or (b) by a corporation, contributions to which are deductible under Sections 170(c)(2), 2055, 2106(a)(2) and 2522 of the Code, or corresponding sections of any future Federal tax code.

In the events that the Corporation shall be considered to be a private foundation, as such term is defined in Section 509(a) of the Code, or corresponding section of any future Federal tax code, then in that event, the Corporation:

A. shall distribute its income for each tax year at such time and in such manner as not to become subject to the tax on undistributed income imposed by Section 4942 of the Code, or corresponding section of any future Federal tax code; and

B. shall not (i) engage in any act of self-dealing as defined in Section 4941(d) of the Code, or corresponding section of any future Federal tax code; (ii) retain any excess business holdings as defined in Section 4943(c) of the Code, or corresponding section of any future Federal tax code; (iii) make any investments in such manner as to subject it to tax under Section 4944 of the Code, or corresponding section of any future Federal tax code; of (iv) make any taxable expend as defined in Section 4945(d) of the Code, or corresponding section of any future Federal tax code.

ARTICLE 11.

Indemnification of Directors

The Corporation shall indemnify and advance expenses to, and may purchase and maintain insurance on behalf of, its officers and directors to the fullest extent permitted by law as now or hereafter in effect. Without limiting the generality of the foregoing, the Bylaws may provide for indemnification and advancement of expenses to officers, directors, employees and agents on such terms and conditions as the Board may deem appropriate or advisable from time to time.

ARTICLE 12.

Bylaws

The Bylaws of the Corporation may be amended, altered, or repealed and new Bylaws may be adopted only by the affirmative vote of a two-thirds (2/3) of the then members of the Board of Directors. The Bylaws may contain any provisions for the regulation and management of the affairs of the Corporation not inconsistent with law or with these Articles of Incorporation.

ARTICLE 13.

Amendment

These Articles of Incorporation shall be amended only by the affirmative vote of the Member of the Corporation.

ARTICLE 14.

Registered Office/Registered Agent

The street address of the Corporation's initial registered office in the State of Florida is 1100 Main Street, The Villages, Florida 32159, and the name of its initial registered agent at such office is: Steven M. Roy.

ARTICLE 15.

Incorporator

The name and address of the sole incorporator is: Jeffrey A. Miller, 1100 Main Street, The Villages, Florida 32159 (hereinafter called the "Incorporator").

IN WITNESS WHEREOF, the undersigned, being the Incorporator for the purpose of forming a Corporation pursuant to the Florida Not For Profit Corporation Act, Chapter 617, Florida Statutes, as amended, has signed these Articles of Incorporation on this 2nd day of September, 1999.

Jeffrey A. Miller, Incorporator

ACCEPTANCE BY REGISTERED AGENT:

I AM FAMILIAR WITH AND ACCEPT THE DUTIES AND RESPONSIBILITIES AS REGISTERED AGENT FOR SAID CORPORATION.

Steven M. Roy, Registered Agent

FILED
99 SEP -2 AM 11:23
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

I:\User\SteveR\CharterSchool\ArticlesAug 31. 1999

BYLAWS

OF

BUFFALO SCHOLARSHIPS FOUNDATION, INC.

A Florida Corporation Not For Profit

BYLAWS

OF

Buffalo Scholarships Foundation, Inc.

A Florida Corporation Not For Profit

ARTICLE I
General

1.1. **Name.** The name of this corporation is Buffalo Scholarships Foundation, Inc. (hereinafter referred to as the "**Corporation**").

1.2 **Purpose.** The purpose of this Corporation is to act exclusively in support of educational purposes within the meaning of section 501(c)(3) of the Internal Revenue Code. In accordance with this stated purpose, this Corporation shall, all times, act as a charitable, not-for-profit organization whose mission and purpose is to support, encourage and provide financial assistance in the form of educational scholarship funds to graduates of The Villages Charter High School for attendance at an approved and accredited post-secondary school.

1.3. **Seal.** The seal of the Corporation shall be circular in form and shall bear on its outer edge the words "Buffalo Scholarships Foundation, Inc." and in the center the words and figures "Corporation Not For Profit " The Board of Directors may change the form of the seal or the inscription thereon at pleasure.

1.4. **Offices.** The principal office of the Corporation shall be 251 Buffalo Drive, The Villages, Florida 32162, or at such other location within or outside of the State of Florida as may be appointed by the Board of Directors. The Corporation also may have office at such other place as the Board of Directors from time to time may appoint as the purposes of the Corporation may require.

1.5. **Limitation of Methods**. The Corporation shall observe all local, state and federal laws which apply to a nonprofit organization as defined in Section 501(c)(3) of the Internal Revenue Code.

1.5. **Term of Corporation**. Unless dissolved pursuant to these by-laws or pursuant to law, this Corporation shall exist in perpetuity.

ARTICLE 2
Membership

2.1 **Members.** This Corporation shall have no members or shareholders, and shall not have any authority to admit members or shareholders or to issue corporate membership interests or stock.

ARTICLE 3
Directors

3.1. Generally. The business and property of the Corporation shall be managed and controlled by the Board of Directors. The members of the Board of Directors shall be referred to as "Directors" or "Members".

3.2. Number, Term and Qualifications. The initial Board of Directors shall be composed of six members, consisting of five voting members and one non-voting member. The number of directors of the Corporation may be increased or decreased from time to time, as determined by the Board of Directors, but in no event shall there be fewer than three or more than ten directors at any time. When the number of directors is decreased, each director in office shall continue to serve until his or her term expires, or until his or her resignation or removal. Directors need not be residents of the State of Florida. Directors shall be of legal age.

3.3 Non-Voting Member. There shall be one (1) non-voting member of the Board of Directors (the "Non-Voting Member"). The Non-Voting Member shall at all times be the then serving Director of Education of The Villages Charter School, Inc.

3.4 Voting Members. There shall be five (5) voting members of the Board of Directors (the "Voting Member or Members"). One of the Voting Members shall at all times be a current sitting member of The Villages Charter School Board, as selected from time to time by The Villages Charter School Board. This Voting Member shall serve for a term of not less than one year and not more than four consecutive years. In the event this seat ever becomes vacant, then The Villages Charter School Board shall appoint a successor. The remaining four (4) Voting Members shall be at-large members ("At-Large Voting Members"), selected from the community. The terms of the At-Large Voting Members shall be for a period of four (4) consecutive years or until their successors are elected and take office or until their earlier resignation or removal.

The four initial At-Large Voting Members shall be selected and appointed by the Incorporator. The terms of the initial At-Large Voting Members shall be staggered from one year through four years, as determined by the Incorporator.

3.5 Selection and Election of At-Large Voting Members. In those years where an At-Large Voting Member seat must be filled due to vacancy, at least fifteen (15) days prior to the annual meeting of the Board of Directors, the Non-Voting Member shall submit to the members of the Board a slate of candidates for the Board's consideration and election. The Non-Voting Member may nominate as many or as few candidates as he or she may desire, so long as enough candidates are nominated to fill the vacant seats. At the annual meeting of the Board of Directors, the Directors shall elect by majority vote of the Voting Members to fill any vacant seat, for a term of four years or until his or her earlier resignation, removal from office or death. The instructions to the Voting Members shall be to place only as many votes as needed to fill the empty Director seats.

3.6 Resignation. Any director may resign at any time by giving written notice of such resignation to the Board of Directors.

3.7 Removal. Any director may be removed from office by the affirmative vote of the Directors at any regular meeting or at any special meeting called for that purpose, with or without cause.

3.8 Vacancies. Any vacancy in the Board of Directors occurring during any term of office, including a vacancy created by an increase in the number of directors, may be filled for the unexpired portion of the term by the affirmative vote of the Directors. Any director so elected shall hold office until the expiration of term being filled or until his or her successor is selected and takes office or until his or her earlier resignation or removal.

3.9 Annual Meetings. The annual meeting of the Board of Directors shall be held each year immediately following and at the same location as the annual meeting of the Members, or at such other location, date and/or time as may be fixed by the Board of Directors, for the purpose of election of officers, organization and transaction of other business.

3.10 Regular and Special Meetings. Regular meetings of the Board of Directors may be held at such locations, dates and times as shall be determined by the Board of Directors. Special meetings of the Board of Directors may be called by the chairman of the Board of Directors as such person sees fit, and must be called by the chairman upon the written request of any two members of the Board of Directors. Except as otherwise required by law, the Articles of Incorporation or these Bylaws, any business may be transacted at any annual or regular directors' meeting, but the business that may be transacted at any special directors' meeting shall be confined to the subject or subjects set forth on the notice thereof given to the Directors.

3.11 Notice of Meetings. Notice of the location, date and time of the annual meeting of the Board of Directors shall be given to each director not less than fifteen (15) nor more than sixty days before the date thereof. Notice of the locations, dates and times of scheduled regular meetings shall be given to each director within ten days following any meeting of the Board of Directors at which a schedule of regular meetings is adopted or changed. Regular meetings of the Board of Directors held pursuant to a schedule so adopted and as to which schedule such notice has been given may be held without additional notice. Notice of location, date, time and purpose of a special meeting of the Board of Directors shall be given to each director not less than five nor more than thirty days before the date thereof. Notice of any meeting may be waived by any director. At any meeting (including a special meeting) at which every director shall be present, even though without any notice or waiver, any business may be transacted.

3.12 Method of Giving Notice. Whenever under the provisions of any law or under the provisions of the Articles of Incorporation or these Bylaws any notice is required to be given to the directors, such notice shall be in writing and shall be deemed sufficiently given to any director immediately upon personal delivery, five days following deposit prepaid into United States first class mail, on the next business day following the date of dispatch via United States Express Mail next-day service, Federal Express Priority service or other reputable overnight delivery service, or on the date of transmission via fax or e-mail, provided that notice delivered by fax or e-mail shall be effective only if the director shall have given written assent to the delivery of notice by fax or e-mail and that written confirmation of completed transmission is received. Notices that are given by mail, overnight delivery service or fax shall be deemed received hereunder only if addressed to the director at the last address or fax number, as the case may be, that the director shall have provided in writing to the Corporation for receipt of notices.

3.13 Emergency Action. In the event that the person calling a special meeting of the Board (who is empowered or required to call such meeting pursuant to Section 3.8 of these Bylaws) declares that there exists the need to take emergency action, then, notwithstanding the failure to give notice to all directors as required by Section 3.9 of these Bylaws, the Board of Directors shall be empowered to take at such meeting any or all action that the Board of Directors is authorized to take under the law, the Articles of Incorporation and these Bylaws if, (i) at least one bona fide attempt has been made to notify (by telephone or otherwise) each director before the start of the meeting, (ii) there is a quorum present and such action is approved by the required number of directors, pursuant to Section 3.13 of these Bylaws, and (iii) as soon as practicable, but in all cases not more than 48 hours after the meeting, notice is given to all directors as to the action taken in such meeting.

3.14 Chairman. The Non-Voting Member shall preside over all meetings of the Board of Directors as Chairman of the Board of Directors. At all meetings of the Board of Directors held in the absence of the chairman thereof, any other temporary chairman chosen by the Board of Directors shall preside.

3.15 Quorum and Voting. At all meetings of the Board of Directors, a majority of all of the Voting Members (including vacant director positions) shall be sufficient to constitute a quorum for the transaction of any business. The affirmative vote of a majority of the Voting Members present at any meeting at which there is a quorum shall be the act of the Board of Directors, except as may be otherwise specifically provided by statute, the Articles of Incorporation of the Corporation or these Bylaws. If at any meeting there is less than a quorum present, a majority of those present may adjourn the meeting without further notice to any absent director. Each Voting Member shall have one vote for purposes of all actions taken by the Board of Directors. There shall be no voting by proxy. The Non-Voting Member shall not have a vote in actions taken by the Board of Directors.

3.16 Electronic Presence at a Meeting. Any or all directors may participate in any meeting of the Board of Directors by or conduct the meeting through the use of, any means of communication by which all directors participating may simultaneously hear each other during the meeting. A director participating in a meeting by this means shall be deemed to be present in person at the meeting.

3.17 Action Without a Meeting. Any action required or permitted to be taken at any meeting of the Board of Directors may be taken without a meeting if the action is taken by all of the Voting Members. Any such action shall be evidenced by one or more written consents describing the action taken and signed by each director. Such action shall be effective when the last Voting Member signs the consent, provided, however, that if the consent specifies an effective date, then such action shall become effective as of the specified date when the last director signs the consent. A consent signed under this section has the effect of a meeting vote and may be described as such in any document.

3.18 Compensation. Directors shall not receive any compensation for their services to the Corporation as directors, except that they shall be allowed and paid their actual and necessary expenses incurred in attending the meetings of the Board and otherwise in fulfilling their responsibilities as directors.

3.19 Powers. All the corporate powers, except such as otherwise are provided for in the

Articles of Incorporation of the Corporation, these Bylaws and in the laws of the State of Florida, shall be vested in the Board of Directors. The Board of Directors, by general resolution, may delegate to committees of its own members or to officers of the Corporation such powers as it may see fit.

ARTICLE 4
Officers

4.1 Number and Titles. The officers of the Corporation shall be a Chairman of the Board, as many Vice Chairmen as necessary to conduct the business of the Corporation, a President, any number of Vice Presidents if so determined by the Board of Directors, a Secretary, a Treasurer and any such other officers that the Board of Directors shall deem appropriate and desirable. Any number of offices may be held by the same person, except that the President shall not serve concurrently as Vice President, Secretary or Treasurer.

4.2 Election, Term of Office, and Qualifications. Officers (except the Chairman of the Board) shall be elected annually by the directors of the Corporation, at the annual meeting of the Board of Directors, to hold office until the next annual meeting of the Board of Directors or until their successors are elected and take office or until their earlier resignation or removal. Officers may be reelected without restriction. Officers shall be of legal age. Officers shall be directors of the Corporation

4.3 Resignation. Any officer may resign at any time by giving written notice of such resignation to the Board of Directors.

4.4 Removal. Any officer may be removed from office by the affirmative vote of the directors at any regular meeting or at any special meeting called for that purpose, with or without cause.

4.5 Vacancies. In the event that any office of the Corporation shall become vacant by death, resignation, retirement, disqualification, or any other cause, the majority of the Board of Directors may elect an officer to fill such vacancy, and the officer so elected shall hold office and serve until his or her successor is elected and takes office or until his or her earlier resignation or removal.

4.6 Chairman of the Board. The Chairman of the Board shall serve as the chief executive officer of the Corporation and shall preside at all meetings of the Board of Directors and Executive Committee. The Non-Voting Member shall at all times serve as the Chairman of the Board, and shall not serve as any other Officer.

The Chairman of the Board shall, with the advice and counsel of the President, assign Vice Chairmen to divisional or departmental responsibility, subject to the Board of Directors' approval.

The Chairman of the Board shall, with advice and counsel of Vice Chairmen and the President, determine all committees, select all committee chairmen, assist in the selection of committee personnel, subject to approval of the Board of Directors.

4.7 President. The President shall have general charge and supervision of the business and affairs of the Corporation, subject to the direction of the Board of Directors, and shall perform such other duties as may be assigned to him or her by the Board of Directors.

4.8 **Vice President.** Each Vice President shall perform such duties as may be assigned to him or her by the Board of Directors and the President.

4.9 **Secretary.** The Secretary shall have charge of books, documents and papers as the Board of Directors may determine and shall have the custody of the corporate seal. The Secretary shall attend or cause to be attended and keep or cause to be kept the minutes of all meetings of the Member, the Board of Directors and committees having the delegated authority of the Board of Directors, and shall be responsible for the Corporation's compliance with all requirements under Section 6.1 of these Bylaws relating to such minutes, the Articles of Incorporation and these Bylaws. The Secretary may sign with the President, in the name and on behalf of the Corporation, any contracts or agreements authorized by the Board of Directors, and when so authorized or ordered by the Corporation, and may affix the seal of the Corporation. The Secretary shall, in general, perform all the duties incident to the office of Secretary, subject to the control of the Board of Directors, and shall do such other duties as may be assigned by the Board of Directors.

4.10 **Treasurer.** The Treasurer shall have the custody of all funds, property, and securities of the Corporation, subject to such regulations as may be imposed by the Board of Directors. The Treasurer may be required to give bond for the faithful performance of his or her duties, in such sum and with such sureties as the Board of Directors may require. The Treasurer shall be responsible for managing the funds of the Corporation, for soliciting payments and donations, for paying all bills and invoices received by the Corporation, and for creating and managing a yearly budget for the Corporation. The Treasurer may endorse on behalf of the Corporation for collection checks and other obligations received, and shall deposit the same to the credit of the Corporation at such banks as the Board of Directors may designate. The Treasurer shall keep or cause to be kept complete books and records of account of the Corporation and a record of the name and address of the Member of the Corporation and shall be responsible for the Corporation's compliance with all requirements of these Bylaws relating to such books and records of account and such record of the name and address of the Member. The Treasurer shall make such books and records at all reasonable times to any director at the offices of the Corporation and shall submit the books and records of the Corporation for annual review by the Board of Directors. The Treasurer shall, in general, perform all the duties incident to the office of Treasurer, subject to the control of the Board of Directors.

4.11 **Other Officers.** The Assistant Secretary and Assistant Treasurer shall perform such duties as may be assigned to him or her by the Board of Directors or President.

4.12 **Compensation.** The officers shall not receive any compensation for their services to the Corporation as officers, except that they shall be allowed and paid their actual and necessary expenses incurred in attending the meetings of the Board and otherwise in fulfilling their responsibilities as officers.

ARTICLE 5
Committees

5.1 **Committees of the Board of Directors.** The Chairman of the Board, by and with approval of the Board of Directors, shall appoint all committees and committee chairmans. The Chairman may appoint such ad hoc committees and their chairmen as deemed necessary to carry out the

program of the Chamber. To the extent provided by such appointment, such committees shall have and may exercise the authority of the Board of Directors in the management of the Corporation; provided, however, that the designation of such committees and delegations of authority thereto shall not operate to relieve the Board of Directors, or any director individually, of any responsibility imposed upon it, him or her by law, the Articles of Incorporation or these Bylaws. Any member of any such committee may be removed by the Chairman of the Board or Board of Directors whenever, in the judgment of the Chairman or the Board of Directors, the interests of the Corporation would be served best by such removal.

5.2 **Other Committees.** Other committees not having and exercising the managerial authority of the Board of Directors may be established by resolution duly adopted by the Board of Directors. Membership of such committees shall not be limited to directors. Except as otherwise may be provided by resolution, members of such committees shall be selected by appointment of the chairman of the Board of Directors or the chairman's designee. Any member of any such committee may be removed by the person or persons authorized to appoint such member whenever, in the judgment of such appointing person or persons, the interests of the Corporation would be served best by such removal.

5.3 **Terms of Office.** Each member of a committee shall continue as such until the next annual meeting of the Board of Directors and until his or her successor is appointed, unless such committee shall be abolished sooner or unless such committee member shall resign, be removed, or cease to qualify as a member thereof.

5.4 **Chairperson.** One member of each committee shall be designated as chairman by the person or persons authorized to appoint the members of the committee.

5.5 **Vacancies.** Vacancies in the membership of any committee shall be filled by appointments made in the same manner as provided in the case of original appointments, and any member so elected shall be elected for the unexpired term of his or her predecessor.

5.6 **Quorum.** Unless otherwise provided in a committee's establishing resolution, a majority of the whole committee shall constitute a quorum, and the act of a majority of members present at a meeting at which a quorum is present shall be an act of the committee.

5.7 **Rules.** Each committee may adopt such rules and regulations for its meetings and the conduct of its activities as it may deem appropriate, provided, however, that such rules and regulations shall be consistent with these Bylaws. The rules set forth in these Bylaws, regarding electronic presence at meetings of the Board of Directors, and regarding actions by the Board of Directors without a meeting, shall be applicable to committees of the Board of Directors.

5.8 **Compensation.** The members of any committee shall not receive any compensation for services to the Corporation as a member of such committee.

ARTICLE 6
Books, Records and Reports

6.1 **Books and Records**. In compliance with Section 617.1601 of Florida Statutes, as amended, or any successor thereto, the Corporation shall keep as permanent records (i) accurate

accounting records and (ii) minutes of all meetings of the members of the Board of Directors and committees having any of the authority of the Board of Directors and a record of all actions taken by the Member, the Board of Directors or any such committee without a meeting. The Corporation shall keep (i) a copy of the Articles of Incorporation and these Bylaws and any amendments thereto, (ii) written communications to the Member within the last three (3) years, including the financial statements furnished for the last three (3) years under Section 617.1605 of Florida Statutes, (iii) a list of the names and business street, or home, if there is no business street, addresses of its current directors and officers, and (iv) its most recent annual report delivered to the Florida Department of State under Section 617.1622 of Florida Statutes. All records of the Corporation described in this Section 6.1 shall be kept in written form or in another form capable of conversion into written form within a reasonable time and shall be made available upon reasonable notice at the Corporation's principal office for inspection by any authorized representative of the Member, for any proper purpose at any reasonable time.

6.2 **Annual Reports.** The Corporation shall properly file each year during the period prescribed by Section 617.1622 of Florida Statutes, as amended, or any successor thereto, an annual report that is in full compliance with said statute and any requirements lawfully imposed by the Florida Department of State or the successor thereto.

ARTICLE 7
Contracts, Deposits, and Checks

7.2 **Contracts.** Except as otherwise provided in these Bylaws, the Board of Directors may authorize any officer or agent to enter into any contract or execute and deliver any instrument in the name of and on behalf of the Corporation, and such authority may be general or confined to a specific instance. Unless so authorized by the Board of Directors, no officer, employee, agent or representative shall have any power or authority to bind the Corporation by any contract or engagement, or to pledge its credit, or render it liable pecuniarily for any purpose or to any amount.

7.3 **Deposits.** All funds of the Corporation shall be deposited from time to time to the credit of the Corporation in such banks, trust companies or other depositories as the Board of Directors may elect.

7.4 **Checks, Drafts, Orders for Payment.** All checks, drafts or orders for the payment of money, notes, or other evidences of indebtedness issued in the name of the Corporation shall be signed by such officer or officers, agent or agents of the Corporation and in such manner as the Board of Directors from time to time shall determine by resolution. In the absence of such determination, such instruments shall require the signatures of the President and the Treasurer of the Corporation.

ARTICLE 8
Fiscal Year

The fiscal year of the Corporation shall commence on January 1 of each year and end on December 31 of the same calendar year.

ARTICLE 9
Prohibition Against Sharing in Corporate Earnings

No member, private shareholder, director, officer, employee, agent, representative or member of a committee of or person connected with the Corporation, or any other private individual shall receive at any time any of the net earnings or pecuniary profit from the operations of the Corporation, provided that this shall not prevent the payment to any such person of such reasonable compensation as shall be fixed by the Board of Directors for services rendered to or for the Corporation in effecting any of its purposes; and no such person or persons shall be entitled to share in the distribution of any of the corporate assets upon the dissolution of the Corporation.

ARTICLE 10
Prohibited Activities

Notwithstanding any other provision of these Bylaws, no director, officer, employee, agent or representative of this Corporation shall take any action or carry on any activity by or on behalf of the Corporation not permitted to be taken or carried on by an organization exempt under Section 501(c)(3) of the Internal Revenue Code and its Regulations as they now exist or as they may be amended. Specifically, but without limitation, this Corporation shall not, and any person affiliated with this Corporation shall not on behalf of or in the name of the Corporation:

1. Discriminate in any of its activities against any person based on race, color, religion, sex, age or national origin.

2. Carry on any propaganda, or otherwise attempt, to influence any legislation, or participate in, or intervene in (including the publishing or distributing of statements), any political campaign on behalf of (or in opposition to) any candidate for public office.

ARTICLE 11
Indemnification

The Corporation shall indemnify its directors and officers to the fullest extent permitted under Section 617.0831 of Florida Statutes, as amended, or any successor thereto. Said indemnification shall extend to any and all liabilities of the directors and officers arising from their relationships with the Corporation in any and all capacities. By resolution duly adopted, the Board of Directors may authorize the corporation to (i) indemnify any or all of its employees and agents who are not directors or officers to any extent that the Board of Directors may determine, up to and including the fullest extent that the Board of Directors may determine, up to and including the fullest extent permitted under Section 617.0831 of Florida Statutes, as amended, or any successor thereto, and/or (ii) provide insurance coverage to any or all of its directors, officers, employees and agents against any or all risks or liabilities that such persons may incur by virtue of their relationships with the Corporation.

ARTICLE 12
Parliamentary Authority

Robert's Rules of Order shall be the governing authority for conduct of all meetings of the members, the Board of Directors and all committees, except where inconsistent with law, the Articles of Incorporation, these Bylaws or the rules adopted by the Member, the Board of Directors or any such committee for the conduct of its meetings.

ARTICLE 13
Amendments

These Bylaws may be amended, altered, or repealed and new bylaws may be adopted as by an affirmative vote of four-fifths (4/5) of the Voting Members.

ARTICLE 14
Dissolution

This Corporation may only be voluntarily dissolved upon compliance with Sections 617.1403 and 617.1406, regarding the satisfaction of Corporate debt and liabilities and the distribution of remaining Corporate assets.

CERTIFICATIONS

I HEREBY CERTIFY that the foregoing Bylaws of Buffalo Scholarships Foundation, Inc. are the Bylaws duly adopted by the Board of Directors of the Corporation at its organizational meeting held this _____ day of _____, 2006.

_____
, President

_____
, Secretary

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

RECEIVED
JUN 20 2006

DEPARTMENT OF THE TREASURY

Date: JUN 09 2006

Employer Identification Number:
20-4450548
DLN:
17053136039046
Contact Person:
GARY MUTHERT
ID# 31518
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Public Charity Status:
170(b)(1)(A)(vi)
Form 990 Required:
Yes
Effective Date of Exemption:
January 25, 2006
Contribution Deductibility:
Yes
Advance Ruling Ending Date:
December 31, 2010

BUFFALO SCHOLARSHIPS FOUNDATION INC
C/O RANDY MCDANIEL
251 BUFFALO TRIAL
THE VILLAGES, FL 32162

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. During your advance ruling period, you will be treated as a public charity. Your advance ruling period begins with the effective date of your exemption and ends with advance ruling ending date shown in the heading of the letter.

Shortly before the end of your advance ruling period, we will send you Form 8734, Support Schedule for Advance Ruling Period. You will have 90 days after the end of your advance ruling period to return the completed form. We will then notify you, in writing, about your public charity status.

Please see enclosed Information for Exempt Organizations Under Section 501(c)(3) for some helpful information about your responsibilities as an exempt organization.

If you distribute funds to individuals, you should keep case histories showing the recipient's name and address; the purpose of the award; the manner of selection; and the relationship of the recipient to any of your officers, directors, trustees, members, or major contributors.

BUFFALO SCHOLARSHIPS FOUNDATION INC

We have sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,

Lois G. Lerner

Lois G. Lerner
Director, Exempt Organizations
Rulings and Agreements

Enclosures: Information for Organizations Exempt Under Section 501(c)(3)
Statute Extension

FLORIDA
DEPARTMENT OF REVENUE

Consumer's Certificate of Exemption

Issued Pursuant to Chapter 212, Florida Statutes

DR-14
R. 04/05
11/06/10

Certificate Number	Effective Date	Expiration Date	Exemption Category
85-8015495214C-0	10/14/2010	10/31/2015	501(C)(3) ORGANIZATION

This certifies that

BUFFALO SCHOLARSHIPS FOUNDATION INC
251 BUFFALO TRL
THE VILLAGES FL 32162-7176

is exempt from the payment of Florida sales and use tax on real property rented, transient rental property rented, tangible personal property purchased or rented, or services purchased.

FLORIDA
DEPARTMENT OF REVENUE

Important Information for Exempt Organizations

DR-14
R. 04/05

1. You must provide all vendors and suppliers with an exemption certificate before making tax-exempt purchases. See Rule 12A-1.038, Florida Administrative Code (FAC).

2. Your *Consumer's Certificate of Exemption* is to be used solely by your organization for your organization's customary nonprofit activities.

3. Purchases made by an individual on behalf of the organization are taxable, even if the individual will be reimbursed by the organization.

4. This exemption applies only to purchases your organization makes. The sale or lease to others by your organization of tangible personal property, sleeping accommodations or other real property is taxable. Your organization must register, and collect and remit sales and use tax on such taxable transactions. Note: Churches are exempt from this requirement except when they are the lessor of real property (Rule 12A-1.070, FAC).

5. It is a criminal offense to fraudulently present this certificate to evade the payment of sales tax. Under no circumstances should this certificate be used for the personal benefit of any individual. Violators will be liable for payment of the sales tax plus a penalty of 200% of the tax, and may be subject to conviction of a third degree felony. Any violation will necessitate the revocation of this certificate.

6. If you have questions regarding your exemption certificate, please contact the Exemption Unit of Central Registration at 850-487-4130. The mailing address is PO BOX 6480, Tallahassee, FL 32314-6480.

FLORIDA DEPARTMENT OF REVENUE

Consumer's Certificate of Exemption

DR-14
R. 04/11

Issued Pursuant to Chapter 212, Florida Statutes

Certificate Number	Effective Date	Expiration Date	Exemption Category
85-8012574381C-2	01/31/2015	01/31/2020	SCHOOL-COLLEGE-UNIV

This certifies that

THE VILLAGES CHARTER SCHOOL INC.
350 TATONKA TER
THE VILLAGES FL 32162-7195

is exempt from the payment of Florida sales and use tax on real property rented, transient rental property rented, tangible personal property purchased or rented, or services purchased.

FLORIDA DEPARTMENT OF REVENUE

Important Information for Exempt Organizations

DR-14
R. 04/11

1. You must provide all vendors and suppliers with an exemption certificate before making tax-exempt purchases. See Rule 12A-1.038, Florida Administrative Code (F.A.C.).

2. Your *Consumer's Certificate of Exemption* is to be used solely by your organization for your organization's customary nonprofit activities.

3. Purchases made by an individual on behalf of the organization are taxable, even if the individual will be reimbursed by the organization.

4. This exemption applies only to purchases your organization makes. The sale or lease to others of tangible personal property, sleeping accommodations, or other real property is taxable. Your organization must register, and collect and remit sales and use tax on such taxable transactions. Note: Churches are exempt from this requirement except when they are the lessor of real property (Rule 12A-1.070, F.A.C.).

5. It is a criminal offense to fraudulently present this certificate to evade the payment of sales tax. Under no circumstances should this certificate be used for the personal benefit of any individual. Violators will be liable for payment of the sales tax plus a penalty of 200% of the tax, and may be subject to conviction of a third-degree felony. Any violation will require the revocation of this certificate.

6. If you have questions regarding your exemption certificate, please contact the Exemption Unit of Account Management at 800-352-3671. From the available options, select "Registration of Taxes," then "Registration Information," and finally "Exemption Certificates and Nonprofit Entities." The mailing address is PO Box 6480, Tallahassee, FL 32314-6480.

Form **W-9**
(Rev. October 2007)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

Name (as shown on your income tax return)
Buffalo Scholarships Foundation, Inc

Business name, if different from above

Check appropriate box: ☐ Individual/Sole proprietor ☑ Corporation ☐ Partnership
☐ Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶
☐ Other (see instructions) ▶

☐ Exempt payee

Address (number, street, and apt. or suite no.)
251 Buffalo Trail

Requester's name and address (optional)

City, state, and ZIP code
The Villages, FL 32162

List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number

or

Employer identification number
20 4450548

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here Signature of U.S. person ▶ Date ▶ 9/14/14

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),

2. Certify that you are not subject to backup withholding, or

3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,

Purvis, Gray & Company, LLP
2347 SE 17th Street
Ocala, FL 34471
352-732-3872

August 30, 2017

CONFIDENTIAL

Buffalo Scholarships Foundation Inc
251 Buffalo Trail
The Villages, FL 32162

Dear Board Members:

We have prepared the following returns from information provided by you without verification or audit.

Return of Organization Exempt From Income Tax (Form 990)

Please be sure to read the attached Tax Return Engagement Memorandum. We suggest that you examine these returns carefully to fully acquaint yourself with all items contained therein to ensure that there are no omissions or misstatements. Attached are instructions for signing and filing each return. Please follow those instructions carefully.

Enclosed is any material you furnished for use in preparing the returns. If the returns are examined, requests may be made for supporting documentation. Therefore, we recommend that you retain all pertinent records for at least seven years.

In order that we may properly advise you of tax considerations, please keep us informed of any significant changes in your financial affairs or of any correspondence received from taxing authorities.

If you have any questions, or if we can be of assistance in any way, please call.

Sincerely,

Purvis, Gray & Company, LLP

TAX RETURN ENGAGEMENT MEMORANDUM

We appreciate the opportunity to serve you and prepare your tax return. This memorandum is to inform you of important matters related to that preparation and remind you of some important responsibilities placed on you as the taxpayer. **Please read this carefully before signing your return.**

Your tax return was prepared using information you provided. We have not audited or independently verified the data you furnished even though we may have asked for further clarification on some of the information, even if we issued an auditors' or accountants' report on your financial statements. It is your responsibility to provide all the information required for the preparation of complete and accurate returns. You should retain all the documents, canceled checks and other information that form the basis of income and deductions. This includes documents we returned to you. Such documentation may be necessary to prove the accuracy and completeness of the return to a taxing authority.

Your returns are subject to review by taxing authorities. Any items resolved against you by the examining agent are subject to certain rights of appeal. In the event of an examination, we will be available to represent you, billing you for such services at our standard hourly rates.

Generally, no deduction shall be allowed for any travel or entertainment expense, business gifts, or for the use of "listed property," unless the taxpayer can substantiate the business use or purpose by adequate records or sufficient evidence. For a meal or entertainment deduction, the records must document the amount, time, place and business purpose. The term "listed property" includes property subject to business and personal use, e.g., automobiles, boats, airplanes, portable telephones and home computers. Failure to comply with these requirements can result in the disallowance of the deductions and in the assessment of substantial penalties. Our understanding is that information you provided is supported by records required.

Special documentation requirements apply when deducting certain charitable contributions. Examples of these requirements include (1) certain contributions of $250 or more must be supported by a written acknowledgement from the charitable organization; (2) a deduction of $500 or more of a motor vehicle, boat, or airplane requires an attached statement to your return; and (3) certain noncash contributions of $5,000 or more may require a timely prepared "qualified appraisal" or the deduction will be disallowed. We have not attempted to verify your records regarding charitable contributions, even though we may have asked you for clarification or additional details while preparing the return.

The law provides for a number of penalties which may be assessed by the Internal Revenue Service or other tax authority. A complete list of those penalties is not included herein, but please be advised that a penalty may apply if (1) there is a late payment of tax; (2) there is a failure to timely file the return; or (3) there is a failure to make timely and adequate estimated tax payments. Also, a 20% penalty may be applied if there is (1) negligence or disregard of the rules and regulations; (2) a substantial valuation overstatement; (3) a substantial estate or gift valuation understatement or (4) there is a substantial underpayment of income tax. A substantial underpayment generally is one that exceeds the greater of 10% of the correct tax for the year or $5,000 ($10,000 in the case of a "C" corporation).

There is also a penalty for transactions that do not have economic substance. Generally, a transaction has economic substance only if, other than for federal tax purpose or effects, it changes in a meaningful way the taxpayer's economic position and the taxpayer has a substantial purpose for undertaking the transaction. This penalty cannot be waived for reasonable cause and may vary depending on whether the transaction is disclosed adequately in the tax return. Please be sure that you have discussed any such transactions with us prior to filing this return.

As taxpayer, you have the final responsibility for the tax return. You should carefully review any return before you sign and file such return. After you review your return, if you find that you did not provide us with all necessary information or there is a possibility that information provided may not be in accordance with the appropriate guidelines, please contact us immediately to discuss such matters before filing the tax return since revisions may be required.

Once again, thank you for the opportunity to be of service.

Purvis, Gray & Company, LLP

Filing Instructions

Buffalo Scholarships Foundation Inc

Exempt Organization Tax Return

Taxable Year Ended December 31, 2016

Date Due: November 15, 2017

Remittance: None is required. Your Form 990 for the tax year ended 12/31/16 shows no balance due.

Signature: You are using a Personal Identification Number (PIN) for signing your return electronically. Sign the IRS e-file Authorization and mail it as soon as possible to:

Mail: Purvis, Gray & Company, LLP
Attn: EF Monitor
2347 SE 17th Street
Ocala, FL 34471

Fax: 352-732-0542 Attn: EF Monitor

Or scan and e-mail to: efmonitor-oca@purvisgray.com

Other: Your return is being filed electronically with the IRS and is not required to be mailed. DO NOT MAIL A PAPER COPY OF YOUR RETURN TO THE IRS. Mailing a paper copy of your return to the IRS will delay the processing of your return.

We will provide you with a copy of your *e-file* acceptance form upon request. If you would like a copy, please contact us.

Form **8879-EO**

Department of the Treasury
Internal Revenue Service

IRS *e-file* Signature Authorization for an Exempt Organization

For calendar year 2016, or fiscal year beginning . . . . . ., 2016, and ending . . . . . ., 20 . . . . . .

▶ **Do not send to the IRS. Keep for your records.**

▶ **Information about Form 8879-EO and its instructions is at *www.irs.gov/form8879eo.***

OMB No. 1545-1878

2016

Name of exempt organization: BUFFALO SCHOLARSHIPS FOUNDATION INC

Employer identification number: 20-4450548

Name and title of officer: DR. RANDY MCDANIEL
CHAIRMAN

Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line **1a, 2a, 3a, 4a,** or **5a,** below, and the amount on that line for the return being filed with this form was blank, then leave line **1b, 2b, 3b, 4b,** or **5b,** whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. **Do not** complete more than 1 line in Part I.

1a Form 990 check here ▶ [X]	**b Total revenue,** if any (Form 990, Part VIII, column (A), line 12)	**1b**	420,286
2a Form 990-EZ check here ▶ [ ]	**b Total revenue,** if any (Form 990-EZ, line 9)	**2b**	
3a Form 1120-POL check here ▶ [ ]	**b Total tax** (Form 1120-POL, line 22)	**3b**	
4a Form 990-PF check here ▶ [ ]	**b Tax based on investment income** (Form 990-PF, Part VI, line 5)	**4b**	
5a Form 8868 check here ▶ [ ]	**b Balance Due** (Form 8868, line 3c)	**5b**	

Part II Declaration and Signature Authorization of Officer

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2016 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS **(a)** an acknowledgement of receipt or reason for rejection of the transmission, **(b)** the reason for any delay in processing the return or refund, and **(c)** the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only

[X] I authorize PURVIS, GRAY & COMPANY, LLP (**ERO firm name**) to enter my PIN 02305 (**Enter five numbers, but do not enter all zeros**) as my signature on the organization's tax year 2016 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

[ ] As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2016 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Officer's signature ▶ Date ▶ 08/30/17

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN. 59536780069 (**do not enter all zeros**)

I certify that the above numeric entry is my PIN, which is my signature on the 2016 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of **Pub. 4163,** Modernized e-File (MeF) Information for Authorized IRS *e-file* Providers for Business Returns.

ERO's signature ▶ Date ▶ 08/30/17

ERO Must Retain This Form — See Instructions
Do Not Submit This Form To the IRS Unless Requested To Do So

For Paperwork Reduction Act Notice, see back of form.

Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at *www.irs.gov/form990.*

OMB No. 1545-0047

2016

Open to Public Inspection

A For the 2016 calendar year, or tax year beginning , and ending

B Check if applicable:
- [ ] Address change
- [ ] Name change
- [ ] Initial return
- [ ] Final return/terminated
- [ ] Amended return
- [ ] Application pending

C Name of organization: BUFFALO SCHOLARSHIPS FOUNDATION INC

Doing business as

Number and street (or P.O. box if mail is not delivered to street address): 251 BUFFALO TRAIL — Room/suite

City or town, state or province, country, and ZIP or foreign postal code: THE VILLAGES FL 32162

D Employer identification number: 20-4450548

E Telephone number: 352-259-2350

G Gross receipts$ 841,434

F Name and address of principal officer:
DR. RANDY MCDANIEL
251 BUFFALO TRAIL
THE VILLAGES FL 32162

H(a) Is this a group return for subordinates? [ ] Yes [X] No

H(b) Are all subordinates included? [ ] Yes [ ] No
If "No," attach a list. (see instructions)

I Tax-exempt status: [ ] 501(c)(3) [ ] 501(c) ( ) ◀ (insert no.) [ ] 4947(a)(1) or [ ] 527

J Website: ▶ BUFFALOSCHOLARSHIPFOUNDATION.ORG

H(c) Group exemption number ▶

K Form of organization: [ ] Corporation [ ] Trust [ ] Association [ ] Other ▶

L Year of formation: 2006

M State of legal domicile: FL

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities:
PROVIDE FINANCIAL ASSISTANCE IN THE FORM OF EDUCATIONAL SCHOLARSHIPS TO QUALIFIED HIGH SCHOOL STUDENTS.

2 Check this box ▶ [ ] if the organization discontinued its operations or disposed of more than 25% of its net assets.

3	Number of voting members of the governing body (Part VI, line 1a)	3	5
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	5
5	Total number of individuals employed in calendar year 2016 (Part V, line 2a)	5	0
6	Total number of volunteers (estimate if necessary)	6	120
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0
b	Net unrelated business taxable income from Form 990-T, line 34	7b	0

			Prior Year	Current Year
Revenue	8	Contributions and grants (Part VIII, line 1h)	557,237	373,092
	9	Program service revenue (Part VIII, line 2g)		0
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	30,814	35,547
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	8,598	11,647
	12	Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12)	596,649	420,286
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	98,250	132,150
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)		0
	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 0		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	5,383	10,581
	18	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	103,633	142,731
	19	Revenue less expenses. Subtract line 18 from line 12	493,016	277,555
			Beginning of Current Year	End of Year
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	1,075,829	1,417,194
	21	Total liabilities (Part X, line 26)	0	0
	22	Net assets or fund balances. Subtract line 21 from line 20	1,075,829	1,417,194

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

▶ Signature of officer — Date

▶ DR. RANDY MCDANIEL CHAIRMAN
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check [ ] if self-employed	PTIN
HELEN Y. PAINTER, CPA		08/30/17		P00414072

Firm's name ▶ PURVIS, GRAY & COMPANY, LLP — Firm's EIN ▶ 59-0548468

Firm's address ▶ 2347 SE 17TH STREET OCALA, FL 34471 — Phone no. 352-732-3872

May the IRS discuss this return with the preparer shown above? (see instructions) [X] Yes [ ] No

For Paperwork Reduction Act Notice, see the separate instructions.

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III ☐

1 Briefly describe the organization's mission:

PROVIDE FINANCIAL ASSISTANCE IN THE FORM OF EDUCATIONAL SCHOLARSHIPS TO QUALIFIED HIGH SCHOOL STUDENTS.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses $ 132,150 including grants of$ 132,150) (Revenue $)

AWARDED EDUCATIONAL SCHOLARSHIPS TO 72 HIGH SCHOOL GRADUATES TOTALING $132,150 FOR ATTENDANCE AT AN APPROVED AND ACCREDITED POST-SECONDARY SCHOOL.

4b (Code:) (Expenses $ including grants of$) (Revenue $)

4c (Code:) (Expenses $ including grants of$) (Revenue $)

4d Other program services (Describe in Schedule O.)

(Expenses $ including grants of$) (Revenue $)

4e Total program service expenses ▶ 132,150

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	X	
2	Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		X
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI*	11a		X
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII*	11b		X
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII*	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX*	11d		X
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X*	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI and XII*	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional*	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or other assistance to or for any foreign organization? *If "Yes," complete Schedule F, Parts II and IV*	15		X
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or other assistance to or for foreign individuals? *If "Yes," complete Schedule F, Parts III and IV*	16		X
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I* (see instructions)	17		X
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18	X	
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		X

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
20a	Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H*	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than $5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21		X
22	Did the organization report more than $5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a*	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? *If "Yes," complete Schedule L, Part II*	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part III*	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		X
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c		X
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? *If "Yes," complete Schedule R, Part I*	33		X
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Parts II, III, or IV, and Part V, line 1*	34		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? **Note.** All Form 990 filers are required to complete Schedule O.	38	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V ☐

				Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a 0			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a 0			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?		2b		
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to *e-file* (see instructions)				
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?		3a		X
b	If "Yes," has it filed a Form 990-T for this year? *If "No" to line 3b, provide an explanation in Schedule O*		3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a		X
b	If "Yes," enter the name of the foreign country: ▶ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b		X
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		5c		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b		
7	**Organizations that may receive deductible contributions under section 170(c).**				
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?		7a		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g		X
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h		X
8	**Sponsoring organizations maintaining donor advised funds.** Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		8		
9	**Sponsoring organizations maintaining donor advised funds.**				
a	Did the sponsoring organization make any taxable distributions under section 4966?		9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b		
10	**Section 501(c)(7) organizations.** Enter:				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	**Section 501(c)(12) organizations.** Enter:				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b			
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?		12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**				
a	Is the organization licensed to issue qualified health plans in more than one state?		13a		
	Note. See the instructions for additional information the organization must report on Schedule O.				
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b			
c	Enter the amount of reserves on hand	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?		14a		X
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O*		14b		

Part VI Governance, Management, and Disclosure *For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.*

Check if Schedule O contains a response or note to any line in this Part VI ☐

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	5		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.				
b	Enter the number of voting members included in line 1a, above, who are independent	1b	5		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2			X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?	3			X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4			X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5			X
6	Did the organization have members or stockholders?	6			X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a			X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b			X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a	The governing body?	8a		X	
b	Each committee with authority to act on behalf of the governing body?	8b		X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*	9			X

Section B. Policies *(This Section B requests information about policies not required by the Internal Revenue Code.)*

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this was done*	12c	X	
13	Did the organization have a written whistleblower policy?	13		X
14	Did the organization have a written document retention and destruction policy?	14		X
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a		X
b	Other officers or key employees of the organization	15b		X
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ▶ NONE

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

☐ Own website ☐ Another's website ☒ Upon request ☐ Other *(explain in Schedule O)*

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records: ▶

GINA RITCH 490 VILLAGE CAMPUS CIRCLE
THE VILLAGES FL 32162 352-259-2350

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☒ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) PATRICIA A. FRANCIS TREASURER	1.00 0.00	X		X				0	0	0
(2) DIANE P. GILPIN SECRETARY	1.00 0.00	X		X				0	0	0
(3) ERICK LANGENBRUNNER VICE PRESIDENT	1.00 0.00	X		X				0	0	0
(4) DEVON L. WIECHENS VICE CHAIR	1.00 0.00	X		X				0	0	0
(5) ROB EDDY PRESIDENT	1.00 0.00	X		X				0	0	0
(6) DR. RANDY MCDANIEL CHAIRMAN	1.00 0.00	X		X				0	0	0
(7)										
(8)										
(9)										
(10)										
(11)										

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations

1b	**Sub-total** ▶			
c	**Total from continuation sheets to Part VII, Section A** ▶			
d	**Total (add lines 1b and 1c)** ▶			

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶0

			Yes	No
3	Did the organization list any **former** officer, director, or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	3		X
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	4		X
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶ 0

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII ☐

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c	17,650				
	d Related organizations	1d					
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above	1f	355,442				
	g Noncash contributions included in lines 1a-1f: $						
	h **Total.** Add lines 1a–1f ▶			373,092			
Program Service Revenue		Busn. Code					
	2a						
	b						
	c						
	d						
	e						
	f All other program service revenue						
	g **Total.** Add lines 2a–2f ▶						
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts) ▶			26,602			26,602
	4 Income from investment of tax-exempt bond proceeds ▶						
	5 Royalties ▶						
		(i) Real	(ii) Personal				
	6a Gross rents						
	b Less: rental exps.						
	c Rental inc. or (loss)						
	d Net rental income or (loss) ▶						
		(i) Securities	(ii) Other				
	7a Gross amount from sales of assets other than inventory	416,054					
	b Less: cost or other basis & sales exps	407,109					
	c Gain or (loss)	8,945					
	d Net gain or (loss) ▶			8,945			8,945
	8a Gross income from fundraising events (not including $ 17,650 of contributions reported on line 1c). See Part IV, line 18	a	25,686				
	b Less: direct expenses	b	14,039				
	c Net income or (loss) from fundraising events ▶			11,647			11,647
	9a Gross income from gaming activities. See Part IV, line 19	a					
	b Less: direct expenses	b					
	c Net income or (loss) from gaming activities ▶						
	10a Gross sales of inventory, less returns and allowances	a					
	b Less: cost of goods sold	b					
	c Net income or (loss) from sales of inventory ▶						
	Miscellaneous Revenue		Busn. Code				
	11a						
	b						
	c						
	d All other revenue						
	e **Total.** Add lines 11a–11d ▶						
	12 **Total revenue.** See instructions. ▶			420,286	0	0	47,194

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22	132,150	132,150		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages				
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits				
10 Payroll taxes				
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	8,250		8,250	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	1,925		1,925	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)				
12 Advertising and promotion				
13 Office expenses				
14 Information technology				
15 Royalties				
16 Occupancy				
17 Travel				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization				
23 Insurance				
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a FILING FEES	361		361	
b POSTAGE	45		45	
c				
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	142,731	132,150	10,581	0
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X ☐

			(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest bearing		1	
	2	Savings and temporary cash investments	178,160	2	293,013
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net		4	
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L		6	
	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges		9	
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D — 10a			
	b	Less: accumulated depreciation — 10b		10c	
	11	Investments—publicly traded securities	897,669	11	1,124,181
	12	Investments—other securities. See Part IV, line 11		12	
	13	Investments—program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11		15	
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)	1,075,829	16	1,417,194
Liabilities	17	Accounts payable and accrued expenses		17	
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26	**Total liabilities.** Add lines 17 through 25	0	26	0
Net Assets or Fund Balances		**Organizations that follow SFAS 117 (ASC 958), check here ▶ [X] and complete lines 27 through 29, and lines 33 and 34.**			
	27	Unrestricted net assets	911,829	27	1,228,194
	28	Temporarily restricted net assets		28	
	29	Permanently restricted net assets	164,000	29	189,000
		Organizations that do not follow SFAS 117 (ASC 958), check here ▶ [ ] and complete lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
	33	Total net assets or fund balances	1,075,829	33	1,417,194
	34	Total liabilities and net assets/fund balances	1,075,829	34	1,417,194

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	420,286
2	Total expenses (must equal Part IX, column (A), line 25)	2	142,731
3	Revenue less expenses. Subtract line 2 from line 1	3	277,555
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1,075,829
5	Net unrealized gains (losses) on investments	5	63,810
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	1,417,194

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII ☐

			Yes	No
1	Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other_____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	3b		

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ **Attach to Form 990 or Form 990-EZ.**

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at *www.irs.gov/form990.*

OMB No. 1545-0047

2016

Open to Public Inspection

Name of the organization
BUFFALO SCHOLARSHIPS FOUNDATION INC

Employer identification number
20-4450548

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ).)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state:

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)

9 ☐ An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:

10 ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)

11 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**

12 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.

a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**

b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**

c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**

d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**

e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.

f Enter the number of supported organizations

g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–10 above (see instructions))	(iv) Is the organization listed in your governing document? Yes	No	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
(A)						
(B)						
(C)						
(D)						
(E)						
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	62,923	107,914	351,594	557,237	373,092	1,452,760
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3	62,923	107,914	351,594	557,237	373,092	1,452,760
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						58,182
6 Public support. Subtract line 5 from line 4.						1,394,578

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
7 Amounts from line 4	62,923	107,914	351,594	557,237	373,092	1,452,760
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	6,403	7,654	7,277	12,521	26,602	60,457
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	708	1,042	1,744	20,977	25,686	50,157
11 **Total support.** Add lines 7 through 10						1,563,374

12 Gross receipts from related activities, etc. (see instructions) 12

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2016 (line 6, column (f) divided by line 11, column (f)) 14 89.20%

15 Public support percentage from 2015 Schedule A, Part II, line 14 15 87.24%

16a **33 1/3% support test—2016.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☒

b **33 1/3% support test—2015.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

17a **10%-facts-and-circumstances test—2016.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ ☐

b **10%-facts-and-circumstances test—2015.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ ☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ ☐

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 **Public support.** (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 **Total support.** (Add lines 9, 10c, 11, and 12.)						

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

15	Public support percentage for 2016 (line 8, column (f) divided by line 13, column (f))	15	%
16	Public support percentage from 2015 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17	Investment income percentage for **2016** (line 10c, column (f) divided by line 13, column (f))	17	%
18	Investment income percentage from **2015** Schedule A, Part III, line 17	18	%

19a **33 1/3% support tests—2016.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

b **33 1/3% support tests—2015.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶ ☐

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

			Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? *If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.*	1		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? *If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).*	2		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? *If "Yes," answer (b) and (c) below.*	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? *If "Yes," describe in **Part VI** when and how the organization made the determination.*	3b		
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? *If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.*	3c		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? *If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.*	4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*	4b		
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? *If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in **Part VI,** including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).*	5a		
b	**Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b		
c	**Substitutions only.** Was the substitution the result of an event beyond the organization's control?	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in **Part VI.***	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If "Yes," provide detail in **Part VI.***	9a		
b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If "Yes," provide detail in **Part VI.***	9b		
c	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in **Part VI.***	9c		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If "Yes," answer 10b below.*	10a		
b	Did the organization have any excess business holdings in the tax year? *(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)*	10b		

Part IV Supporting Organizations *(continued)*

			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
a	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
c	A 35% controlled entity of a person described in (a) or (b) above? *If "Yes" to a, b, or c, provide detail in* ***Part VI.***	11c		

Section B. Type I Supporting Organizations

			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? *If "No," describe in* ***Part VI*** *how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.*	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? *If "Yes," explain in* ***Part VI*** *how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.*	2		

Section C. Type II Supporting Organizations

			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? *If "No," describe in* ***Part VI*** *how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).*	1		

Section D. All Type III Supporting Organizations

			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? *If "No," explain in* ***Part VI*** *how the organization maintained a close and continuous working relationship with the supported organization(s).*	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? *If "Yes," describe in* ***Part VI*** *the role the organization's supported organizations played in this regard.*	3		

Section E. Type III Functionally-Integrated Supporting Organizations

1 *Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (****see instructions****).*

a ☐ The organization satisfied the Activities Test. *Complete* ***line 2*** *below.*

b ☐ The organization is the parent of each of its supported organizations. *Complete* ***line 3*** *below.*

c ☐ The organization supported a governmental entity. *Describe in* ***Part VI*** *how you supported a government entity (see instructions).*

			Yes	No
2	Activities Test. ***Answer (a) and (b) below.***			
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? *If "Yes," then in* ***Part VI identify those supported organizations and explain*** *how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.*	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? *If "Yes," explain in* ***Part VI*** *the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.*	2b		
3	Parent of Supported Organizations. ***Answer (a) and (b) below.***			
a	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *Provide details in* ***Part VI.***	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If "Yes," describe in* ***Part VI*** *the role played by the organization in this regard.*	3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	**1**		
2 Recoveries of prior-year distributions	**2**		
3 Other gross income (see instructions)	**3**		
4 Add lines 1 through 3.	**4**		
5 Depreciation and depletion	**5**		
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	**6**		
7 Other expenses (see instructions)	**7**		
8 **Adjusted Net Income** (subtract lines 5, 6 and 7 from line 4).	**8**		

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	**1a**		
b Average monthly cash balances	**1b**		
c Fair market value of other non-exempt-use assets	**1c**		
d **Total** (add lines 1a, 1b, and 1c)	**1d**		
e **Discount** claimed for blockage or other factors (explain in detail in **Part VI**):			
2 Acquisition indebtedness applicable to non-exempt-use assets	**2**		
3 Subtract line 2 from line 1d.	**3**		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	**4**		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	**5**		
6 Multiply line 5 by .035.	**6**		
7 Recoveries of prior-year distributions	**7**		
8 **Minimum Asset Amount** (add line 7 to line 6)	**8**		

Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	**1**		
2 Enter 85% of line 1.	**2**		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	**3**		
4 Enter greater of line 2 or line 3.	**4**		
5 Income tax imposed in prior year	**5**		
6 **Distributable Amount.** Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	**6**		

7 ☐ Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations *(continued)*

Section D - Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	
4	Amounts paid to acquire exempt-use assets	
5	Qualified set-aside amounts (prior IRS approval required)	
6	Other distributions (describe in **Part VI**). See instructions.	
7	**Total annual distributions.** Add lines 1 through 6.	
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in **Part VI**). See instructions.	
9	Distributable amount for 2016 from Section C, line 6	
10	Line 8 amount divided by Line 9 amount	

	Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2016	(iii) Distributable Amount for 2016
1	Distributable amount for 2016 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2016 (reasonable cause required-explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2016:			
a				
b				
c	From 2013			
d	From 2014			
e	From 2015			
f	**Total** of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2016 distributable amount			
i	Carryover from 2011 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2016 from Section D, line 7: $			
a	Applied to underdistributions of prior years			
b	Applied to 2016 distributable amount			
c	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2016, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2016. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
7	**Excess distributions carryover to 2017.** Add lines 3j and 4c.			
8	Breakdown of line 7:			
a				
b	Excess from 2013			
c	Excess from 2014			
d	Excess from 2015			
e	Excess from 2016			

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

PART II, LINE 10 - OTHER INCOME DETAIL

GOLF TOURNAMENT	**$ 24,471**

Schedule B
(Form 990, 990-EZ, or 990-PF)
Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ **Attach to Form 990, Form 990-EZ, or Form 990-PF.**
▶ **Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at *www.irs.gov/form990*.**

OMB No. 1545-0047

2016

Name of the organization	**Employer identification number**
BUFFALO SCHOLARSHIPS FOUNDATION INC	20-4450548

Organization type (check one):

Filers of:	**Section:**
Form 990 or 990-EZ	☒ 501(c)(3) (enter number) organization
	☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation
	☐ 527 political organization
Form 990-PF	☐ 501(c)(3) exempt private foundation
	☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation
	☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule.**
Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

☐ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling $5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

☒ For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** $5,000 or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.

☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than $1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than $1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling $5,000 or more during the year . . . . . ▶ $ . . . . . .

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Name of organization: BUFFALO SCHOLARSHIPS FOUNDATION INC

Employer identification number: 20-4450548

Part I **Contributors** (See instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	M AUSTIN DAVIS FOUNDATION 4310 PABLO OAKS CT. JACKSONVILLE FL 32224	$ 15,000	Person [X] Payroll [ ] Noncash [ ] (Complete Part II for noncash contributions.)
2	ABUNDANT LIFE MINISTRIES 1020 LAKE SUMTER LANDING THE VILLAGES FL 32162	$ 161,204	Person [X] Payroll [ ] Noncash [ ] (Complete Part II for noncash contributions.)
3	THE VILLAGES TECHNOLOGY SOLUTIONS GR 1026 CANAL STREET THE VILLAGES FL 32162	$ 33,000	Person [X] Payroll [ ] Noncash [ ] (Complete Part II for noncash contributions.)
4	THE VILLAGES OPERATING COMPANY 940 LAKE SHORE DR., STE. 200 THE VILLAGES FL 32162	$ 30,771	Person [X] Payroll [ ] Noncash [ ] (Complete Part II for noncash contributions.)
		$	Person [ ] Payroll [ ] Noncash [ ] (Complete Part II for noncash contributions.)
		$	Person [ ] Payroll [ ] Noncash [ ] (Complete Part II for noncash contributions.)

SCHEDULE D (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.
▶ Information about Schedule D (Form 990) and its instructions is at *www.irs.gov/form990.*

OMB No. 1545-0047
2016
Open to Public Inspection

Name of the organization: BUFFALO SCHOLARSHIPS FOUNDATION INC

Employer identification number: 20-4450548

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II Conservation Easements.
Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
- ☐ Preservation of land for public use (e.g., recreation or education)
- ☐ Preservation of a historically important land area
- ☐ Protection of natural habitat
- ☐ Preservation of a certified historic structure
- ☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

			Held at the End of the Tax Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶

4 Number of states where property subject to conservation easement is located ▶

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ $

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.
Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1 ▶ $

(ii) Assets included in Form 990, Part X ▶ $

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenue included on Form 990, Part VIII, line 1 ▶ $

b Assets included in Form 990, Part X ▶ $

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- **a** ☐ Public exhibition
- **b** ☐ Scholarly research
- **c** ☐ Preservation for future generations
- **d** ☐ Loan or exchange programs
- **e** ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ **Yes** ☐ **No**

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ **Yes** ☐ **No**

b If "Yes," explain the arrangement in Part XIII and complete the following table:

		Amount
c Beginning balance	**1c**	
d Additions during the year	**1d**	
e Distributions during the year	**1e**	
f Ending balance	**1f**	

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ **Yes** ☐ **No**

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII ☐

Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	187,200	202,118	163,192	127,157	124,071
b Contributions	25,000		25,000	20,000	10,766
c Net investment earnings, gains, and losses	23,249	-6,918	19,726	21,141	
d Grants or scholarships	6,000	6,000	4,000	4,000	7,000
e Other expenditures for facilities and programs					
f Administrative expenses		2,000	1,800	1,106	626
g End of year balance	229,449	187,200	202,118	163,192	127,157

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- **a** Board designated or quasi-endowment ▶ %
- **b** Permanent endowment ▶ 82.00 %
- **c** Temporarily restricted endowment ▶ 18.00 %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

		Yes	No
(i) unrelated organizations	3a(i)		X
(ii) related organizations	3a(ii)		X
b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment				
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) ▶				

Part VII Investments—Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 12.)* ▶		

Part VIII Investments—Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 13.)* ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 15.)* ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. *(Column (b) must equal Form 990, Part X, col. (B) line 25.)* ▶	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII ☐

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.
Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements			1	498,135
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
a	Net unrealized gains (losses) on investments	2a	63,810		
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII.)	2d	14,039		
e	Add lines **2a** through **2d**			2e	77,849
3	Subtract line **2e** from line **1**			3	420,286
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total revenue. Add lines **3** and **4c.** *(This must equal Form 990, Part I, line 12.)*			5	420,286

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.
Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements			1	156,770
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII.)	2d	14,039		
e	Add lines **2a** through **2d**			2e	14,039
3	Subtract line **2e** from line **1**			3	142,731
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total expenses. Add lines **3** and **4c.** *(This must equal Form 990, Part I, line 18.)*			5	142,731

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4 - INTENDED USES FOR ENDOWMENT FUNDS

THE INTENDED USE OF THE ENDOWMENT FUNDS IS TO PROVIDE INCOME FOR THE ORGANIZATION'S MISSION OF PROVIDING FINANCIAL ASSISTANCE IN THE FORM OF EDUCATIONAL SCHOLARSHIPS TO QUALIFIED HIGH SCHOOL STUDENTS.

PART X - FIN 48 FOOTNOTE

THE FOUNDATION IS CURRENTLY EXEMPT FROM STATE AND FEDERAL INCOME TAXES UNDER SECTION 501(C) (3) OF THE INTERNAL REVENUE CODE AND, ACCORDINGLY, NO PROVISION HAS BEEN MADE FOR INCOME TAX LIABILITIES OR EXPENSE.

IT IS THE POLICY OF MANAGEMENT TO EVALUATE ITS TAX POSITIONS ON AN ONGOING BASIS AND TO DISCLOSE ANY SUCH POSITIONS IT BELIEVES WOULD HAVE A MATERIAL IMPACT ON THE FINANCIAL STATEMENTS AND RELATED NOTES. MANAGEMENT ALSO

Part XIII Supplemental Information *(continued)*

BELIEVES THAT NO SUCH REQUIRED DISCLOSURES CURRENTLY EXIST.

PART XI, LINE 2D - REVENUE AMOUNTS INCLUDED IN FINANCIALS - OTHER FUNDRAISING DIRECT EXPENSES $ 14,039

PART XII, LINE 2D - EXPENSE AMOUNTS INCLUDED IN FINANCIALS - OTHER FUNDRAISING DIRECT EXPENSES $ 14,039

SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than $15,000 on Form 990-EZ, line 6a.

▶ **Attach to Form 990 or Form 990-EZ.**

▶ **Information about Schedule G (Form 990 or 990-EZ) and its instructions is at *www.irs.gov/form990.***

OMB No. 1545-0047

2016

Open to Public Inspection

Name of the organization: **BUFFALO SCHOLARSHIPS FOUNDATION INC**

Employer identification number **20-4450548**

Part I **Fundraising Activities.** Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- **a** ☐ Mail solicitations
- **b** ☐ Internet and email solicitations
- **c** ☐ Phone solicitations
- **d** ☐ In-person solicitations
- **e** ☐ Solicitation of non-government grants
- **f** ☐ Solicitation of government grants
- **g** ☐ Special fundraising events

2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☐ **Yes** ☐ **No**

b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least $5,000 by the organization.

	(i) Name and address of individual or entity (fundraiser)	**(ii)** Activity	**(iii)** Did fund-raiser have custody or control of contributions? Yes	No	**(iv)** Gross receipts from activity	**(v)** Amount paid to (or retained by) fundraiser listed in col. **(i)**	**(vi)** Amount paid to (or retained by) organization
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
Total ▶							

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Part II **Fundraising Events.** Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than $15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than $5,000.

		(a) Event #1 GOLF TOURNAMENT (event type)	(b) Event #2 (event type)	(c) Other events NONE (total number)	(d) Total events (add col. (a) through col. (c))
Revenue	1 Gross receipts	43,336			43,336
	2 Less: Contributions	17,650			17,650
	3 Gross income (line 1 minus line 2)	25,686			25,686
Direct Expenses	4 Cash prizes				
	5 Noncash prizes	1,499			1,499
	6 Rent/facility costs	10,984			10,984
	7 Food and beverages	1,556			1,556
	8 Entertainment				
	9 Other direct expenses				
	10 Direct expense summary. Add lines 4 through 9 in column (d) ▶				14,039
	11 Net income summary. Subtract line 10 from line 3, column (d) ▶				11,647

Part III **Gaming.** Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than $15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	☐ Yes % ☐ No	☐ Yes % ☐ No	☐ Yes % ☐ No	
	7 Direct expense summary. Add lines 2 through 5 in column (d) ▶				
	8 Net gaming income summary. Subtract line 7 from line 1, column (d) ▶				

9 Enter the state(s) in which the organization conducts gaming activities:

a Is the organization licensed to conduct gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain:

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain:

11 Does the organization conduct gaming activities with nonmembers? ☐ Yes ☐ No

12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No

13 Indicate the percentage of gaming activity conducted in:

a	The organization's facility	**13a**	%
b	An outside facility	**13b**	%

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶

Address ▶

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No

b If "Yes," enter the amount of gaming revenue received by the organization ▶$ and the amount of gaming revenue retained by the third party ▶$

c If "Yes," enter name and address of the third party:

Name ▶

Address ▶

16 Gaming manager information:

Name ▶

Gaming manager compensation ▶$

Description of services provided ▶

☐ Director/officer ☐ Employee ☐ Independent contractor

17 Mandatory distributions:

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No

b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶$

Part IV Supplemental Information.

Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions

SCHEDULE I (Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.
▶ Information about Schedule I (Form 990) and its instructions is at *www.irs.gov/form990*.

OMB No. 1545-0047

2016

Open to Public Inspection

Name of the organization: BUFFALO SCHOLARSHIPS FOUNDATION INC

Employer identification number: 20-4450548

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ..... [X] Yes [ ] No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than $5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ..... ▶

3 Enter total number of other organizations listed in the line 1 table ..... ▶

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part III **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
1 EDUCATIONAL SCHOLARSHIP	72	132,150			
2					
3					
4					
5					
6					
7					

Part IV **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

SEE SCHEDULE I SUPPLEMENTAL INFORMATION WORKSHEET

SCHEDULE I (Form 990)	Supplemental Information For calendar year 2016, or tax year beginning , and ending	2016

Name of the organization	Employer identification number
BUFFALO SCHOLARSHIPS FOUNDATION INC	20-4450548

PART I, LINE 2 - PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS

EDUCATIONAL SCHOLARSHIPS ARE AWARDED TO QUALIFIED HIGH SCHOOL GRADUATES FOR ATTENDANCE TO AN APPROVED POST-SECONDARY SCHOOL. ALL SCHOLARSHIPS ARE SENT DIRECTLY TO THE COLLEGE OR UNIVERSITY ATTENDED BY THE RECIPIENT.

PART IV - ADDITIONAL INFORMATION

PART III, COLUMN B:

THE NUMBER OF SCHOLARSHIP RECIPIENTS IS BASED ON THE NUMBER OF SCHOLARSHIP APPLICATIONS RECEIVED. IF ALL APPLICANTS MEET THE SCHOLARSHIP CRITERIA AND FUNDS ARE AVAILABLE THEN ALL APPLICANTS MAY BE AWARDED A SCHOLARSHIP.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ **Attach to Form 990 or 990-EZ.**

▶ **Information about Schedule O (Form 990 or 990-EZ) and its instructions is *at www.irs.gov/form990*.**

OMB No. 1545-0047

2016

Open to Public Inspection

Name of the organization: BUFFALO SCHOLARSHIPS FOUNDATION INC

Employer identification number: 20-4450548

FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990

THE FORM 990 IS EMAILED TO ALL BOARD MEMBERS FOR REVIEW AND DISCUSSION PRIOR TO FILING THE RETURN.

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY

SINCE INCEPTION, BOARD MEMBERS ARE ASKED TO DISCLOSE ANY POTENTIAL CONFLICT OF INTEREST.

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION

GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS ARE MADE AVAILABLE TO THE PUBLIC UPON REQUEST.

FORM 990, PART XI, LINE 9 - OTHER CHANGES IN NET ASSETS EXPLANATION

FUNDRAISING DIRECT EXPENSES	$	14,039
FUNDRAISING DIRECT EXPENSES	$	-14,039

NOTICE

The various schedules and worksheets that follow this page are not required by the Internal Revenue Service. These pages are for your information only.

Form **990**

Two Year Comparison Report

For calendar year 2016, or tax year beginning , ending

2015 & 2016

Name: **BUFFALO SCHOLARSHIPS FOUNDATION INC**

Taxpayer Identification Number: **20-4450548**

			2015	2016	Differences
Revenue	1. Contributions, gifts, grants	1.	557,237	373,092	-184,145
	2. Membership dues and assessments	2.			
	3. Government contributions and grants	3.			
	4. Program service revenue	4.			
	5. Investment income	5.	12,521	26,602	14,081
	6. Proceeds from tax exempt bonds	6.			
	7. Net gain or (loss) from sale of assets other than inventory	7.	18,293	8,945	-9,348
	8. Net income or (loss) from fundraising events	8.	8,598	11,647	3,049
	9. Net income or (loss) from gaming	9.			
	10. Net gain or (loss) on sales of inventory	10.			
	11. Other revenue	11.			
	12. **Total revenue.** Add lines 1 through 11	12.	596,649	420,286	-176,363
Expenses	13. Grants and similar amounts paid	13.	98,250	132,150	33,900
	14. Benefits paid to or for members	14.			
	15. Compensation of officers, directors, trustees, etc.	15.			
	16. Salaries, other compensation, and employee benefits	16.			
	17. Professional fundraising fees	17.			
	18. Other professional fees	18.	5,123	10,175	5,052
	19. Occupancy, rent, utilities, and maintenance	19.			
	20. Depreciation and Depletion	20.			
	21. Other expenses	21.	260	406	146
	22. **Total expenses.** Add lines 13 through 21	22.	103,633	142,731	39,098
	23. **Excess or (Deficit).** Subtract line 22 from line 12	23.	493,016	277,555	-215,461
Other Information	24. Total exempt revenue	24.	596,649	420,286	-176,363
	25. Total unrelated revenue	25.			
	26. Total excludable revenue	26.	39,412	47,194	7,782
	27. Total assets	27.	1,075,829	1,417,194	341,365
	28. Total liabilities	28.			
	29. Retained earnings	29.	1,075,829	1,417,194	341,365
	30. Number of voting members of governing body	30.	5	5	
	31. Number of independent voting members of governing body	31.	5	5	
	32. Number of employees	32.	0	0	
	33. Number of volunteers	33.	110	120	

Form **990** | **Tax Return History** | **2016**

Name: **BUFFALO SCHOLARSHIPS FOUNDATION INC**

Employer Identification Number: **20-4450548**

	2012	2013	2014	2015	2016	2017
Contributions, gifts, grants				557,237	373,092	
Membership dues						
Program service revenue						
Capital gain or loss				18,293	8,945	
Investment income				12,521	26,602	
Fundraising revenue (income/loss)				8,598	11,647	
Gaming revenue (income/loss)						
Other revenue						
Total revenue				596,649	420,286	
Grants and similar amounts paid				98,250	132,150	
Benefits paid to or for members						
Compensation of officers, etc.						
Other compensation						
Professional fees				5,123	10,175	
Occupancy costs						
Depreciation and depletion						
Other expenses				260	406	
Total expenses				103,633	142,731	
Excess or (Deficit)				493,016	277,555	
Total exempt revenue				596,649	420,286	
Total unrelated revenue						
Total excludable revenue				39,412	47,194	
Total Assets				1,075,829	1,417,194	
Total Liabilities						
Net Fund Balances				1,075,829	1,417,194	

Federal Statements

Taxable Dividends from Securities

Description	Amount	Unrelated Business Code	Exclusion Code	Postal Code	Acquired after 6/30/75	US Obs ($ or %)
DIVIDENDS	$ 26,602		25			
TOTAL	$ 26,602					

Federal Statements

Schedule A, Part II, Line 1(e)

Description	Amount
OTHER CONTRIBUTIONS	$ 115,467
M AUSTIN DAVIS FOUNDATION	15,000
ABUNDANT LIFE MINISTRIES CASH CONTRIBUTION	161,204
THE VILLAGES TECHNOLOGY SOLUTIONS GR CASH CONTRIBUTION	33,000
THE VILLAGES OPERATING COMPANY CASH CONTRIBUTION	30,771
GOLF TOURNAMENT CASH CONTRIBUTION	17,650
TOTAL CASH CONTRIBUTION	$ 373,092

Federal Statements

Schedule A, Part II, Line 5 - Excess Gifts

Donor Name	Total	Excess
RANDALL AND CAROLE THOMPSON	$ 20,000	$
VILLAGES BUFFALO BOOSTER CLUB	27,865	
T&D CONCRETE	39,250	7,983
HOLDING COMPANY OF THE VILLAGES	30,000	
MARTIN AND MARY DZURO	50,000	18,733
M AUSTIN DAVIS FOUNDATION	61,000	29,733
GARY AND STACY LESTER	25,000	
THE VILLAGES TECHNOLOGY SOLUTIONS	33,000	1,733
THE VILLAGES OPERATING COMPANY	30,771	
TOTAL	$ 316,886	$ 58,182

Federal Statements

Schedule A, Part II, Line 8(e)

Description	Amount
DIVIDENDS	$ 26,602
TOTAL	$ 26,602

Schedule A, Part II, Line 10(e)

Description	Amount
GOLF TOURNAMENT	$ 25,686
TOTAL	$ 25,686

Executive Summary

Battle at The Villages
2019

Developed by:
Marty Dzuro
02/12/20

This documents summarizes the efforts and results of the 2019 Battle at the Villages. All information provided is in accordance with the reporting requirements of The Sumter County Tourism Development Council.

Event Summary

The Battle at The Villages is a premier athletic event within the community, county and country. There are multiple objectives:

1) Recruit nationally competitive (and tradition rich) teams to compete,
2) Deliver an exceptional tournament experience to the teams and fans (seamless, well organized, highly competitive, enveloped by the handshake of the host),
3) Contributing excess revenue (after expenses) to the Buffalo Scholarship Foundation, and
4) More importantly positively impact the Sumter County economy during a window of the calendar when residents are out of town for the holidays; therefore not as many seats are taken in restaurants and a significant % of hotel rooms usually are vacant. Specifically, our economic impact objective is to generate $50,000 to $175,000 of business in Sumter County during the tournament (December 27 – December 29, 2019).

Previously, the 2015 Tournament included 5 teams from Florida, as well as teams from Ohio, Wisconsin and Massachusetts and the 2016 Tournament included teams from Massachusetts, Ohio, New York and New Jersey as well as 4 teams from Florida, and the 2017 tournament consisted of a team from Kentucky as well as Ohio which had teams bring numerous fans for a long stay during the week. The 2018 Battle was considered the most balanced field to date, where any of the teams entering the tournament could have won the championship. This year's Battle at The Villages was about returning to a more traditional 3-day format to provide quality basketball in a condensed schedule that would improve financial efficiencies.

©2018 The Villages is a registered trademark of the Holding Company of The Villages, Inc. All rights reserved

Generally speaking, the 2019 Tournament had positive results and met all objectives:

- The Sumter County Showcase @ The Villages continued as a one-day promotional event that brought in teams from across the state. Teams from South Sumter (Boys Varsity) Wildwood (Boys and Girls Varsity), and The Villages (Girls Junior Varsity and Varsity; Boys Junior Varsity and Varsity) competed against teams from Fort Myers, Titusville, and Dunnellon.
- The depth and distribution of quality players and teams in the BATV was apparent as 9 of the 12 games were decided by 12 points or less.
- The ratings and comments from players and coaches (boys & girls) duplicated what was said last year: "I have never participated in a tournament where they were treated with the level of hospitality and organization they experienced in The Villages."
- The effort and engagement of both the parent and resident volunteers continues to be a credit to our community and school. Players and coaches acknowledge the positive impact the respective hosts and ambassadors had.
- This year's event continued the livestream component using state of the art technology to provide fans all over the country to view the events live or on replay. This technology resulted in more than 5000 views of games and the promotion of The Villages and Sumter County.
- Schools from across the state and country continue to inquire about playing in the Battle at The Villages and Sumter County Showcase. The teams be in considered for next year's Battle at The Villages family of events will be stronger than this year's field and continue to bring a strong fan contingent to the event.
- The committee continues:

    1) to be excited about the level of competition and the national exposure it generates.
    2) to deliver the tournament seamlessly to the teams and fans.
    3) bring events that have a positive economic impact to the community.
    4) to be focused on proactively enhancing attendance at both events.
    5) continue to contribute profits above expenses to the Buffalo Scholarship Foundation.

The remaining sections of the report cover the Fast Facts (important #'s that describe the effort, energy, and effects of this year's BATV), and Financial Analysis (observations and insights into why the bottom line).

This event has been funded in part by a Tourist Development Tax Grant from the Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.
©2018 The Villages is a registered trademark of the Holding Company of The Villages, Inc. All rights reserved

Fast Facts

- 75 resident volunteers serving as hosts and ambassadors to teams participating
- Top Players
    - Top 100 players in Florida: Ricardo Wright, Nasir Mann, Sam Walters, and Dudley Blackwell.
    - Top 100 players in Kentucky: Grant Disken and Noah Huppmann
    - Top 100 players in Connecticut: Amir Spears and Corey McKeithan
    - The Sumter County Showcase continued to highlight the best of Basketball in Sumter County playing teams from as far away as Fort Myers and Brevard County. Again, this event featured numerous Division I Basketball prospects.
- Social Media was a major promotional component of this year's events
    - The expansion of the livestream component was a continuing element for this year's event. Adding to the production this year was the use of professional play-by-play and color commentators. The games that were most watched were the games involving the Wisconsin teams. Additionally, the livestream assisted in addressing facility restrictions that have developed with standing room only crowds.
    - Using a Facebook Page for The Battle at The Villages 9767 engagements were attained, and a reach of 25,520 people was achieved during the 4 days of The Battle. (See Addendum C - Promotion and Media)
- Crowds were standing room for the three evening sessions of The Battle.

©2018 The Villages is a registered trademark of the Holding Company of The Villages, Inc. All rights reserved

Evaluation of Economic Impact

Event Attendance

	Day Pass	Comp.	2019 Total	2018 Total
Battle at The Villages	1648	256	1904	2032
Sumter County Showcase	353	47	400	550
Total	2001	303	2304	2582

Economic Impact

The 2019 Battle at The Villages had a positive economic impact on Sumter County. The following chart provides the ***final estimated number of out-of-town guests*** that attended the Sumter County Showcase and the Battle at The Villages and the estimated impact on the community.

To develop the estimate, the tournament committee used by the state formula to measure economic impact of events (calculated by taking the number of out of area visitors X avg. number of days stayed X avg. daily spending (the figure applied to the Florida Senior Games, $125 per day or $62.50 per half day). We also took an average assumption of a third of the fans (33%) attending the events were most likely associated with the respective teams.

Sumter County Showcase	Team Party	Fans	Total Numbers	Total Spend	
Total	152	116	268	$16,750	
BATV Team	Team Party	Fans	Total Attend	Days	Total Spend
Total	210	550	760	4	$380,000

Other key factors in determining economic impact:

- **210** players and coaches, plus **550**+ family and fans **visited The Villages and Sumter County during these events**.
- The **teams and coaches alone accounted for 191 Total Room Nights** (Officially). Unofficially the tournament committee believes the fans who traveled with the teams accounted for another 100 Room Nights. The parents of players from the Florida schools stayed at local hotels for 2 – 3 nights. It is estimated that these events generated over 300 total room nights.
- 175+ resident, community leaders and parent volunteers worked 2,000+ hours before and during the events.

All proceeds benefit The Buffalo Scholarship Foundation

This event has been funded in part by a Tourist Development Tax Grant from the Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

©2018 The Villages is a registered trademark of the Holding Company of The Villages, Inc. All rights reserved

The local business support was outstanding as demonstrated by the following list of businesses that supported the event with In Kind Contributions: Local businesses Custom Apparel, Sammy Joe's Pizzeria, The Waterfront Inn, Properties of The Villages, and The Villages TSG.

Since most of the teams lodged at The Waterfront Inn at Lake Sumter Landing, during what little down time they had they visited the square and ate at places like Johnny Rockets, Sonny's, Panera Bread, etc.

This event has been funded in part by a Tourist Development Tax Grant from the Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.
©2018 The Villages is a registered trademark of the Holding Company of The Villages, Inc. All rights reserved

Financial Statement & Analysis

Source	Amount	Percentage
In-Kind Contributions Total	$20,829.40	18%
Cash Revenue	$35,818.35	31%
Grant	$60,000.00	51%
Total Revenue	$116,647.75	

In the following two pages you will note there are two primary forms of revenue (cash and in-kind contributions), ticket revenue (cash) and the expense category contain an itemization of the significant expenses (categorized as cash expenses and in-kind expenses).

Revenue	
In-Kind Contributions	
Sponsorship In Kind – Hospitality Room and Pregame/Postgame Meals (Sammy Joe's Pizzeria)	$ 12,554.40
Sponsorship In Kind – BATV Apparel (Custom Apparel)	$ 5000.00
Sponsorship In Kind – The Villages	$ 3,275.00
Cash Revenue	
Sponsorship Contributions	$ 11,600.00
Tickets Sales	$ 24,218.35
Sumter County Economic Grant	$ 60,000.00

All proceeds benefit The Buffalo Scholarship Foundation

This event has been funded in part by a Tourist Development Tax Grant from the Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

©2018 The Villages is a registered trademark of the Holding Company of The Villages, Inc. All rights reserved

Regarding Expenses for the 2019 tournament, the largest single expense is transportation. The tournament supports in-state teams by covering the expense of their hotel stay while they are at the tournament. Those teams, as well as their fans, are occupying the rooms at The Waterfront Inn for the duration of the tournament. These teams are also frequenting the local restaurants when they are not participating in the event.

Administrative	$	(1,050.00)
Advertising/Promotion	$	(12,966.79)
Awards/Basketballs	$	-
Transportation	$	(20,397.00)
Hotel	$	(19,083.00)
Team Meals	$	(11,075.52)
Event Operations	$	(18,510.00)
Scholarship Contribution		
Total Cash Expenses	**$**	**(83,082.31)**
In-Kind Gifts Expenses	**$**	**(20,829.40)**

All proceeds benefit The Buffalo Scholarship Foundation

This event has been funded in part by a Tourist Development Tax Grant from the Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

©2018 The Villages is a registered trademark of the Holding Company of The Villages, Inc. All rights reserved

Committee Members

Name	Committee Role	Email	Phone
Dr. Randy McDaniel	Director – The Villages Charter School & Buffalo Scholarship Foundation	Randy.McDaniel@tvcs.org	352-259-2350
Marty Dzuro	Tournament Director and Social Media Coordinator	Martin.Dzuro@tvcs.org	352-205-1797
Mike Williams	Competition & Tournament Development	Mkailaw50@gmail.com	352-283-6401
Colt McDowell	Asst. Athletic Director The Villages High School	Colt.McDowell@tvcs.org	352-205-9884
Marquez Porter	Girls Basketball Coach The Villages High School	Marquez.Porter@tvcs.org	352-255-5404
Chuck Hawley	Ambassador and Hosts Coordinator	Hawc115@gmail.com	419-389-2265
Shawn Carr	Tournament Game Day Operations	villagesapparel@yahoo.com	330-714-3557
Pete and Carol Laufersky	Hospitality and Parent Volunteers	carol@sammyjoespizza.com pete.laufersky@thevillages.com	352-516-6917
James Boyd	Coordinator of Officials	James.Boyd@thevillagestsg.com	407-970-3608
Gary Nellans	Resident Lifestyle Liason/Ticketing	gmnell@yahoo.com	574-270-8258
Chad Ritch	Technology Coordinator and Web Broadcast Producer	Chad.Ritch@thevillagestsg.com	352-572-9454
Tim Harding	Sponsorships Coordinator	Tim.Harding@thevillages.com	352-444-3333
Jessica McDowell	Sponsorships Coordinator Host Team Hospitality	Gapbrat36@msn.com	352-233-3528

Committee Liaisons

Name	Committee Role	Email	Phone
Amy Betzer	Parent Volunteer Coordinator	Amy.Betzer@tvcs.org Triteam08@gmail.com	352-643-1074
Shay Sanchez	The Villages Marketing Liason	Shay.Sanchez@thevillages.com	352-449-8359
Kyle Coppola	Public Address/ Broadcast Announcer	KCoppola2016@gmail.com	508-505-8450
Gina Ritch	Tournament Finance (TVCS CFO)	Gina.Ritch@tvcs.org	352-259-2350

Sumter County Showcase

2019 BATTLE @ The Villages®

Business Sponsorship Program Advertising

Let the 1500+ in attendance know that you support your local high school athletics!

✔	Ad Size	Cost	Usage
	Business Card	$100.00	All Events
	1/4 Page	$250.00	All Events
	1/2 Page	$500.00	All Events
	Full Page	$1,000.00	All Events

Sumter County Showcase: *One-day event attracting fans from all over the Tri-County area—800 spectators and players.* **Battle at The Villages:** *A national 12-game, 8-team basketball event with teams and fans who reside in The Villages area between Christmas and the New Year holiday. Recognition on the Battle of The Villages website as a tournament sponsor.*

Business Name: _____

Contact: _____

Phone/Email: _____

Amount: _____ **In-Kind or Cash:** _____

Please make checks payable to VHS Athletics.

This event has been funded in part by a Tourist Development Tax Grant from the Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

Questions?
Contact: Marty Dzuro
BATV.Sponsors@gmail.com
Call (352)205-1797

www.BattleAtTheVillages.com

BATTLE @ The Villages

2020 Budget

Revenue	Total
Ticket Income	$ 22,000.00
Sponsorship/Advertising	$ 12,000.00
TDC Grant	$ 66,000.00
Total Cash	**$ 100,000.00**
In Kind Gifts Income	**$ 32,000.00**
Total Income	**$ 132,000.00**
Expenses	**Total**
Administrative	$ (1,000.00)
Advertising/Promotion	$ (13,000.00)
Awards/Basketballs	$ -
Transportation	$ (22,000.00)
Hotel	$ (20,000.00)
Team Meals	$ (12,000.00)
Event Operations	$ (18,000.00)
Total Cash Expenses	**$ (86,000.00)**
In-Kind Gifts Expenses	**$ (32,000.00)**
Scholarship Contribution	**$ (14,000.00)**
Total Expenses	**$ (132,000.00)**
Total Net	**$**

sports

Have a Sports Tip? Contact Nick Feely 352-753-1119, Ext. 5267

Golf Central Page B3

THE RUNDOWN

BROWNS FIRE KITCHENS AFTER UNDERWHELMING SEASON

Cleveland and coach Freddie Kitchens parted ways afters Sunday's loss to the Cincinnati Bengals, ending the season at a 6-10 season record. He makes the ninth coach fired by the Browns since 1999. **B5**

VIRGINIA, FLORIDA TO FACE OFF IN ORANGE BOWL

The Cavaliers' trip to the Orange Bowl shows how far the program has come.
College football, B7

SPORTS ON TV TODAY

What's Worth Watching, **B8**

College football: Florida vs. Virginia: The Gators and the Cavaliers travel to Miami to face off against each other in the Orange Bowl at Hard Rock Stadium. **(ESPN, Ch. 28)**

NBA: Atlanta at Orlando: The Hawks, looking to break a 10-game losing skid, travel to take on the Magic, who are looking to rebound from a recent loss to the Bucks. **(7 p.m., NBA)**

NHL: Ottawa at Pittsburgh: The Penguins are working to extend their winning streak to three games as Pittsburgh hosts the Senators. **(7 p.m., NHL)**

INSIDE

High school	B2
NFL	B4-5
NCAA Hoops	B6
Scoreboard	B8

Athlete Spotlight
Steve Stricker

The 2017 U.S. Presidents Cup captain has been charged with bringing the Ryder Cup trophy back to U.S. soil as the team's captain.

Golf, B3

Keeping Score

THE GAMES, THE TEAMS AND THE ATHLETES

Host Buffalo Fall In Battle Title Game

COVINGTON CATHOLIC SLIDES PAST VHS TO TAKE CROWN

Michael Johnson | Daily Sun

The Villages center Diego Romero looks to shoot as Covington Catholic center Neil Green defends.

By **CODY HILLS** | *Daily Sun Staff Writer*

The 2019 Battle at The Villages championship game lived up to its namesake on Sunday night. A standing-room-only crowd inside the VHS Athletic Center was treated to a thrilling tournament finale, as Covington Catholic (Park Hills, Kentucky) erased an early double-digit deficit to upend host VHS 60-51 to close the sixth annual event. After pulling themselves out of a 17-point hole in the semifinals on Saturday, the Colonels shrugged off a 10-point gap against the Buffalo on Sunday — taking their first lead late in the third quarter and never relinquishing it from there. "This is big for our program ... nothing's better than winning a tournament like this," said Scott Ruthsatz, who is now

Please See **BATTLE, B2**

FOOTBALL

49ERS BEAT SEAHAWKS, WIN NFC WEST TITLE

San Francisco claimed the No. 1 seed in the NFC playoffs with a 26-21 win over Seattle.

The road to the Super Bowl in the NFC will go through San Francisco for the first time since 1997. By inches. The 49ers won the NFC West and the No. 1 seed in the NFC playoffs with a 26-21 win over the Seattle Seahawks on Sunday night when Jacob Hollister was stopped by rookie linebacker Dre Greenlaw on fourth-and-goal just inches short of the goal line.

10 Years

The New England Patriots will have to play in the opening weekend of the postseason for the first time in 10 years after a stunning loss to the Miami Dolphins Sunday. **NFL, B5**

COLLEGE HOOPS

MICHIGAN ST. ROLLS WITHOUT WINSTON

No. 14 Spartans shook off slow start to rout Western Michigan, 95-62.

Foster Loyer scored a career-high 16 points in his start for Michigan State and the No. 14 Spartans shook off a slow start without All-American Cassius Winston to rout Western Michigan 95-62 on Sunday night. Loyer took over at point guard with Winston sidelined after bruising a bone in his left knee. Jack Hoiberg scored four points and had a career-high six assists.

HITS & MISSES

Wildwood Hoops Teams Seem Primed For Return Trip To Lakeland

Drew Chaltry
352-753-1119, ext. 5233
drew.chaltry
@thevillagesmedia.com

Over the past few years, the RP Funding Center has had a space reserved in the bus lot for the Wildwood Middle High School basketball teams. The girls won back-to-back Class 1A state championships in 2017 and 2018, and the boys have played in the final each of the last three years. Wildwood has taken the mantle of the best small school program in the state over the back half of the decade, though neither team claimed hardware in Lakeland last season. This year, the Wildcats appear poised to reclaim their places atop the sport.

Please See **CHALTRY, B7**

Michael Johnson | Daily Sun

Wildwood forward Justice Robinson attempts the lay-up against Trinity Catholic.

OH YEAH!

PINTURAULT COMES FROM BEHIND TO WIN COMBINED EVENT

Alexis Pinturault used his slalom skills to come from behind and win a men's World Cup Alpine combined event. Pinturault won by 0.51 seconds ahead of Aamodt Kilde, while Loic Meillard was another five hundredths further back in third. Pinturault earned his ninth career World Cup victory in the discipline.

OH NO!

LAFRENIERE OUT FOR NEXT GAME AT WORLD JUNIORS

Alexis Lafreniere's knee injury will keep him out of Canada's next game at the world junior hockey championship. The star winger hasn't been ruled out for the rest of the tournament. The 18-year-old was helped off the ice early in the second period of his team's 6-0 loss to Russia on Saturday after twisting his left knee.

"I know how difficult it is to beat them. I know how difficult it really is to beat them at home. I'm proud of what we did out there today."

RYAN FITZPATRICK
Miami Dolphins quarterback
NFL, B5

BATTLE @ The Villages®

DECEMBER 27–29TH 2019

A Tradition of Basketball Excellence

Top Players | Award-Winning Coaches

Championship Teams

Board of County Commissioners
Sumter County, Florida
Est. 1853

Welcome to The Villages® Charter School

Dear Fans,

Welcome to The Villages®, Florida's Friendliest Hometown®! On behalf of our community and administration at The Villages High School, we welcome all fans and every team to our tournament, **Battle@The Villages**. As the Athletic Director of The Villages High School, I would like to thank all those involved in planning and organizing such a great tournament. The amount of hard work and preparation has been incredible. As we tip-off the **6th Annual** Event, we're excited to announce and share a great line-up of participating schools, making this one of the most nationally known tournaments in the U.S. We are all very fortunate to be involved in a great supportive community.

We hope you enjoy your time with us in our hometown!

Sincerely,

Richard Pettus
Athletic Director | The Villages High School

The Villages®
Charter School

School of Excellence

HOSPITALITY | HARD WORK | STEWARDSHIP | CREATIVITY

Visit TheVillages Charter School online at **www.tvcs.org**

BATTLE @ The Villages®

6th Annual Tournament 2019

December 27th

GAME 1	01:00	VS	
GAME 2	03:00	VS	
GAME 3	05:00	VS	
GAME 4	07:00	VS	

December 28th

GAME 5	01:00	VS	
GAME 6	03:00	VS	
GAME 7	05:00	VS	
GAME 8	07:00	VS	

December 29th

GAME 9	01:00	VS	
GAME 10	03:00	VS	
GAME 11	05:00	VS	
GAME 12	07:00	VS	

Star Players

Player	Coach	Height	Grad Year	School
Mac Harris	Colt McDowell	6'2"		*The Villages High School*
Ricardo Wright	Colt McDowell	6'4"		*The Villages High School*
Diego Romero	Colt McDowell	6'9"		*The Villages High School*
Sam Walters	Colt McDowell	6'9"		*The Villages High School*
Jaylen Black	Melvin Randall	5'8"		*Blanche Ely High School*
James Repass	Jim Martin	6'10"		*Providence High School*
Gregg Glenn	Cilk McSweeney	6'7"		*Calvary Christian High School*
Grant Disken	Scott Ruthsatz	6'0"		*Covington Catholic High School*
Noah Hupmann	Scott Ruthsatz	7'1"		*Covington Catholic High School*

Players I'm Watching!

(Please feel free to manually enter player information.)

Kentucky Konnection Club

Kentucky UNBRIDLED SPIRIT™

Good luck to the Covington Catholic Colonel's

V.H.S. Buffalo Boosters Club

WELCOMES

ALL VISITING ADFEANSTS 2015 THE VILLAGES, FL

Committee

Marty Dzuro	Tournament Chairman
Mike Williams	Competition Committee
Shawn Carr	BATV Site Director
Carol Laufersky	Hospitality
Pete Laufersky	Hospitality
Marquez Porter	VHS Girls Basketball
Colt McDowell	VHS Boys Basketball
James Boyd	Officials
Chad Ritch	Technology/Livestream
Tim Harding	Livestream
Kyle Coppola	Public Address Announcer
Alex Laufersky	Marketing
Krissi Kugler	Marketing
Shay Sanchez	Marketing
Adam Wyatt	Photography/Marketing
Gary Nellans	Ticket Sales and Operations
Chuck Hawley	Ambassadors and Hosts
Amy Betzer	Parent Volunteer
Jessica McDowell	Hospitality Sponsorships Coordinator/Host Team Hospitality
Gina Ritch	Tournament Finance

Blanche Ely High School Pompano Beach, Florida

Head Coach: Melvin Randall

Assistant Coaches:
Jermaine Mobley, BJ Hicks, Romaine Smith, Roshane Smith, Victor Robinson, Jeff Evans, Gerald Crowder, & Adrian Jackson

The Blanche Ely High School Tigers are led by Head Coach Melvin Randall. The team is coming off back-to-back state championships and looks to continue its success this year. The Tigers are hungry to defend their state championships and are eager to make a deep run in the playoffs. Blanche Ely will be led by the only returning starter, Lamont Evans IV. The Tigers' success as a team will depend on Evans' senior leadership on and off the court. The Tigers are young and inexperienced, but they look to fight until the last horn of every game.

Mascot: Tigers **Record Last Season:** 25-6

Player	#	Grade	Height	Pos.
Jaylen Black	0	10	5'8"	PG
Kolby King	2	10	6'0"	PG/SG
Rodney Dalley	3	11	5'10"	PG
Brandon Gilgerous	5	10	5'10"	PG/SG
Tequon Skinner	10	9	6'3"	SF
Kenneth Kelly	11	12	5'11"	PG/SG
Jair Copeland	13	12	6'2"	SF/PF
Derrick Lovett	14	10	6'4"	SF/PF
Jaleel Patterson	24	12	6'6"	PF
Georgeio Johnson	25	12	6'3"	SF/SG
Lamont Evans IV	33	12	5'10"	SG

Calvary Christian HS Fort Lauderdale, Florida

Head Coach: Cilk McSweeney

Assistant Coaches: Steve Allen, Chris Coleman, Eddie Pierre, Cliff Coleman, Tony Farrerra, & Gregg Glenn

The Calvary Christian Academy Eagles are built on an identity of pressuring teams and speeding up the tempo of the game. This team is talented and hardworking, also able to control pace and exploit match-ups. Starplayer Gregg Glenn will look to lead the Eagles, a team composed of returning veterans and new players. The Eagles have plenty of roster depth, with multiple college prospects looking to make an impact in the Battle. This Eagles team is experienced and is looking to win it all in this year's Battle at The Villages.

Mascot: Eagles **Record Last Season:** 15-10

Player	#	Grade	Height	Pos.
Ladarian Variance	1	12	6'4"	G
Bryce Maxey	2	10	6'0"	G
Sterling Young	3	12	6'2"	G
Noah Tovar	4	11	6'4"	G
Carl Cherenfant	5	9	6'5"	W/G
Kishoh Frett	10	12	6'3"	W/G
Malik Neely	11	11	6'1"	G
David Farquerson	12	12	6'2"	G/F

Player	#	Grade	Height	Pos.
Lian Lopez	13	12	6'1"	G/F
Andy Painter	15	11	6'7"	PF
Dylan Canoville	20	11	6'5"	SF
Sami Elkamel	21	9	6'8"	C
Gregg Glenn	23	10	6'7"	G
Matt Khoury	24	12	6'5"	SG
Isaac Marsen	45	11	6'3"	PF

Covington Catholic High Park Hills, Kentucky

Head Coach: Scott Ruthsatz

Assistant Coaches: Joe Fredrick, Casey Sorrell, Ben Franzen, Matt Stevens, Steve Sorrell & Zack Tobler

Covington Catholic enters the 2019-2020 season with another talented team that was voted No. 1 in the Northern Kentucky Coaches Poll and ranked 2nd in state in the Louisville Courier-Journal pre-season rankings. That makes the Colonels top contenders for the 9th Region championship they won the last two years and four times in the last six years. The Colonels return two starters from last year's team, Grant Disken and Neil Green. Disken averaged a team-high 13.9 points with 71 3-point goals last season. Green contributed 8.3 points and 4.6 rebounds per game while shooting 66 percent from the field. The Colonels also have great experience at the Guard position with Jay Jackson and Joey Moser. Other players to watch are Colin McHale and Donovan Stocks. Transfer Noah Hupmann and Walker Horn will also add depth for the Colonels this year.

Mascot: Colonels **Record Last Season:** 27-8

Player	#	Grade	Height	Pos.
Grant Disken	2	12	6'0"	G
Reece Murphy	3	11	5'9"	G
Joey Moser	4	12	6'1"	F
Donovan Stocks	5	11	6'3"	G
John Hrycak	13	12	6'3"	F
Colin McHale	14	10	6'4"	F
Hunter Sommerkamp	15	12	6'3"	F
Walker Horn	21	10	6'3"	G

Player	#	Grade	Height	Pos.
Jay Jackson	25	12	6'0"	G
Neil Green	33	12	6'5"	C
Max Wahoff	34	11	6'4"	F
D.J. Skinner	35	11	6'3"	F
Chandler Starks	42	9	6'5"	F
Noah Hupmann	44	12	7'1"	C

Florida High School Tallahassee, Florida

Head Coach: Charlie Ward

Assistant Coaches: Jordan Gregory, Anthony Robinson, Beverly Burnett, & Daniel Grusky

The 2019-20 Florida High basketball team is looking to improve upon their Regional Finals appearance from last year. The expectations are a little higher this season and the road will be tough. Our FHSAA Class 3A region is filled with top teams in the state, but the Seminoles are preparing each day to compete for a State Championship. The Seminoles will have a strong presence on the inside led by Makai Willis and Kai Farlin. Tre Donaldson and Jaylen Martin will command the backcourt along with an up and coming Anthony Robinson, Jr. The Seminoles are looking forward to competing in the Battle at The Villages as we know it will prepare us for our State Championship run.

Mascot: Seminoles **Record Last Season:** 18-12

Player	#	Grade	Height	Pos.
Miles Evora	0	10	5'8"	PG
Jaylen Martin	1	10	6'5"	SF
Anthony Robinson	2	9	5'10"	PG
Tre Donaldson	3	10	6'1"	PG
Lintavious Brown	4	11	5'9"	G
Willie Taggart	5	12	6'2"	G
Dylan Cargle	10	12	6'1"	SG
Thaddues Burns	21	9	5'10"	SG

Player	#	Grade	Height	Pos.
Makai Willis	22	11	6'8"	PF
Anthony Williamson	24	12	5'11"	G
Kai Farlin	25	11	6'4"	SF
Maverick Gunn	55	12	6'0"	F

Providence High School Jacksonville, Florida

Head Coach: Jim Martin

Assistant Coaches: Will Wilson, Matt Santoni, & Aaron Bowen

The Providence Stallions are looking to build off of its 10th straight 20-win season under Head Coach Jim Martin (20th season). Lead by James Repass and Isiah Green, the Stallions will look to improve from last season's 3rd Place finish in the Battle at the Villages. Sharp-shooting Jack Dillard and Josh Himel are also key factors for Providence this year as they are able to spread the floor to compliment the inside game of Repass.

Mascot: Stallions **Record Last Season:** 22-6

Player	#	Grade	Height	Pos.
Isiah Green	1	12	5'9"	PG
Jaiden Heath	4	11	6'4"	G/F
Thomas Woods	11	11	5'9"	PG
Jack Dillard	12	11	6'1"	G
Zack Savell	13	11	5'11"	G
Alec Prameshuber	22	9	6'1"	G
Alan Prameshuber	23	9	6'1"	G
Josh Himel	30	12	6'4"	G

Player	#	Grade	Height	Pos.
Seth Allen	31	10	6'3"	G/F
Evan Novak	32	11	6'2"	F
James Repass	35	11	6'10"	F/C

Seffner Christian High School Tampa, Florida

Head Coach: Sam Moorer

Assistant Coaches: Allen Goodman, Harry Coxsome, Kent Hegarty, Eric McGee, & Drew Hegarty

The Seffner Christian Crusaders return the majority of their players from last year's FHSAA Class 4A State Runner-up team. The Crusaders will count on a combination of veteran experience and youth to propel them throughout the season. This Crusader team has a lot to prove and is on a mission to get back to Lakeland and finish what they started last season. The Crusaders are excited and thankful to have been invited to participate in Battle at The Villages and look forward to competing against some great teams to help prepare them for the challenges ahead.

Mascot: Crusaders **Record Last Season:** 25-7

Player	#	Grade	Height	Pos.
Mike Trigg	3	11	6'4"	G
Willie Jones	4	11	6'5"	G
Cobey Quarterman	5	11	5'10"	G
Isaiah Reed	10	11	5'10"	G
Terrence Northcutt	12	11	6'0"	G
Morris Corbin	13	11	5'7"	G
Reagan Flatt	15	11	5'8"	G
Justis Crutcher	20	11	6'1"	G

Player	#	Grade	Height	Pos.
Connor Muth	22	12	6'11"	C
Elijah Williams	23	10	6'0"	G
Joseph Bryant	24	11	5'11"	G
Tony Livingston	32	10	6'6"	F
Kendall Whiteside	34	11	6'3"	F

The Villages High School The Villages, Florida

Head Coach: Colt McDowell

Assistant Coaches:
Dennis Nisbet, Marty Dzuro, PJ Foster, Antwain Tennell, Neshawn Falconer, & Amy Betzer

The Villages High School Buffalo are returning to the Battle at The Villages with a new-look team, as all five starters from last year's Regional Champion team have graduated. The Buffalo will look to Ricardo Wright to provide the leadership on the offensive end of the court. Mac Harris and AJ Williams are the only returning players for The Villages that saw playing time last year. Newcomers Diego Romero, Sam Walters, and Antonio Rizzo round out one of the biggest lineups in Buffalo basketball history. The Villages will also look to Derek McCray to provide an offensive spark this season. This Buffalo team is young, but is hungry to make it to the Battle at The Villages Championship game!

Mascot: Buffalo **Record Last Season:** 23-8

Player	#	Grade	Height	Pos.
AJ Williams	0	12	5'11"	G
Mac Harris	1	12	6'2"	G/F
Nasir Mann	2	11	6'3"	G
Ricardo Wright	3	12	6'4"	G
Mike Thornton	4	12	6'4"	F
Diego Romero	10	12	6'9"	C/F
Corey Goldwire	11	11	5'10"	G
Derek McCray	12	9	5'11"	G

Player	#	Grade	Height	Pos.
David Koubek	13	12	6'5"	G
Matthew Dougherty	14	12	5'11"	G
Sam Walters	15	9	6'9"	F
Antonio Rizzo	20	11	6'5"	F
Jordan Nguyen	21	11	6'5"	C/F
Luke Harding	24	11	6'2"	F
Bryan Jackson	INJ	12	6'3"	F/G

Windsor High School Windsor, Connecticut

Head Coach: Ken Smith

Assistant Coaches: Keyon Smith, & Gerald Joseph

Mascot: Warriors **Record Last Season:** 22-4

Player	#	Grade	Height	Pos.
Jarrell Petteway	00	11	6’2”	G
Corey Mckeithan	2	12	6’1”	G
Shomar Leaphar	10	12	6’0”	G
Justice Ellison	32	12	6’4”	G
Avery Peggins	50	10	6’0”	C
Amari Fisher		12	6’1”	G
Amir Spears		12	6’2”	G
Gerad Smith		11	5’10”	G

Player	#	Grade	Height	Pos.
Jaylen Hernandez		10	6’1”	G
Anthony Carrion		9	6’3”	F
Jonathan Georges		9	6’2”	F
Troy McKoy		9	6’4”	F

Custom Apparel

Embroidery • Monogramming
Screen Printing

STORE HOURS | MON-FRI 9AM-5PM | SAT 10AM-3PM

Tel.: (352) 750-1600
Fax: (352) 750-0745
Email: villagesapparel@yahoo.com
villagesapparel.com

Southern Trace Plaza
3451 Wedgewood Ln
The Villages, FL 32162

See you at THE SHARON...

ON SALE NOW!

© 2019 The Sharon L. Morse Performing Arts Center. Prices, dates and availability subject to change without notice.

THE Sharon PERFORMING ARTS CENTER®

For a full show list see our *Entertainment Checklist* on the next page or visit our website:

www.TheSharon.com

352-753-3229 | 1051 Main Street, The Villages, FL 32159 | LIKE US ON FACEBOOK #TheSharon

GOLF CAR APPROVED®

Let us help you find your *Dream* home in The Villages®

Lake Sumter Landing™
1000 Lake Sumter Landing
The Villages, FL 32162

Brownwood®
2705 W. Torch Lake Drive
The Villages, FL 32163

Spanish Springs™
1120 Main Street
The Villages, FL 32159

Fenney
3200 Fenney Way
The Villages, FL 32163

Everglades
5497 Marsh Bend Trail
The Villages, FL 32163

Stop by one of our five conveniently located Sales & Information Centers open 7 days a week.

Properties of The Villages® INC.

Call 352-753-2270
or visit **www.TheVillages.com**

EQUAL HOUSING OPPORTUNITY
The Villages of Lake-Sumter, Inc. ("Developer") is the developer of The Villages. This is not an offering of property in any jurisdiction where prior registration is required unless Developer has met such requirements. Actual improvements may vary from those shown. Copyright © 2019 – The Villages of Lake-Sumter, Inc. - All rights reserved.

The Villages grown

A hometown farm in your own backyard!

Find nutritious, sustainable food that's harvested and to you within 24 hours from The Villages Grown farm, as well as the local farm and artisan network!

Town Market Brownwood®
2666 West Torch Lake Drive
Sun: 12pm - 5pm | Mon-Sat: 10am - 9pm

Mobile Airstream Market
Driving through neighborhoods near you!
Schedule coming soon.

TheVillagesGrown.com | 352-775-7866

For SLAM-DUNK entertainment at a great value visit one of our hometown theaters today!

Rialto Theatre
Spanish Springs Town Square®
1105 Alonzo Avenue

Old Mill Playhouse
Lake Sumter Landing Market Square®
1000 Old Mill Run

Barnstorm Theater
Brownwood Paddock Square®
2720 Brownwood Boulevard

See all of today's movies;
from intimate independent films to big-budget blockbusters.

Watch live-streamed events.

Host parties or corporate events.

See what's playing now on our screens!

www.TheVillagesTheaters.com • (352) 259-1111

$5 TUESDAYS

EVERY MOVIE.* EVERY THEATER. EVERY TUESDAY.

*Excludes special events and Event Cinema. Certain restrictions apply. No membership required.

You can make a difference! Come join our team!

- Sales & Marketing
- Financial Services
- Entertainment
- Media & Marketing
- Medical
- Hospitality
- Construction
- Education

The Villages®

For more information visit
www.CareersInTheVillages.com

THE OFFICIAL PIZZA OF BATTLE AT THE VILLAGES TOURNAMENTS

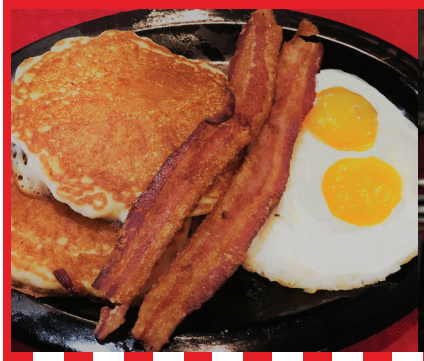
GO BUFFALO!

SJ Sammy Joe's Pizzeria Cafe

BREAKFAST:
MON-SAT 8-11AM | SUN 8AM-12PM

LUNCH/DINNER:
MON-SAT 11AM-9PM | SUN 12-8PM

DAILY PIZZA SPECIALS



ALL AMERICAN BREAKFAST 8-11
ITALIAN-STYLE LUNCH & DINNER 11-CLOSE

Located in Mulberry Grove Plaza | 352-633-1949

GOLF CAR APPROVED®

SLAM DUNK DEALS

THE WATERFRONT INN

Lakeside Luxury in Florida's Friendliest Hometown!

Located on beautiful Lake Sumter, enjoy beautiful views and the best rates during the Battle at The Villages. Our hotel boasts luxurious accommodations and special offers at our on-site restaurant and bar, Amelia's.

Enjoy 20% off lunch or dinner!

Experience a key west inspired infusion of fresh and tropical flavors like no other. Our waterfront dining is something special to experience during your stay in The Villages.

For Reservations **Call 750-8265**

Amelia's RESTAURANT
at the Waterfront Inn

1105 Lakeshore Drive • The Villages, Florida 32162
P: 352-753-7535 • F: 352-753-1350 | www.WaterfrontInnVillages.com

LIVE & PLAY

Close to Work, Shopping & Entertainment!

Open Daily From 10-6
3 & 4 Bedroom Floor Plans
Gated Community
Recreation

Prices Beginning In The 190s!

352-753-6700

www.OxfordOaks.com

Properties of The Villages® INC.

© 2018 All Rights Reserved.

Off US 301 - 1 Mile South of CR466

A Health Care System Specifically Designed For Your Lifestyle

Experience first-class healthcare at The Villages Health and learn why we're called America's Healthiest Hometown®. Enjoy the benefits of our unique healthcare model, which is specifically designed to fit your active lifestyle. We offer comprehensive primary and specialty care services to keep you healthy and heal you quickly you so can enjoy the lifestyle of your dreams. Visit one of our care centers and meet with a friendly patient service representative (PSR), where we'll answer your questions and help you choose the doctor that is best for you.

4 Reasons to Choose The Villages Health

CONVENIENCE

Same-day sick appointments, 60, 30 and 20-minute appointments, Saturday clinics, little to no wait times – all conveniently located within a few miles from your home.

COORDINATED CARE

Onsite labs, x-rays and testing, easy access to medical records, and seamless coordination with specialists.

EXCEPTIONAL SERVICE

Friendly faces to greet you, luxurious amenities and cozy visit rooms, with a special focus on making you feel welcome and comfortable.

FIRST-CLASS QUALITY

Over 40 board-certified doctors with a focus on keeping you healthy and out of the hospital – putting us in the top 1% for quality care in the entire nation*.

Schedule a Tour Today

352-366-9003 | TheVillagesHealth.com/Healthcare

The Villages Health

*Source: UnitedHealthcare measured the performance of The Villages Health with The Healthcare Effectiveness Data and Information Set (HEDIS), a tool developed by the National Committee for Quality Assurance (NCQA) that's used by more than 90 percent of America's health plans to measure the level of care and service.

BATTLE @ The Villages®

Thank You to Our Sponsors

Properties of The Villages® INC.

The Villages® DAILY SUN

THE VILLAGES Technology SolutionsGroup
www.thevillagestsg.com
The Leader in Managed Information Technology Services

Sumter County Sheriff

Sumter County, Florida

This event has been funded in part by a Tourist Development Tax Grant from the Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

www.BattleAtTheVillages.com

All proceeds will go to The Buffalo Scholarship Foundation

SUMTER COUNTY SHOWCASE @ The Villages®

DECEMBER 7TH 2019

A TRADITION OF BASKETBALL EXCELLENCE

LOCAL TALENT | TOP PROSPECTS
WHERE THE BATTLE BEGINS

WWW.BATTLEATTHEVILLAGES.COM

This event has been funded in part by a Tourist Development Tax Grant from the Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

Board of County Commissioners
Sumter County, Florida
Est. 1853

Welcome to The Villages® Charter School

Dear Fans,

Welcome to The Villages®, Florida's Friendliest Hometown®! On behalf of our community and administration at The Villages High School, we welcome all fans and every team to our tournament, ***Sumter County Showcase***. As the Athletic Director of The Villages High School, I would like to thank all those involved in planning and organizing such a great tournament. The amount of hard work and preparation has been incredible. As we tip-off the 4th Annual Event, we're excited to announce and share a great line-up of participating schools, making this one of the most nationally known tournaments in the U.S. We are all very fortunate to be involved in a great supportive community.

We hope you enjoy your time with us in our hometown!

Sincerely

Richard Pettus
Athletic Director | The Villages High School

Sumter County Showcase @ The Villages®

December 7th Showcase Schedule

11:00
South Sumter JV Girls VS The Villages JV Girls

12:30
Dunnellon JV Boys VS The Villages JV Boys

02:00
South Sumter Varsity Girls VS The Villages Varsity Girls

03:30
Dunbar Varsity Boys VS South Sumter Varsity Boys

05:00
Astronaut Varsity Boys VS Wildwood Varsity Boys

06:30
Dunnellon Varsity Boys VS The Villages Varsity Boys

Committee

Marty Dzuro	Tournament Chairman
Mike Williams	Competition Committee
Shawn Carr	BATV Site Director
Carol Laufersky	Hospitality
Pete Laufersky	Hospitality
Marquez Porter	VHS Girls Basketball
Colt McDowell	VHS Boys Basketball
James Boyd	Officials
Chad Ritch	Technology/Livestream
Tim Harding	Livestream
Kyle Coppola	Public Address Announcer
Alex Laufersky	Marketing
Krissi Kugler	Marketing
Shay Sanchez	Marketing
Gary Nellans	Ticket Sales and Operations
Chuck Hawley	Ambassadors and Hosts
Amy Betzer	Parent Volunteer
Jessica McDowell	Hospitality Sponsorships Coordinator/Host Team Hospitality
Gina Ritch	Tournament Finance

Teams

The Villages HS – JV Girls

Bushnell, FL
Head Coach: Jon Borum
Assistant Coach: Keith Hileman & Marisa Wallen
Mascot: Raiders

Player	#	Grade
Cheyenne Shirley		10
Sadie Van Hooijdonk		9
Sonae Simmons		9
Shabrydis Morgan		9
Audrey Hansen		9
Alexia Coronado		9
Braedyn Moore		9
Camari Patterson		10

The Villages, FL
Head Coach: Brandon Shaw
Assistant Coach: Braelyn Tate
Mascot: Buffalo

Player	#	Grade	Pos.
Joeniyah Carter		9	G
Julia Luplow		9	G
Taylor Murphy		9	G
Brianna Camarada		9	G
Adriana Toucet		10	G
Madison McLean		9	G
Giesselle Simmons		9	G
Abigail Dunagan		10	C
Kassidy Klein		9	G
Tenley Abbott		9	G
Georgia Bootz		9	G
Kelly Brito		9	G
Savannah Lester		9	C

Dunnellon HS – JV Boys

Dunnellon, FL
Head Coach: Melissa Mosby
Mascot: Tigers

Player	#	Grade	Height	Pos.
James Taylor		12	5’11”	PG
Ryan Wildey		12	5’11”	G
Chris Martinez		12	6’2”	F/G
Arreion High		11	5’10”	G/SF
Hugues Valcius		12	6’4”	C
Romel Pryor		12	5’10”	G
L.J. Fritzpatrick		10	5’10”	PG
Kyntrel Johnson		12	5’9”	G
Sam Wryals		11	6’0”	G
Devon Casey		11	6’5”	F/C
Montez Smith		12	6’4”	G/F

The Villages HS – JV Boys

The Villages, FL
Head Coach: PJ Foster
Asst. Coach: Neshawn Falconer, Marty Dzuro, & Amy Betzer
Mascot: Buffalo

Player	#	Grade	Height	Pos.
Caydren Jones		11	5’8”	G
Landon Dickerson		9	5’11”	G
Keegan Betzer		11	5’8”	G
Ricky Harding		9	6’0”	F
Brandon Kennard		10	5’10”	G
Elijah Bailey		9	5’6”	G
Jackson Abrams		11	5’10”	G
Janiyis McNeil		9	6’0”	F
Gian Rolon		10	6’1”	G
Caleb Bevis		9	6’1”	F
Nigel Harris		9	5’10”	G
Jacory Jackson		10	6’0”	G
Gavin Saunders		10	6’3”	C
Gavin Eaton		9	5’8”	G

Teams

The Villages HS – Varsity Girls

Bushnell, FL
Head Coach: Jon Borum
Assistant Coach: Keith Hileman & Marisa Wallen
Mascot: Raiders

Player	#	Grade
Ny'asia Johnson		11
Onjanai Johnson		10
D'yani McKinley		10
Daija Rocker		10
Rylan Moffitt		10
Zoe Tennell		9
Amari Rocker		12
Taylor Rush		10
Samantha Stonecipher		11
Paris Bellamy		11

The Villages, FL
Head Coach: Marquez Porter, Sr.
Assistant Coach: Braelyn Tate, Rick Corley, & Brandon Shaw
Mascot: Buffalo

Player	#	Grade		Pos.
Re'Niya Ford		9	5' 8"	G/F
Ariel Purl		10	5' 4"	G
Mallory Stevens		10	5' 7"	G
Jala Dudley		12	5' 7"	F
Emily Calkins		10	5' 4"	G
Abby Duke		10	5' 10"	C
Cylie Reeder		10	5' 6"	F
Isabella Hepner		9	5' 5"	G
Abigail Koubek		11	5' 9"	F
Katklyn McLaughlin		9	5' 4"	G
Janiyah Giles		11	5' 5"	F
Emma Carver		12	5' 10"	C

Dunbar HS– Varsity Boys

Fort Meyers, FL
Head Coach: Tim Maloney
Mascot: Tigers

Player	#

(Please feel free to manually enter player information. Roster not provided.)

South Sumter HS – Varsity Boys

Bushnell, FL
Head Coach: A.J. Bryant
Mascot: Raiders

Player	#	Grade	Height
Danny Browdy		11	6'6"
Doug Sharp		11	5'10"
Franklin Allen		12	6'3"
Gannon Cruz		11	5'4"
Jachob Joseph		12	6'2"
Jamari Dickens		9	6'1"
Jomar Ramos		11	5'7"
Ky Williams		12	6'2"
Mali Presley		11	6'0"
Rueben Barron		9	6'4"
Toby Van Hooijdonk		11	6'6"
Wyatt Mandahl		11	6'1"

Teams

Astronaut HS – Varsity Boys

Titusville, FL
Head Coach: Kyle Gilreath
Assistant Coach: Austin Smith, Jacob Slosbergas, Bailey Deese, & Candy Marshall
Mascot: Eagles

Player	#	Grade	Height	Pos.
Jace Carter		11	6'5"	G/F
Christian Oldenettel		12	5'7"	PG
Jaiden Dollard		12	5'9"	G
De'twain Joe		12	6'1"	PG
Brandon McHugh		12	5'11"	G
Ryan Farner		12	6'0"	G
Jaylen Avelar		11	5'8"	G
Cody Garcia		11	6'1"	F
Kyle Smith		11	6'5"	F
Jake Sykes		12	6'5"	F
Steven Emerson		11	5'6"	G

VS

Wildwood MS/HS – Varsity Boys

Wildwood, FL
Head Coach: Marcus Hawkins, Sr.
Assistant Coach: Walter Canady, Djaun Graham, Mel Sweat, Bob Traina, & Tyson Weaver | **Mascot:** Wildcats

Player	#	Grade	Height	Pos.
Johnnethan Goins		11	5'7"	G
Marcus Niblack		12	6'2"	G
Justice Robinson		11	6'4"	G/F
Zechariah Poyser		9	5'7"	G
Nate Mikell		11	6'5"	G/F
Bryce Welcome		12	6'2"	F
Joe Poyser		11	6'4"	F
Alfred Corbin		11	6'3"	F
Tyler Gainey		9	5'7"	G
Kyler Rodmon		12	6'7"	F/C

Dunnellon HS – Varsity Boys

Dunnellon, FL
Head Coach: Melissa Mosby
Mascot: Tigers

Player	#	Grade	Height	Pos.
James Taylor		12	5'11"	PG
Ryan Wildey		12	6'3"	G
Chris Martinez		12	6'4"	F/C
Arreion High		11	5'9"	G/SF
Hugues Valcius		12	6'2"	C
Romel Pryor		12	6'8"	G
L.J Fritzpatrick		10	5'8"	PG
Kyntrel Johnson		12	6'3"	G
Sam Wryals		11	5'9"	G
Devon Casey		11	5'11"	F/C
Montez Smith		12	6'4"	G/F

VS

The Villages HS – Varsity Boys

The Villages, FL
Head Coach: Colt McDowell
Assistant Coaches: Dennis Nisbet, Marty Dzuro,PJ Foster, Antwain Tennell, Neshawn Falconer, & Amy Betzer | **Mascot:** Buffalo

Player	#	Grade	Height	Pos.
AJ Williams		12	5'11"	G
Mac Harris		12	6'2"	G/F
Nasir Mann		11	6'3"	G
Ricardo Wright		12	6'4"	G
Mike Thornton		12	6'4"	F
Diego Romero		12	6'9"	C/F
Corey Goldwire		11	5'10"	G
Derek McCray		9	5'11"	G
David Koubek		12	6'5"	G
Matthew Dougherty		12	5'11"	G
Sam Walters		9	6'9"	F
Antonio Rizzo		11	6'5"	F
Jordan Nguyen		11	6'5"	C/F
Luke Harding		11	6'2"	F
Bryan Jackson		12	6'3"	F/G

Custom Apparel

Embroidery • Monogramming
Screen Printing

STORE HOURS | MON-FRI 9AM-5PM | SAT 10AM-3PM

Tel.: (352) 750-1600
Fax: (352) 750-0745
Email: villagesapparel@yahoo.com
villagesapparel.com

Southern Trace Plaza
3451 Wedgewood Ln
The Villages, FL 32162

Let us help you find your *Dream* home in The Villages®

Lake Sumter Landing™
1000 Lake Sumter Landing
The Villages, FL 32162

Brownwood®
2705 W. Torch Lake Drive
The Villages, FL 32163

Spanish Springs™
1120 Main Street
The Villages, FL 32159

Fenney
3200 Fenney Way
The Villages, FL 32163

Everglades
5497 Marsh Bend Trail
The Villages, FL 32163

Stop by one of our five conveniently located Sales & Information Centers open 7 days a week.

Properties of The Villages® INC.

Call 352-753-2270
or visit **www.TheVillages.com**

EQUAL HOUSING OPPORTUNITY
The Villages of Lake-Sumter, Inc. ("Developer") is the developer of The Villages. This is not an offering of property in any jurisdiction where prior registration is required unless Developer has met such requirements. Actual improvements may vary from those shown. Copyright © 2019 – The Villages of Lake-Sumter, Inc. - All rights reserved.

The Villages grown

A hometown farm in your own backyard!

Find nutritious, sustainable food that's harvested and to you within 24 hours from The Villages Grown farm, as well as the local farm and artisan network!

Town Market Brownwood®
2666 West Torch Lake Drive
Sun: 12pm - 5pm | Mon-Sat: 10am - 9pm

Mobile Airstream Market
Driving through neighborhoods near you!
Schedule coming soon.

TheVillagesGrown.com | 352-775-7866

For SLAM-DUNK entertainment at a great value visit one of our hometown theaters today!

Rialto Theatre
Spanish Springs Town Square®
1105 Alonzo Avenue

Old Mill Playhouse
Lake Sumter Landing Market Square®
1000 Old Mill Run

Barnstorm Theater
Brownwood Paddock Square®
2720 Brownwood Boulevard

See all of today's movies;
from intimate independent films to big-budget blockbusters.

Watch live-streamed events.

Host parties or corporate events.

See what's playing now on our screens!

www.TheVillagesTheaters.com • (352) 259-1111

$5 TUESDAYS

EVERY MOVIE.* EVERY THEATER. EVERY TUESDAY.

*Excludes special events and Event Cinema. Certain restrictions apply. No membership required.

You can make a difference! Come join our team!

- Sales & Marketing
- Financial Services
- Entertainment
- Media & Marketing
- Medical
- Hospitality
- Construction
- Education

The Villages®

For more information visit
www.CareersInTheVillages.com

THE OFFICIAL PIZZA OF BATTLE AT THE VILLAGES TOURNAMENTS

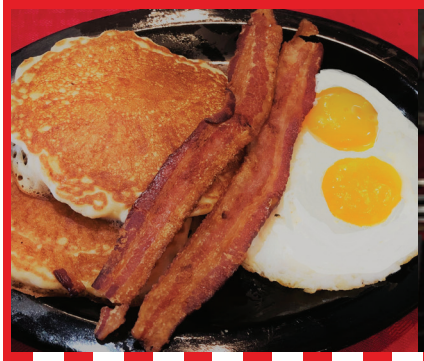
GO BUFFALO!

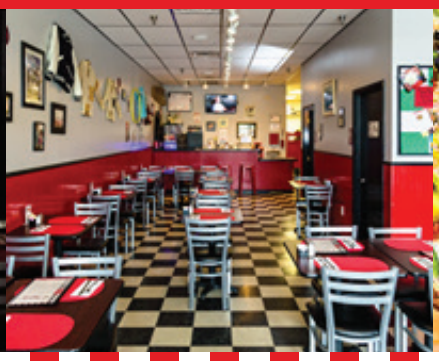
SJ Sammy Joe's Pizzeria Cafe

BREAKFAST:
MON-SAT 8-11AM | SUN 8AM-12PM

LUNCH/DINNER:
MON-SAT 11AM-9PM | SUN 12-8PM

DAILY PIZZA SPECIALS





ALL AMERICAN BREAKFAST 8-11
ITALIAN-STYLE LUNCH & DINNER 11-CLOSE

Located in Mulberry Grove Plaza | 352-633-1949

GOLF CAR APPROVED®

SLAM DUNK DEALS

THE WATERFRONT INN

Lakeside Luxury in Florida's Friendliest Hometown!

Located on beautiful Lake Sumter, enjoy beautiful views and the best rates during the Battle at The Villages. Our hotel boasts luxurious accommodations and special offers at our on-site restaurant and bar, Amelia's.

Enjoy 20% off lunch or dinner!

Experience a key west inspired infusion of fresh and tropical flavors like no other. Our waterfront dining is something special to experience during your stay in The Villages.

For Reservations **Call 750-8265**

Amelia's RESTAURANT
at the Waterfront Inn

1105 Lakeshore Drive • The Villages, Florida 32162
P: 352-753-7535 • F: 352-753-1350 | www.WaterfrontInnVillages.com

LIVE & PLAY

Close to Work, Shopping & Entertainment!

Open Daily From 10-6
3 & 4 Bedroom Floor Plans
Gated Community
Recreation

Prices Beginning In The 190s!

352-753-6700

www.OxfordOaks.com

Properties of The Villages® INC.

© 2018 All Rights Reserved.

Off US 301 - 1 Mile South of CR466

A Health Care System Specifically Designed For Your Lifestyle

Experience first-class healthcare at The Villages Health and learn why we're called America's Healthiest Hometown®. Enjoy the benefits of our unique healthcare model, which is specifically designed to fit your active lifestyle. We offer comprehensive primary and specialty care services to keep you healthy and heal you quickly you so can enjoy the lifestyle of your dreams. Visit one of our care centers and meet with a friendly patient service representative (PSR), where we'll answer your questions and help you choose the doctor that is best for you.

4 Reasons to Choose The Villages Health

CONVENIENCE

Same-day sick appointments, 60, 30 and 20-minute appointments, Saturday clinics, little to no wait times – all conveniently located within a few miles from your home.

COORDINATED CARE

Onsite labs, x-rays and testing, easy access to medical records, and seamless coordination with specialists.

EXCEPTIONAL SERVICE

Friendly faces to greet you, luxurious amenities and cozy visit rooms, with a special focus on making you feel welcome and comfortable.

FIRST-CLASS QUALITY

Over 40 board-certified doctors with a focus on keeping you healthy and out of the hospital – putting us in the top 1% for quality care in the entire nation*.

Schedule a Tour Today

352-366-9003 | TheVillagesHealth.com/Healthcare

The Villages Health

*Source: UnitedHealthcare measured the performance of The Villages Health with The Healthcare Effectiveness Data and Information Set (HEDIS), a tool developed by the National Committee for Quality Assurance (NCQA) that's used by more than 90 percent of America's health plans to measure the level of care and service.

SUMTER COUNTY SHOWCASE @ The Villages

Thank You to Our Sponsors

THE VILLAGES Technology SolutionsGroup
www.thevillagestsg.com
The Leader in Managed Information Technology Services

The Villages DAILY SUN

Sumter County Sheriff

Sumter County, Florida

This event has been funded in part by a Tourist Development Tax Grant from the Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

www.BattleAtTheVillages.com

All proceeds will go to The Buffalo Scholarship Foundation

Kentucky Konnection Club

Kentucky UNBRIDLED SPIRIT

Good luck to the Covington Catholic Colonel's

V.H.S. Buffalo Boosters Club

WELCOMES

ALL VISITING TEAMS TO THE VILLAGES, FL

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

Blackjack Fall Open

Staff Recommendation: $75,000

Blackjack Sporting Clays, LLC filed an application for Tourism Development Grant Funds on May 31, 2020. Applicant is requesting $75,000 to fund advertising and promotional expenses for the event. This five (5) day event in October is to be held at the Blackjack Sporting Clays gun club in Sumterville.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were previously awarded to BlackJack Sporting Clays, LLC, for past events over the past two years for a total of $149,000.
3. This event does occur during the "low" hotel occupancy period (April through October). This event is scheduled to occur October 21 - 25, 2020.
4. The Grant Application meets the required match with 50% matching in funds.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, the event should be awarded up to 100% of the maximum funding.
6. Event organizers anticipate 900 room nights during this event, making this event a Category 5 (maximum impact) on the Funding Award Level Chart.
7. Staff recommends awarding the full amount of the requested funds, considering the significant impact this event has on community and promotion of tourism within Sumter County.

Application: 2021-3566712119

Dale Walker - dale@blackjackclays.com
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-3566712119
Last submitted: May 31 2020 10:35 AM (EDT)
Labels: Reoccurring Events, Promotional Activities

Application Form

Completed - May 31 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

Blackjack Sporting Clays LLC

Address

Address Line 1	3372 CR 526
Address Line 2	(No response)
City	Sumterville
State	Florida
Zip/Postal Code	33585

Authorized Agent

Name	Scott Lanker
Title	Manager
E-mail Address	info@blackjackclays.com
Phone Number	407-408-8900
Preferred method of contact	E-mail

Contact Person

Name	Joanne Cerrito
Title	Office Manager
E-mail Address	info@blackjackclays.com
Phone Number	352-569-9469
Preferred method of contact	E-mail

Is this a non-profit organization?

No

What is your Federal ID# as it appears on Form W-9?

82-2230474

If your delegates are exempt from paying hotel occupancy tax, please explain.

NA

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	Blackjack Fall Open
Location	3372 CR 526 Sumterville, FL 33585
Sponsoring Organization/Name	Blackjack Sporting Clays LLC

Category

Professional Sporting Event

Event Description

The Blackjack Fall Open is open to the public and is an annual Sporting Clays National Event. The event attracts participants from across the entire USA as well as Internationally.

Event Duration

Multiple Day Event

Event Dates

Start Date	October 21
End Date	October 25

Have you already reserved Sumter County hotel rooms?

No

How many rooms do you project this event will bring to Sumter County (room nights)?

900 to 1200

How many rooms do you guarantee to bring to Sumter County (room nights)?

500

How do you intend to provide a valid count of attendance and room nights at this year's event?

All hotels in the area will be tracking reservations based off of a code given for the event.

Is this an annually reoccurring event?

Yes

Number of Years

3 - expansion of event

Has this event received TDC grant funding from Sumter County in the past?

Yes

How many years?

2

Please provide the number of room nights attributable to this convention, conference, or event up to the past five(5) years including: City event held, Date/Month/Year of event, Hotel(s), Number of room nights for each

Year 1	252 rooms were booked at three of the hotels we were using. An estimated 200 more were not tracked at other area hotels.
Year 2	500 plus hotels were booked across the County using 5 main hotels.

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

This event targets both men and women. The age range is anyone from 12 years old and above. The typical participant is more geared towards individuals who like outdoor activities.

What is your projected attendance (include local participants, out-of-town participants and guests)?

The event will attract upwards of 1,000 participants amongst family and friends.

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 305000.00

Tourist Development Fund Request (50% Match Required)

$ 75000

TOTAL INCOME

$ 380000.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.	Blackjack Funds	150000	✖
2.		0	✖
3.		0	✖
4.		0	✖
5.		0	✖
6.		0	✖
7.		0	✖
8.		0	✖
9.		0	✖
10.		0	✖

Total Contributor/Sponsorship Funds

$ 150000.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.	Entries	125000
2.	Concessionans	30000
3.		0
4.		0
5.		0
6.		0
7.		0
8.		0
9.		0
10.		0

Total Other Income

$ 155000.00

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	Magazine Ads	25000	✔
2.	Equipment Rental	10000	✖
3.	Temp Worker - Marketing	25000	✔
4.	Participant Awards	50000	✖
5.	Giveaways Participant Items	60000	✔
6.	Online Advertising	30000	✔
7.	Goodie Bag for participants	25000	✔
8.	participant equipment	100000	✔
9.	radio ad	30000	✔
10.	marketing firm company	15000	✔

TOTAL EXPENSES

$ 370000

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

Authorized Agent

Scott Lanker

Title

Manager

Authorized Agent Signature

Articles of Incorporation

Co 31 2020

art_corp

Filename: art_corp_n2mNPzm.pdf **Size:** 60.4 kB

IRS letter of non-profit tax-exempt status

[ay 31 2020

art_corp

Filename: art_corp_zGtvqho.pdf **Size:** 60.4 kB

IRS Form W-9

mpleted - May 31 2020

w9

Filename: w9.pdf **Size:** 1.1 MB

IRS Form 990

Completed - May 31 2020

w9

Filename: w9_mvymeMp.pdf **Size:** 1.1 MB

TDC Final or Interim Report (for previous TDC grantees only)

eted - May 31 2020

Fall Open

Filename: Fall_Open.docx **Size:** 12.3 kB

Written authorization for AUTHORIZED AGENT to act on behalf of Applicant;

Incomplete

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Incomplete

Sponsorship package

Incomplete

Complete project event budget

Completed - May 31 2020

Event Budget

Filename: Event_Budget.xlsx **Size:** 9.3 kB

Three support documents

Completed - May 31 2020

letter of recommendation, programs, brochures, media articles, etc.

Rooms

Filename: Rooms.pdf **Size:** 522.9 kB

w9

Filename: w9_BGboo0w.pdf **Size:** 1.1 MB

art_corp

Filename: art_corp_XbdqH8G.pdf **Size:** 60.4 kB

All written agreements involving media, hotels/motels and venue contracts/leases

Incomplete

Staff Review - Reoccurring Event for: David Myers

Completed - Jun 1 2020
Score: 74% (43/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING

EVENT GRANT FUNDS

Total Points Awarded

43.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

3

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Sue Hammer

Completed - Jun 2 2020
Score: 79% (46/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

46.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - Jun 1 2020
Score: 78% (45/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

45.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

4

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Debra Hunton

Completed - Jun 2 2020
Score: 90% (52/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

52.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

Over 100 attendees = 4 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Electronic Articles of Organization
For
Florida Limited Liability Company

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article I

The name of the Limited Liability Company is:

BLACKJACK SPORTING CLAYS LLC

Article II

The street address of the principal office of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

The mailing address of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Article III

The name and Florida street address of the registered agent is:

RICHARD D WALKER
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: RICHARD WALKER

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article IV

The name and address of person(s) authorized to manage LLC:

Title: AMBR
ALYSSA M CERRITO
7903 NORTHLAKE PARKWAY
ORLANDO, FL. 32827

Title: AMBR
JOANNE M CERRITO
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Signature of member or an authorized representative

Electronic Signature: RICHARD WALKER

I am the member or authorized representative submitting these Articles of Organization and affirm that the facts stated herein are true. I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S. I understand the requirement to file an annual report between January 1st and May 1st in the calendar year following formation of the LLC and every year thereafter to maintain "active" status.

Electronic Articles of Organization
For
Florida Limited Liability Company

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article I

The name of the Limited Liability Company is:

BLACKJACK SPORTING CLAYS LLC

Article II

The street address of the principal office of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

The mailing address of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Article III

The name and Florida street address of the registered agent is:

RICHARD D WALKER
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: RICHARD WALKER

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article IV

The name and address of person(s) authorized to manage LLC:

Title: AMBR
ALYSSA M CERRITO
7903 NORTHLAKE PARKWAY
ORLANDO, FL. 32827

Title: AMBR
JOANNE M CERRITO
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Signature of member or an authorized representative

Electronic Signature: RICHARD WALKER

I am the member or authorized representative submitting these Articles of Organization and affirm that the facts stated herein are true. I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S. I understand the requirement to file an annual report between January 1st and May 1st in the calendar year following formation of the LLC and every year thereafter to maintain "active" status.

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to *www.irs.gov/FormW9* for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Blackjack Sporting Clays LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☑ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any)

Exemption from FATCA reporting code (if any)

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
3372 CR 526

Requester's name and address (optional)

6 City, state, and ZIP code
Sumterville FL 33585

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
82 - 2230474

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here **Signature of U.S. person ▶** **Date ▶** 05/31/2020

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9.*

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to *www.irs.gov/FormW9* for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Blackjack Sporting Clays LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☑ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any)

Exemption from FATCA reporting code (if any)

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
3372 CR 526

Requester's name and address (optional)

6 City, state, and ZIP code
Sumterville FL 33585

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
82 - 2230474

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here **Signature of U.S. person ▶** **Date ▶** 05/31/2020

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9.*

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*

The Blackjack Open has proved to be a top tier tourism event for Sumter County. Our initial request was for $48,000 and the County graciously approved $24,000 based on this being a new event. While only tracking three local hotels in Sumter County we produced 251 hotel rooms stays from our participants – given that all participants had family with them shopping and dining in the area – the impact for the County was significant. To our best estimate we feel as if we produced an additional 200 rooms that were not tracked in year 1.

In year two the event grew with the help of the County providing $50,000 – resulting in double the rooms booked. The Blackjack Open is on pace to be one of the largest events in the County in December – however thanks to the partnership with the County we can now create this new expansion event – The Fall Open for October 2020.

Expense	Item	Income
	TDF Funds	$75,000
	Blackjack Funds	$150,000
	Entries	$125,000
	Concessions	$30,000
$25,000	Magazine Ad	
$10,000	Equipment Rental	
$25,000	Temp Marketing Employee	
$50,000	Participant Awards	
$60,000	Participant Giveaways	
$30,000	Online Ad	
$25,000	Participant Bag Giveaways	
$100,000	Participant Equipment	
$30,000	Radio Ad	
$15,000	Marketing Agency	
	Event Revenue	$10,000

EXHIBIT B: ROOM NIGHT CERTIFICATION

TO: Accommodation General Manager and/or Director of Sales

The purpose of this form is to quantify the actual number of room nights utilized in Sumter County for this event. Your internal correspondence or documentation on this room night certification form is critical for the event's receipt of grant funds.

Hotel/Location: Waterfront Inn

	TRACKED ROOM NIGHTS
ORGANIZATION NAME:	Blackjack Sporting Clays LLC
EVENT NAME:	Blackjack open
DATE(S) OF EVENT:	January 24-27, 2019
PAID ROOM NIGHTS:	122

Please provide any comments:

Hotel Representative Signature:

I certify the organization/event listed above utilized the reported room nights.

Print Name: Andrea McHugh Title: Reservations

Telephone Number: (352) 753-7535 Email: waterfrontinn@ohchospitality.com

Your cooperation in completing this form is greatly appreciated. For additional information, please contact the Office of Management & Budget at (352) 689-4400.

EXHIBIT B: ROOM NIGHT CERTIFICATION

TO: Accommodation General Manager and/or Director of Sales

The purpose of this form is to quantify the actual number of room nights utilized in Sumter County for this event. Your internal correspondence or documentation on this room night certification form is critical for the event's receipt of grant funds.

Hotel/Location: Comfort Suites inn wildwood, FL 34785

	TRACKED ROOM NIGHTS
ORGANIZATION NAME:	Blackjack Sporting Clays LLC
EVENT NAME:	2019 Blackjack Open
DATE(S) OF EVENT:	Jan 24-27, 2019
PAID ROOM NIGHTS:	86

Please provide any comments:

Hotel Representative Signature: Starvette Weave

I certify the organization/event listed above utilized the reported room nights.

Print Name: Starvette Weave Title: Supervisor

Telephone Number: 352 748-0507 Email: comfortsuites wildwood@gmail.com

Your cooperation in completing this form is greatly appreciated. For additional information, please contact the Office of Management & Budget at (352) 689-4400.

EXHIBIT B: ROOM NIGHT CERTIFICATION

TO: Accommodation General Manager and/or Director of Sales

The purpose of this form is to quantify the actual number of room nights utilized in Sumter County for this event. Your internal correspondence or documentation on this room night certification form is critical for the event's receipt of grant funds.

Hotel/Location: Hampton Inn

	TRACKED ROOM NIGHTS
ORGANIZATION NAME:	Blackjack Sporting Clays LLC.
EVENT NAME:	Blackjack open
DATE(S) OF EVENT:	January 24-27, 2019
PAID ROOM NIGHTS:	43

Please provide any comments:

Hotel Representative
Signature: Karen Deal
I certify the organization/event listed above utilized the reported room nights.

Print Name: Karen Deal Title: Front Desk Manager

Telephone Number: 352-259-8246 Email: Karen.Deal@Hilton.com

Your cooperation in completing this form is greatly appreciated. For additional information, please contact the Office of Management & Budget at (352) 689-4400.

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to *www.irs.gov/FormW9* for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Blackjack Sporting Clays LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☑ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any)

Exemption from FATCA reporting code (if any)

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
3372 CR 526

Requester's name and address (optional)

6 City, state, and ZIP code
Sumterville FL 33585

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
82 - 2230474

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here **Signature of U.S. person ▶** **Date ▶** 05/31/2020

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9.*

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*

Electronic Articles of Organization
For
Florida Limited Liability Company

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article I

The name of the Limited Liability Company is:

BLACKJACK SPORTING CLAYS LLC

Article II

The street address of the principal office of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

The mailing address of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Article III

The name and Florida street address of the registered agent is:

RICHARD D WALKER
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: RICHARD WALKER

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article IV

The name and address of person(s) authorized to manage LLC:

Title: AMBR
ALYSSA M CERRITO
7903 NORTHLAKE PARKWAY
ORLANDO, FL. 32827

Title: AMBR
JOANNE M CERRITO
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Signature of member or an authorized representative

Electronic Signature: RICHARD WALKER

I am the member or authorized representative submitting these Articles of Organization and affirm that the facts stated herein are true. I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S. I understand the requirement to file an annual report between January 1st and May 1st in the calendar year following formation of the LLC and every year thereafter to maintain "active" status.

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

2020/2021 Blackjack Open

Staff Recommendation: $90,000

Blackjack Sporting Clays, LLC filed an application for Tourism Development Grant Funds on May 31, 2020. Applicant is requesting $90,000 to fund advertising and promotional expenses for the event. This six (6) day event in December is to be held at the Blackjack Sporting Clays gun club in Sumterville.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were previously awarded to BlackJack Sporting Clays, LLC, for past events over the past two years for a total of $149,000.
3. This event does not occur during the "low" hotel occupancy period (April through October). This event is scheduled to occur December 1 - 9, 2020.
4. The Grant Application meets the required match with 50% matching in funds.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, the event should be awarded up to 100% of the maximum funding.
6. Event organizers anticipate 2500 room nights during this event, making this event a Category 5 (maximum impact) on the Funding Award Level Chart.
7. Staff recommends awarding the full amount of the requested funds, considering the significant impact this event has on community and promotion of tourism within Sumter County.

Application: 2021-9471337903

Dale Walker - dale@blackjackclays.com
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-9471337903
Last submitted: May 31 2020 11:52 AM (EDT)
Labels: Reoccurring Events, Promotional Activities

Application Form

Completed - May 31 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

Blackjack Sporting Clays LLC

Address

Address Line 1	3372 CR 526
Address Line 2	(No response)
City	Sumterville
State	Florida
Zip/Postal Code	33585

Authorized Agent

Name	Scott Lanker
Title	Manager
E-mail Address	info@blackjackclays.com
Phone Number	407-408-8900
Preferred method of contact	E-mail

Contact Person

Name	Joanne Cerrito
Title	Office Manager
E-mail Address	info@blackjackclays.com
Phone Number	352-569-9469
Preferred method of contact	E-mail

Is this a non-profit organization?

No

What is your Federal ID# as it appears on Form W-9?

82-2230474

If your delegates are exempt from paying hotel occupancy tax, please explain.

NA

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	2020/2021 Blackjack Open
Location	3372 CR 526 Sumterville, FL 33585
Sponsoring Organization/Name	Blackjack Sporting Clays LLC

Category

Professional Sporting Event

Event Description

The 2021 Blackjack Open is scheduled for December 1 - 6, 2020 (the shooting calendar year for 2021 begins October 1, 2020). This years event is going to reach numbers rarely seen within the industry. The event will attract competitors from all over the World for an entire week.

Event Duration

Multiple Day Event

Event Dates

Start Date	December 1
End Date	December 6

Have you already reserved Sumter County hotel rooms?

Yes

Number of Rooms Reserved

Hotel(s)	Waterfront Inn Comfort Suites Microtell Hampton Inn
Number of rooms reserved pre hotel	600
Total room nights per hotel	over 200

How many rooms do you project this event will bring to Sumter County (room nights)?

2500

How many rooms do you guarantee to bring to Sumter County (room nights)?

1000

How do you intend to provide a valid count of attendance and room nights at this year's event?

Each hotel has its own code and tracking sheets

Is this an annually reoccurring event?

Yes

Number of Years

3

Has this event received TDC grant funding from Sumter County in the past?

Yes

How many years?

2

Please provide the number of room nights attributable to this convention, conference, or event up to the past five(5) years including: City event held, Date/Month/Year of event, Hotel(s), Number of room nights for each

Year 1	close to 500 rooms in January of 2019
Year 2	well over 500 rooms in January of 2020

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

There are no restrictions for this event. There are categories for men, ladies, all age groups, high school teams, college teams, and more.

What is your projected attendance (include local participants, out-of-town participants and guests)?

Advertising will go throughout Florida, the Southeast, the entire USA, and even Internationally.

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 625000.00

Tourist Development Fund Request (50% Match Required)

$ 90000

TOTAL INCOME

$ 715000.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.	FSCA	25000	✖
2.	Blackjack Funds	300000	✖
3.		0	✖
4.		0	✖
5.		0	✖
6.		0	✖
7.		0	✖
8.		0	✖
9.		0	✖
10.		0	✖

Total Contributor/Sponsorship Funds

$ 325000.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.	Entries	250000
2.	Concessions	50000
3.		0
4.		0
5.		0
6.		0
7.		0
8.		0
9.		0
10.		0

Total Other Income

$ 300000.00

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	Magazine Ads	25000	✔
2.	Equipment Rental	30000	✖
3.	Temp Marketing Employees	30000	✔
4.	Participant Awards	75000	✖
5.	Participant Giveaways	100000	✔
6.	Online Pub Ads	50000	✔
7.	Part. Goodie Bags	50000	✔
8.	Participant Equipment	200000	✔
9.	Radio Ad	25000	✔
10.	Marketing Firm and agency	20000	✔

TOTAL EXPENSES

$ 605000

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

Authorized Agent

Scott Lanker

Title

Manager

Authorized Agent Signature

Articles of Incorporation

Completed - May 31 2020

art_corp

Filename: art_corp_BSIwuwb.pdf **Size:** 60.4 kB

IRS letter of non-profit tax-exempt status

Completed - May 31 2020

art_corp

Filename: art_corp_MNIVlsQ.pdf **Size:** 60.4 kB

IRS Form W-9

Completed - May 31 2020

w9

Filename: w9_vbH1HkH.pdf **Size:** 1.1 MB

IRS Form 990

Completed - May 31 2020

w9

Filename: w9_9tYRJI2.pdf **Size:** 1.1 MB

TDC Final or Interim Report (for previous TDC grantees only)

Completed - May 31 2020

Blackjack Open Dec

Filename: Blackjack_Open_Dec.docx **Size:** 12.5 kB

Written authorization for AUTHORIZED AGENT to act on behalf

of Applicant;

Incomplete

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Incomplete

Sponsorship package

Incomplete

Complete project event budget

Completed - May 31 2020

Event Budget

Filename: Event_Budget_fTZ2OE1.xlsx **Size:** 9.3 kB

Three support documents

Completed - May 31 2020

letter of recommendation, programs, brochures, media articles, etc.

Rooms

Filename: Rooms_oVLsSel.pdf **Size:** 522.9 kB

w9

Filename: w9_93RH3wg.pdf **Size:** 1.1 MB

art_corp

Filename: art_corp_UbZgpyK.pdf **Size:** 60.4 kB

All written agreements involving media, hotels/motels and venue contracts/leases

Incomplete

Staff Review - Reoccurring Event for: David Myers

Completed - Jun 1 2020
Score: 74% (43/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

43.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

3

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Sue Hammer

Completed - Jun 2 2020
Score: 76% (44/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

44.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - Jun 1 2020
Score: 76% (44/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

44.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

4

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Debra Hunton

Completed - Jun 3 2020
Score: 88% (51/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

51.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

Over 100 attendees = 4 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Electronic Articles of Organization
For
Florida Limited Liability Company

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article I

The name of the Limited Liability Company is:

BLACKJACK SPORTING CLAYS LLC

Article II

The street address of the principal office of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

The mailing address of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Article III

The name and Florida street address of the registered agent is:

RICHARD D WALKER
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: RICHARD WALKER

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article IV

The name and address of person(s) authorized to manage LLC:

Title: AMBR
ALYSSA M CERRITO
7903 NORTHLAKE PARKWAY
ORLANDO, FL. 32827

Title: AMBR
JOANNE M CERRITO
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Signature of member or an authorized representative

Electronic Signature: RICHARD WALKER

I am the member or authorized representative submitting these Articles of Organization and affirm that the facts stated herein are true. I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S. I understand the requirement to file an annual report between January 1st and May 1st in the calendar year following formation of the LLC and every year thereafter to maintain "active" status.

Electronic Articles of Organization
For
Florida Limited Liability Company

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article I

The name of the Limited Liability Company is:

BLACKJACK SPORTING CLAYS LLC

Article II

The street address of the principal office of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

The mailing address of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Article III

The name and Florida street address of the registered agent is:

RICHARD D WALKER
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: RICHARD WALKER

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article IV

The name and address of person(s) authorized to manage LLC:

Title: AMBR
ALYSSA M CERRITO
7903 NORTHLAKE PARKWAY
ORLANDO, FL. 32827

Title: AMBR
JOANNE M CERRITO
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Signature of member or an authorized representative

Electronic Signature: RICHARD WALKER

I am the member or authorized representative submitting these Articles of Organization and affirm that the facts stated herein are true. I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S. I understand the requirement to file an annual report between January 1st and May 1st in the calendar year following formation of the LLC and every year thereafter to maintain "active" status.

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to *www.irs.gov/FormW9* for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Blackpack Sporting Clays LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☑ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any)

Exemption from FATCA reporting code (if any)

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
3372 CR 526

Requester's name and address (optional)

6 City, state, and ZIP code
Sumterville FL 33585

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN,* later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
82 - 2230474

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here **Signature of U.S. person ▶** **Date ▶** 05/31/2020

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9.*

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to *www.irs.gov/FormW9* for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Blackpack Sporting Clays LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☑ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any)

Exemption from FATCA reporting code (if any)

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
3372 CR 526

Requester's name and address (optional)

6 City, state, and ZIP code
Sumterville FL 33585

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN,* later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
82 - 2230474

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here **Signature of U.S. person ▶** **Date ▶** 05/31/2020

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9.*

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*

The Blackjack Open has proved to be a top tier tourism event for Sumter County. Our initial request was for $48,000 and the County graciously approved $24,000 based on this being a new event. While only tracking three local hotels in Sumter County we produced 251 hotel rooms stays from our participants – given that all participants had family with them shopping and dining in the area – the impact for the County was significant. To our best estimate we feel as if we produced an additional 200 rooms that were not tracked in year 1.

In year two the event grew with the help of the County providing $50,000 – resulting in double the rooms booked. The Blackjack Open is on pace to be one of the largest events in the County in December – instead of the previous years taking place the last weekend in January. The Blackjack Open has become our Main Event each year and thanks to its success several other seasonal events are being created.

Expense	Item	Income
	TDF Funds	$90,000
	FSCA	$25,000
	Blackjack Funds	$300,000
	Entries	$250,000
	Concessions	$50,000
$25,000	Magazine Ad	
$30,000	Equipment Rental	
$30,000	Temp Marketing Employee	
$75,000	Participant Awards	
$100,000	Participant Giveaways	
$50,000	Online Ad	
$50,000	Participant Bag Giveaways	
$200,000	Participant Equipment	
$25,000	Radio Ad	
$20,000	Marketing Agency	
	Event Revenue	$110,000

EXHIBIT B: ROOM NIGHT CERTIFICATION

TO: Accommodation General Manager and/or Director of Sales

The purpose of this form is to quantify the actual number of room nights utilized in Sumter County for this event. Your internal correspondence or documentation on this room night certification form is critical for the event's receipt of grant funds.

Hotel/Location: Waterfront Inn

	TRACKED ROOM NIGHTS
ORGANIZATION NAME:	Blackjack Sporting Clays LLC
EVENT NAME:	Blackjack Open
DATE(S) OF EVENT:	January 24-27, 2019
PAID ROOM NIGHTS:	122

Please provide any comments:

Hotel Representative Signature: _____

I certify the organization/event listed above utilized the reported room nights.

Print Name: Andrea McHugh Title: Reservations

Telephone Number: (352) 753-7535 Email: waterfrontinn@ahchospitality.com

Your cooperation in completing this form is greatly appreciated. For additional information, please contact the Office of Management & Budget at (352) 689-4400.

EXHIBIT B: ROOM NIGHT CERTIFICATION

TO: Accommodation General Manager and/or Director of Sales

The purpose of this form is to quantify the actual number of room nights utilized in Sumter County for this event. Your internal correspondence or documentation on this room night certification form is critical for the event's receipt of grant funds.

Hotel/Location: Comfort Suites inn wildwood, FL 34785

	TRACKED ROOM NIGHTS
ORGANIZATION NAME:	Blackjack Sporting Clays LLC
EVENT NAME:	2019 Blackjack Open
DATE(S) OF EVENT:	Jan 24-27, 2019
PAID ROOM NIGHTS:	86

Please provide any comments:

Hotel Representative Signature: Starvette Weave

I certify the organization/event listed above utilized the reported room nights.

Print Name: Starvette weave Title: Supervisor

Telephone Number: 352 748-0507 Email: comfortsuites wildwood@gmail.com

Your cooperation in completing this form is greatly appreciated. For additional information, please contact the Office of Management & Budget at (352) 689-4400.

EXHIBIT B: ROOM NIGHT CERTIFICATION

TO: Accommodation General Manager and/or Director of Sales

The purpose of this form is to quantify the actual number of room nights utilized in Sumter County for this event. Your internal correspondence or documentation on this room night certification form is critical for the event's receipt of grant funds.

Hotel/Location: Hampton Inn

	TRACKED ROOM NIGHTS
ORGANIZATION NAME:	Blackjack Sporting Clays LLC
EVENT NAME:	Blackjack Open
DATE(S) OF EVENT:	January 24-27, 2019
PAID ROOM NIGHTS:	43

Please provide any comments:

Hotel Representative
Signature: Karen Deal

I certify the organization/event listed above utilized the reported room nights.

Print Name: Karen Deal Title: Front Desk Manager

Telephone Number: 352-259-8246 Email: Karen.Deal@hilton.com

Your cooperation in completing this form is greatly appreciated. For additional information, please contact the Office of Management & Budget at (352) 689-4400.

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to *www.irs.gov/FormW9* for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Blackpack Sporting Clays LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☑ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any)

Exemption from FATCA reporting code (if any)

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
3372 CR 526

Requester's name and address (optional)

6 City, state, and ZIP code
Sumterville FL 33585

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN,* later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
82 - 2230474

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here **Signature of U.S. person ▶** **Date ▶** 05/31/2020

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9.*

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*

Electronic Articles of Organization
For
Florida Limited Liability Company

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article I

The name of the Limited Liability Company is:

BLACKJACK SPORTING CLAYS LLC

Article II

The street address of the principal office of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

The mailing address of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Article III

The name and Florida street address of the registered agent is:

RICHARD D WALKER
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: RICHARD WALKER

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article IV

The name and address of person(s) authorized to manage LLC:

Title: AMBR
ALYSSA M CERRITO
7903 NORTHLAKE PARKWAY
ORLANDO, FL. 32827

Title: AMBR
JOANNE M CERRITO
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Signature of member or an authorized representative

Electronic Signature: RICHARD WALKER

I am the member or authorized representative submitting these Articles of Organization and affirm that the facts stated herein are true. I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S. I understand the requirement to file an annual report between January 1st and May 1st in the calendar year following formation of the LLC and every year thereafter to maintain "active" status.

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

Blackjack Series

Staff Recommendation: $25,000

Blackjack Sporting Clays, LLC filed an application for Tourism Development Grant Funds on May 31, 2020. Applicant is requesting $25,000 to fund advertising and promotional expenses for the event. This five (5) day event in January is to be held at the Blackjack Sporting Clays gun club in Sumterville.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were previously awarded to BlackJack Sporting Clays, LLC, for past events over the past two years for a total of $149,000.
3. This event does not occur during the "low" hotel occupancy period (April through October). This event is scheduled to occur January 27 - 31, 2021.
4. The Grant Application meets the required match with 50% matching in funds.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, the event should be awarded up to 100% of the maximum funding.
6. Event organizers anticipate 250 room nights during this event, making this event a Category 5 (maximum impact) on the Funding Award Level Chart.
7. Staff recommends awarding the full amount of the requested funds, considering the significant impact this event has on community and promotion of tourism within Sumter County.

Application: 2021-0494219609

Dale Walker - dale@blackjackclays.com
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-0494219609
Last submitted: May 31 2020 12:46 PM (EDT)
Labels: Reoccurring Events, Promotional Activities

Application Form

Completed - May 31 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

Blackjack Sporting Clays LLC

Address

Address Line 1	3372 CR 526
Address Line 2	(No response)
City	Sumterville
State	Florida
Zip/Postal Code	33585

Authorized Agent

Name	Scott Lanker
Title	Manager
E-mail Address	info@blackjackclays.com
Phone Number	407-408-8900
Preferred method of contact	E-mail

Contact Person

Name	Joanne Cerrito
Title	Office Manager
E-mail Address	info@blackjackclays.com
Phone Number	352-569-9469
Preferred method of contact	E-mail

Is this a non-profit organization?

No

What is your Federal ID# as it appears on Form W-9?

82-2230474

If your delegates are exempt from paying hotel occupancy tax, please explain.

NA

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	Blackjack Series
Location	3372 CR 526 Sumterville, FL 33585
Sponsoring Organization/Name	Blackjack Sporting Clays LLC

Category

Professional Sporting Event

Event Description

This event is open to the general population/public with no restrictions. Participants will be individuals divided into age groups as well as team events with companies sending teams of 4 from primarily the southeast.

Event Duration

Multiple Day Event

Event Dates

Start Date	January 27
End Date	January 31

Have you already reserved Sumter County hotel rooms?

No

How many rooms do you project this event will bring to Sumter County (room nights)?

250

How many rooms do you guarantee to bring to Sumter County (room nights)?

250

How do you intend to provide a valid count of attendance and room nights at this year's event?

We will have hotels confirming participants via event codes.

Is this an annually reoccurring event?

Yes

Number of Years

This is first year

Has this event received TDC grant funding from Sumter County in the past?

Yes

How many years?

3

Please provide the number of room nights attributable to this convention, conference, or event up to the past five(5) years including: City event held, Date/Month/Year of event, Hotel(s), Number of room nights for each

Year 1	This specific event has not. However, this date is the previous Blackjack Open week. We have been fortunate to now create a new event on this weekend while growing the Blackjack Open on a different weekend.
Year 2	So what we end up having is a new event for this coming January on an established week that we have brought substantial numbers of hotel registrations.
Year 3	The number of rooms will start at 250 and grow in the coming years.

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

This event is targeting individuals as well as businesses from all over the Southeast.

What is your projected attendance (include local participants, out-of-town participants and guests)?

We will surpass 1,000 within this first year.

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 100000.00

Tourist Development Fund Request (50% Match Required)

$ 25000

TOTAL INCOME

$ 125000.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.	Blackjack Funds	75000	✖
2.		0	✖
3.		0	✖
4.		0	✖
5.		0	✖
6.		0	✖
7.		0	✖
8.		0	✖
9.		0	✖
10.		0	✖

Total Contributor/Sponsorship Funds

$ 75000.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.	Entries	25000
2.		0
3.		0
4.		0
5.		0
6.		0
7.		0
8.		0
9.		0
10.		0

Total Other Income

$ 25000.00

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	Printed Advertisements	10000	✔
2.	Temp Marketing Staff	10000	✔
3.	Participant Giveaways	25000	✔
4.	Participant Bags	25000	✔
5.	participant equipment	30000	✔
6.	Marketing Agency	10000	✔
7.			✖
8.			✖
9.			✖
10.			✖

TOTAL EXPENSES

$ 110000

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

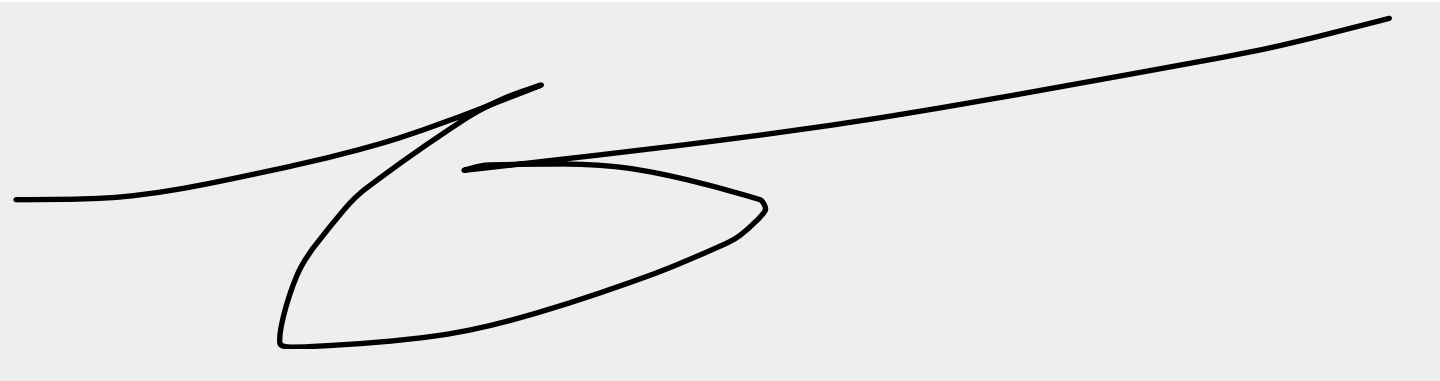
Authorized Agent

Scott Lanker

Title

Manager

Authorized Agent Signature



Articles of Incorporation

Completed - May 31 2020

art_corp

Filename: art_corp_qHFuuVK.pdf **Size:** 60.4 kB

IRS letter of non-profit tax-exempt status

Completed - May 31 2020

art_corp

Filename: art_corp_SxmDrQy.pdf **Size:** 60.4 kB

IRS Form W-9

Completed - May 31 2020

w9

Filename: w9_A5efR3o.pdf **Size:** 1.1 MB

IRS Form 990

Completed - May 31 2020

w9

Filename: w9_oy961Md.pdf **Size:** 1.1 MB

TDC Final or Interim Report (for previous TDC grantees only)

Completed - May 31 2020

Blackjack Open Dec

Filename: Blackjack_Open_Dec_Ku5mUbr.docx **Size:** 12.5 kB

Written authorization for AUTHORIZED AGENT to act on behalf of Applicant;

Incomplete

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Incomplete

Sponsorship package

Incomplete

Complete project event budget

Completed - May 31 2020

Event Budget

Filename: Event_Budget_vFxLbAC.xlsx **Size:** 9.2 kB

Three support documents

Completed - May 31 2020

letter of recommendation, programs, brochures, media articles, etc.

Rooms

Filename: Rooms_XL3kOnT.pdf **Size:** 522.9 kB

art_corp

Filename: art_corp_VXXwCpx.pdf **Size:** 60.4 kB

w9

Filename: w9_GKkLzYM.pdf **Size:** 1.1 MB

All written agreements involving media, hotels/motels and venue contracts/leases

Incomplete

Staff Review - Reoccurring Event for: David Myers

Completed - Jun 1 2020
Score: 72% (42/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING

EVENT GRANT FUNDS

Total Points Awarded

42.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

3

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Sue Hammer

Completed - Jun 2 2020
Score: 76% (44/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

44.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - Jun 1 2020
Score: 76% (44/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

44.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

4

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Debra Hunton

Completed - Jun 2 2020
Score: 86% (50/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

50.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

Over 100 attendees = 4 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Electronic Articles of Organization
For
Florida Limited Liability Company

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article I

The name of the Limited Liability Company is:

BLACKJACK SPORTING CLAYS LLC

Article II

The street address of the principal office of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

The mailing address of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Article III

The name and Florida street address of the registered agent is:

RICHARD D WALKER
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: RICHARD WALKER

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article IV

The name and address of person(s) authorized to manage LLC:

Title: AMBR
ALYSSA M CERRITO
7903 NORTHLAKE PARKWAY
ORLANDO, FL. 32827

Title: AMBR
JOANNE M CERRITO
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Signature of member or an authorized representative

Electronic Signature: RICHARD WALKER

I am the member or authorized representative submitting these Articles of Organization and affirm that the facts stated herein are true. I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S. I understand the requirement to file an annual report between January 1st and May 1st in the calendar year following formation of the LLC and every year thereafter to maintain "active" status.

Electronic Articles of Organization
For
Florida Limited Liability Company

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article I

The name of the Limited Liability Company is:

BLACKJACK SPORTING CLAYS LLC

Article II

The street address of the principal office of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

The mailing address of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Article III

The name and Florida street address of the registered agent is:

RICHARD D WALKER
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: RICHARD WALKER

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article IV

The name and address of person(s) authorized to manage LLC:

Title: AMBR
ALYSSA M CERRITO
7903 NORTHLAKE PARKWAY
ORLANDO, FL. 32827

Title: AMBR
JOANNE M CERRITO
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Signature of member or an authorized representative

Electronic Signature: RICHARD WALKER

I am the member or authorized representative submitting these Articles of Organization and affirm that the facts stated herein are true. I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S. I understand the requirement to file an annual report between January 1st and May 1st in the calendar year following formation of the LLC and every year thereafter to maintain "active" status.

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to *www.irs.gov/FormW9* for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Blackpack Sporting Clays LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☑ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any)

Exemption from FATCA reporting code (if any)

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
3372 CR 526

Requester's name and address (optional)

6 City, state, and ZIP code
Sumterville FL 33585

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN,* later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
82 - 2230474

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here **Signature of U.S. person ▶** **Date ▶** 05/31/2020

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9.*

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to *www.irs.gov/FormW9* for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Blackpack Sporting Clays LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☑ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any)

Exemption from FATCA reporting code (if any)

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
3372 CR 526

Requester's name and address (optional)

6 City, state, and ZIP code
Sumterville FL 33585

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN,* later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
82 - 2230474

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here **Signature of U.S. person ▶** **Date ▶** 05/31/2020

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9.*

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*

The Blackjack Open has proved to be a top tier tourism event for Sumter County. Our initial request was for $48,000 and the County graciously approved $24,000 based on this being a new event. While only tracking three local hotels in Sumter County we produced 251 hotel rooms stays from our participants – given that all participants had family with them shopping and dining in the area – the impact for the County was significant. To our best estimate we feel as if we produced an additional 200 rooms that were not tracked in year 1.

In year two the event grew with the help of the County providing $50,000 – resulting in double the rooms booked. The Blackjack Open is on pace to be one of the largest events in the County in December – instead of the previous years taking place the last weekend in January. The Blackjack Open has become our Main Event each year and thanks to its success several other seasonal events are being created.

Expense	Item	Income
	TDF Funds	$25,000
	Blackjack Funds	$75,000
	Entries	$25,000
$10,000	Printed Ad	
$10,000	Temp Marketing Employee	
$25,000	Participant Giveaways	
$25,000	Participant Bag Giveaways	
$30,000	Participant Equipment	
$10,000	Marketing Agency	
	Event Revenue	$15,000

EXHIBIT B: ROOM NIGHT CERTIFICATION

TO: Accommodation General Manager and/or Director of Sales

The purpose of this form is to quantify the actual number of room nights utilized in Sumter County for this event. Your internal correspondence or documentation on this room night certification form is critical for the event's receipt of grant funds.

Hotel/Location: Waterfront Inn

	TRACKED ROOM NIGHTS
ORGANIZATION NAME:	Blackjack Sporting Clays LLC
EVENT NAME:	Blackjack Open
DATE(S) OF EVENT:	January 24-27, 2019
PAID ROOM NIGHTS:	122

Please provide any comments:

Hotel Representative Signature: _____

I certify the organization/event listed above utilized the reported room nights.

Print Name: Andrea McHugh Title: Reservations

Telephone Number: (352) 753-7535 Email: waterfrontinn@ahchospitality.com

Your cooperation in completing this form is greatly appreciated. For additional information, please contact the Office of Management & Budget at (352) 689-4400.

EXHIBIT B: ROOM NIGHT CERTIFICATION

TO: Accommodation General Manager and/or Director of Sales

The purpose of this form is to quantify the actual number of room nights utilized in Sumter County for this event. Your internal correspondence or documentation on this room night certification form is critical for the event's receipt of grant funds.

Hotel/Location: Comfort Suites inn wildwood, FL 34785

	TRACKED ROOM NIGHTS
ORGANIZATION NAME:	Blackjack Sporting Clays LLC
EVENT NAME:	2019 Blackjack Open
DATE(S) OF EVENT:	Jan 24-27, 2019
PAID ROOM NIGHTS:	86

Please provide any comments:

Hotel Representative Signature: Starvette Weave

I certify the organization/event listed above utilized the reported room nights.

Print Name: Starvette weave Title: Supervisor

Telephone Number: 352 748-0507 Email: comfortsuites wildwood@gmail.com

Your cooperation in completing this form is greatly appreciated. For additional information, please contact the Office of Management & Budget at (352) 689-4400.

EXHIBIT B: ROOM NIGHT CERTIFICATION

TO: Accommodation General Manager and/or Director of Sales

The purpose of this form is to quantify the actual number of room nights utilized in Sumter County for this event. Your internal correspondence or documentation on this room night certification form is critical for the event's receipt of grant funds.

Hotel/Location: Hampton Inn

	TRACKED ROOM NIGHTS
ORGANIZATION NAME:	Blackjack Sporting Clays LLC
EVENT NAME:	Blackjack Open
DATE(S) OF EVENT:	January 24-27, 2019
PAID ROOM NIGHTS:	43

Please provide any comments:

Hotel Representative
Signature: Karen Deal

I certify the organization/event listed above utilized the reported room nights.

Print Name: Karen Deal Title: Front Desk Manager

Telephone Number: 352-259-8246 Email: Karen.Deal@hilton.com

Your cooperation in completing this form is greatly appreciated. For additional information, please contact the Office of Management & Budget at (352) 689-4400.

Electronic Articles of Organization
For
Florida Limited Liability Company

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article I

The name of the Limited Liability Company is:

BLACKJACK SPORTING CLAYS LLC

Article II

The street address of the principal office of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

The mailing address of the Limited Liability Company is:

9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Article III

The name and Florida street address of the registered agent is:

RICHARD D WALKER
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: RICHARD WALKER

L17000152277
FILED 8:00 AM
July 17, 2017
Sec. Of State
jafason

Article IV

The name and address of person(s) authorized to manage LLC:

Title: AMBR
ALYSSA M CERRITO
7903 NORTHLAKE PARKWAY
ORLANDO, FL. 32827

Title: AMBR
JOANNE M CERRITO
9525 OLD CYPRESS COURT
ORLANDO, FL. 32832

Signature of member or an authorized representative

Electronic Signature: RICHARD WALKER

I am the member or authorized representative submitting these Articles of Organization and affirm that the facts stated herein are true. I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S. I understand the requirement to file an annual report between January 1st and May 1st in the calendar year following formation of the LLC and every year thereafter to maintain "active" status.

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to *www.irs.gov/FormW9* for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Blackpack Sporting Clays LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☑ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any)

Exemption from FATCA reporting code (if any)

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
3372 CR 526

Requester's name and address (optional)

6 City, state, and ZIP code
Sumterville FL 33585

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN,* later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
82 - 2230474

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here **Signature of U.S. person ▶** **Date ▶** 05/31/2020

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9.*

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

City of Bushnell 36th Annual Fall Festival

Staff Recommendation: $9,000

The City of Bushnell filed an application for Tourism Development Grant Funds on May 26, 2020. Applicant is requesting $9,000 to fund operating expenses for the event. This one (1) day event is to be held at Kenny Dixon Sports Complex.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were previously awarded to the City of Bushnell for this event in the amount of $64,510.
3. This event does occur during the "low" hotel occupancy period (April through October). This event is scheduled to occur on October 17, 2020.
4. The Grant Application meets the required match with 50% matching in funds.
5. Based on the "Scoring Form for Allocation of Grant Funds" ranking, the event should be awarded up to 100% of the maximum funding.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

6. Event organizers anticipate 62 room nights during this event, making this event a Category 3 (average impact) on the Funding Award Level Chart.
7. Staff recommends awarding the full amount of the requested funds, considering the significant impact this event has on community and promotion of tourism within Sumter County.

Application: 2021-3714571251

Bambi Cutshall - fallfestival@cityofbushnellfl.com
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-3714571251
Last submitted: May 27 2020 02:57 PM (EDT)
Labels: Reoccurring Events, Promotional Activities

Application Form

Completed - May 26 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

City of Bushnell Fall Festival

Address

Address Line 1	117 E Joe P Strickland Jr Ave
Address Line 2	(No response)
City	Bushnell
State	Florida
Zip/Postal Code	33513

Authorized Agent

Name	Bambi Cutshall
Title	Fall Festival Coordinato
E-mail Address	fallfestival@cityofbushnellfl.com
Phone Number	352-457-0413
Preferred method of contact	E-mail

Contact Person

Name	Bambi Cutshall
Title	Fall Festival Coordinator
E-mail Address	fallfestival@cityofbushnellfl.com
Phone Number	352-457-0413
Preferred method of contact	E-mail

Is this a non-profit organization?

Yes

Is this organization tax exempt?

Yes

What is your Federal ID# as it appears on Form W-9?

59-6000286

If your delegates are exempt from paying hotel occupancy tax, please explain.

(No response)

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	City of Bushnell Annual Fall Festival
Location	Kenny Dixon Sports Complex 824 W Noble Ave, Bushnell, FL
Sponsoring Organization/Name	City of Bushnell

Category

Festival

Event Description

This will be the City of Bushnell's 36th annual Fall Festival. It is held on the 3rd Saturday of October every year. This years theme is the Roaring 20s. Our slogan is Family, Community and Traditions. Fun filled day starting with a parade, guest performers, variety of vendors, pig chasing and ending with a dance in the park and fireworks!

Event Duration

1 Day Event

Event Date

10/17/2020

Have you already reserved Sumter County hotel rooms?

No

How many rooms do you project this event will bring to Sumter County (room nights)?

62

How many rooms do you guarantee to bring to Sumter County (room nights)?

0

How do you intend to provide a valid count of attendance and room nights at this year's event?

Having spoken with the manager at our main hotel in Bushnell the Microtel by Wyndham, I will be able to get a room certification exhibit b showing how the festival effects overnight stays in the area. Last year this hotel was at 90% occupancy on the evening of the festival.

Is this an annually reoccurring event?

Yes

Number of Years

36

Has this event received TDC grant funding from Sumter County in the past?

Yes

How many years?

5 or more

Please provide the number of room nights attributable to this convention, conference, or event up to the past five(5) years including: City event held, Date/Month/Year of event, Hotel(s), Number of room nights for each

Year 1	3rd Saturday in October Records not available
Year 2	3rd Saturday in October Records not available
Year 3	3rd Saturday in October Records not available
Year 4	3rd Saturday in October Records not available
Year 5	3rd Saturday in October Records not available

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

County residents, visitors from out of state and visitors from other counties.

What is your projected attendance (include local participants, out-of-town participants and guests)?

We have reported 10,000+ attendees in past years.

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 14200.00

Tourist Development Fund Request (50% Match Required)

$ 9000

TOTAL INCOME

$ 23200.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.	Center State Bank	600	✖
2.	Sun Coast Credit Union	600	✖
3.			✖
4.		0	✖
5.		0	✖
6.		0	✖
7.		0	✖
8.		0	✖
9.		0	✖
10.		0	✖

Total Contributor/Sponsorship Funds

$ 1200.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.	Concessions/booth spaces	13000
2.		
3.		
4.		0
5.		0
6.		0
7.		0
8.		0
9.		0
10.		0

Total Other Income

$ 13000.00

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	Fireworks	6000	✔
2.	Waste Disposal	1200	✖
3.	Tent Rental	1256.00	✔
4.	Golf Cart Rental	325.00	✖
5.	Entertainment	1500	✔
6.	Salaries/ OT/Comp	6295.00	✖
7.	Operating Expenses	7200.00	✔
8.	Advertising	932.00	✖
9.	Printing	500	✖
10.			✖

TOTAL EXPENSES

$ 25208

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

Authorized Agent

Bambi Cutshall

Title

Fall Festival Coordinator

Authorized Agent Signature

Articles of Incorporation

Completed - May 26 2020

bushnell fall 2020 tdc

Filename: bushnell_fall_2020_tdc.docx **Size:** 1.8 MB

IRS letter of non-profit tax-exempt status

Completed - May 20 2020

tax exempt city of bushnell

Filename: tax_exempt_city_of_bushnell.pdf **Size:** 194.3 kB

IRS Form W-9

Completed - May 22 2020

tax payer identification bushnell

Filename: tax_payer_identification_bushnell.pdf **Size:** 293.8 kB

IRS Form 990

Completed - May 26 2020

n_a

Filename: n_a.docx **Size:** 11.0 kB

TDC Final or Interim Report (for previous TDC grantees only)

Completed - May 26 2020

bushnell fall 2020 tdc

Filename: bushnell_fall_2020_tdc_UegInpG.docx **Size:** 1.8 MB

Written authorization for AUTHORIZED AGENT to act on behalf of Applicant;

Completed - May 22 2020

Authorization (1)

Filename: Authorization_1.pdf **Size:** 155.1 kB

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Incomplete

Sponsorship package

Completed - May 26 2020

2020 Sponsorship Packet

Filename: 2020_Sponsorship_Packet.docx **Size:** 413.1 kB

Complete project event budget

Completed - May 26 2020

2020 budget

Filename: 2020_budget.docx **Size:** 62.4 kB

Three support documents

Completed - May 26 2020

letter of recommendation, programs, brochures, media articles, etc.

bushnell fall 2020 vendor email

Filename: bushnell_fall_2020_vendor_email___.pdf **Size:** 255.2 kB

bushnell fall 2020 letter of entertainment sponsor

Filename: bushnell_fall_2020_letter_of___entert_fICk2ww.docx **Size:** 1.9 MB

media fall fest

Filename: media_fall_fest.docx **Size:** 18.4 kB

All written agreements involving media, hotels/motels and venue contracts/leases

Incomplete

Staff Review - Reoccurring Event for: David Myers

Completed - May 28 2020
Score: 50% (29/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

29.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

51 - 75 = 20 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

3

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Sue Hammer

Completed - Jun 2 2020
Score: 57% (33/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

33.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

51 - 75 = 20 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - May 28 2020
Score: 57% (33/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

33.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

51 - 75 = 20 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Debra Hunton

Completed - May 28 2020
Score: 60% (35/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

35.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

51 - 75 = 20 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

Over 100 attendees = 4 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

0000012 06/17/17

FLORIDA

Consumer's Certificate of Exemption

DR-14
R. 10/15

Issued Pursuant to Chapter 212, Florida Statutes

Certificate Number	Effective Date	Expiration Date	Exemption Category
85-8012621546C-4	08/31/2017	08/31/2022	MUNICIPAL GOVERNMENT

This certifies that

CITY OF BUSHNELL
117 E JOE P STRICKLAND JR AVE
BUSHNELL FL 33513-6116

is exempt from the payment of Florida sales and use tax on real property rented, transient rental property rented, tangible personal property purchased or rented, or services purchased.

FLORIDA

Important Information for Exempt Organizations

DR-14
R. 10/15

1. You must provide all vendors and suppliers with an exemption certificate before making tax-exempt purchases. See Rule 12A-1.038, Florida Administrative Code (F.A.C.).

2. Your *Consumer's Certificate of Exemption* is to be used solely by your organization for your organization's customary nonprofit activities.

3. Purchases made by an individual on behalf of the organization are taxable, even if the individual will be reimbursed by the organization.

4. This exemption applies only to purchases your organization makes. The sale or lease to others of tangible personal property, sleeping accommodations, or other real property is taxable. Your organization must register, and collect and remit sales and use tax on such taxable transactions. Note: Churches are exempt from this requirement except when they are the lessor of real property (Rule 12A-1.070, F.A.C.).

5. It is a criminal offense to fraudulently present this certificate to evade the payment of sales tax. Under no circumstances should this certificate be used for the personal benefit of any individual. Violators will be liable for payment of the sales tax plus a penalty of 200% of the tax, and may be subject to conviction of a third-degree felony. Any violation will require the revocation of this certificate.

6. If you have questions regarding your exemption certificate, please contact the Exemption Unit of Account Management at 800-352-3671. From the available options, select "Registration of Taxes," then "Registration Information," and finally "Exemption Certificates and Nonprofit Entities." The mailing address is PO Box 6480, Tallahassee, FL 32314-6480.

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to *www.irs.gov/FormW9* for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
City of Bushnell

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☑ Other (see instructions) ▶ Local Government

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any)

Exemption from FATCA reporting code (if any)

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
117 E Joe P Strickland, JR Avenue

Requester's name and address (optional)

6 City, state, and ZIP code
Bushnell, Fl 33513

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
5 9 - 6 0 0 0 2 8 6

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ▶ Kelly Marcoux Date ▶ 03/02/2020

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9*.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),

2. Certify that you are not subject to backup withholding, or

3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and

4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting,* later, for further information.

Note: If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien;
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States;
- An estate (other than a foreign estate); or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

In the cases below, the following person must give Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States.

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the entity;
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the trust; and
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust (other than a grantor trust) and not the beneficiaries of the trust.

Foreign person. If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person, do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Pub. 515, Withholding of Tax on Nonresident Aliens and Foreign Entities).

Nonresident alien who becomes a resident alien. Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items.

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.

2. The treaty article addressing the income.

3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.

4. The type and amount of income that qualifies for the exemption from tax.

5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

Example. Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

Backup Withholding

What is backup withholding? Persons making certain payments to you must under certain conditions withhold and pay to the IRS 24% of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

Payments you receive will be subject to backup withholding if:

1. You do not furnish your TIN to the requester,

2. You do not certify your TIN when required (see the instructions for Part II for details),

3. The IRS tells the requester that you furnished an incorrect TIN,

4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or

5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code,* later, and the separate Instructions for the Requester of Form W-9 for more information.

Also see *Special rules for partnerships,* earlier.

What is FATCA Reporting?

The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all United States account holders that are specified United States persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code,* later, and the Instructions for the Requester of Form W-9 for more information.

Updating Your Information

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you no longer are tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account; for example, if the grantor of a grantor trust dies.

Penalties

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of $50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a $500 penalty.

N/A Does not apply.

City of Bushnell Administration Offices
117. E. Joe P. Strickland Jr.Avenue
P.O. Box 115
Bushnell, Florida 33513

Phone: (352) 793-2591
Fax: (352) 793-2711

May 21, 2020

RE: Bambi Cutshall, Fall Festival Coordinator

To Whom It May Concern:

Bambi Cutshall has contracted with the City of Bushnell as the Fall Festival Coordinator. This letter is to serve as written authorization for Bambi Cutshall to act as the authorized agent on behalf of the City of Bushnell for any fall festival related business.

If you should need additional information please call Christina Dixon at (352) 793-2591.

Regards,

Christina Dixon

Christina Dixon
City Clerk

BUSHNELL
FALL FESTIVAL 2020

FAMILY, COMMUNITY & TRADITION

2020 Theme : ***The Roaring 20s***

May 25, 2020

TO: TDC Board Members

FROM: Bambi Cutshall, Fall Festival Coordinator 2020

<u>Bushnell Fall Festival Report</u>

Greetings!
My name is Bambi Cutshall, I am the 2020 Fall Festival for Coordinator for the City of Bushnell. I hope you will find the application to your satisfaction as some records are unavailable due to this being my first year at coordinator. Festival planning has had some delays due to the recent/pending covid-19 situation. We are back on track and looking forward to another great event!

The 2019 Bushnell Fall Festival proved to be another successful and fun-filled event. Held at the Kenny Dixon Sports Complex once again, the complex has proven to be the perfect venue for large crowds in a family friendly atmosphere.

Despite a rainy-day thousands of folks, both young and old, shopped, ate, played and danced the day and evening away. Ending the day with a fantastic firework display!

On behalf of the City of Bushnell and the Fall Festival Committee, I would like to say "Thank You" to the Tourist Development Council for considering helping fund this wonderful family event again this year.

Respectfully,

Bambi Cutshall
City of Bushnell
Fall Festival Coordinator

BUSHNELL
FALL FESTIVAL 2020

Greetings!
We are excited to invite all 2019 vendors to join us again for another successful Fall Festival! Registration is now open for 2019 Vendors. Deadline to register as a past vendor, with preference to site location possible, is July 1st, 2020. Open registration will continue until October 2nd at 5pm. While we may not be able to adhere to exact requests, early submission drastically increases your ability to receive your preferred booth. You will see a selection option on the application to request previous year's booth number. **PLEASE CONTACT ME DIRECTLY REGARDING LOCATION!** Bambi Cutshall call 352-457-0413 or email fallfestival@cityfbushnellfl.com. This year's theme is **The Roaring 20s** with festival slogan being **FAMILY, COMMUNITY AND TRADITION**. Please look over application carefully and return 1st page along with payment to Bushnell City Hall 117 E. Joe P. Strickland Jr. Ave. PO Box 115 Bushnell, FL 33513. Once your application/payment are received I will contact you.

As my 1st year as coordinator I am interested in any information pertaining to the fall festival planning. If you have an opinion on festival set up please let me know. As a past vendor do you like how the festival has been arranged? Vendor area, Food court and such? **NOT ALL CHANGES ARE POSSIBLE** but If you have a suggestion please contact me.

I look forward to talking to you soon. Please reach out to me if you have any questions or concerns.

Thank you!
Bambi Cutshall
Bushnell Fall Festival Coordinator 2020
352-457-0413
fallfestival@cityofbushnellfl.com
bushnellfest2020@yahoo.com

FAMILY, COMMUNITY & TRADITION

CITY OF BUSHNELL FALL FESTIVAL 2020

Sponsorship Packet

We are excited to announce that preparation efforts have begun for our 36th annual Bushnell Fall Festival!

Currently, we are seeking sponsorship donations for some of the festival's most exciting events.

Any and all assistance with this community event, which typically draws crowds around 10,000, is greatly appreciated. The following options are available:

Fireworks Sponsorship: $1,000 or $2,000 option, your logo and business name on all printed materials and flyers as well as in all press releases and marketing materials, a complimentary space to use during the festival for your advertising, giveaways etc., Fireworks display advertised as 'courtesy of' your business, banners at location of your choosing in park

Greased Pig Contest: $2,000, your logo and business name on all printed materials and flyers as well as in all press releases and marketing materials, a Complimentary Space to use during the festival for your advertising, giveaways etc, The Greased Pig Contest being announced in all formats as "brought to you by" your business, special recognition during the street dance on stage and a banner at the main stage for your business

Street Dance Sponsor: $2,000, your logo and business name on all printed materials and flyers as well as in all press releases and marketing materials, a Complimentary Space to use during the festival for your advertising, giveaways etc, stage named for your business and street dance named "courtesy of' your business, 2 complimentary spaces

EVENT SPONSOR: $3000, this sponsor option means the entire festival is advertised as The City of Bushnell Fall Festival, brought to you by 'your business'. 2 free parade entries, 2 free spaces, your logo on all materials and advertising and banners at locations of your choosing.

Please email Bambi Cutshall at fallfestival@cityofbushnellfl.com when you choose your sponsorship so your logo can be acquired and distributed accordingly. Your logo can be sent in a .pdf file to the same email address. You can pay in person at City Hall, via mail, or coordinate payment with Bambi.

The address to remit payment to is City of Bushnell Attn: Bambi Cutshall, PO Box 115, Bushnell FL, 33513

Business name: _____

Address: _____ Phone: _____

Email: _____ Contact: _____

EVENT/PROJECT BUDGET OUTLINE

EVENT/PROJECT NAME ***Bushnell Fall Festival***

	Previous Year's Revenue & Expenses	**Current Projected Revenues & Expenses**	
LIST ALL REVENUE			
Admissions			
Concessions			
Sponsorships	**$10,732.00**	**$11,000.00**	
Booth Space			
Advertising Revenue			
Sale of Promotional Items			
TDC Grant	**$9,000.00**	**$ 9,000.00**	**(If approved & funded)**
Other:			
Total Revenue	**$ 19,732.00**	**$ 20,000.00**	
LIST ALL EXPENSES			
Administrative	**$250.00**	**$300.00**	**(Office supplies, postage, etc)**
Advertising/Promotions	**$932.00**	**$1,100.00**	**(1 Full Page Ad / 1 Small Ad**
Printing	**$500.00**	**$700.00**	**(Signage for Festival)**
Promotional Items			
Concessions			
Operating Expenses	**$ 7,200.00**	**$ 10, 900.00**	**(Fireworks, Entertainment, Pigs, Supplies, Decorations, Prizes, etc)**
Rentals	**$2,781.00**	**$ 3,000.00**	**(Tents, Port-o-lets, Golf carts, Barricades, etc.)**
Talent			
Other: Salaries/OT/Comp	**$ 6,295.00**	**$ 7,000.00**	
Total Expenses	**$17,958.00**	**23,000.00**	
NET PROFIT/LOSS	**+$1,774.00**	**-$3,000.00**	

BUSHNELL
FALL FESTIVAL 2020

FAMILY, COMMUNITY & TRADITION

The City of Bushnell is looking forward to another successful event October 17, 2020. This year we are asking local churches, schools, organizations with ideas or interest in participating. Some of the events we are looking to have sponsored and implemented will be listed below. Your group may use the proceeds from your involvement for a fundraiser if you choose to charge. Your group will be responsible for setup, cleanup and supervising. As well as prizes if they are required. There will be a scheduled time for the entertainment you choose that will be listed as part of the days activities. Your group will be recognized for your involvement. The following are just ideas we are working on. Not all will be part of the entertainment and we are open to your ideas.

Commitment needed by 07/17/2020

Cake Walk for adults
Cupcake Walk for kids
Community Pie Bakeoff
Horseshoes
Pumpkin Carving
Frog Race

Pony Rides
Hay Rides
Petting Zoo
Line Dancing
Cornhole
Log Sawing

Archery
Sack Races
Pie eating contest
Square Dancing

Please contact this year's Fall Festival Coordinator
Bambi Cutshall for more information.
(352)457-0413
fallfestival@cityofbushnellfl.com
bushnellfest2020@yahoo.com

Fall Festival draws crowd

By Brenda Locklear

Wednesday, October 23, 2013 at 9:14 am *(Updated: October 23, 6:18 pm)*

Hundreds of people chucked mud and thousands just chuckled – at Bushnell's annual Fall Festival, and most especially, at the now legendary, greased pig contest.

Back in the 1980s, residents from Bushnell and surrounding communities began celebrating the city's birthday.

Dozens of vendor booths and exhibits line East McCollum Avenue with the big entertainment tent, a food court and even a "kiddyland" for the younger children.

At the game area, children could jump in bounce houses, climb sky high and find all kinds of treats.

City set for Fall Festival

By Bob Reichman

Wednesday, October 9, 2013 at 8:02 am *(Updated: October 10, 12:32 pm)*

.It started almost three decades ago, when city leaders were trying to figure out a way to honor the City of Bushnell on its 100th birthday.

What they agreed to was an old fashioned fall celebration. Some 28 years later, the event is still growing strong and drawing the crowds.

Bushnell becomes the home of the 28th annual Fall Festival on Saturday, Oct. 19.

City leaders have scheduled a full day of events and activities that start with a parade down Main Street at 10 a.m.

Bushnell celebrates Fall Festival

By Brenda Locklear

Wednesday, October 21, 2015 at 7:43 am *(Updated: October 21, 8:15 pm)*

The venue change for Bushnell's Fall Festival seemed to bring big success for many of the vendors and some added family-friendly bonuses for the community, according to event coordinator Ruby Mark.

"There was lots of shade, lots of places for families to get together and picnic and lots of places for kids to play," she said of the benefits.

And while not all vendors had their best sales, some of them said they had more sales than ever at this year's festival.

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

Downtown Entertainment in The Villages

Staff Recommendation: $120,000

The Sumter County Board of County Commissioners filed an application for Tourism Development Grant Funds on May 22, 2020. Applicant is requesting $120,000 to contract with The Villages, who will continue to ensure nightly entertainment in Lake Sumter Landing and Brownwood Town Squares. This public/private partnership will further enhance the rich rewards the community attains in the Tourist Development Tax dollars attributed to overnight visitors in The Villages.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were previously awarded last year for $120,000.
3. Some events occur during the "low" hotel occupancy period (April through October). Events are scheduled to occur year-round.
4. The Grant Application meets the required match with 50% matching in funds.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, the event should be awarded up to 100% of the maximum funding.
6. Event organizers anticipate 20,000 room nights during this event, making this event a Category 5 (maximum impact) on the Funding Award Level Chart.
7. Staff recommends awarding the full amount of the requested funds, considering the significant impact this event has on community and promotion of tourism through historical landmarks within Sumter County.

Application: 2021-7400118730

Leslie Smith - leslie.smith@sumtercountyfl.gov
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-7400118730
Last submitted: May 22 2020 04:00 PM (EDT)
Labels: Reoccurring Events, Promotional Activities

Application Form

Completed - May 22 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

Sumter Board of County Commissioners

Address

Address Line 1	7375 Powell Road
Address Line 2	Suite 200
City	Wildwood
State	Florida
Zip/Postal Code	34731

Authorized Agent

Name	Bradley Arnold
Title	County Administrator
E-mail Address	bradley.arnold@sumtercountyfl.gov
Phone Number	352-689-4400
Preferred method of contact	E-mail

Contact Person

Name	Leslie Smith
Title	Administrative Services Manager
E-mail Address	leslie.smith@sumtercountyfl.gov
Phone Number	352-689-4400
Preferred method of contact	Phone

Is this a non-profit organization?

No

What is your Federal ID# as it appears on Form W-9?

59-6000865

If your delegates are exempt from paying hotel occupancy tax, please explain.

(No response)

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	Downtown Entertainment in The Villages
Location	The Villages Squares in Lake Sumter Landing and Brownwood
Sponsoring Organization/Name	Sumter County Board of County Commissioners

Category

Other, please specify...: Daily Events

Event Description

Nightly entertainment to be provided in both squares 365 days a year from 5-9 pm (weather permitting).

Event Duration

Multiple Day Event

Event Dates

Start Date	10/1/2020
End Date	9/30/2021

Have you already reserved Sumter County hotel rooms?

No

How many rooms do you project this event will bring to Sumter County (room nights)?

20,000+ over the year

How many rooms do you guarantee to bring to Sumter County (room nights)?

It's estimated that there were will be over 20,000 room nights booked at The Waterfront in the next year.

How do you intend to provide a valid count of attendance and room nights at this year's event?

Estimated Total Room nights for the Waterfront Inn are determined by the STAR report. This report provides timely occupancy, average daily room rate, and the revenue per available room. This report also benchmarks the Waterfront Inn's performance versus selected local competitors and an industry segment. Actual attendance of events are difficult to ascertain as the event takes place in an open square and attendees freely come and go.

Additionally, the downtown nightly entertainment in the squares is an integral part of attracting short-term residents that rent within The Villages community during season. These rental statistics are not reported or used in calculating these estimated room nights.

Is this an annually reoccurring event?

Yes

Number of Years

8

Has this event received TDC grant funding from Sumter County in the past?

Yes

How many years?

5 or more

Please provide the number of room nights attributable to this convention, conference, or event up to the past five(5) years including: City event held, Date/Month/Year of event, Hotel(s), Number of room nights for each

Year 1	The Villages Waterfront Inn Daily Events in FY16 Estimated room nights: Total room nights for the Waterfront Inn are estimated by the STAR report to be over 20,000 room nights.
Year 2	The Villages Waterfront Inn Daily Events in FY17 Estimated room nights:Total room nights for the Waterfront Inn are estimated by the STAR report to be over 20,000 room nights.
Year 3	The Villages Waterfront Inn Daily Events in FY18 Estimated room nights:Total room nights for the Waterfront Inn are estimated by the STAR report to be over 20,000 room nights.
Year 4	The Villages Waterfront Inn Daily Events in FY19 Estimated room nights:Total room nights for the Waterfront Inn are estimated by the STAR report to be over 20,000 room nights.
Year 5	The Villages Waterfront Inn Daily Events in FY20 Total room nights for the Waterfront Inn are estimated by the STAR report to be 18,336. Nightly entertainment was suspended in March resulting in lower numbers.

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

The Villages is home to over 100,000 people originating from all 50 states and other nations. The nightly entertainment is a core component of "The Villages Lifestyle", and has attracted many visitors to our area. There are local, regional, national and international visitors that come to The Village to enjoy the nightly entertainment while supporting local retail businesses and service industries.

The Villages also recently built the Brownwood Hotel & Spa near Brownwood which will generate more room nights for the County as it is located near the Brownwood square. It is also built adjacent to a new medical complex. The hotel will also have a 10,000-square-foot conference center and banquet room.

What is your projected attendance (include local participants, out-of-town participants and guests)?

An estimated 600,000+ people availed themselves of the events at the squares last year. Since Brownwood opened in the Fall of 2012, the number of visitors that have attended the nightly entertainment in the squares continues to increase. It is expected that the number of attendees will continue to rise with additional stores/restaurants being added as well since the Brownwood Hotel & Spa opened this year near the Brownwood square.

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 122741.00

Tourist Development Fund Request (50% Match Required)

$ 120000

TOTAL INCOME

$ 242741.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.	The Villages - Cash	120000	✖
2.	BOCC Staff Resources (In Kind)	2741	✖
3.		0	✖
4.		0	✖
5.		0	✖
6.		0	✖
7.		0	✖
8.		0	✖
9.		0	✖
10.		0	✖

Total Contributor/Sponsorship Funds

$ 122741.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.		0
2.		0
3.		0
4.		0
5.		0
6.		0
7.		0
8.		0
9.		0
10.		0

Total Other Income

$ 0.00

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	The Villages - Cash	120000	✖
2.	BOCC Staff Resources	2741	✖
3.	TDC Funds - Contract	120000	✖
4.			✖
5.			✖
6.			✖
7.			✖
8.			✖
9.			✖
10.			✖

TOTAL EXPENSES

$ 242741

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

Authorized Agent

Bradley Arnold

Title

County Administrator

Authorized Agent Signature

Articles of Incorporation

Completed - May 14 2020

Not Applicable

Filename: Not_Applicable.pdf **Size:** 84.0 kB

IRS letter of non-profit tax-exempt status

Completed - May 14 2020

Not Applicable

Filename: Not_Applicable_Bel1ioR.pdf **Size:** 84.0 kB

IRS Form W-9

Completed - May 14 2020

W-9 dated 1

Filename: W-9_dated_1.8.18_BOCC.pdf **Size:** 1.2 MB

IRS Form 990

Completed - May 14 2020

Not Applicable

Filename: Not_Applicable_5a77BCS.pdf **Size:** 84.0 kB

TDC Final or Interim Report (for previous TDC grantees only)

Completed - May 21 2020

TDC Report

Filename: TDC_Report.pdf **Size:** 1.1 MB

Written authorization for AUTHORIZED AGENT to act on behalf of Applicant;

Completed - May 14 2020

Authorization Letter

Filename: Authorization_Letter_ZvFfHS8.pdf **Size:** 568.6 kB

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Completed - May 20 2020

Not_Applicable

Filename: Not_Applicable_GA4fv6q.pdf **Size:** 84.0 kB

Sponsorship package

Completed - May 20 2020

Not_Applicable

Filename: Not_Applicable_NjnLQKn.pdf **Size:** 84.0 kB

Complete project event budget

Completed - May 14 2020

Project Event Budget

Filename: Project_Event_Budget_qW6tBsi.pdf **Size:** 323.7 kB

Three support documents

Completed - May 14 2020

letter of recommendation, programs, brochures, media articles, etc.

News Article 12 14 2019

Filename: News_Article_12_14_2019.pdf **Size:** 168.1 kB

Epage

Filename: Epage.pdf **Size:** 1.5 MB

Insert Calendar

Filename: Insert_Calendar.pdf **Size:** 1.3 MB

All written agreements involving media, hotels/motels and venue contracts/leases

Completed - May 22 2020

Contract

Filename: Contract.pdf **Size:** 3.8 MB

Staff Review - Reoccurring Event for: Debra Hunton

Completed - May 28 2020
Score: 91% (53/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING

EVENT GRANT FUNDS

Total Points Awarded

53.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

3 or More Activities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

Over 100 attendees = 4 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: David Myers

Completed - May 27 2020
Score: 79% (46/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

46.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

4

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Sue Hammer

Completed - May 27 2020
Score: 83% (48/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

48.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

3 or More Activities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - May 27 2020
Score: 83% (48/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

48.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Not Applicable

Not Applicable

Form **W-9**
(Rev. August 2013)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

Name (as shown on your income tax return)
BOARD OF SUMTER COUNTY COMMISSIONERS

Business name/disregarded entity name, if different from above

Check appropriate box for federal tax classification:
☐ Individual/sole proprietor ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶

☒ Other (see instructions) ▶ GOVERNMENT

Exemptions (see instructions):
Exempt payee code (if any) X
Exemption from FATCA reporting code (if any) N/A

Address (number, street, and apt. or suite no.)
7375 POWELL ROAD

Requester's name and address (optional)

City, state, and ZIP code
WILDWOOD, FL 34785

List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

Employer identification number
5 9 - 6 0 0 0 8 6 5

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below), and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here **Signature of U.S. person ▶** **Date ▶** 1/8/18

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. The IRS has created a page on IRS.gov for information about Form W-9, at *www.irs.gov/w9*. Information about any future developments affecting Form W-9 (such as legislation enacted after we release it) will be posted on that page.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, payments made to you in settlement of payment card and third party network transactions, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct.

Note. If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

Not Applicable

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourist Development Council

From: Leslie Smith, Administrative Services Manager

Date: 5/21/2020

RE: Final Report of Downtown Entertainment in The Villages Grant

---

Based on guidelines from Governor DeSantis and health officials, the nightly entertainment in the squares was suspended in March.

The Waterfront Inn is located at Lake Sumter Landing and is used to determine estimated room nights generated from the nightly events. Estimated total room nights for the Waterfront Inn are determined by the STAR report. This report provides timely occupancy, average daily room rate (ADR), and the revenue per available room (RevPAR). This report also benchmarks the Waterfront Inn's performance versus selected local competitors and an industry segment. Actual attendance of events are difficult to ascertain as the event takes place in an open square and attendees freely come and go. Page two of the attached April STAR report show room statistics for the Waterfront Inn in January, February, and the part of March when entertainment was still in place.

STAR Report definitions:
Occupancy: Rooms sold divided by rooms available.
ADR (Average Daily Rate): Room revenue divided by rooms sold.
RevPAR (Revenue per Available Room): Room revenue divided by rooms available.
Occupancy times average room rate will closely approximate RevPAR

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

Apr 2020

		Transient	% Chg	Group	% Chg	Contract	% Chg	Total	% Chg
Occupancy	My Property	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Comp Set	0.0	0.0	0.0	0.0	0.0	0.0	20.8	-73.2
	Index (MPI)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Transient	**% Chg**	**Group**	**% Chg**	**Contract**	**% Chg**	**Total**	**% Chg**
ADR	My Property	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
	Comp Set	0.00	0.0	0.00	0.0	0.00	0.0	78.58	-36.0
	Index (ARI)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Transient	**% Chg**	**Group**	**% Chg**	**Contract**	**% Chg**	**Total**	**% Chg**
RevPAR	My Property	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
	Comp Set	0.00	0.0	0.00	0.0	0.00	0.0	16.35	-82.9
	Index (RGI)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

Year to Date

		Transient	% Chg	Group	% Chg	Contract	% Chg	Total	% Chg
Occupancy	My Property	45.6	-24.6	6.2	-19.9	0.0	0.0	51.7	-24.1
	Comp Set	0.0	0.0	0.0	0.0	0.0	0.0	56.7	-31.3
	Index (MPI)	0.0	0.0	0.0	0.0	0.0	0.0	91.2	10.6
		Transient	**% Chg**	**Group**	**% Chg**	**Contract**	**% Chg**	**Total**	**% Chg**
ADR	My Property	192.03	7.1	161.29	4.0	0.00	0.0	188.38	6.7
	Comp Set	0.00	0.0	0.00	0.0	0.00	0.0	134.21	0.6
	Index (ARI)	0.0	0.0	0.0	0.0	0.0	0.0	140.4	6.1
		Transient	**% Chg**	**Group**	**% Chg**	**Contract**	**% Chg**	**Total**	**% Chg**
RevPAR	My Property	87.51	-19.3	9.93	-16.7	0.00	0.0	97.44	-19.0
	Comp Set	0.00	0.0	0.00	0.0	0.00	0.0	76.16	-30.9
	Index (RGI)	0.0	0.0	0.0	0.0	0.0	0.0	127.9	17.3

Date Selection	**2020-04**
Property Selection	**57096**
Currency	**USD**
Report	**Monthly dSTAR**
Industry Segment	**Florida Central Independents**
Comp Set	**1 (Excludes)**

This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and "as available" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal action. If you have received this report and are NOT a subscriber to this STR Report, please contact us immediately. Source: 2020 STR, LLC / STR Global, Ltd. trading as "STR". © CoStar Realty Information, Inc.

Occupancy

Occupancy	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Jul	2019 Aug	2019 Sep	2019 Oct	2019 Nov	2019 Dec	2020 Jan	2020 Feb	2020 Mar	2020 Apr
My Property	62.8	54.5	61.6	80.6	72.5	58.7	54.3	46.5	42.7	34.9	41.5	43.7	39.3	49.2	53.2	63.7	35.9	0.0
Comp Set	69.9	64.0	75.5	87.7	90.0	77.8	66.2	62.4	66.6	58.6	66.4	73.7	74.0	70.0	75.6	84.8	47.4	20.8
Index (Comp Set)	89.9	85.1	81.6	91.9	80.6	75.5	82.1	77.8	64.2	59.6	62.4	59.3	53.1	70.4	70.4	75.2	75.6	0.0
Industry	57.1	55.4	62.3	75.1	77.2	63.7	58.1	56.9	57.6	52.2	49.1	56.8	61.6	59.9	65.6	78.7	50.3	26.7
Comp Set Rank	5/6	4/6	6/6	6/6	6/6	6/6	5/6	5/6	6/6	6/6	6/6	6/6	6/6	6/6	6/6	6/6	6/6	0/0

Averages

	Year To Date 2018	Year To Date 2019	Year To Date 2020	Running 3 Month 2018	Running 3 Month 2019	Running 3 Month 2020	Running 12 Month 2018	Running 12 Month 2019	Running 12 Month 2020
My Property	70.0	68.1	51.7	76.5	70.4	50.9	61.3	58.6	46.2
Comp Set	83.3	82.6	56.7	85.0	85.1	50.2	74.6	71.5	63.8
Index (Comp Set)	84.0	82.4	91.2	90.0	82.7	101.3	82.3	81.9	72.5
Industry	72.3	69.5	55.6	75.0	72.0	52.0	64.0	60.7	56.2
Comp Set Rank	6/6	6/6	5/6	5/6	6/6	4/6	5/6	5/6	6/6

Occ % Chg	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Jul	2019 Aug	2019 Sep	2019 Oct	2019 Nov	2019 Dec	2020 Jan	2020 Feb	2020 Mar	2020 Apr
My Property	8.6	-8.6	20.6	1.9	-8.3	-17.9	10.7	-12.1	-7.9	-25.9	-30.7	-23.7	-37.4	-9.6	-13.6	-20.9	-50.4	0.0
Comp Set	-11.1	-13.5	-3.6	-3.4	2.2	1.6	3.0	-5.7	-1.8	-4.1	-0.9	7.7	6.0	9.3	0.2	-3.3	-47.3	-73.2
Index (Comp Set)	22.1	8.0	25.1	5.5	-10.2	-19.2	7.4	-6.9	-6.2	-22.8	-30.1	-29.2	-40.9	-17.2	-13.7	-18.2	-5.9	0.0
Industry	-12.5	-9.4	-3.6	-3.3	-3.6	-4.9	-0.5	-4.1	-4.1	-4.8	-1.4	1.2	7.8	8.2	5.3	4.7	-34.8	-56.1
Comp Set Rank	1/6	1/6	1/6	1/6	6/6	6/6	2/6	4/6	5/6	6/6	6/6	6/6	6/6	6/6	6/6	6/6	4/6	0/0

	Year To Date 2018	Year To Date 2019	Year To Date 2020	Running 3 Month 2018	Running 3 Month 2019	Running 3 Month 2020	Running 12 Month 2018	Running 12 Month 2019	Running 12 Month 2020
My Property	-11.1	-2.6	-24.1	-8.5	-8.0	-27.6	0.4	-4.4	-21.1
Comp Set	1.0	-0.8	-31.3	1.9	0.1	-41.1	10.6	-4.1	-10.8
Index (Comp Set)	-12.0	-1.8	10.6	-10.2	-8.1	22.5	-9.2	-0.4	-11.5
Industry	1.7	-3.9	-20.0	1.6	-3.9	-27.8	5.6	-5.2	-7.4
Comp Set Rank	6/6	4/6	1/6	6/6	6/6	1/6	6/6	4/6	6/6

ADR

ADR	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Jul	2019 Aug	2019 Sep	2019 Oct	2019 Nov	2019 Dec	2020 Jan	2020 Feb	2020 Mar	2020 Apr
My Property	130.12	133.12	162.44	188.14	192.63	156.76	124.21	118.08	118.97	121.59	131.55	146.76	147.74	146.47	163.59	201.24	207.46	0.00
Comp Set	106.63	106.94	120.38	141.32	146.42	122.84	101.51	96.95	92.84	96.21	99.41	110.01	112.20	114.58	125.19	157.31	134.91	78.58
Index (Comp Set)	122.0	124.5	134.9	133.1	131.6	127.6	122.4	119.7	128.1	128.4	132.3	133.4	131.7	127.8	130.7	127.9	153.8	0.0
Industry	122.64	137.81	146.55	180.82	194.56	157.67	124.55	112.56	113.55	101.49	96.77	109.12	118.31	137.37	149.09	188.00	153.80	70.11
Comp Set Rank	1/6	1/6	1/6	1/6	1/6	1/6	1/6	1/6	1/6	1/6	1/6	1/6	1/6	1/6	1/6	1/6	1/6	0/0

Averages

	Year To Date 2018	Year To Date 2019	Year To Date 2020	Running 3 Month 2018	Running 3 Month 2019	Running 3 Month 2020	Running 12 Month 2018	Running 12 Month 2019	Running 12 Month 2020
My Property	162.48	176.61	186.38	163.63	180.93	203.27	139.43	142.32	148.00
Comp Set	129.95	133.46	134.21	134.29	137.51	138.94	109.98	111.67	112.41
Index (Comp Set)	125.0	132.3	140.4	121.8	131.6	146.3	126.8	127.4	131.7
Industry	169.63	171.46	154.43	176.61	179.04	156.83	132.45	136.30	127.45
Comp Set Rank	1/6	1/6	1/6	1/6	1/6	1/6	1/6	1/6	1/6

ADR % Chg	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Jul	2019 Aug	2019 Sep	2019 Oct	2019 Nov	2019 Dec	2020 Jan	2020 Feb	2020 Mar	2020 Apr
My Property	-7.5	-7.2	3.1	10.3	11.9	6.8	-0.2	0.9	3.7	10.4	22.1	11.6	13.5	10.0	0.7	7.0	7.7	0.0
Comp Set	-0.3	-1.2	3.4	2.5	1.4	3.9	0.9	4.6	-0.3	2.9	11.1	6.7	5.2	7.1	4.0	11.3	-7.9	-36.0
Index (Comp Set)	-7.2	-6.1	-0.3	7.7	10.4	2.8	-1.1	-3.5	4.0	7.3	9.9	4.6	7.9	2.7	-3.2	-3.9	18.9	0.0
Industry	7.0	7.1	0.1	1.2	0.4	2.9	4.0	0.0	-1.0	-1.0	-2.5	-0.9	-3.5	-0.3	1.7	4.0	-21.1	-55.5
Comp Set Rank	6/6	6/6	4/6	1/6	1/6	2/6	4/6	5/6	1/6	1/6	1/6	1/6	1/6	1/6	4/6	5/6	1/6	0/0

	Year To Date 2018	Year To Date 2019	Year To Date 2020	Running 3 Month 2018	Running 3 Month 2019	Running 3 Month 2020	Running 12 Month 2018	Running 12 Month 2019	Running 12 Month 2020
My Property	7.0	8.7	6.7	5.2	10.6	12.3	2.4	2.1	4.0
Comp Set	6.3	2.7	0.6	5.7	2.4	1.0	6.7	1.5	0.7
Index (Comp Set)	0.7	5.8	6.1	-0.5	8.0	11.2	-4.0	0.5	3.3
Industry	8.1	1.1	-9.9	8.6	1.4	-12.4	4.4	2.9	-6.5
Comp Set Rank	4/6	1/6	2/6	4/6	1/6	1/6	6/6	3/6	1/6

RevPAR

RevPAR	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Jul	2019 Aug	2019 Sep	2019 Oct	2019 Nov	2019 Dec	2020 Jan	2020 Feb	2020 Mar	2020 Apr
My Property	81.74	72.49	100.05	151.62	139.68	92.05	67.50	56.35	50.84	42.47	54.53	64.18	58.13	72.12	87.09	128.23	74.54	0.00
Comp Set	74.49	68.46	90.84	123.90	131.73	95.52	67.22	60.50	61.81	56.40	66.03	81.11	83.08	80.16	94.62	133.36	63.91	16.35
Index (Comp Set)	109.7	105.9	110.1	122.4	106.0	96.4	100.4	93.1	82.3	75.3	82.6	79.1	70.0	90.0	92.0	96.2	116.6	0.0
Industry	70.07	76.32	91.27	135.85	150.25	100.51	72.40	64.08	65.43	52.97	47.52	61.99	72.89	82.31	97.76	147.92	77.30	18.71
Comp Set Rank	2/6	3/6	2/6	1/6	4/6	5/6	4/6	4/6	5/6	5/6	5/6	5/6	5/6	5/6	5/6	4/6	2/6	0/0

Averages

	Year To Date 2018	Year To Date 2019	Year To Date 2020	Running 3 Month 2018	Running 3 Month 2019	Running 3 Month 2020	Running 12 Month 2018	Running 12 Month 2019	Running 12 Month 2020
My Property	113.65	120.32	97.44	125.22	127.38	103.37	85.51	83.40	68.45
Comp Set	108.22	110.29	76.16	114.19	117.06	69.73	82.00	79.88	71.71
Index (Comp Set)	105.0	109.1	127.9	109.7	108.8	148.3	104.3	104.4	95.5
Industry	122.63	119.16	85.80	132.38	128.94	81.54	84.80	82.73	71.84
Comp Set Rank	3/6	2/6	1/6	2/6	2/6	1/6	4/6	3/6	4/6

RevPAR % Chg	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Jul	2019 Aug	2019 Sep	2019 Oct	2019 Nov	2019 Dec	2020 Jan	2020 Feb	2020 Mar	2020 Apr
My Property	0.4	-13.3	24.4	12.4	2.7	-12.3	10.5	-11.3	-4.5	-18.3	-15.4	-14.9	-28.9	-0.5	-13.0	-15.4	-46.6	0.0
Comp Set	-11.4	-14.6	-0.3	-1.0	3.6	5.5	4.0	-1.3	-2.1	-1.3	10.2	14.9	11.5	17.1	4.2	7.6	-51.5	-82.9
Index (Comp Set)	13.3	1.5	24.7	13.5	-0.9	-16.9	6.2	-10.2	-2.4	-17.2	-23.2	-25.9	-36.2	-15.0	-16.4	-21.4	10.0	0.0
Industry	-6.3	-3.0	-3.5	-2.1	-3.2	-2.2	3.5	-4.1	-5.1	-5.7	-3.8	0.3	4.0	7.8	7.1	8.9	-48.6	-81.4
Comp Set Rank	1/6	4/6	1/6	1/6	5/6	6/6	2/6	5/6	4/6	6/6	6/6	6/6	6/6	6/6	6/6	6/6	2/6	0/0

	Year To Date 2018	Year To Date 2019	Year To Date 2020	Running 3 Month 2018	Running 3 Month 2019	Running 3 Month 2020	Running 12 Month 2018	Running 12 Month 2019	Running 12 Month 2020
My Property	-4.9	5.9	-19.0	-3.7	1.7	-18.6	2.8	-2.5	-17.9
Comp Set	7.4	1.9	-30.9	7.7	2.5	-40.4	18.0	-2.6	-10.2
Index (Comp Set)	-11.4	3.9	17.3	-10.6	-0.8	38.2	-12.8	0.1	-8.6
Industry	9.9	-2.8	-28.0	10.3	-2.6	-36.8	10.2	-2.4	-13.4
Comp Set Rank	6/6	2/6	1/6	6/6	3/6	1/6	6/6	3/6	6/6

Date Selection	**2020-04**
Property Selection	**57096**
Currency	**USD**
Report	**Monthly dSTAR**
Industry Segment	**Florida Central Independents**
Comp Set	**1 (Excludes)**

This STR Report is a publication of STR, LLC and STR Global, Ltd., CoStar Group companies, and is intended solely for use by paid subscribers. The information in the STR Report is provided on an "as is" and "as available" basis and should not be construed as investment, tax, accounting or legal advice. Reproduction or distribution of this STR Report, in whole or part, without written permission is prohibited and subject to legal action. If you have received this report and are NOT a subscriber to this STR Report, please contact us immediately. Source: 2020 STR, LLC / STR Global, Ltd. trading as "STR". © CoStar Realty Information, Inc.

Board of County Commissioners
Sumter County, Florida

7375 Powell Road, Suite 200 • Wildwood, FL 34785 • Phone (352) 689-4400 • FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

COPY

May 27, 2014

Sumter County Tourist Development Council
c/o Sumter County Board of County Commissioners
Financial Services Department
7375 Powell Road, Ste. 206
Wildwood, FL 34785

Members of the Tourist Development Council:

This letter is to confirm the Sumter County Board of County Commissioners (BOCC) authorized Bradley Arnold, County Administrator, to act as the Authorized Agent for any application submitted to the Tourist Development Council on behalf of the BOCC.

All official correspondence concerning applications should be directed to Mr. Arnold.

Thank you for your consideration of this application.

Sincerely,

Al Butler
Chairman

Al Butler, Dist 1
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Hahnfeldt, Dist 5
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

Not Applicable

Not Applicable

Project Event Budget

The BOCC extended its agreement with The Villages of Lake-Sumter, Inc. for downtown entertainment. The current funding request is for $120,000, which will be cash matched through the contracts for nightly entertainment in both squares. Selection, management, and payment of entertainers in the two downtown squares located in Sumter County, 5-9 PM nightly, will be handled by The Villages Entertainment during the term of the agreement.

Funding Request: $120,000

Cash Match: $120,000

In Kind –BOCC Staff Resources: $2,741

Project Total: $242,741

http://www.thevillagesdailysun.com/news/villages/town-square-bands-keep-holidays-happy/article_beba2718-1e29-11ea-a09b-b396e67f3d71.html

Town square bands keep holidays happy

By Kristen Fiore, Daily Sun Senior Writer
Dec 14, 2019

Johnny Wild & the Delights are among the groups that will perform on the holidays.
Michael Johnson, Daily Sun

Lovers of live entertainment can keep on rockin' around the Christmas tree. Many businesses close on the holidays, but all three town squares will remain open for nightly live entertainment from 5 to 9 p.m. on Christmas Eve, Christmas Day and New Year's Eve. And entertainers like Scooter the DJ and Johnny Wild & the Delights say that holiday crowds are usually big and lively. "Christmas night

is funny," said Michael Miller, also known as Scooter the DJ. "When I first got it, I thought it was going to be dead. But it is anything but. It's one of the busiest nights of the year that I've ever seen on the square. I love it." Brian Russo, director of entertainment, said the

entertainment department wanted to make sure that live entertainment on the squares remained available on the holidays for people who want to go out in the evening, as well as for those who do not celebrate the holidays.

Plus, many people will have family and guests in town.

"The squares are such a great place to show guests what The Villages is all about," Russo said.

Miller joked that having guests and family in town for the holidays can also make people feel a little claustrophobic.

"They open presents in the morning, have a meal in the middle of the day and then Grandma and Grandpa are like, 'Get out of my house, Scooter is on the square,'" Miller said.

So get out of the house, pick a square, grab a drink and dance away the holiday stress.

Christmas Eve

Choosing which entertainers will play on the holidays usually just comes down to availability, Russo said.

"These are the hardest nights of the year to book because so many groups are either playing events elsewhere or are trying to take the time off themselves," Russo said.

But the Blake Guyre Band plays on the holidays almost every year, Guyre said.

This year, the band will play on Christmas Eve at Spanish Springs Town Square.

"We love playing on the holidays because there are amazing crowds and a fantastic energy," Guyre said.

Guyre said those who attend can expect a high-energy performance with some religious Christmas songs.

"I hope that they really feel welcome and have a great time singing along," he said.

At Lake Sumter Landing Market Square, dance band Blue Stone Circle will perform, and the entertainment on Brownwood Paddock Square will be the Andrew Morris Band.

Christmas Day

Crossfire has entertained crowds in The Villages for 15 years, but this year will be the group's first Villages Christmas performance, according to band member Pat Waddell.

"We are all excited about the opportunity to do it," he said. "We're really looking forward to it."

The group recently added a fifth member, who is a good keyboard player and singer, Waddell said.

"And he's also a master violinist," Waddell said. "That has enabled us to expand our song list. So you can expect a variety of music and new line-dance songs, as well as some Christmas songs."

Crossfire will perform in Spanish Springs.

Lake Sumter Landing's Christmas band is Dance Express.

Steve Birthisel, of Dance Express, said it will be the band's first Christmas in The Villages.

"We'll do some Christmas songs and try to get them up dancing," he said.

Scooter the DJ will perform in Brownwood.

"I'll just wear them down," he said. "There will be a ton of audience participation."

New Year's Eve

Scooter the DJ also will perform on New Year's Eve, this time in Spanish Springs.

Meanwhile, Johnny Wild & the Delights will take over Lake Sumter Landing.

"We look forward to the New Year's Eve show all year-round," said Andy Matchett, also known as Johnny Wild. "The energy is electric. There's no other way to describe it."

The group will do tributes to some of the musicians who died in 2019 and will rock new outfits for the event.

“We like to establish what they can expect from the year,” Matchett said. “And we want to let everyone know we’re always looking to improve and give a new spin on what it is that we do and get great feedback from the audience. I hope people get inspired to start the new year off right.”

The Hooligans will ring in the New Year in Brownwood.

It will be the group’s first New Year’s Eve performance in The Villages, and band member Matt Bloodwell said the band is excited to spend the holiday with their fans in The Villages.

“There’s always such a great energy on the squares when we’re there, and we want to help celebrate the holiday,” Bloodwell said.

Senior writer Kristen Fiore can be reached at 352-753-1119, ext. 5270, or kristen.fiore@thevillagesmedia.com.

The Villages® Today's Entertainment

TONIGHT AT THE SHARON®

THREE TENORS + One

A Tribute to Luciano Pavarotti

presented by Opera Club of The Villages

benefitting Harold & Schwartz MUSIC Scholarship Program

Accompanied by Maestro Bill Doherty

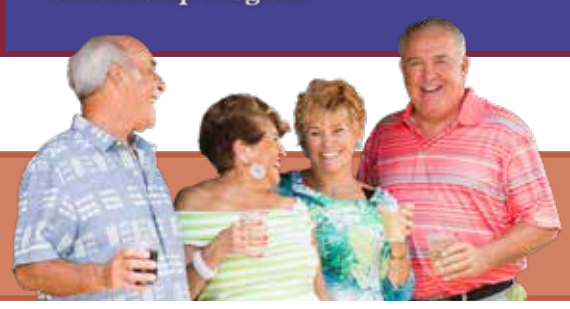
THE Sharon PERFORMING ARTS CENTER®

TONIGHT AT SAVANNAH CENTER

THE MAN IN BLACK

A TRIBUTE TO JOHNNY CASH

SAVANNAH CENTER



DRINK SPECIAL | $5.25

HAPPY HOUR | 2 FOR 1 | 5-6 PM

Love Potion

Raspberry Vodka, Cranberry Juice,Soda and a Splash of Lime Juice Garnished with Cherries.

LIVE MUSIC EVERY NIGHT 5-9PM

The Villages TOWN SQUARE SPANISH SPRINGS®

Cruise-In 4pm-9pm

The Hooligans

The British Are Coming!
British Hits From The 60'S To Now!

The Villages Market SQUARE LAKE SUMTER LANDING

Bobby Blackmon & B3 Band

"Get Out Of The House For Some Live Music"!
We'll Leave The Light On For You; The Blues Light!

The Villages PADDOCK SQUARE Brownwood™

FARMERS MARKET | 9AM-2PM

Penta

Let's ROCK This Place! Classic Rock!

Rialto THEATRE

PARDON OUR APPEARANCE

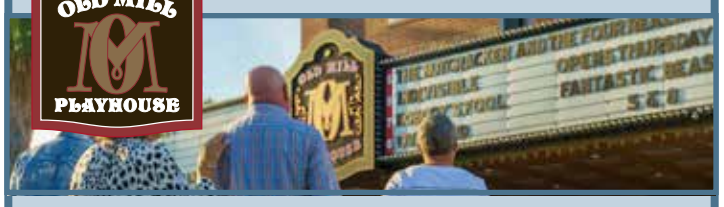
The Rialto Theatre is currently closed for renovations.

Stay Tuned!

COMING SOON...

POWERED RECLINING LOUNGE CHAIRS

OLD MILL PLAYHOUSE



Daily Box Office Hours: 8:30am-10pm

**OPEN CAPTIONING PRESENTATION MONDAY | CC | DOLBY

NEW THIS WEEK!
Come As You Are (NR)
9:20am, 11:50am, 2:20pm, 4:50pm, 7:20pm, 9:50pm

NEW THIS WEEK!
First Lady (PG)
9:10am, 1:30pm, 4:25pm, 6:50pm, 9:15pm

NEW THIS WEEK!
Sonic The Hedgehog (PG, CC, AD) 9:30am, 11:50am, 2:10pm, 4:30pm, 7:20pm, 9:40pm

Little Women (PG, CC, AD)
9:00am, 12:00pm, 3:00pm, 6:00pm, 9:00pm

Knives Out (PG-13, CC, AD)
9:05am, 5:45pm, 8:45pm

The Last Full Measure (R, CC, AD)
9:00am, 6:50pm, 9:30pm

Dolittle (PG, CC, AD)
9:20am, 11:45am, 2:10pm, 4:35pm, 7:00pm, 9:25pm

Created Equal: Clarence Thomas In His Own Words (PG-13) 9:15am, 12:25pm, 3:15pm, 6:00pm

The Song of Names (PG-13, CC, AD)
4:45pm, 8:40pm

OPENS THURSDAY!
Call Of The Wild (PG)
6:00pm & 8:30pm

Event Cinema Presentations Fathom Events

The Metropolitan Opera's Encore presentation of The Gershwin's Porgy and Bess (NR) Today 12:55pm ONLY

Opera in Cinema from the World Stage presentation of Don Giovanni (NR)
Today & Wed 1:00pm ONLY

Celebrity Screening of First Lady Followed by a Q & A with Tanya Christiansen (PG)
Today 1:30pm ONLY

Patterns Of Evidence: The Red Sea Miracle (NR)
Tuesday 7:00pm ONLY

Mother Of Normandy with Featurette Sixth of June (NR)
Thursday 1:30pm ONLY

BARNSTORM THEATER

Daily Box Office Hours: 8:30am-1:00am

**OPEN CAPTIONING PRESENTATION MONDAY | CC | DOLBY

NEW THIS WEEK!
After Midnight (NR)
2:10pm, 7:00pm, 12:45am

NEW THIS WEEK!
Camp Cold Brook (NR)
9:30pm & 12:25am

NEW THIS WEEK!
Fantasy Island (PG-13, CC, AD)
9:15am, 11:45am, 2:15pm, 4:45pm, 7:15pm, 9:45pm, 12:15am

NEW THIS WEEK!
The Photograph (PG-13, CC, AD)
9:20am, 11:50am, 2:20pm, 4:50pm, 7:20pm, 9:50pm, 11:40pm

1917 (R, CC, AD)
9:00am, 11:40am, 2:20pm, 4:15pm, 7:00pm, 9:45pm

The Gentlemen (R, CC, AD)
10:00am, 1:00pm, 5:00pm, 7:35pm, 10:10pm

Bad Boys For Life (R, CC, AD)
9:00am, 11:45am, 2:30pm, 5:15pm, 8:00pm, 10:45pm, 12:20am

Harley Quinn: Birds Of Prey (R, CC, AD)
10:00am, 1:30pm, 4:20pm 7:15pm, 9:45pm, 12:15am

A Beautiful Day In The Neighborhood (PG, CC, AD)
9:10am, 11:40am, 4:15pm

Jumanji: The Next Level (PG-13, CC, AD)
9:00am, 2:00pm, 7:15pm

Come To Daddy (R)
11:45am, 4:45pm, 10:00pm, 12:15am

Special Celebrity Guest Q & As following the 7:00 show of After Midnight Fri, Sat & Sun

Friday's Guests
Jeremy Gardner & Christian Stella

Saturday's Guests
Christian Stella & Ashley Song

Sunday's Guests
Jeremy Gardner, Christian Stella & Nicola Masciotra

Event Cinema Presentations Fathom Events

Ride Your Wave (Premiere Event) (NR) Wednesday 7:00pm ONLY

National Theater Live: Cyrano De Bergerac (NR)
Thursday 7:00pm ONLY

Katie Belle's™

TO MAKE RESERVATIONS
STOP IN OR CALL 352-750-9411

11AM-3PM MON–SAT OR 24/7 AT:
www.KatieBellesTheVillages.com

DS=Dinner Show | NCC=No Cover Charge | CC=Cover Charge

996 Del Mar Drive, The Villages, FL 32159

LIKE US ON FACEBOOK Facebook.com/KatieBellesRestaurant

TODAY'S ENTERTAINMENT

Rocky & The Rollers *with* **Vito Picone** *and* **The Elegants** *and* **The Chiffons**

4:45 & 8:15 | DS

MONDAY'S ENTERTAINMENT

Donna & Dunning

5:00 & 8:30
DS

TUESDAY'S ENTERTAINMENT

Norman Lee

6:30-8:00
DS

This symbol denotes that this event has been funded in part by a Tourist Development Tax Grant from the Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

www.TheVillages.com/Calendar | Movie Showtimes: 259-1111

The Villages® ENTERTAINMENT

Nightly Entertainment 5-9pm

February 2020

www.TheVillagesEntertainment.com | TheVillagesEntertainment

	The Villages Town Square Spanish Springs — 2 for 1 Happy Hour 5-6pm	The Villages Market Square Lake Sumter Landing — 2 for 1 Happy Hour 5-6pm	The Villages Paddock Square Brownwood — 2 for 1 Happy Hour 5-6pm	Katie Belle's *DS* - Dinner Show *NCC* - No Cover Charge *CC* - Cover Charge
Sat. 1	Swing Theory	Penta *Chili Cook Off 9am - 4pm*	5.0.1.	Johnny Wild *The Day The Music Lives* | 6:30 - 9:30pm | *DS*
Sun. 2	SSnakeyes	Clark Barrios Band	Paradise	*Closed*
Mon. 3	Rocky & The Rollers	Studio 77	Blue Stone Circle	Donna & Dunning Show 5:00 & 8:30pm | *DS*
Tue. 4	Rick Melvern Band	Think Big Band	Old Skool	*Closed For A Private Party*
Wed. 5	Anita Drink Band	The Hooligans	MPiRE	*Closed For A Private Party*
Thu. 6	Steve Hogie Band	La Calle	Scooter The DJ	*Closed For A Private Party*
Fri. 7	Cactus Jack & The Cadillacs	Paisley Craze	Earthbeat	Singing Servers 5:30 - 9:00pm | *NCC*
Sat. 8	Take 2 12pm-4pm Caribe Groove 5pm-9pm *Arts & Crafts Show 10am-5pm*	Dance Express	Smokin Torpedoes	Blue Stone Circle 6:30 - 10:30pm | *NCC, CC*
Sun. 9	Silvercreek 12pm-4pm American Martian 5pm-9pm *Arts & Crafts Show 10am-5pm*	5.0.1.	Sherry and The Rockafellas	Rocky *presents The Wines of Tuscany with* Familigia Mazzarrini | 5:00 - 8:00pm | *DS*
Mon. 10	Slickwood	Rocky & The Rollers	Second Slice	Donna & Dunning Show 5:00 & 8:30pm | *DS*
Tue. 11	Johnny Wild & The Delights	Trip 19 *VCDD Rec. Morning Activity*	Uncle Bob's Rock Shop	Big Bad Duo 5:30 - 9:30pm | *NCC*
Wed. 12	Big Chief	Chasing Amy	Valerie Gillespie Ensemble	*Closed For A Private Party*
Thu. 13	Blake Guyre Band	Indigo	Rocky & The Rollers	Bobby Tate Duo 5:30 - 9:30pm | *NCC*
Fri. 14	The Adrianne Show *VALENTINE'S DAY*	Spazmatics *80's Glow Party 5-9pm* *VALENTINE'S DAY*	Justin Heet Band *VALENTINE'S DAY*	*Valentine's Day Dinner Dance* Rocky & The Rollers | 6:00 - 9:00pm | *DS*
Sat. 15	The Hooligans *CRUISE-IN* 4pm-9pm	Bobby Blackmon & B3 Band	Penta	Rocky & The Rollers *with* Vito Picone *and* The Elegants *and* The Chiffons 4:45 & 8:15pm | *DS*
Sun. 16	Scooter The DJ	Blue Stone Circle	Greg Warren Band	*Closed*
Mon. 17	Steelhorse *PRESIDENTS' DAY*	Monique & Company *The Villages Porsche Club* *PRESIDENTS' DAY*	Street talk *PRESIDENTS' DAY*	Donna & Dunning Show 5:00 & 8:30pm | *DS*
Tue. 18	Clark Barrios Band	Anita Drink Band	Ampli-Fires	Norman Lee Show 6:30 - 8:00pm | *DS*
Wed. 19	Paisley Craze	Hayfire	Studio 77	Clark Barrios 5:30 - 9:30pm | *NCC*
Thu. 20	Uncle Bob's Rock Shop	Paradigm *NEW!*	Cece Teneal & Soul Komotion	Big Bad Duo 5:30 - 9:30pm | *NCC*
Fri. 21	Jerico	Caribbean Chillers	*Strawberry Festival 3-9pm* Slickwood	Singing Servers 5:30 - 9:00pm | *NCC*
Sat. 22	Second Slice	Crossfire	Cactus Jack & The Cadillacs	Clark Barrios *The Bandstand Dinner Dance* | 6:00 - 9:00pm | *DS*
Sun. 23	3 For The Road Plus 1	Johnny Wild & The Delights	The Hooligans	*Closed*
Mon. 24	Band 4 Play	Sherry and The Rockafellas	Chasing Amy	Donna & Dunning Show 5:00 & 8:30pm | *DS*
Tue. 25	Blue Stone Circle	*Mardi Gras Festival 4-9pm* Stu Okra and the Fixins	Blake Guyre Band	Johnny Wild & The Delights 5:30 - 9:30pm | *NCC, CC*
Wed. 26	Indigo	MPiRE	Think Big Band	Soft Surroundings Fashion Show | 11-2pm | *LS* Clark and Sal Piano Bar | 6-9pm | *NCC, CC*
Thu. 27	Hayfire	Rick Melvern Band	American Martian	Bobby Tate Duo 5:30 - 9:30pm | *NCC*
Fri. 28	Dance Express	Scooter The DJ	Johnny Wild & The Delights	Singing Servers 5:30 - 9:00pm | *NCC*
Sat. 29	Jody Beggs Band	Caribe Groove	Trip 19	Penta 6:30 - 10:30pm | *NCC, CC*

The Villages Brownwood Strawberry Festival 2020

The Villages 2020 MARDI GRAS

This symbol denotes that this event has been funded in part by a Tourist Development Tax Grant from the Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

© 2020 Holding Company of The Villages, Inc., All Rights Reserved.

Market Night — Vendors on the Square 5-9pm

Look on Page D-3 Of The Villages® Daily Sun For daily Event Details and listen to AM 640 WVLG

Performances subject to change without notice due to inclement weather or other circumstances.

Home Grown Produce 9am-2pm — Farmer's Market

SUMTER COUNTY BOARD OF COUNTY COMMISSIONERS
EXECUTIVE SUMMARY

SUBJECT: **Amend Agreement with The Villages of Lake-Sumter, Inc., to Implement Downtown Entertainment in The Villages at Lake Sumter Landing and Brownwood (Staff Recommends Approval).**

REQUESTED ACTION: **Staff Recommends Approval**

Meeting Type: Regular Meeting **DATE OF MEETING:** **8/13/2019**

CONTRACT: ☐ N/A Vendor/Entity: The Villages of Lake-Sumter, Inc.

Effective Date: 10/1/2017 Termination Date: 9/30/2020

Managing Division / Dept: **Administrative Services**

BUDGET IMPACT: $120,000

FUNDING SOURCE: **Tourist Development Fund**

Type: Annual **EXPENDITURE ACCOUNT:** 111-121-552-8214

HISTORY/FACTS/ISSUES:

The BOCC submitted a project to the Tourist Development Council to continue the nightly entertainment in The Villages downtown squares of Lake Sumter Landing and Brownwood in Sumter County. The request of $120,000 to continue funding through tourist development funds of the downtown squares at Lake Sumter Landing and Brownwood was approved at the July 23rd, 2019 BOCC meeting. The agreement with The Villages of Lake-Sumter, Inc., is managed for the BOCC by the County Administrator. The Director of Entertainment/Special Events takes the lead for The Villages, who has extensive experience in successfully providing quality entertainment in the downtown squares. The Villages will provide a cash match as a condition of the award of this tourism development funding.

This amendment renews the agreement for an additional year through 9/30/2020. It also increases the funding amount of the original contract from $80,000 to $120,000. The costs for entertainment has increased over time, and the previous TDC funds only account for 30% of the project costs during January through April. The increased TDC funds will cover an estimated 44% of the project costs.

Prepared by: **Leslie Smith** **Grammarly Check** ☒

APPROVED

August 27, 2019

Board of County Commissioners
Sumter County, Florida

7375 Powell Road, Suite 200 • Wildwood, FL 34785 • Phone (352) 689-4400 • FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

August 29, 2019

Brian Russo, Director Entertainment/Special Events
The Villages of Lake-Sumter, Inc.
1070 Canal Street
The Villages, FL 32162

Dear Mr. Russo:

Enclosed for your records is a fully-executed copy of Amendment #1 to the Agreement for Nightly Entertainment is The Villages downtown squares with The Villages of Lake-Sumter, Inc. and Sumter County approved by the Board of Sumter County Commissioners on August 27, 2019.

If there are any questions, please do not hesitate to contact our office at (352) 569-6629.

Very truly yours,

BOARD OF SUMTER COUNTY COMMISSIONERS

GLORIA R. HAYWARD
CLERK & AUDITOR

By Caroline Al Restimawi
Caroline Al Restimawi
Deputy Clerk

Enclosures

Al Butler, Dist 1
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
2nd Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

Amendment #1 to Agreement for Nightly Entertainment in The Villages downtown squares with The Villages of Lake-Sumter, Inc.

This amendment sets forth changes as referenced below and is hereby made part of and attached to the agreement of services with The Villages of Lake-Sumter, Inc. dated October 10, 2017.

- Revision to extend the term of the agreement for an additional year to September 30, 2020 as optioned in Item # 3 of the recitals.

- Revision of Exhibit II: Scope of Work under Budget to change the Tourist Development Tax funding from $80,000 to $120,000 with a $120,000 cash match by The Villages.

IN WITNESS WHEREOF, the parties have signed this agreement the day and year written below.

ATTEST:

BOARD OF COUNTY COMMISSIONERS SEAL SUMTER COUNTY FLORIDA

By: Melissa Elliott

Melissa Elliott
~~Caroline AlRestimawi~~, Deputy Clerk

SUMTER COUNTY
BOARD OF COUNTY COMMISSIONERS

By: _____

Don Burgess, Chairman

Date Signed: AUG 27 2019

ATTEST:

By: Lisa A Gruber

Notary

LISA A. GRUBER
Notary Public - State of Florida
Commission # GG 291631
My Comm. Expires May 7, 2023
Bonded through National Notary Assn.

CONTRACTOR

By: _____

Brian Russo, Director Entertainment/Special Events

Date Signed: 8/7/19

SUMTER COUNTY BOARD OF COUNTY COMMISSIONERS
EXECUTIVE SUMMARY

SUBJECT: **Approve Agreement Between The Villages of Lake-Sumter, Inc., and Sumter County BOCC to Implement Downtown Entertainment in The Villages at Lake Sumter Landing and Brownwood (Staff Recommends Approval).**

REQUESTED ACTION: **Staff recommends approval**

Meeting Type: Regular Meeting **DATE OF MEETING:** **10/10/2017**

CONTRACT: ☐ N/A Vendor/Entity: The Villages of Lake-Sumter, Inc.

Effective Date: 10/01/2017 Termination Date: 9/30/2019

Managing Division / Dept: **Administrative Services**

BUDGET IMPACT: $80,000

FUNDING SOURCE:

Tourist Development Fund

Type: Annual **EXPENDITURE ACCOUNT:** **111-121-552-8214**

HISTORY/FACTS/ISSUES:

The BOCC submitted a project to the Tourist Development Council to continue the nightly entertainment in The Villages downtown squares of Lake Sumter Landing and Brownwood in Sumter County. The agreement with The Villages of Lake-Sumter, Inc., will be managed for the BOCC by the County Administrator. The Director of Entertainment/Special Events will take the lead for The Villages, who has extensive experience in successfully providing quality entertainment in the downtown squares. The Villages will provide a $80,000 cash match as a condition of the award of this funding.

Prepared by: **Leslie Smith** **Grammarly Check** ☒

APPROVED

October 10, 2017

Board of County Commissioners
Sumter County, Florida

7375 Powell Road, Suite 200 • Wildwood, FL 34785 • Phone (352) 689-4400 • FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

October 11, 2017

Brian Russo, Director of Entertainment
The Villages of Lake-Sumter, Inc.
1070 Canal Street
The Villages, FL 32162

Dear Mr. Russo:

Enclosed for your records is a copy of the fully-executed Agreement for Services between Sumter County and The Villages of Lake-Sumter, Inc approved by the Board of Sumter County Commissioners on October 10, 2017.

If there are any questions, please do not hesitate to contact our office at (352) 569-6629.

Very truly yours,

BOARD OF SUMTER COUNTY COMMISSIONERS

GLORIA R. HAYWARD
CLERK & AUDITOR

By Caroline Al Restimawi
Caroline Al Restimawi
Deputy Clerk

Enclosures

Al Butler, Dist 1
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

AGREEMENT FOR SERVICES

THIS AGREEMENT (hereinafter referred to as "Agreement") is made and entered into this 10th day of October, 2017, by and between **Board of Sumter County Commissioners** (hereinafter referred to as "Board," or "County"), whose address is 7375 Powell Road, Wildwood, Florida 34785, and **The Villages of Lake-Sumter, Inc** (hereafter referred to as "Vendor"), whose address is 1020 Lake Sumter Landing, The Villages, FL 32162.

RECITALS

WHEREAS, the Board has need of professional services to provide nightly entertainment in The Villages downtown squares located in Sumter County (Lake Sumter Landing and Brownwood; and

WHEREAS, the parties desire to enter into a written agreement outlining the duties, responsibilities and compensation of Vendor, based on the application submitted on May 31, 2017, to the Tourism Development Council by the Board (Exhibit I);

NOW, THEREFORE, in consideration of the mutual promises, covenants and agreements contained herein, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

1. The relationship of the Vendor to the Board will be that of a professional Vendor and the Vendor will provide the professional and technical services required under this Agreement in accordance with acceptable professional practices and ethical standards applicable to Vendor' s profession, and Vendor will endeavor to provide to the Board prompt and efficient consulting services to the best of its ability.

2. Vendor is hereby retained and employed as a Sumter County Contactor, and will work with the Board to provide services in accordance with the scope of work outlined in Exhibit II.

3. The term of this Agreement shall commence on October 1, 2017 and continue in full force up to two (2) years through September 30, 2019(the "Initial Term") with an option to renew for an additional two (2) one-year terms (" Renewal Terms"), unless otherwise terminated as provided in paragraph four (4) of this Agreement. The term of this Agreement does not relieve the Vendor of any future responsibility as described in paragraph eight (8) of this Agreement.

4. This Agreement may be terminated by either party upon thirty (30) days prior written notice to the other party at the address designated in this Agreement for receiving such notice. If this Agreement is terminated, Vendor shall be authorized to receive payment for all work performed up to the date of termination.

5. With regard to compensation paid to Vendor, Vendor shall furnish to the Board an itemized invoice detailing all of Vendors hours, services, expenses and any other services utilized by the Board. The invoice shall be itemized pursuant to and in accordance with the Fee Schedule, as shown in Exhibit II, and incorporated herein *in haec verba*. Vendor shall submit all invoices pursuant to the Local Government Prompt Payment Act, F.S. 218. Vendor acknowledges and agrees that the rates set forth in the Fee Schedule shall remain fixed throughout the duration of this Agreement, including both the Initial Term and any Renewal Term, and thereafter shall only be adjusted by mutual written agreement of both parties.

6. General Considerations.

a. All reports, drawings, designs, specifications, notebooks, computations, details, and calculation documents prepared by Vendor and presented to the Board pursuant to this Agreement are and remain the property of the Board as instruments of service.
b. All analyses, data, documents, models, modeling, reports and tests performed or utilized by Vendor shall be made available to the Board upon request and shall be considered public records.
c. Vendor is required to: (i) keep and maintain public records required by Board; (ii) upon request from Board' s custodian of public records, provide Board with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a reasonable or as otherwise provided by law; (iii) ensure that public records that are exempt or, confidential and exempt, from public records disclosure requirements are not disclosed except as authorized by law for the duration of this Agreement and following completion of this Agreement if Vendor does not transfer the records to Board; (iv) upon completion of this Agreement, transfer, at no cost, to Board all public records in possession of Vendor or keep and maintain public records required by Board.
d. If Vendor transfers all public records to Board upon completion of this Agreement, Vendor shall destroy any duplicate public records that are exempt or, confidential and exempt, from public records disclosure requirements. If Vendor keeps and maintains public records upon completion of this Agreement, Vendor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to Board, upon request from Board' s custodian of public records, in a format that is compatible with the information technology systems of Board.
e. Vendor shall keep all books, records, files, drawings, plans and other documentation, including all electronically stored items, (the" which concern or relate to the services required hereunder (the " Records"), for a minimum of three (3) years from the date of expiration or termination of this Agreement, or as otherwise required by any applicable law, whichever date is later. The Board shall have the right to order, inspect, and copy all the Records as often as it deems necessary during any such period-of-time. The right to audit, inspect, and copy Records shall include all of the records of sub-Vendors (if any).
f. Vendor shall, at all times, comply with the Florida Public Records Law, the Florida Open Meeting Law and all other applicable laws, rules and regulations of the State of Florida.
g. **IF THE VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE VENDORS' DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT** 352-689-4400, Sumter County Board of County Commissioners, 7375 Powell Road, Wildwood, Florida 34785 or via email at Administrative.Services@sumtercountyfl.gov.
h. Vendor shall, at all times, carry Professional Liability, General Liability, Automobile and Worker' s Compensation Insurance pursuant to the insurance requirements, naming Board as both a certificate holder and an additional insured in each such policy.
i. Upon Vendor' s written request, the Board will furnish, or cause to be furnished, such reports, studies, instruments, documents, and other information as Vendor and Board mutually deem necessary, and Vendor may rely upon same in performing the services required under this Agreement.

7. The Vendor may be required to provide additional services to the Board on challenges, public protests, administrative hearings or similar matters. The Vendor shall be available to represent the Board, serve as an expert witness, and provide supporting documentation as necessary. Should any other professional services be called for by the Board that are not otherwise set forth in this Agreement or any of its attachments or exhibits, charges for these services shall be agreed upon in advance by the parties hereto.

8. Vendor shall be solely and entirely responsible for its tortious acts and for the tortious acts of its agents, employees, or servants during the performance of this Agreement. Vendor shall indemnify and save harmless the Board, its agents, employees and officers from and against all liabilities, claims, demands, or actions at law and equity including court costs and attorney' s fees that may hereafter at

any time be made or brought by anyone for the purposes of enforcing a claim on account of any injury or damage allegedly caused or occurring to any person or property in which was caused in whole or in part by any tortious, wrongful, or intentional acts or omissions of Vendor, its agents, or employees during performance under this Agreement. The foregoing is not intended, and shall not be construed, as a waiver by Board of the benefits of Section 768.28, *Florida Statutes*.

9. Vendor is, and shall be, in the performance of all services and activities under this Agreement, an independent contractor, and not an employee, agent, or servant of Board; and no provisions of Board' s personnel policies shall apply to this Agreement. None of the benefits provided by Board to its employees including, but not limited to, worker' s compensation insurance and unemployment insurance, are available from Board to Vendor, or its employees, agents or servants. Vendor assumes responsibility for payment of all federal, state and local taxes imposed or required of Vendor including but not limited to FICA, FUTA, unemployment insurance, Social Security and income tax laws for which Vendor as employer is responsible. Vendor shall be solely responsible for any worker' s compensation insurance required by law and shall provide the Board with proof of insurance upon demand. The parties agree that Board shall not: (a) pay dues, licenses or membership fees for Vendor; (b) require attendance by Vendor, except as otherwise specified herein; (c) control the method, manner or means of performing under this Agreement, except as otherwise specified herein; or (d) restrict or prevent Vendor from working for any other party.

10. ***Force Majeure***. No party shall be liable or responsible to the other party, nor be deemed to have defaulted under or breached this Agreement, for any failure or delay in fulfilling or performing any term of this Agreement (except for any obligations to make payments to the other party hereunder)], when and to the extent such failure or delay is caused by or results from the following force majeure events ("**Force Majeure Events**"): (a) acts of God; (b) flood, fire, earthquake or explosion; (c) war, invasion, hostilities (whether war is declared or not), terrorist threats or acts, riot, warlike operation, insurrection, rebellion, revolution, military or usurped power, sabotage or other civil unrest; (d) strikes, embargoes, blockades, labor stoppages, lockouts or slowdowns or other industrial disturbances or inability to obtain necessary materials or services (e) governmental delay regarding permits or approvals; (f) action by any governmental authority; (g) national or regional emergency; (h) shortage of adequate power or transportation facilities; or (j) other similar events beyond the reasonable control of the party impacted by the Force Majeure Event (the "**Impacted Party**") and provided further, however, that such performance shall be resumed and completed with due diligence and reasonable dispatch as soon as the contingency causing the delay or impossibility shall abate.

11. ***Attorney' s Fees; and Costs of Enforcement.*** In the event suit is commenced to enforce this Agreement, costs of said suit including reasonable attorneys' fees in all proceedings, trials, investigations, appearances, appeals and in any bankruptcy proceeding or administrative proceeding shall be paid to the prevailing party by the non-prevailing party. In the event of default by either party hereto, the defaulting party shall be liable for all costs and expenses, including reasonable attorney' s fees and costs incurred by the other party in enforcing its rights hereunder, whether litigation be instituted or not, at the trial court and appellate court level.

12. ***Law of the Agreement; Jurisdiction and Venue.*** The Parties agree that the laws of the State of Florida shall govern any dispute arising from or related to this Agreement. The Parties to this Agreement agree that venue and jurisdiction is mandated to lie only in the state courts located in Sumter County, Florida. Removal of this case to federal court is not permitted. Litigation in federal court is precluded by agreement of the parties hereto. If, even though precluded by agreement of the Parties hereto, litigation arising from or based upon this contract should be mandated by a court of competent jurisdiction issued pursuant to a duly noticed hearing giving Sumter County adequate time to respond and all of the benefits of due process to lie in the proper venue or jurisdiction of a federal court, that federal court shall only be in the Middle District of Florida, Ocala Division. The Parties further agree that entry into this agreement constitutes irrevocable consent that the exclusive venue for any such dispute shall lie solely in the state or county courts in and for Sumter County, Florida.

The Parties expressly and irrevocably waive any right(s) to removal of any such dispute to any federal court, unless the federal court has exclusive jurisdiction; in such cases, the parties agree that the exclusive venue for any such disputes shall be the United States District Court, in and for the Middle District of Florida, Ocala Division. Process in any action or proceeding referred to in this paragraph may be served on any party anywhere in the world, such party waives any argument that said party is not subject to the jurisdiction of the state courts located in Sumter County, Florida and that the laws of the state of Florida.

13. **Entire Agreement**. This Agreement contains the entire agreement of the Parties and may not be changed except by written agreement duly executed by the Parties hereto. This Agreement supersedes any prior understandings or agreements between the Parties, and there are no representations, warranties, or oral agreements other than those expressly set forth herein.

14. **Assignment.** This Agreement shall not be assigned nor may any portion of the obligations contemplated in this Agreement be subcontracted to another party without prior written approval of County. No such approval by County of any assignment or subcontract shall be deemed in any event or in any manner to provide for the incurrence of any obligation of County. All such assignments and subcontracts shall be subject to the terms and conditions of this Agreement and to any conditions of approval that County shall deem necessary.

15. **Compliance with Licenses, Permits, and Applicable Laws**. In performing services hereunder, Vendor shall comply with all federal, state and local laws and regulations. Vendor shall be responsible for identifying and obtaining all permits necessary to complete the scope of services. Vendor shall be responsible for obtaining, at its sole cost and expense, all necessary license licenses and other governmental approvals required in order for Vendor to provide the type of services required hereunder.

16. **E-Verify**: system established by the U.S. Department of Homeland Security to determine the immigration and work-eligibility status of prospective employees.

17. The Vendor agrees to certify to Board that Vendor is in compliance with the federal E-Verify program, including obtaining written certification from all sub-Vendors who will participate in the performance of scope of services contemplated in this Agreement. All sub-Vendor certifications must be kept on file by the Vendor and made available to the state and/or the Board upon request. The Board reserves the right to take action against any Vendor deemed to be non-compliant; potential actions may include, but are not limited to, cancellation of this Agreement and/or suspending or debarring the Vendor from performing services for the County.

18. **Conflict of Interest**. Vendor shall notify Board in writing of any commitments during the term of this Agreement which may constitute a potential or actual conflict of interest with respect to the scope of services to be performed for the Board.

19. ***Corporate Status; Change of Ownership.*** If Vendor is a non-governmental, corporate entity:

    a. *Corporate Status*. Vendor shall ensure that the corporate status shall continuously be in good standing and active and current with the state of its incorporation and the State of Florida and at all times throughout the Term, and any renewal or extension hereof. Failure of the Vendor to keep its corporate status active and current shall constitute a material breach under the terms of this Agreement.

    b. *Change of Ownership*. Vendor shall notify County immediately upon any change in corporate ownership or any substitution of the key professional assigned (the " Key Person") to perform under this Agreement (" Change of Ownership"). County shall have the option of cancelling this Agreement if a Change of Ownership is not suitable to it, provided

however, no cancellation shall relieve the Vendor of its obligations to perform the work described herein or for liability for breach of same. A Change of Ownership means the occurrence of any one or more of the following: a sale, lease, or other disposition of 50% or more of the interest or assets of the company or corporation; a merger, reverse merger or consolidation with another entity; a transaction wherein a third-party becomes the beneficial owner having fifty (50%) percent or more interest in the corporation or company; or fifty (50%) percent or more of the total number of votes that may be cast for any act of the entity.

21. ***Default.*** Neither Party shall declare the other party in default of any provision of this Agreement without giving the other party at least ten (10) days advance written notice of intention to do so, during which time the other party shall have the opportunity to remedy the default. The notice shall specify the default with particularity.

22. ***Dispute Resolution.*** All disputes arising out of or in connection with this Agreement shall be attempted to be settled through good-faith negotiation between the Parties, followed if necessary within thirty (30) days by professionally-assisted mediation. Any mediator so designated must be acceptable to each Party. The mediation will be conducted as specified by the mediator and agreed upon by the Parties. The Parties agree to discuss their differences in good faith and to attempt, with the assistance of the mediator, to reach an amicable resolution of the dispute. The mediation will be treated as a settlement discussion and therefore will be confidential. The mediator may not testify for either Party in any later proceeding relating to the dispute. No recording or transcript shall be made of the mediation proceedings. Each Party will bear its own costs in the mediation. The fees and expenses of the mediator will be shared equally by the Parties. Failing resolution through negotiation or mediation, either Party may file an action in a court of competent jurisdiction or other appropriate remedy available in law or equity as defined herein below.

23. ***Jointly Drafted.*** The Parties agree that this Agreement is entered into knowingly and voluntarily, after having the opportunity to fully discuss it with an attorney. Having had the opportunity to obtain the advice of legal counsel to review, comment upon, and redraft this Agreement, the Parties agree that this Agreement shall be construed as if the parties jointly prepared it so that any uncertainty or ambiguity shall not be interpreted against any one party and in favor of the other.

24. ***Parties Acknowledgement; Parties Bound***. The Parties acknowledge that they have read this Agreement, and that they understand the terms and conditions herein and that the terms have been fully and completely explained to the Parties prior to the execution thereof. Each party acknowledges that the other party has made no warranties, representations, covenants, or agreements, express or implied, except as expressly contained in this Agreement. Further, the Parties have caused this Agreement to be executed on their respective behalf by the authorized officer whose signature appears below under their respective name, to be effective as of the date first written above. This Agreement shall inure to the benefit of and be binding upon the Parties, their successors, heirs, and personal representatives.

25. ***Waiver***. The waiver by any party hereto of a breach of any provision of this Agreement shall not operate or be construed as a waiver of any subsequent breach by any party.

26. ***Time is of the Essence***. Time shall be of the essence of this Agreement.

27. ***Survivability.*** Any provision of this Agreement which obligates any of the Parties to perform an obligation either before the commencement of the Term or after the expiration of the Term, or any renewal or extension thereof, shall be binding and enforceable notwithstanding that performance is not within the Term, and the same shall survive.

28. ***Severability.*** Whenever possible each provision and term of this Agreement will be interpreted in a manner to be effective and valid but if any provision or term of this Agreement is held to be prohibited or invalid, then such provision or term will be ineffective only to the extent of such prohibition or invalidity, without invalidating or affecting in any manner whatsoever the remainder of such provision or term or the remaining provisions or terms of this Agreement.

29. ***Counterparts.*** This Agreement may be executed in a number of identical counterparts and a facsimile or electronic/digital copy shall be treated as an original. If so executed, each of such counterparts is to be deemed an original for all purposes, and all such counterparts shall, collectively, constitute one agreement. In making proof of this Agreement, it shall not be necessary to produce or account for more than one such counterpart.

30. ***Initiation of Litigation.*** The Parties hereto understand and agree that Sumter County, a political subdivision of the state of Florida, and party hereto, is a governmental entity of limited funds that is dependent upon the income derived from taxpayers. Therefore, the Vendor entering into this agreement with Sumter County agrees that it will deposit, prior to initiating litigation (by filing a complaint or other pleading with a court of competent jurisdiction as described above herein, that requires a responsive pleading or other action by Sumter County) the irrevocable, nonrefundable sum of $25,000 to the control of the Clerk of the Court in and for Sumter County, Florida or such other designated account as maybe designated by Sumter County. Said funds shall be used by Sumter County in any manner that Sumter County deems appropriate in its sole and absolute discretion.

31. ***Section and Paragraph Headings.*** Captions or paragraph headings herein contained are for organizational convenience only and shall not be constructed as material provisions of this agreement or to limit any provisions hereunder.

32. ***Cooperation; Supplementary Actions***. All Parties agree to cooperate fully and to execute any supplementary documents, and to take any additional actions that may be necessary or appropriate to give full force and effect to the basic terms and intent of this Agreement, and which are not inconsistent with its terms.

33. ***Miscellaneous.*** Whenever the context shall so require, all words in this Agreement of one gender shall be deemed to include the other gender.

34. **Incorporation of Recitals**. Each of the WHEREAS clauses listed above are hereby re-alleged and incorporated into this Agreement as if otherwise fully stated herein.

35. **Notice.** Whenever any notice, demand or request is required or permitted hereunder, such notice, demand or request shall be made in writing and shall be personally delivered to the individuals listed below, sent via prepaid courier or overnight courier, or deposited in the United States mail, registered or certified, return receipt requested, postage prepaid, addressed to the addresses (and individuals) set forth below. No other form of electronic communications (Facebook, Twitter, Text) will be deemed Notice.

FOR THE BOARD	FOR THE VENDOR
Name: Bradley S. Arnold	Name: Brian Russo
Address: 7375 Powell Road, Wildwood, FL 34785	Address:1070 Canal Street, The Villages, FL 32162
Title: County Administrator	Title: Director Entertainment/Special Events
Date: OCT 1 0 2017	Date: 10/4/17

IN WITNESS WHEREOF, the parties have signed this agreement the day and year first above written.

ATTEST:

By: Caroline Alrestimawi

Caroline Alrestimawi

SUMTER COUNTY
BOARD OF COUNTY COMMISSIONERS

By: Doug Gilpin, Chairman

Date Signed: _____

ATTEST:

By: LISA A. Gruber

Vendor

By: Brian Russo

Date Signed: 10/4/17

Sworn to and
Signed before me on this
4th day of October, 2017
Lisa A. Gruber

LISA A. GRUBER
Notary Public - State of Florida
Commission # FF 198959
My Comm. Expires May 7, 2019
Bonded through National Notary Assn.

EXHIBIT II: SCOPE OF WORK

DOWNTOWN ENTERTAINMENT IN THE VILLAGES:
Lake Sumter Landing and Brownwood

BACKGROUND

The Villages provides activities and amenities that draw visitors in from surrounding counties, States and even countries, but the nightly entertainment on the squares in downtown Lake-Sumter Landing and Brownwood is significant in maintaining the high quality of entertainment. It's estimated that over 600,000 people attended the nightly entertainment as well as spending money on food, drinks, and various other activities in and around the squares. This entertainment is offered 365 days a year starting at 5pm and ending at 9pm. A farmer's market also operates every Saturday in Brownwood attracting hundreds of visitors each week. This market promotes agritourism which is a key component in Sumter County's history and success.

This entertainment brings many visitors that are seeking "The Villages Lifestyle." STAR (Smith Travel Accommodations Report) shows that in 2016, 26,143 nights were booked at the Waterfront Inn. This translates to an estimated $3,537,147 in gross revenue and an estimated $70,742 in tourism tax receipts. This is without including other hotels, motels and RV parks located near The Villages. The Waterfront Inn demonstrates the effectiveness of the nightly entertainment and the visitors staying overnight in our county. With the recently announced addition of a hotel to the Brownwood Square, the estimated number of room nights impacted by the nightly entertainment is expected to increase.

There are also many special events year round that draw in regional and overnight visitors to our county. These include the Tree Lighting Festival, the Strawberry Festival, and the Brownwood Colonial Days Festival. Each of these special events bring in new visitors that are going to spend time in the squares. There are also opportunities for visitors to attend performances at the Savannah Center seating 844 people, or the Sharon L. Morse Performing Arts Center seating 1,000 people. These performances generate ticket sales that help our economy grow. All of these special events that are provided are what drive people to come to Sumter County.

The Villages is now home to over 100,000 people that originate from all 50 states as well as other nations, it is safe to conclude that the nightly entertainment is a large component of "The Villages Lifestyle," and it has attracted and will continue to attract visitors to our area.

PROJECT NARRATIVE

Overview

The Sumter County BOCC made a commitment to continuing the promotion of downtown entertainment in the Squares located within Sumter County; specifically, Lake-Sumter

Landing, located near CR 466 and paralleled by Morse and Buena Vista Boulevards, and Brownwood, located on SR 44 and Powell Road. This application addresses the first priority of expenditure identified in the approved 2011 Sumter County Tourism Plan, which states (page 11): "Our first priority of expenditure is to market and communicate Sumter County's existing facilities and events…" Tourist Development Tax (TDT) dollars are requested to partner with The Villages via a renewed agreement to continue to host entertainment in the two downtown squares in Sumter County. The BOCC will provide contract management services as an in-kind contribution with a substantial cash match from The Villages.

The purpose of this project is to continue the promotion of a known tourism event series in Lake Sumter Landing and Brownwood. It is also to include the required continuance of the farmer's market in Brownwood. This public/private partnership will further enhance the rich rewards the community attains in TDT dollars attributed to overnight visitors in The Villages.

PROJECT OBJECTIVES

The proposed project focuses on continuation of nightly entertainment in The Villages squares of Lake Sumter Landing and Brownwood:

- To continue successful formula of nightly entertainment in The Villages' two downtown squares located in Sumter County.
- To further build a collaborative relationship with The Villages to enhance countywide tourism.

DELIVERABLES

- Selection, management, and payment of entertainers in the two downtown squares located in Sumter County, 5-9 PM nightly, during the term of the agreement
- Advertising of entertainment under this agreement must meet the guidelines as set forth in the Tourism Grant Guidelines and continue throughout the term of the contract
- Invoices must include a schedule of entertainment at the two squares, copies of print ads/brochures/flyers/etc., sites where Internet publicity is placed, and location any other advertising.
- Maintenance of statistics meeting the requirements of status reports noted below under "Reporting."

TERM OF AGREEMENT

October 1, 2017 — September 30, 2019

REPORTING

Reports must meet the requirements as set forth in the Sumter County Tourism Development Council, Tourism Grant Guidelines. Reports and invoices are delivered to Administrative Services at The Villages-Sumter County Service Center, 7375 Powell Road, Wildwood, FL 34785.

BUDGET

Tourist Development Tax (TDT) in an amount not to exceed $80,000 has been allocated for The Villages via independent contractor agreement to continue hosting entertainment in the two downtown squares - Lake Sumter Landing and Brownwood - located in Sumter County. The Villages will provide a $80,000 cash match.

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

66th Annual Florida Athletic Coach Association All-Star Classic

Staff Recommendation: $20,000

The Villages High School filed an application for Tourism Development Grant Funds on May 6, 2020. Applicant is requesting $20,000 to fund advertising, promotional, and operating expenses for the event. This one (1) day event is to be held at The Villages High School.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were previously awarded to The Villages High School for this event in the amount of $92,000.
3. This event does not occur during the "low" hotel occupancy period (April through October). This event is scheduled to occur on December 19, 2020.
4. The Grant Application meets the required match with 50% matching in funds.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, the event should be awarded up to 100% of the maximum funding.
6. Event organizers anticipate 280 room nights during this event, making this event a Category 5 (maximum impact) on the Funding Award Level Chart.
7. Staff recommends awarding the full amount of the requested funds, considering the significant impact this event has on community and promotion of tourism within Sumter County.

Application: 2021-8742175886

Penny Cumbo - Penny.Cumbo@tvcs.org
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-8742175886
Last submitted: May 6 2020 07:32 PM (EDT)
Labels: Reoccurring Events, Promotional Activities

Application Form

Completed - May 4 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

The Villages Charter School

Address

Address Line 1	251 Buffalo Trail
Address Line 2	(No response)
City	The Villages
State	Florida
Zip/Postal Code	32162

Authorized Agent

Name	Richard Pettus
Title	Athletic Director
E-mail Address	Richard.Pettus@tvcs.org
Phone Number	352-259-3777
Preferred method of contact	E-mail

Contact Person

Name	Penny Cumbo
Title	Athletic Assistant
E-mail Address	penny.cumbo@tvcs.org
Phone Number	386-937-7946
Preferred method of contact	E-mail

Is this a non-profit organization?

Yes

Is this organization tax exempt?

Yes

What is your Federal ID# as it appears on Form W-9?

59-0883380

If your delegates are exempt from paying hotel occupancy tax, please explain.

N/A

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	66th Annual FACA All Star Classic Football Game
Location	HG Morse Range Stadium @ The Villages High School
Sponsoring Organization/Name	The Villages High School

Category

Amateur Sports Event

Event Description

Host the 65th Annual FACA All Star Classic Football Game

Event Duration

1 Day Event

Event Date

12/19/2020

Have you already reserved Sumter County hotel rooms?

Yes

Number of Rooms Reserved

Hotel(s)	Hampton Inn 11727 NE 63rd Dr, The Villages, FL 32162
Number of rooms reserved pre hotel	12/15/2018 - 12 rooms 12/16/2018 - 47 rooms 12/17/2018 - 47 rooms 12/18/2018 - 47 rooms
Total room nights per hotel	12 rooms x 1 night 47 rooms x 3 nights

How many rooms do you project this event will bring to Sumter County (room nights)?

Total 70 x the number of nights Avg. 4

How many rooms do you guarantee to bring to Sumter County (room nights)?

12 rooms x 1 night 47 rooms x 3 nights

How do you intend to provide a valid count of attendance and room nights at this year's event?

FACA mandates the number of coaches and athletes that are required to attend and participate in the game.

Is this an annually reoccurring event?

Yes

Number of Years

7

Has this event received TDC grant funding from Sumter County in the past?

Yes

How many years?

5 or more

Please provide the number of room nights attributable to this convention, conference, or event up to the past five(5) years including: City event held, Date/Month/Year of event, Hotel(s), Number of room nights for each

Year 1	12 rooms x 1 night 47 rooms x 3 nights
Year 2	12 rooms x 1 night 47 rooms x 3 nights
Year 3	12 rooms x 1 night 47 rooms x 3 nights
Year 4	12 rooms x 1 night 47 rooms x 3 nights
Year 5	12 rooms x 1 night 47 rooms x 3 nights

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

Local residents, high school coaches in Central Florida, and traveling parents of participating athletes.

What is your projected attendance (include local participants, out-of-town participants and guests)?

The projected attendance is 1000

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 19400.00

Tourist Development Fund Request (50% Match Required)

$ 20000.00

TOTAL INCOME

$ 39400.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.	FACA	11000.00	✖
2.		0	✖
3.		0	✖
4.		0	✖
5.		0	✖
6.		0	✖
7.		0	✖
8.		0	✖
9.		0	✖
10.		0	✖

Total Contributor/Sponsorship Funds

$ 11000.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.	Advertising Revenue	450.00
2.	Concessions	900.00
3.	Tickets	5000.00
4.	t-Shirts	800.00
5.	Banquet	1250.00
6.		0
7.		0
8.		0
9.		0
10.		0

Total Other Income

$ 8400.00

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	Administration Fees (TDC)	3400.00	✔
2.	Advertising/Promotions(TDC)	600.00	✔
3.	Concessions(TDC)	2000.00	✔
4.	Field Prep(TDC)	6000.00	✔
5.	Cateing/Meals(TDC)	6000.00	✔
6.	Transportation (TDC)	1000.00	✔
7.	T-Shirts/Programs(TDC)	2800.00	✔
8.	Tickets(TDC)	200.00	✔
9.	Lodging	14500.00	✖
10.	Team Spirit Pack/Jerseys/Hats/Coaches Polo	4400.00	✔

TOTAL EXPENSES

$ 40900

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

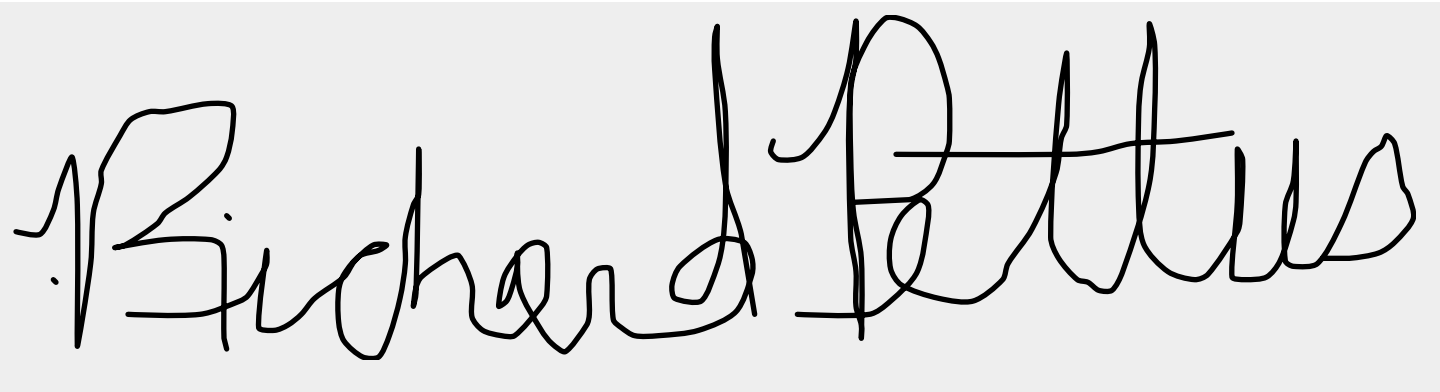
Authorized Agent

Richard Pettus

Title

Athletic Director

Authorized Agent Signature



Articles of Incorporation

Completed - May 4 2020

Articles_of_Incorporation_1

Filename: Articles_of_Incorporation_1.pdf **Size:** 172.5 kB

IRS letter of non-profit tax-exempt status

Completed - May 4 2020

F_Letter_of_Non-Profit (1)

Filename: F_Letter_of_Non-Profit_1.pdf **Size:** 56.3 kB

IRS Form W-9

Completed - May 4 2020

6

Filename: 6._W-9_FJUAMmo.pdf **Size:** 749.3 kB

IRS Form 990

Completed - May 4 2020

Tax_Exempt_O5s1GCt

Filename: Tax_Exempt_O5s1GCt_08verCH.pdf **Size:** 239.9 kB

TDC Final or Interim Report (for previous TDC grantees only)

Completed - May 7 2020

FACA All Star Classic Status & Follow-up Event

Filename: FACA_All_Star_Classic_Status__Follow-up_Event.pdf **Size:** 163.4 kB

Written authorization for AUTHORIZED AGENT to act on behalf of Applicant;

Incomplete

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Incomplete

Sponsorship package

Incomplete

Complete project event budget

Completed - May 7 2020

Budget 2020 FACA

Filename: Budget_2020_FACA.pdf **Size:** 156.2 kB

Three support documents

Completed - May 4 2020

letter of recommendation, programs, brochures, media articles, etc.

FACA TICKETS (4)

Filename: FACA_TICKETS_4.pdf **Size:** 264.6 kB

Newspaper__1

Filename: Newspaper__1_dEAyy28.pdf **Size:** 472.7 kB

Newspaper_3

Filename: Newspaper_3_yw8aDry.pdf **Size:** 561.0 kB

All written agreements involving media, hotels/motels and venue contracts/leases

Incomplete

Staff Review - Reoccurring Event for: David Myers

Completed - May 21 2020
Score: 47% (27/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING

EVENT GRANT FUNDS

Total Points Awarded

27.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

51 - 75 = 20 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

2

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Sue Hammer

Completed - May 21 2020
Score: 52% (30/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

30.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

51 - 75 = 20 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - May 20 2020
Score: 78% (45/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

45.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Debra Hunton

Completed - May 21 2020
Score: 88% (51/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

51.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

More than 150 = 35 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

Yes

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

Over 100 attendees = 4 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Articles of Incorporation

The articles of Incorporation for the Villages of Lake-Sumter are currently On file with Sumter County. An addition copy will be provided upon request.

Letter of Non-Profit

Not Applicable

Form **W-9**
(Rev. December 2014)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
The Villages Charter School, Inc.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only one of the following seven boxes:
☐ Individual/sole proprietor or single-member LLC ☑ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate
☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any)
Exemption from FATCA reporting code (if any)
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)
350 Tatonka Terrace

Requester's name and address (optional)

6 City, state, and ZIP code
The Villages, FL 32162

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
5 9 - 3 5 9 7 8 0 3

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here Signature of U.S. person ▶ [signature] Date ▶ 3/2/16

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at *www.irs.gov/fw9*.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

01/22/15

FLORIDA DEPARTMENT OF REVENUE

Consumer's Certificate of Exemption

DR-14
R. 04/11

Issued Pursuant to Chapter 212, Florida Statutes

Certificate Number	Effective Date	Expiration Date	Exemption Category
85-8012574381C-2	01/31/2015	01/31/2020	SCHOOL-COLLEGE-UNIV

This certifies that

THE VILLAGES CHARTER SCHOOL INC.
350 TATONKA TER
THE VILLAGES FL 32162-7195

is exempt from the payment of Florida sales and use tax on real property rented, transient rental property rented, tangible personal property purchased or rented, or services purchased.

FLORIDA DEPARTMENT OF REVENUE

Important Information for Exempt Organizations

DR-14
R. 04/11

1. You must provide all vendors and suppliers with an exemption certificate before making tax-exempt purchases. See Rule 12A-1.038, Florida Administrative Code (F.A.C.).

2. Your *Consumer's Certificate of Exemption* is to be used solely by your organization for your organization's customary nonprofit activities.

3. Purchases made by an individual on behalf of the organization are taxable, even if the individual will be reimbursed by the organization.

4. This exemption applies only to purchases your organization makes. The sale or lease to others of tangible personal property, sleeping accommodations, or other real property is taxable. Your organization must register, and collect and remit sales and use tax on such taxable transactions. Note: Churches are exempt from this requirement except when they are the lessor of real property (Rule 12A-1.070, F.A.C.).

5. It is a criminal offense to fraudulently present this certificate to evade the payment of sales tax. Under no circumstances should this certificate be used for the personal benefit of any individual. Violators will be liable for payment of the sales tax plus a penalty of 200% of the tax, and may be subject to conviction of a third-degree felony. Any violation will require the revocation of this certificate.

6. If you have questions regarding your exemption certificate, please contact the Exemption Unit of Account Management at 800-352-3671. From the available options, select "Registration of Taxes," then "Registration Information," and finally "Exemption Certificates and Nonprofit Entities." The mailing address is PO Box 6480, Tallahassee, FL 32314-6480.

12/19/2020

	Projected	Actual

LIST OF ALL REVENUE

Admissions	$ 4,500.00	
Concessions	$ 1,300.00	
TDC Grant	$ 20,000.00	
Other: FACA Donation	$ 10,000.00	
Other: Programs	$ 500.00	
Other: Meals	$ 1,200.00	
Other: T-shirt	$ 800.00	
Total Revenue	$ 38,300.00	

LIST OF ALL EXPENSES

Administrative	$ 3,000.00	
Advertising/Promotions	$ 400.00	
Concessions	$ 2,400.00	
Talent Catering	$ 2,000.00	
Team & Coaches Meals	$ 2,500.00	
Team Entertainment	$ 1,500.00	
Lodging	$ 14,415.00	
Equipment -Field Prep	$ 6,500.00	
Team Spirit Pack	$ 1,500.00	
Practice Jerseys	$ 1,500.00	
Coaches Polos	$ 400.00	
Hats	$ 1,000.00	
All-Star T-shirts	$ 1,000.00	
Game Jerseys	$ 4,200.00	
Programs	$ 1,500.00	
Other: Transportation	$ 950.00	
Other: Ticket Fee Expenses	$ 200.00	
Total Expenses	$ 44,965.00	$ -

NET PROFIT/LOSS	$ -	$ -

PLEASE NOTE THAT THE $10,000 DONATION FROM THE FACA MAY NOT BE AVAILABLE IN THE FUTURE.

THERE IS NO GUARANTEE THAT THIS GENEROUS DONATION WILL BE REPEATED IN 2019

Sumter County Tourist Development Council – Tourist Grant for The Villages Charter School

Status Report and Follow-up of Event

Exhibit A

Event: FACA 65th Annual North vs. South All Star Football Game

Event Date: December 21st , 2019

Location: H.G. Morris Range – The Villages High School

Grant: $15,000 with matching funds

Submission and information provided by Coach Richard Pettus on behalf of The Villages Charter School

Overall Synopsis of Event:

The economic impact was very positive as the players, parents, and guests stayed in local hotels, frequented the many restaurants in close proximaty to the school and took advantage of the many shopping centers and local attractions in The Squares.

The Villages Business, Dining, and Shopping Guide were avaialble along with maps and information to encourage participants and families to enjoy Sumter County and all Central Florida has to offer.

The Daily Sun Newspaper, WVLG, and the local media was supportive which contributed to the events success. The exposure for the players, coaches, and school was immeasurable.

FACA once again was a contributing sponsor for the event, it was unexpected and something we cannot depend on for next year.

The program for the event displays Ads from many of the buinesses in the area. Their support is a clear indication that sporting events provide a wholesome and positive experience for everyone. Please note that the Sumter County BOCC emblem was proudly displayed on the program cover and within the publication.

The attendance was estimated at 1000 guest including 454 tickets sold (441 tickets sold) (2014: 541 tickets – 2015: 1026 tickets-2016: 638 tickets – 2017: 625 tickets)

A room night cerification is included. 153 rooms were reserved for the event by The Villages Charter School. Other attendees and their guests also stayed in the area, however, their exact hotel and accomedations are unknown.

THE VILLAGES HIGH SCHOOL

65TH ANNUAL FACA

ALL-STAR HIGH SCHOOL FOOTBALL GAME

H.G. MORSE RANGE
251 BUFFALO TRAIL

SATURDAY
DECEMBER 21

NORTH

SOUTH

1 PM

FACA High School FOOTBALL Presents North vs South ALL-STAR CLASSIC

$10

0001

THE VILLAGES HIGH SCHOOL

65TH ANNUAL FACA
ALL-STAR HIGH SCHOOL
FOOTBALL GAME

H.G. MORSE RANGE

SATURDAY
DECEMBER
21

NORTH

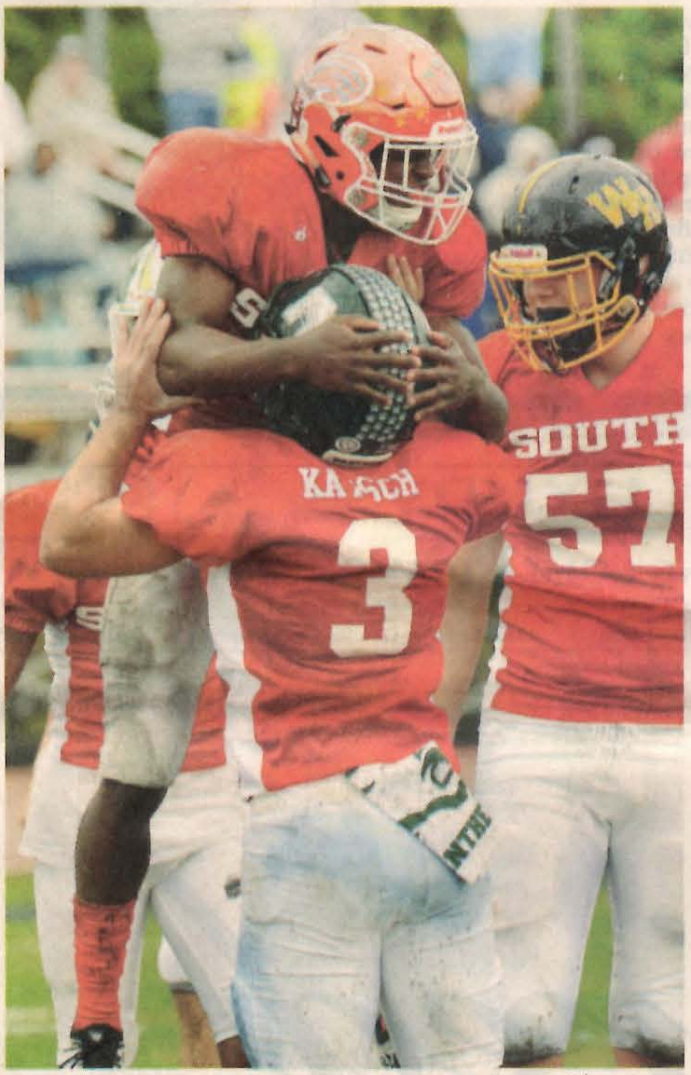
SOUTH

$10

0001

Big Month Ahead for VHS Sports Fanatics

BUFFALO TO HOST 3 SHOWCASE EVENTS IN DECEMBER



Bill Mitchell | Daily Sun

Seneca Milledge celebrates with teammate Kadin Katsch during the 64th annual North/South All-Star football game.

Michael Johnson | Daily Sun

VHS guard Emily Calkins tries to escape Wildwood's tough defense.

Michael Johnson | Daily Sun

VHS guard Mac Harris attempts a steal against Wildwood guard Marcus Niblack.

By CODY HILLS | *Daily Sun Staff Writer*

With the season of giving upon us, high school sports fans residing in The Villages are set to receive quite the gift. The Villages High School will host a trifecta of marquee sporting events this month, beginning with a six-pack of boys and girls basketball games during the Sumter County Showcase on Saturday, before concluding with the sixth-annual Battle at The Villages boys basketball tournament from Dec. 27-29 inside the VHS Athletic Center. The state's premier gridiron stars also will descend upon Florida's Friendliest Hometown on Dec. 21, as the community hosts the 65th annual Florida Athletic Coaches Association All-Star Football Classic at The H.G. Morse

FACA High School FOOTBALL

Presents

North VS South ALL-STAR CLASSIC

December 21, 2019 @ 1:00 PM

TICKETS $10

The Villages Florida

TICKETS $10

Hosted by The Villages & The Villages High School

Tickets on sale now at The Villages High School, 251 Buffalo Trail

This event has been funded in part by a Tourist Development Tax Grant from Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

from IR.

12.15.19

FACA High School FOOTBALL

Presents

North VS South ALL-STAR CLASSIC

December 21, 2019 @ 1:00 PM

TICKETS $10

The Villages Florida

TICKETS $10

Hosted by The Villages & The Villages High School

Tickets on sale now at The Villages High School, 251 Buffalo Trail

This event has been funded in part by a Tourist Development Tax Grant from Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

FACA High School FOOTBALL

Presents

North VS South ALL-STAR CLASSIC

December 21, 2019 @ 1:00 PM

TICKETS $10

The Villages Florida

TICKETS $10

Hosted by The Villages & The Villages High School

Tickets on sale now at The Villages High School, 251 Buffalo Trail

This event has been funded in part by a Tourist Development Tax Grant from Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

12.14.19

FACA High School FOOTBALL

Presents

North VS South ALL-STAR CLASSIC

December 21, 2019 @ 1:00 PM

TICKETS $10

The Villages Florida

TICKET $10

Hosted by The Villages & The Villages High School

Tickets on sale now at The Villages High School, 251 Buffalo Trail

This event has been funded in part by a Tourist Development Tax Grant from Sumter County Board of County Commissioners in conjunction with the Sumter County Tourist Development Council.

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

Florida Half Century Softball Tournament

Staff Recommendation: $10,000

The Villages Softball Club filed an application for Tourism Development Grant Funds on May 28, 2020. Applicant is requesting $10,000 to fund promotional and operating expenses for the event. This two (2) day event in May is to be held at The Everglades, Buffalo Glen, Soaring Eagle, and Saddlebrook Softball Complexes.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were not previously awarded to The Villages Softball Club for this event.
3. This event does occur during the "low" hotel occupancy period (April through October). This event is scheduled to occur May 1 - 2, 2021.
4. The Grant Application meets the required match with 50% matching in funds.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, the event should be awarded up to 100% of the maximum funding.
6. Event organizers anticipate 150 room nights during this event, making this event a Category 5 (maximum impact) on the Funding Award Level Chart.
7. Staff recommends awarding the full amount of the requested funds, considering the significant impact this event has on community and promotion of tourism within Sumter County.

Application: 2021-6510600561

Dave Mamuscia - dmamuscia@comcast.net
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-6510600561
Last submitted: May 29 2020 11:15 AM (EDT)
Labels: New, Reoccurring Events, Promotional Activities

Application Form

Completed - May 28 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

The Villages Softball Club

Address

Address Line 1	4041 King Pl
Address Line 2	(No response)
City	The Villages
State	Florida
Zip/Postal Code	32162

Authorized Agent

Name	Douglas Goslee
Title	Treasurer
E-mail Address	dgozz22@yahoo.com
Phone Number	630-277-7337
Preferred method of contact	E-mail

Contact Person

Name	David Mamuscia
Title	Associate
E-mail Address	dmamuscia@comcast.net
Phone Number	352-750-1214
Preferred method of contact	E-mail

Is this a non-profit organization?

No

What is your Federal ID# as it appears on Form W-9?

38-4133929

If your delegates are exempt from paying hotel occupancy tax, please explain.

(No response)

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	Florida Half Century Softball Tournament
Location	Everglades, Buffalo Glen, Soaring Eagle and Saddlebrook softball complexes.
Sponsoring Organization/Name	The Villages Softball Club

Category

Amateur Sports Event

Event Description

This is an event for softball players in the 60+ age range. About 80 - 90 teals from various locations in Florida and southern Georgia will compete. The Villages Softball Club will host and manage the tournament under the auspices of the Florida Half Century Association.

Event Duration

Multiple Day Event

Event Dates

Start Date	May 1, 2021
End Date	May 2, 2021

Have you already reserved Sumter County hotel rooms?

No

How many rooms do you project this event will bring to Sumter County (room nights)?

150

How many rooms do you guarantee to bring to Sumter County (room nights)?

We are not able to gurantee a number.

How do you intend to provide a valid count of attendance and room nights at this year's event?

We have a reporting system in place to do this. It will be found in the attachments.

Is this an annually reoccurring event?

Yes

Number of Years

We have staged the tournament for the past ten years and expect to continue to stage it in the forseeable future.

Has this event received TDC grant funding from Sumter County in the past?

No

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

Senior softball players age 60 and older(note we also run tournaments in August for players who are 50+ years of age).

What is your projected attendance (include local participants, out-of-town participants and guests)?

Assuming 80 teams, each with 14 players, - about 1,120 players would be in attendance. Under normal circumstances, wives, girlfriends, children, etc. would bring another 1.5 people per player, or about 1.680 additional attendees for a total of 2,800.

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 0.00

Tourist Development Fund Request (50% Match Required)

$ 10,000

TOTAL INCOME

$ 0.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.		0	✖
2.		0	✖
3.		0	✖
4.		0	✖
5.		0	✖
6.		0	✖
7.		0	✖
8.		0	✖
9.		0	✖
10.		0	✖

Total Contributor/Sponsorship Funds

$ 0.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.	Entry fees $250 / team @ 80n teams	20,000
2.		0
3.		0
4.		0
5.		0
6.		0
7.		0
8.		0
9.		0
10.		0

Total Other Income

$ 20,000

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	Umpires	10,000	✖
2.	Florida Half Century	1,500	✖
3.	Field Rentals	3,200	✖
4.	Softballs	1,800	✖
5.	Expenses for Scoring	1,200	✖
6.	Championship shirts to teams	2,400	✖
7.	General Administrative Expenses, awards, postage, etc.	1,500	✖
8.			✖
9.			✖
10.			✖

TOTAL EXPENSES

$ 21,600

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

Authorized Agent

Douglas Goslee

Title

Treasurer

Authorized Agent Signature

Articles of Incorporation

Completed - May 28 2020

The Villages Softball Club - Draft By Laws - Amended May 27, 2020

Filename: The_Villages_Softball_Club_-_Draft_By_xZw05Rf.docx **Size:** 19.6 kB

IRS letter of non-profit tax-exempt status

Completed - May 28 2020

The Villages Softball Club - Purpose - Profit Status - May 24, 2020

Filename: The_Villages_Softball_Club_-_Purpose__3icpRr7.docx **Size:** 15.8 kB

IRS Form W-9

Completed - May 28 2020

Respose for Form w-9 for Application

Filename: Respose_for_Form_w-9_for_Application_3TpnAWf.docx **Size:** 11.9 kB

IRS Form 990

Completed - May 28 2020

The Villages Softball Club - Purpose - Profit Status - May 24, 2020

Filename: The_Villages_Softball_Club_-_Purpose__kjRfZhm.docx **Size:** 15.8 kB

TDC Final or Interim Report (for previous TDC grantees only)

Completed - May 29 2020

Report on Previous Grants

Filename: Report_on_Previous_Grants_oHwB6uL.docx **Size:** 12.2 kB

Written authorization for AUTHORIZED AGENT to act on behalf of Applicant;

Incomplete

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Incomplete

Sponsorship package

Incomplete

Complete project event budget

Completed - May 28 2020

August 2020 - Budget

Filename: August_2020_-_Budget_FtOBiBs.xlsx **Size:** 11.7 kB

Three support documents

Completed - May 28 2020

letter of recommendation, programs, brochures, media articles, etc.

2020 - Certificate of Insurance for May and August tournaments 2020

Filename: 2020_-_Certificate_of_Insurance_for_Ma_YAwuLPM.pdf **Size:** 93.3 kB

2020 - Facilities Reservation Application

Filename: 2020_-_Facilities_Reservation_Applicat_8OfcmhJ.pdf **Size:** 863.6 kB

Room Nights - Worksheet for the Waterfront Inn 2019

Filename: Room_Nights_-_Worksheet_for_the_Waterf_hfk6kMh.pdf **Size:** 624.5 kB

All written agreements involving media, hotels/motels and venue contracts/leases

Incomplete

Staff Review - Reoccurring Event for: Sue Hammer

Completed - Jun 2 2020
Score: 69% (40/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

40.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

100 - 150 = 30 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

No

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - May 29 2020
Score: 71% (41/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

41.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

100 - 150 = 30 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

4

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Debra Hunton

Completed - Jun 1 2020
Score: 81% (47/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

47.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

100 - 150 = 30 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

Over 100 attendees = 4 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: David Myers

Completed - May 29 2020
Score: 64% (37/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

37.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

100 - 150 = 30 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

No

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

2

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

The Villages Softball Club – By Laws

Article 1- Name of the Organization:

The name of the organization is The Villages Softball Club.

Article 2- Purpose:

The Villages Softball Club (TVSC) is an association formed to provide opportunities for its member teams to play senior slow pitch softball. This provides for them to enjoy good fellowship and enhance their health and well-being through physical exercise. The Club is for fun and recreation.

Article 3- General Membership and Organization:

The general membership includes all players on the rosters of teams that comprise the Club.

Article 4 – Board Membership:

Board membership will be comprised of managers who represent the teams in the Club and at large members who are appointed and approved by the Board.

Any Individual removed from their position as manager will be entitled to remain as a member of the Board at the discretion and a majority vote of the Club directors.

The Executive Board will consist of 3 directors at large and a director-manager from each team that participates in the activities of the Club. The current number of teams will be spelled out in the operating procedures of the club.

The directors will elect a President, Vice President, Secretary and Treasurer.

Any interested non-player may be a director at large and hold office by vote of the board.

Article 5 - Duties of Officers:

Duties of the President: *The President* shall

- Preside over meetings of the Board.
- Maintain order and decide all points of order that may be raised.
- Appoint committees as needed
- See that all subordinate officers perform their duties
- Enforce the by-laws to the best of their ability.

Duties of the Vice President: The Vice President shall:

- Assume the duties of the President in the event of the President's absence.
- Assist the President to the best of their ability.

Duties of the Treasurer: The Treasurer shall:

- Receive all monies collected by the team managers.
- Keep records of all financial transactions.
- Provide detailed information pertaining to finances to the Executive Board.
- Will file all required State & Federal tax documents

Duties of the Secretary**:** The Secretary will

- Communicate notice of the time and location of all Board meetings.
- Take and keep complete and accurate minutes of all meetings.
- Be responsible for the record of attendance at the meetings.
- Will have the approval of the board before entering any minutes or other reports as a permanent record.
-

Article 6 - Compensation for Board Members:

Board positions are voluntary, and members will receive no compensation\salary for their efforts. Board members are entitled to be reimbursed for all expenses legitimately related to club activities. The board may decide to award a gift for service to the club not to exceed $50 upon motion and majority vote.

Article 7 - Board Meetings:

The Board will call meetings as necessary to conduct Club business and address issues associated with conducting the tournaments, including the participation of teams and members to fulfill manpower requirements. Attendance of five (5) board members will constitute a quorum.

- Notice of Board meetings with time and place will be issued as soon as possible before the applicable meeting date.

Article 8 - Electronic Board Voting:

Any matter that may be addressed in a board meeting may be circulated to the Directors under the direction of the Presiding Officer and, as applicable, electronic voting of such matters may be made via email.

Article 9 - Changes to the By-laws:

Changes to these by-laws will be made by the Board after issuing notice at least 48 hours before the meeting. By-law changes will require a 5-member quorum and a majority vote.

Article 10 - Distribution of Funds:

The Board will determine allocation of funds to each team for the purpose of participating in local, state, national and international softball tournaments. The Board will apportion the funds evenly among the club teams but reserves the authority to increase or decrease funding to teams based on roster size, event participation and teams' independent fund raising.

Article 11 – Dissolution of Club:

In the event the club is dissolved, remaining funds, after all outstanding debts and expenses are paid, will be distributed to a local charity or youth sports organization.

The Villages Softball Club – Profit / Non Profit Status:

The primary purpose of The Villages Softball Club (TVSC) is to manage softball tournaments under the auspices of the Florida Half Century Association. The tournaments are held at softball complexes in The Villages, Florida, which are largely in Sumter County. Currently, the Club manages two tournaments annually. One is in in May (60, 65, 70 and 74 age brackets) and the other in August (50 – 59 age bracket).

Besides managing the tournaments, TVSC aims to generate an operating gain which is to be used to supplement the cost of operations of member teams. Gains or losses sustained by the club through its management of the tournaments accrue to TVSC. As stated in TVSC by-laws, officers and members are not compensated.

TVCS Board will apportion gains (or losses) evenly among its member teams but reserves the authority to increase or decrease funding to teams based on roster size, event participation and teams' independent fund raising. The teams, in turn, use the funds to cover uniforms, equipment, entry fees for other Florida Half Century and nationally held tournaments and any other applicable expenses associated with their operation.

Excess funds, if any, are carried forward to successive years.

For each calendar year, if the Board determines that its operations resulted in a taxable event, all applicable local, state and federal taxes will be paid, as appropriate.

In the event the club is dissolved, remaining funds, after all outstanding debts and expenses are paid, will be distributed to a local charity or youth sports organization.

The Villages Softball Club:

We use the standard form W-9 - our EIN number is 38-41-33929

The Villages Softball Club – Profit / Non Profit Status:

The primary purpose of The Villages Softball Club (TVSC) is to manage softball tournaments under the auspices of the Florida Half Century Association. The tournaments are held at softball complexes in The Villages, Florida, which are largely in Sumter County. Currently, the Club manages two tournaments annually. One is in in May (60, 65, 70 and 74 age brackets) and the other in August (50 – 59 age bracket).

Besides managing the tournaments, TVSC aims to generate an operating gain which is to be used to supplement the cost of operations of member teams. Gains or losses sustained by the club through its management of the tournaments accrue to TVSC. As stated in TVSC by-laws, officers and members are not compensated.

TVCS Board will apportion gains (or losses) evenly among its member teams but reserves the authority to increase or decrease funding to teams based on roster size, event participation and teams' independent fund raising. The teams, in turn, use the funds to cover uniforms, equipment, entry fees for other Florida Half Century and nationally held tournaments and any other applicable expenses associated with their operation.

Excess funds, if any, are carried forward to successive years.

For each calendar year, if the Board determines that its operations resulted in a taxable event, all applicable local, state and federal taxes will be paid, as appropriate.

In the event the club is dissolved, remaining funds, after all outstanding debts and expenses are paid, will be distributed to a local charity or youth sports organization.

TDC Final or Interim Report (for previous TDC grantees only):

Because we've never received a grant, we have nothing to report – it appears that we need to provide a response in order for our application to be complete and be able to be submitted.

August 2020 FHC Projected Budget

	Expense	Income
Revenue:		
Exected No. of Teams: 80 Teams x $250		$ 20,000
Expenses:		
Umpire Expenses	$ 10,000	
FHC Expenses		
FHC Administrative Expenses		
Commissioner, 3 site Directors & Game Scheduler	$ 1,500	
Championship & Volunteer Jerseys	$ 2,400	
Game softballs: 36 Doz. X 50 = $1,800	$ 1,800	
Plaques / Awards	$ 1,000	
Field Rental - 4 Complexes	$ 3,200	
Scorekeeping Expenses	$ 1,200	
Supplies & Miscellaneous	$ 500	
	$ 21,600	
Projected Gain / Loss		$ (1,600)

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 01/16/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME:	
RPS Bollinger 150 JFK PARKWAY, 4TH FLOOR PO Box 390 SHORT HILLS, NJ 07078 PHONE: 1-800-446-5311 FAX: 973-921-8474	PHONE (A/C, No. Ext): 800-446-5311	FAX (A/C, No.): 973-921-8474
	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	NAIC #
	INSURER A: Markel Insurance Company	38970
INSURED USA Softball Adult Team Registration-Liability Insurance Program 2801 N.E. 50th Street Oklahoma City, OK 73111	INSURER B:	
	INSURER C:	
	INSURER D:	
	INSURER E:	
	INSURER F:	

COVERAGES **POLICY CHANGE NUMBER: IRO202064984** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR X Participants Liab GEN'L AGGREGATE LIMIT APPLIES PER: POLICY PRO-JECT X LOC	X		Sexual Abuse Liability per occurrence limit - $2,000,000 Sexual Abuse Liability aggregate limit - $2,000,000 3602AH230069 *Non-participants only Sexual Abuse & Molestation Liab per occurrence: $2,000,000 Sexual Abuse & Molestation Aggregate limit: $2,000,000	1/17/2020	1/1/2021	EACH OCCURRENCE	$2,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$1,000,000
							MED EXP (Any one person)	$10,000*
							PERSONAL & ADV INJURY	$2,000,000
							GENERAL AGGREGATE	$5,000,000
							PRODUCTS - COMP/OP AGG	$2,000,000
								$
	AUTOMOBILE LIABILITY ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS HIRED AUTOS NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident)	$
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
								$
	UMBRELLA LIAB OCCUR EXCESS LIAB CLAIMS-MADE DED RETENTION $						EACH OCCURRENCE	
							AGGREGATE	
								$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N / A					WC STATU-TORY LIMITS OTH-ER	$
							E.L. EACH ACCIDENT	$
							E.L. DISEASE - EA EMPLOYEE	$
							E.L. DISEASE - POLICY LIMIT	$
	OTHER							

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
COVERAGE UNDER THIS POLICY SHALL APPLY TO LIABILITY OF FLORIDA HALF CENTURY ARISING OUT OF THE ADMINISTRATION, PLAY OR PRACTICE OF AMATEUR SOFTBALL/BASEBALL, BUT ONLY FOR INCIDENTS INVOLVING BODILY INJURY, PERSONAL INJURY OR PROPERTY DAMAGE. THE CERTIFICATE HOLDER BELOW IS NAMED AS AN ADDITIONAL INSURED TO THIS POLICY. ALL UMPIRES MUST BE USA SOFTBALL REGISTERED OR THE UMPIRES AND ANY ADDITIONAL INSUREDS WILL HAVE NO COVERAGE FOR AN UMPIRE LIABILITY CLAIM. 100% REGISTRATION IN USA SOFTBALL FOR TEAMS AND UMPIRES IS REQUIRED.

CERTIFICATE HOLDER	CANCELLATION
Villages of Lake Sumter Inc., Village Co LA HACIENDA REG REC CENTER The Villages, Florida 32159	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE

© 1988-2010 ACORD CORPORATION. All rights reserved.

The ACORD name and logo are registered marks of ACORD

The Villages®

Community Development Districts

Recreation & Parks

3010 Saddlebrook Lane, The Villages, FL 32162
Office Hours Monday through Friday 8am-5pm
Contact: Danny Jacobs (352) 259-5377 Fax: 352-259-5378
Email: Softball@Districtgov.org Website: www.DistrictGov.org

Softball Facility Reservation Application

Thank you for your interest in the use of our facility for your event. This application will be viewed as a request and does not guarantee a facility reservation. In our efforts to meet your request, a staff member will be in contact with you upon reviewing your application. ***Please submit 6-12 months prior for processing.***

FACILITIES ARE OPEN MONDAY THROUGH SUNDAY 7AM-DUSK

Applicant Name: Richard "Dick" Kanyan

Name of Requesting Club, Organization, Etc.: Villages Softball Club

Address: 3134 Roswell Rd

City: The Villages State: FL Zip: 32162

Home Phone #: 352-751-1612 Cell Phone #: 352-461-9235

Email: RKANYAN@gmail.com Fax #:

Event Name: Florida Half Century Sr. Softball Tournament Estimate # of Teams: 80

Requested Fields:

Buffalo Glen #1	Buffalo Glen #2	Buffalo Glen #3	Buffalo Glen #4	Saddlebrook #1	Saddlebrook #2	Saddlebrook #3	Saddlebrook #4	~~Soaring Eagle~~ EVERGLADES #1	~~Soaring Eagle~~ EVERGLADES #2	EVERGLADES #3	EVERGLADES #4
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Dates Requested:	Aug.	15-16	2020						
Times:	7AM-	Dusk							

Concession Stand? (Yes) No *(Please Note: Requesting concession stand be open during time frame of event does not guarantee the request)*

Is this a sponsored event? (Yes) No *If Yes, Whom: Villages Softball Club*
Sponsor must be approved prior to tournament

Is your organization tax exempt? Yes (No) *If YES, please submit copy with application*

Copy of Liability Insurance must be provided ***(insured list: VCDD SLCDD The Villages of Lake Sumter and the Villages Holding Company)*** **along with completed waivers in order to participate in activity.**

******* Tournament Payment is dne two (2) weeks prior to the scheduled event*******

HOW TO SUBMIT THE APPLICATION:

Fax, e-mail, mail or deliver in person to Saddlebrook Recreation Center

The District reserves the right to cancel or alter facility/room use, and will notify Applicant of any changes. In the event of a required change, every effort will be made to accommodate the affected group or organization.

For Official Use Only

Date Received:

Available? : Yes No

Permit #:

Department Director Signature: Date:

Revised October 13, 2017

The Villages®
Community Development Districts
Recreation & Parks

3010 Saddlebrook Lane, The Villages, FL 32162
Office Hours Monday through Friday 8am-5pm
Contact: Danny Jacobs (352) 259-5377 Fax: 352-259-5378
Email: Softball@Districtgov.org Website: www.DistrictGov.org

Softball Facility Reservation Application

Thank you for your interest in the use of our facility for your event. This application will be viewed as a request and does not guarantee a facility reservation. In our efforts to meet your request, a staff member will be in contact with you upon reviewing your application. ***Please submit 6-12 months prior for processing.***

FACILITIES ARE OPEN MONDAY THROUGH SUNDAY 7AM-DUSK

Applicant Name: Richard "Dick" KANYAN

Name of Requesting Club, Organization, Etc.: Villages Softball Club

Address: 3134 Roswell Rd

City: The Villages State: FL Zip: 32162

Home Phone #: 352-751-1612 Cell Phone #: 352-461-9235

Email: RKANYAN@gmail.com Fax #:

Event Name: Florida Half Century Sr. Softball Tournament Estimate # of Teams: 75

Requested Fields:

Buffalo Glen #1	Buffalo Glen #2	Buffalo Glen #3	Buffalo Glen #4	Saddlebrook #1	Saddlebrook #2	Saddlebrook #3	Saddlebrook #4	~~Soaring Eagle~~ #1	~~Soaring Eagle~~ #2	EVERGLADES #3	EVERGLADES #4
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Dates Requested:	MAY	2-3,	2020						
Times:	7AM - DUSK								

Concession Stand? (Yes) No *(Please Note: Requesting concession stand be open during time frame of event does not guarantee the request)*

Is this a sponsored event? (Yes) No *If Yes, Whom: Villages Softball Club*
Sponsor must be approved prior to tournament

Is your organization tax exempt? Yes (No) *If YES, please submit copy with application*

Copy of Liability Insurance must be provided ***(insured list: VCDD SLCDD The Villages of Lake Sumter and the Villages Holding Company)*** **along with completed waivers in order to participate in activity.**

******* Tournament Payment is due two (2) weeks prior to the scheduled event*******

HOW TO SUBMIT THE APPLICATION:

Fax, e-mail, mail or deliver in person to Saddlebrook Recreation Center

The District reserves the right to cancel or alter facility/room use, and will notify Applicant of any changes. In the event of a required change, every effort will be made to accommodate the affected group or organization.

For Official Use Only

Date Received:

Available? : Yes No

Permit #:

Department Director Signature: Date:

Revised October 13, 2017

(Waterfront Inn Ho The Villages)

Group Rooming List

04-30-19
10:33 AM

MAY TOURNAMENT
AT THE VILLAGES
& SUMPTER LANDING TOWN SQUARE

59 ROOMS X 2 = 118 ROOMS NITES
AT 117.00 A NIGHT = $13,806

Henchie

Room No.	Name	Conf. No.	Arr. Date	Dep. Date	Room Type	Res. Status	Adl.	Chl.	Nts.	Rms.
				Carr. Code						
Block Code 1905FLHALF FL Half Century Softball Tournament										
418	Goode,Roger	4325114	05-02-19	05-06-19	KBAL	PROP	1	0	4	1
	Simonds,John	4332509	05-04-19	05-05-19	KGHC	PROP	1	0	1	1
	Kishman,Frank	4322841	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Locastro,Leonard	4322883	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Locastro,Leonard	4322884	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Dallas,James	4323556	05-03-19	05-05-19	KGWV	PROP	1	0	2	1
	Holt,Lois	4325788	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Kunzweiler,William	4326822	05-03-19	05-05-19	KPAT	PROP	1	0	2	1
	Shepard,Ken	4332246	05-03-19	05-05-19	KGHC	PROP	1	0	2	1
	Wayne,Berryhill	4333395	05-03-19	05-05-19	KGWV	PROP	1	0	2	1
	Burk,Kevin	4324744	05-04-19	05-05-19	KING	PROP	1	0	1	1
	Puente,Julio	4322839	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Randy,Lemay	4323118	05-03-19	05-05-19	KGWV	PROP	1	0	2	1
	Greene,Arlene	4332977	05-03-19	05-05-19	KGHC	PROP	1	0	2	1
	Frey,Jeff	4322294	05-03-19	05-05-19	QNQN	PROP	1	0	2	1
	Hood,Dale	4322299	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Snyder,Jeff	4322843	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Persandi,George	4324562	05-03-19	05-05-19	QPAT	PROP	1	0	2	1
	Swank,Kenneth	4323994	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Phillips,James	4332014	05-03-19	05-05-19	KGWV	PROP	1	0	2	1
	Marler,William	4333235	05-03-19	05-04-19	KGWV	PROP	1	0	1	1
	Chintaan,Ernie	4322302	05-03-19	05-05-19	QNQN	PROP	1	0	2	1
	Rosario,Magdiel	4322879	05-03-19	05-05-19	KGSV	PROP	1	0	2	1
	Locastro,Leonard	4322886	05-03-19	05-05-19	QBAL	PROP	1	0	2	1
	McKenzie,James	4323815	05-03-19	05-05-19	KING	PROP	1	0	2	1
	McKenzie,James	4323817	05-03-19	05-05-19	QNQN	PROP	1	0	2	1
	Davidson,Ronald	4324647	05-03-19	05-05-19	KGWV	PROP	1	0	4	2
	Lehman,Robert	4323300	05-04-19	05-05-19	QNQN	PROP	1	0	1	1
	Swank,Kenneth	4323996	05-04-19	05-05-19	KING	PROP	1	0	1	1
	Thomas,William	4322293	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Sylvester,Steven	4322301	05-03-19	05-05-19	QNQN	PROP	1	0	2	1
	Tucci,Neal	4322837	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Carrington,Edward	4322303	05-04-19	05-05-19	QNQN	PROP	1	0	1	1
	Tabor,Roger	4322297	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Thomes,Timothy	4322298	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Ball,Larry	4322836	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Haim,Bob	4322842	05-03-19	05-05-19	QQWV	PROP	1	0	2	1

Filter From Stay Date 05-03-19 To Stay Date 05-05-19
Room Type All Payment Method All
Block Code 1905FLHALF Rate Code All Reservation Status All
Group by Block Code Sort Order Room No.

grpmlist

Group Rooming List

Room No.	Name	Conf. No.	Arr. Date	Dep. Date Carr. Code	Room Type	Res. Status	Adl.	Chl.	Nts.	Rms.
	Locastro,Leonard	4322885	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Swank,Kenneth	4323993	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Holt,Lois	4325787	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Bell,Charlie	4322840	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Locastro,Leonard	4322881	05-03-19	05-05-19	KING	PROP	1	0	2	1
	McKenzie,James	4323816	05-03-19	05-05-19	QNQN	PROP	1	0	2	1
	Velto,Bill	4327772	05-03-19	05-06-19	KING	PROP	1	0	3	1
	Brennock,William	4333206	05-03-19	05-04-19	KING	PROP	1	0	1	1
	Meiser,Michael	4322252	05-04-19	05-05-19	KGSV	PROP	1	0	1	1
	Desimonde,Anne	4332248	05-04-19	05-05-19	KGHC	PROP	1	0	1	1
	Scott,Ronald	4322295	05-03-19	05-05-19	QNQN	PROP	1	0	2	1
	Fawcett,John,Mr	4322810	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Brand,Steve	4322838	05-03-19	05-05-19	KGSV	PROP	1	0	2	1
	Locastro,Leonard	4322882	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Swank,Kenneth	4323995	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Winter,Peter	4326511	05-03-19	05-05-19	QPAT	PROP	1	0	2	1
	Hazel,Greg	4326513	05-03-19	05-05-19	QBAL	PROP	1	0	2	1
	William,Gary	4326818	05-03-19	05-05-19	QBAL	PROP	1	0	2	1
	Warren,Howard	4326552	05-04-19	05-05-19	QBAL	PROP	1	0	1	1
	LeTan,Frenchie	4321761	05-03-19	05-05-19	QNQN	PROP	2	0	2	1
	Crigger,Ronald	4322835	05-03-19	05-05-19	KGSV	PROP	1	0	2	1
	Total Block Code 1905FLHALF FL Hal		**Reservations**	**58**			**59**	**0**	**111**	**59**
	Grand Total		**Reservations**	**58**			**59**	**0**	**111**	**59**

Filter From Stay Date 05-03-19 To Stay Date 05-05-19
Room Type All Payment Method All
Block Code 1905FLHALF Rate Code All Reservation Status All
Group by Block Code Sort Order Room No.

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

Florida Half Century Softball Tournament

Staff Recommendation: $10,000

The Villages Softball Club filed an application for Tourism Development Grant Funds on May 29, 2020. Applicant is requesting $10,000 to fund promotional and operating expenses for the event. This two (2) day event in August is to be held at The Everglades, Buffalo Glen, Soaring Eagle, and Saddlebrook Softball Complexes.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were not previously awarded to The Villages Softball Club for this event.
3. This event does occur during the "low" hotel occupancy period (April through October). This event is scheduled to occur August 14 - 15, 2021.
4. The Grant Application meets the required match with 50% matching in funds.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, the event should be awarded up to 100% of the maximum funding.
6. Event organizers anticipate 150 room nights during this event, making this event a Category 5 (maximum impact) on the Funding Award Level Chart.
7. Staff recommends awarding the full amount of the requested funds, considering the significant impact this event has on community and promotion of tourism within Sumter County.

Application: 2021-0464498191

Dave Mamuscia - dmamuscia@comcast.net
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-0464498191
Last submitted: May 29 2020 11:14 AM (EDT)
Labels: New, Reoccurring Events, Promotional Activities

Application Form

Completed - May 28 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

The Villages Softball Club

Address

Address Line 1	4041 King Pl
Address Line 2	(No response)
City	The Villages
State	Florida
Zip/Postal Code	32162

Authorized Agent

Name	Douglas Goslee
Title	Treasurer
E-mail Address	dgozz22@yahoo.com
Phone Number	630-277-7337
Preferred method of contact	E-mail

Contact Person

Name	David Mamuscia
Title	Associate
E-mail Address	dmamuscia@comcast.net
Phone Number	352-750-1214
Preferred method of contact	E-mail

Is this a non-profit organization?

No

What is your Federal ID# as it appears on Form W-9?

38-4133929

If your delegates are exempt from paying hotel occupancy tax, please explain.

(No response)

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	Florida Half Century Softball Tournament
Location	Everglades, Buffalo Glen, Soaring Eagle and Saddlebrook softball complexes.
Sponsoring Organization/Name	The Villages Softball Club

Category

Amateur Sports Event

Event Description

This is an event for softball players in the 50+ age range. About 80 - 90 teams from various locations in Florida and southern Georgia will compete. The Villages Softball Club will host and manage the tournament under the auspices of the Florida Half Century Association.

Event Duration

Multiple Day Event

Event Dates

Start Date	August 14, 2021
End Date	August 15, 2021

Have you already reserved Sumter County hotel rooms?

Yes

Number of Rooms Reserved

Hotel(s)	Waterfront Inn, Ramada Inn, Sleep Inn, Hampton Inn
Number of rooms reserved pre hotel	None at this date (due to COVID-19
Total room nights per hotel	Uncertain - total should be 150

How many rooms do you project this event will bring to Sumter County (room nights)?

150

How many rooms do you guarantee to bring to Sumter County (room nights)?

We are not able to gurantee a number.

How do you intend to provide a valid count of attendance and room nights at this year's event?

We have a reporting system in place to do this. It will be found in the attachments.

Is this an annually reoccurring event?

Yes

Number of Years

We have staged the tournament for the past six years and expect to continue to stage it in the forseeable future.

Has this event received TDC grant funding from Sumter County in the past?

No

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

Senior softball players age 50 and older (note - we also run tournaments in May for players 60 and older).

What is your projected attendance (include local participants, out-of-town participants and guests)?

Assuming 80 teams, each with 14 players - about 1,120 players would be in attendance. Under normal circumstances, wives, girlfriends, children, etc. would bring another 1.5 people per player, or about 1,680 additional attendees, for a total of 2,800.

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 0.00

Tourist Development Fund Request (50% Match Required)

$ 10,000

TOTAL INCOME

$ 0.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.		0	✖
2.		0	✖
3.		0	✖
4.		0	✖
5.		0	✖
6.		0	✖
7.		0	✖
8.		0	✖
9.		0	✖
10.		0	✖

Total Contributor/Sponsorship Funds

$ 0.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.	Entry fees $250 / team @ 80 teams	20,000
2.		0
3.		0
4.		0
5.		0
6.		0
7.		0
8.		0
9.		0
10.		0

Total Other Income

$ 20,000

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	Umpires	10,000	✖
2.	Florida Half Century	1,500	✖
3.	Field Rentals	3,200	✖
4.	Softballs	1,800	✖
5.	Expenses for Scoring Games	1,200	✖
6.	Championship Shirts for Teams	2,400	✖
7.	General Adminstration, Awards, Posteage, Misc.	1,500	✖
8.			✖
9.			✖
10.			✖

TOTAL EXPENSES

$ 21,600

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

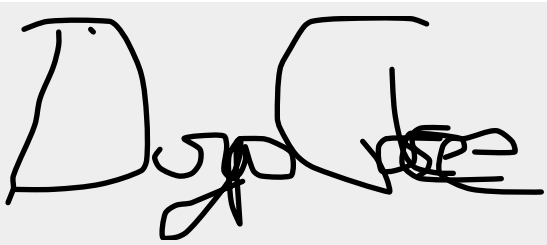
Authorized Agent

Douglas Goslee

Title

Treasurer

Authorized Agent Signature



Articles of Incorporation

Completed - May 27 2020

The Villages Softball Club - Draft By-Laws - Amended May 27, 2020

Filename: The_Villages_Softball_Club_-_Draft_By_jSoIWf6.docx **Size:** 19.6 kB

IRS letter of non-profit tax-exempt status

Completed - May 27 2020

The Villages Softball Club - Purpose - Profit Status = May 24, 2020

Filename: The_Villages_Softball_Club_-_Purpose__c1ECg8a.docx **Size:** 15.8 kB

IRS Form W-9

Completed - May 27 2020

Respose for Form w-9 for Application

Filename: Respose_for_Form_w-9_for_Application.docx **Size:** 11.9 kB

IRS Form 990

Completed - May 27 2020

The Villages Softball Club - Purpose - Profit Status = May 24, 2020

Filename: The_Villages_Softball_Club_-_Purpose__d2mk72W.docx **Size:** 15.8 kB

TDC Final or Interim Report (for previous TDC grantees only)

Completed - May 29 2020

Report on Previous Grants

Filename: Report_on_Previous_Grants.docx **Size:** 12.2 kB

Written authorization for AUTHORIZED AGENT to act on behalf of Applicant;

Incomplete

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Incomplete

Sponsorship package

Incomplete

Complete project event budget

Completed - May 27 2020

August 2020 - Budget

Filename: August_2020_-_Budget_lhosltw.xlsx **Size:** 11.7 kB

Three support documents

Completed - May 27 2020

letter of recommendation, programs, brochures, media articles, etc.

2020 - Certificate of Insurance for May and August tournaments 2020

Filename: 2020_-_Certificate_of_Insurance_for_Ma_nBvUZPr.pdf **Size:** 93.3 kB

2020 - Facilities Reservation Application

Filename: 2020_-_Facilities_Reservation_Applicat_7PDlu1o.pdf **Size:** 863.6 kB

Room Nights - Worksheet for the Waterfront Inn 2019

Filename: Room_Nights_-_Worksheet_for_the_Waterf_3Nt9cKc.pdf **Size:** 624.5 kB

All written agreements involving media, hotels/motels and venue contracts/leases

Incomplete

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - May 29 2020
Score: 71% (41/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

41.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

100 - 150 = 30 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

4

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Debra Hunton

Completed - Jun 2 2020
Score: 79% (46/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

46.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

100 - 150 = 30 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

Over 100 attendees = 4 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: David Myers

Completed - May 29 2020
Score: 66% (38/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

38.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

100 - 150 = 30 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

2

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Sue Hammer

Completed - Jun 2 2020
Score: 71% (41/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

41.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

100 - 150 = 30 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

The Villages Softball Club – By Laws

Article 1- Name of the Organization:

The name of the organization is The Villages Softball Club.

Article 2- Purpose:

The Villages Softball Club (TVSC) is an association formed to provide opportunities for its member teams to play senior slow pitch softball. This provides for them to enjoy good fellowship and enhance their health and well-being through physical exercise. The Club is for fun and recreation.

Article 3- General Membership and Organization:

The general membership includes all players on the rosters of teams that comprise the Club.

Article 4 – Board Membership:

Board membership will be comprised of managers who represent the teams in the Club and at large members who are appointed and approved by the Board.

Any Individual removed from their position as manager will be entitled to remain as a member of the Board at the discretion and a majority vote of the Club directors.

The Executive Board will consist of 3 directors at large and a director-manager from each team that participates in the activities of the Club. The current number of teams will be spelled out in the operating procedures of the club.

The directors will elect a President, Vice President, Secretary and Treasurer.

Any interested non-player may be a director at large and hold office by vote of the board.

Article 5 - Duties of Officers:

Duties of the President: *The President* shall

- Preside over meetings of the Board.
- Maintain order and decide all points of order that may be raised.
- Appoint committees as needed
- See that all subordinate officers perform their duties
- Enforce the by-laws to the best of their ability.

Duties of the Vice President: The Vice President shall:

- Assume the duties of the President in the event of the President's absence.
- Assist the President to the best of their ability.

Duties of the Treasurer: The Treasurer shall:

- Receive all monies collected by the team managers.
- Keep records of all financial transactions.
- Provide detailed information pertaining to finances to the Executive Board.
- Will file all required State & Federal tax documents

Duties of the Secretary**:** The Secretary will

- Communicate notice of the time and location of all Board meetings.
- Take and keep complete and accurate minutes of all meetings.
- Be responsible for the record of attendance at the meetings.
- Will have the approval of the board before entering any minutes or other reports as a permanent record.
-

Article 6 - Compensation for Board Members:

Board positions are voluntary, and members will receive no compensation\salary for their efforts. Board members are entitled to be reimbursed for all expenses legitimately related to club activities. The board may decide to award a gift for service to the club not to exceed $50 upon motion and majority vote.

Article 7 - Board Meetings:

The Board will call meetings as necessary to conduct Club business and address issues associated with conducting the tournaments, including the participation of teams and members to fulfill manpower requirements. Attendance of five (5) board members will constitute a quorum.

- Notice of Board meetings with time and place will be issued as soon as possible before the applicable meeting date.

Article 8 - Electronic Board Voting:

Any matter that may be addressed in a board meeting may be circulated to the Directors under the direction of the Presiding Officer and, as applicable, electronic voting of such matters may be made via email.

Article 9 - Changes to the By-laws:

Changes to these by-laws will be made by the Board after issuing notice at least 48 hours before the meeting. By-law changes will require a 5-member quorum and a majority vote.

Article 10 - Distribution of Funds:

The Board will determine allocation of funds to each team for the purpose of participating in local, state, national and international softball tournaments. The Board will apportion the funds evenly among the club teams but reserves the authority to increase or decrease funding to teams based on roster size, event participation and teams' independent fund raising.

Article 11 – Dissolution of Club:

In the event the club is dissolved, remaining funds, after all outstanding debts and expenses are paid, will be distributed to a local charity or youth sports organization.

The Villages Softball Club – Profit / Non Profit Status:

The primary purpose of The Villages Softball Club (TVSC) is to manage softball tournaments under the auspices of the Florida Half Century Association. The tournaments are held at softball complexes in The Villages, Florida, which are largely in Sumter County. Currently, the Club manages two tournaments annually. One is in in May (60, 65, 70 and 74 age brackets) and the other in August (50 – 59 age bracket).

Besides managing the tournaments, TVSC aims to generate an operating gain which is to be used to supplement the cost of operations of member teams. Gains or losses sustained by the club through its management of the tournaments accrue to TVSC. As stated in TVSC by-laws, officers and members are not compensated.

TVCS Board will apportion gains (or losses) evenly among its member teams but reserves the authority to increase or decrease funding to teams based on roster size, event participation and teams' independent fund raising. The teams, in turn, use the funds to cover uniforms, equipment, entry fees for other Florida Half Century and nationally held tournaments and any other applicable expenses associated with their operation.

Excess funds, if any, are carried forward to successive years.

For each calendar year, if the Board determines that its operations resulted in a taxable event, all applicable local, state and federal taxes will be paid, as appropriate.

In the event the club is dissolved, remaining funds, after all outstanding debts and expenses are paid, will be distributed to a local charity or youth sports organization.

The Villages Softball Club:

We use the standard form W-9 - our EIN number is 38-41-33929

The Villages Softball Club – Profit / Non Profit Status:

The primary purpose of The Villages Softball Club (TVSC) is to manage softball tournaments under the auspices of the Florida Half Century Association. The tournaments are held at softball complexes in The Villages, Florida, which are largely in Sumter County. Currently, the Club manages two tournaments annually. One is in in May (60, 65, 70 and 74 age brackets) and the other in August (50 – 59 age bracket).

Besides managing the tournaments, TVSC aims to generate an operating gain which is to be used to supplement the cost of operations of member teams. Gains or losses sustained by the club through its management of the tournaments accrue to TVSC. As stated in TVSC by-laws, officers and members are not compensated.

TVCS Board will apportion gains (or losses) evenly among its member teams but reserves the authority to increase or decrease funding to teams based on roster size, event participation and teams' independent fund raising. The teams, in turn, use the funds to cover uniforms, equipment, entry fees for other Florida Half Century and nationally held tournaments and any other applicable expenses associated with their operation.

Excess funds, if any, are carried forward to successive years.

For each calendar year, if the Board determines that its operations resulted in a taxable event, all applicable local, state and federal taxes will be paid, as appropriate.

In the event the club is dissolved, remaining funds, after all outstanding debts and expenses are paid, will be distributed to a local charity or youth sports organization.

TDC Final or Interim Report (for previous TDC grantees only):

Because we've never received a grant, we have nothing to report – it appears that we need to provide a response in order for our application to be complete and be able to be submitted.

August 2020 FHC Projected Budget

	Expense	Income
Revenue:		
Exected No. of Teams: 80 Teams x $250		$ 20,000
Expenses:		
Umpire Expenses	$ 10,000	
FHC Expenses		
FHC Administrative Expenses		
Commissioner, 3 site Directors & Game Scheduler	$ 1,500	
Championship & Volunteer Jerseys	$ 2,400	
Game softballs: 36 Doz. X 50 = $1,800	$ 1,800	
Plaques / Awards	$ 1,000	
Field Rental - 4 Complexes	$ 3,200	
Scorekeeping Expenses	$ 1,200	
Supplies & Miscellaneous	$ 500	
	$ 21,600	
Projected Gain / Loss		$ (1,600)

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 01/16/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
RPS Bollinger
150 JFK PARKWAY, 4TH FLOOR
PO Box 390
SHORT HILLS, NJ 07078
PHONE: 1-800-446-5311 FAX: 973-921-8474

CONTACT NAME:
PHONE (A/C, No. Ext): 800-446-5311
FAX (A/C, No.): 973-921-8474
E-MAIL ADDRESS:

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A: Markel Insurance Company	38970
INSURER B:	
INSURER C:	
INSURER D:	
INSURER E:	
INSURER F:	

INSURED
USA Softball Adult Team Registration-Liability Insurance Program
2801 N.E. 50th Street
Oklahoma City, OK 73111

COVERAGES **POLICY CHANGE NUMBER: IRO202064984** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR X Participants Liab GEN'L AGGREGATE LIMIT APPLIES PER: POLICY PRO-JECT X LOC	X		Sexual Abuse Liability per occurrence limit - $2,000,000 Sexual Abuse Liability aggregate limit - $2,000,000 3602AH230069 *Non-participants only Sexual Abuse & Molestation Liab per occurrence: $2,000,000 Sexual Abuse & Molestation Aggregate limit: $2,000,000	1/17/2020	1/1/2021	EACH OCCURRENCE	$2,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$1,000,000
							MED EXP (Any one person)	$10,000*
							PERSONAL & ADV INJURY	$2,000,000
							GENERAL AGGREGATE	$5,000,000
							PRODUCTS - COMP/OP AGG	$2,000,000
								$
	AUTOMOBILE LIABILITY ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS HIRED AUTOS NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident)	$
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
								$
	UMBRELLA LIAB OCCUR EXCESS LIAB CLAIMS-MADE DED RETENTION $						EACH OCCURRENCE	
							AGGREGATE	
								$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N / A					WC STATU-TORY LIMITS / OTH-ER	$
							E.L. EACH ACCIDENT	$
							E.L. DISEASE - EA EMPLOYEE	$
							E.L. DISEASE - POLICY LIMIT	$
	OTHER							

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
COVERAGE UNDER THIS POLICY SHALL APPLY TO LIABILITY OF FLORIDA HALF CENTURY ARISING OUT OF THE ADMINISTRATION, PLAY OR PRACTICE OF AMATEUR SOFTBALL/BASEBALL, BUT ONLY FOR INCIDENTS INVOLVING BODILY INJURY, PERSONAL INJURY OR PROPERTY DAMAGE. THE CERTIFICATE HOLDER BELOW IS NAMED AS AN ADDITIONAL INSURED TO THIS POLICY. ALL UMPIRES MUST BE USA SOFTBALL REGISTERED OR THE UMPIRES AND ANY ADDITIONAL INSUREDS WILL HAVE NO COVERAGE FOR AN UMPIRE LIABILITY CLAIM. 100% REGISTRATION IN USA SOFTBALL FOR TEAMS AND UMPIRES IS REQUIRED.

CERTIFICATE HOLDER
Villages of Lake Sumter Inc., Village Co
LA HACIENDA REG REC CENTER
The Villages, Florida 32159

CANCELLATION
SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

© 1988-2010 ACORD CORPORATION. All rights reserved.

The ACORD name and logo are registered marks of ACORD

The Villages®
Community Development Districts
Recreation & Parks

3010 Saddlebrook Lane, The Villages, FL 32162
Office Hours Monday through Friday 8am-5pm
Contact: Danny Jacobs (352) 259-5377 Fax: 352-259-5378
Email: Softball@Districtgov.org **Website:** www.DistrictGov.org

Softball Facility Reservation Application

Thank you for your interest in the use of our facility for your event. This application will be viewed as a request and does not guarantee a facility reservation. In our efforts to meet your request, a staff member will be in contact with you upon reviewing your application. ***Please submit 6-12 months prior for processing.***

FACILITIES ARE OPEN MONDAY THROUGH SUNDAY 7AM-DUSK

Applicant Name: Richard "Dick" KANYAN

Name of Requesting Club, Organization, Etc.: Villages Softball Club

Address: 3134 Roswell Rd

City: The Villages State: FL Zip: 32162

Home Phone #: 352-751-1612 Cell Phone #: 352-461-9235

Email: RKANYAN@gmail.com Fax #:

Event Name: Florida Half Century Sr. Softball Tournament Estimate # of Teams: 80

Requested Fields:

Buffalo Glen #1	Buffalo Glen #2	Buffalo Glen #3	Buffalo Glen #4	Saddlebrook #1	Saddlebrook #2	Saddlebrook #3	Saddlebrook #4	~~Soaring Eagle~~ #1	~~Soaring Eagle~~ #2	EVERGLADES #3	EVERGLADES #4
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Dates Requested:	Aug.	15-16	2020						
Times:	7AM-	Dusk							

Concession Stand? (Yes) No *(Please Note: Requesting concession stand be open during time frame of event does not guarantee the request)*

Is this a sponsored event? (Yes) No *If Yes, Whom: Villages Softball Club*
Sponsor must be approved prior to tournament

Is your organization tax exempt? Yes (No) *If YES, please submit copy with application*

Copy of Liability Insurance must be provided *(insured list: VCDD SLCDD The Villages of Lake Sumter and the Villages Holding Company)* along with completed waivers in order to participate in activity.

******* Tournament Payment is due two (2) weeks prior to the scheduled event*******

HOW TO SUBMIT THE APPLICATION:

Fax, e-mail, mail or deliver in person to Saddlebrook Recreation Center

The District reserves the right to cancel or alter facility/room use, and will notify Applicant of any changes. In the event of a required change, every effort will be made to accommodate the affected group or organization.

For Official Use Only

Date Received:

Available? : Yes No

Permit #:

Department Director Signature: Date:

Revised October 13, 2017

The Villages®
Community Development Districts
Recreation & Parks

3010 Saddlebrook Lane, The Villages, FL 32162
Office Hours Monday through Friday 8am-5pm
Contact: Danny Jacobs (352) 259-5377 Fax: 352-259-5378
Email: Softball@Districtgov.org Website: www.DistrictGov.org

Softball Facility Reservation Application

Thank you for your interest in the use of our facility for your event. This application will be viewed as a request and does not guarantee a facility reservation. In our efforts to meet your request, a staff member will be in contact with you upon reviewing your application. ***Please submit 6-12 months prior for processing.***

FACILITIES ARE OPEN MONDAY THROUGH SUNDAY 7AM-DUSK

Applicant Name: Richard "Dick" KANYAN

Name of Requesting Club, Organization, Etc.: Villages Softball Club

Address: 3134 Roswell Rd

City: The Villages State: FL Zip: 32162

Home Phone #: 352-751-1612 Cell Phone #: 352-461-9235

Email: RKANYAN@gmail.com Fax #:

Event Name: Florida Half Century Sr. Softball Tournament Estimate # of Teams: 75

Requested Fields:

Buffalo Glen #1	Buffalo Glen #2	Buffalo Glen #3	Buffalo Glen #4	Saddlebrook #1	Saddlebrook #2	Saddlebrook #3	Saddlebrook #4	~~Soaring Eagle~~ #1	~~Soaring Eagle~~ #2	EVERGLADES #3	EVERGLADES #4
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Dates Requested:	MAY	2-3,	2020						
Times:	7AM - DUSK								

Concession Stand? (Yes) No *(Please Note: Requesting concession stand be open during time frame of event does not guarantee the request)*

Is this a sponsored event? (Yes) No *If Yes, Whom: Villages Softball Club*
Sponsor must be approved prior to tournament

Is your organization tax exempt? Yes (No) *If YES, please submit copy with application*

Copy of Liability Insurance must be provided ***(insured list: VCDD SLCDD The Villages of Lake Sumter and the Villages Holding Company)*** **along with completed waivers in order to participate in activity.**

******* Tournament Payment is due two (2) weeks prior to the scheduled event*******

HOW TO SUBMIT THE APPLICATION:

Fax, e-mail, mail or deliver in person to Saddlebrook Recreation Center

The District reserves the right to cancel or alter facility/room use, and will notify Applicant of any changes. In the event of a required change, every effort will be made to accommodate the affected group or organization.

For Official Use Only
Date Received:
Available? : Yes No
Permit #:

Department Director Signature: Date:

Revised October 13, 2017

Waterfront Inn Ho The Villages

Group Rooming List

04-30-19
10:33 AM

MAY TOURNAMENT
AT THE VILLAGES
& SUMPTER LANDING TOWN SQUARE

59 ROOMS X 2 = 118 ROOMS NITES
AT 117.00 A NIGHT = $13,806

Kenchie

Room No.	Name	Conf. No.	Arr. Date	Dep. Date	Room Type	Res. Status	Adl.	Chl.	Nts.	Rms.
				Carr. Code						
Block Code 1905FLHALF FL Half Century Softball Tournament										
418	Goode,Roger	4326114	05-02-19	05-06-19	KBAL	PROP	1	0	4	1
	Simonds,John	4332509	05-04-19	05-05-19	KGHC	PROP	1	0	1	1
	Kishman,Frank	4322841	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Locastro,Leonard	4322883	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Locastro,Leonard	4322884	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Dallas,James	4323556	05-03-19	05-05-19	KGWV	PROP	1	0	2	1
	Holt,Lois	4325788	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Kunzweiler,William	4328822	05-03-19	05-05-19	KPAT	PROP	1	0	2	1
	Shepard,Ken	4332246	05-03-19	05-05-19	KGHC	PROP	1	0	2	1
	Wayne,Berryhill	4333995	05-03-19	05-05-19	KGWV	PROP	1	0	2	1
	Burk,Kevin	4324744	05-04-19	05-05-19	KING	PROP	1	0	1	1
	Puente,Julio	4322839	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Randy,Lemay	4323118	05-03-19	05-05-19	KGWV	PROP	1	0	2	1
	Greene,Arlene	4332977	05-03-19	05-05-19	KGHC	PROP	1	0	2	1
	Frey,Jeff	4322294	05-03-19	05-05-19	QNQN	PROP	1	0	2	1
	Hood,Dale	4322299	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Snyder,Jeff	4322843	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Persandi,George	4324562	05-03-19	05-05-19	QPAT	PROP	1	0	2	1
	Swank,Kenneth	4323994	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Phillips,James	4332014	05-03-19	05-05-19	KGWV	PROP	1	0	2	1
	Marler,William	4333235	05-03-19	05-04-19	KGWV	PROP	1	0	1	1
	Chintaan,Ernie	4322302	05-03-19	05-05-19	QNQN	PROP	1	0	2	1
	Rosario,Magdiel	4322879	05-03-19	05-05-19	KGSV	PROP	1	0	2	1
	Locastro,Leonard	4322886	05-03-19	05-05-19	QBAL	PROP	1	0	2	1
	McKenzie,James	4323815	05-03-19	05-05-19	KING	PROP	1	0	2	1
	McKenzie,James	4323817	05-03-19	05-05-19	QNQN	PROP	1	0	2	1
	Davidson,Ronald	4324547	05-03-19	05-05-19	KGWV	PROP	1	0	4	2
	Lehman,Robert	4322300	05-04-19	05-05-19	QNQN	PROP	1	0	1	1
	Swank,Kenneth	4323996	05-04-19	05-05-19	KING	PROP	1	0	1	1
	Thomas,William	4322293	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Sylvester,Steven	4322301	05-03-19	05-05-19	QNQN	PROP	1	0	2	1
	Tucci,Neal	4322837	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Carrington,Edward	4322303	05-04-19	05-05-19	QNQN	PROP	1	0	1	1
	Tabor,Roger	4322297	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Thomas,Timothy	4322298	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Ball,Larry	4322836	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Haim,Bob	4322842	05-03-19	05-05-19	QQWV	PROP	1	0	2	1

Filter From Stay Date 05-03-19 To Stay Date 05-05-19
Room Type All Payment Method All
Block Code 1905FLHALF Rate Code All Reservation Status All
Group by Block Code Sort Order Room No.

grprmlist

Group Rooming List

Room No.	Name	Conf. No.	Arr. Date	Dep. Date	Room Type	Res. Status	Adl.	Chl.	Nts.	Rms.
				Carr. Code						
	Locastro,Leonard	4322885	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Swank,Kenneth	4323993	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Holt,Lois	4325787	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Bell,Charlie	4322840	05-03-19	05-05-19	QQWV	PROP	1	0	2	1
	Locastro,Leonard	4322881	05-03-19	05-05-19	KING	PROP	1	0	2	1
	McKenzie,James	4323816	05-03-19	05-05-19	QNQN	PROP	1	0	2	1
	Velto,Bill	4327772	05-03-19	05-06-19	KING	PROP	1	0	3	1
	Brennock,William	4333206	05-03-19	05-04-19	KING	PROP	1	0	1	1
	Meiser,Michael	4322252	05-04-19	05-05-19	KGSV	PROP	1	0	1	1
	Desimonde,Anne	4332248	05-04-19	05-05-19	KGHC	PROP	1	0	1	1
	Scott,Ronald	4322295	05-03-19	05-05-19	QNQN	PROP	1	0	2	1
	Fawcett,John,Mr	4322810	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Brand,Steve	4322838	05-03-19	05-05-19	KGSV	PROP	1	0	2	1
	Locastro,Leonard	4322882	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Swank,Kenneth	4323995	05-03-19	05-05-19	KING	PROP	1	0	2	1
	Winter,Peter	4326511	05-03-19	05-05-19	QPAT	PROP	1	0	2	1
	Hazel,Greg	4326513	05-03-19	05-05-19	QBAL	PROP	1	0	2	1
	William,Gary	4326818	05-03-19	05-05-19	QBAL	PROP	1	0	2	1
	Warren,Howard	4326552	05-04-19	05-05-19	QBAL	PROP	1	0	1	1
	LeTan,Frenchie	4321761	05-03-19	05-05-19	QNQN	PROP	2	0	2	1
	Crigger,Ronald	4322835	05-03-19	05-05-19	KGSV	PROP	1	0	2	1
	Total Block Code 1905FLHALF FL Hal		**Reservations**	**58**			**59**	**0**	**111**	**59**
	Grand Total		**Reservations**	**58**			**59**	**0**	**111**	**59**

Filter From Stay Date 05-03-19 To Stay Date 05-05-19
Room Type All Payment Method All
Block Code 1905FLHALF Rate Code All Reservation Status All
Group by Block Code Sort Order Room No.

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

Florida High School 7v7 Association State Championship

Staff Recommendation: $20,000

The Villages Charter High School filed an application for Tourism Development Grant Funds on May 6, 2020. Applicant is requesting $20,000 to fund promotional and operating expenses. This two (2) day event is to be held in June at The Villages Polo Fields.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were previously awarded for this event in 2020; however, it was canceled due to Covid-19.
3. This event does occur during the "low" hotel occupancy period (April through October). The event is scheduled to occur June 18 & 19, 2021.
4. The Grant Application meets the required match with 50% matching in funds.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, the event should be awarded up to 100% of the maximum funding.
6. Event organizers anticipate 150 room nights during this event, making this event a Category 5 (maximum impact) on the Funding Award Level Chart.
7. Staff recommends awarding the full amount of the requested funds, considering the significant impact this event has on community and promotion of tourism within Sumter County.

Application: 2021-7566891570

Penny Cumbo - Penny.Cumbo@tvcs.org
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-7566891570
Last submitted: May 6 2020 07:30 PM (EDT)
Labels: New, Reoccurring Events, Promotional Activities

Application Form

In Progress - Last edited: Jun 2 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

The Villages Charter School

Address

Address Line 1	251 Buffalo Trail
Address Line 2	(No response)
City	The Villages
State	Florida
Zip/Postal Code	32162

Authorized Agent

Name	Richard Pettus
Title	Athletic Director
E-mail Address	Richard.Pettus@tvcs.org
Phone Number	352-259-3777
Preferred method of contact	E-mail

Contact Person

Name	Penny Cumbo
Title	Athletic Assistant
E-mail Address	penny.cumbo@tvcs.org
Phone Number	386-937-7946
Preferred method of contact	E-mail

Is this a non-profit organization?

Yes

Is this organization tax exempt?

Yes

What is your Federal ID# as it appears on Form W-9?

59-3597803

If your delegates are exempt from paying hotel occupancy tax, please explain.

N/A

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	2021 Florida High School 7v7 Association State Championship
Location	The Villages Polo Fields
Sponsoring Organization/Name	The Villages Charter School

Category

Amateur Sports Event

Event Description

State 7v7 and Lineman Challenge Championship Tournament held at The Villages Polo grounds annually. 48 high school football teams from throughout the state will participate.

Event Duration

Multiple Day Event

Event Dates

Start Date	06/18/2021
End Date	06/19/2021

Have you already reserved Sumter County hotel rooms?

Yes

Number of Rooms Reserved

Hotel(s)	Hampton Inn and Suites - The Villages Comfort Inn & Suites - Wildwood
Number of rooms reserved pre hotel	70
Total room nights per hotel	1

How many rooms do you project this event will bring to Sumter County (room nights)?

150

How many rooms do you guarantee to bring to Sumter County (room nights)?

70

How do you intend to provide a valid count of attendance and room nights at this year's event?

Hotel print out from hotels with the total # of rooms and the total $ amount spent at each hotel.

Is this an annually reoccurring event?

Yes

Number of Years

3

Has this event received TDC grant funding from Sumter County in the past?

No

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

Local residents & high school football teams, coaches, & parents from across the state.

What is your projected attendance (include local participants, out-of-town participants and guests)?

750 spectators & 1500 participants for a total of 2250

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 11300.00

Tourist Development Fund Request (50% Match Required)

$ 20000

TOTAL INCOME

$ 31300.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.			✖
2.			✖
3.			✖
4.			✖
5.			✖
6.			✖
7.			✖
8.			✖
9.			✖
10.			✔

Total Contributor/Sponsorship Funds

$ 0.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.	Registration Fees	6000.00
2.	Concessions	1800.00
3.	Admissions	3500.00
4.		
5.		
6.		
7.		
8.		
9.		
10.		0

Total Other Income

$ 11300.00

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	Security	1500.00	✔
2.	Trophies	1250.00	✔
3.	Concessions(TDC)	2000.00	✔
4.	Field Prep(TDC)	2900.00	✔
5.	Officials	8000.00	✔
6.	Trainer	1200.00	✔
7.	Game Day Staff	9600.00	✔
8.	Staff meals	750.00	✔
9.	Lodging	1000.00	✖
10.	Facilities	12400.00	✔

TOTAL EXPENSES

$ 40600

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

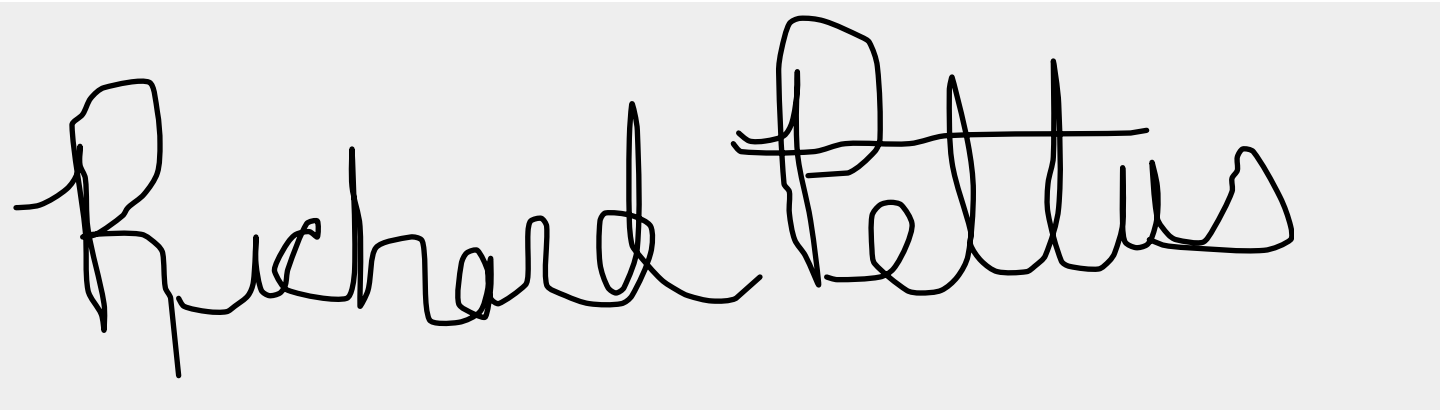
Authorized Agent

Richard Pettus

Title

Athletic Director

Authorized Agent Signature



Articles of Incorporation

Completed - May 4 2020

Articles_of_Incorporation_1

Filename: Articles_of_Incorporation_1_YFmmUEb.pdf **Size:** 172.5 kB

IRS letter of non-profit tax-exempt status

Completed - May 4 2020

F_Letter_of_Non-Profit (1)

Filename: F_Letter_of_Non-Profit_1_Tj5bR5A.pdf **Size:** 56.3 kB

IRS Form W-9

Completed - May 4 2020

6

Filename: 6._W-9_qDzPZPL.pdf **Size:** 749.3 kB

IRS Form 990

Completed - May 4 2020

Tax_Exempt_O5s1GCt

Filename: Tax_Exempt_O5s1GCt_0qEEQbZ.pdf **Size:** 239.9 kB

TDC Final or Interim Report (for previous TDC grantees only)

Completed - May 4 2020

7v7 TDC Final or Interim Report (for previous TDC grantees only)

Filename: 7v7_TDC_Final_or_Interim_Report_for_p_2shD008.docx **Size:** 12.0 kB

Written authorization for AUTHORIZED AGENT to act on behalf of Applicant;

Incomplete

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Incomplete

Sponsorship package

Incomplete

Complete project event budget

Completed - May 7 2020

2021 7v7 budget

Filename: 2021_7v7_budget.pdf **Size:** 102.6 kB

Three support documents

Completed - May 4 2020

letter of recommendation, programs, brochures, media articles, etc.

2021 7v7 Proof #2

Filename: 2021_7v7_Proof_2.docx **Size:** 174.3 kB

2021 7v7 Proof #3

Filename: 2021_7v7_Proof_3.docx **Size:** 180.8 kB

2021 7v7 Proof #1

Filename: 2021_7v7_Proof_1__.docx **Size:** 187.7 kB

All written agreements involving media, hotels/motels and venue contracts/leases

Incomplete

Staff Review - Reoccurring Event for: David Myers

Completed - May 21 2020
Score: 66% (38/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING

EVENT GRANT FUNDS

Total Points Awarded

38.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

100 - 150 = 30 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

Yes

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

No

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

3

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Sue Hammer

Completed - May 21 2020
Score: 69% (40/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

40.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

100 - 150 = 30 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - May 20 2020
Score: 69% (40/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

40.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

100 - 150 = 30 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Debra Hunton

Completed - May 21 2020
Score: 78% (45/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

45.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

100 - 150 = 30 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

Over 100 attendees = 4 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Articles of Incorporation

The articles of Incorporation for the Villages of Lake-Sumter are currently On file with Sumter County. An addition copy will be provided upon request.

Letter of Non-Profit

Not Applicable

Form **W-9**
(Rev. December 2014)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
The Villages Charter School, Inc.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only one of the following seven boxes:
☐ Individual/sole proprietor or single-member LLC ☑ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate
☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any)
Exemption from FATCA reporting code (if any)
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)
350 Tatonka Terrace

Requester's name and address (optional)

6 City, state, and ZIP code
The Villages, FL 32162

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number
☐☐☐ - ☐☐ - ☐☐☐☐

or

Employer identification number
5 9 - 3 5 9 7 8 0 3

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here Signature of U.S. person ▶ [signature] Date ▶ 3/2/16

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at *www.irs.gov/fw9*.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

01/22/15

FLORIDA DEPARTMENT OF REVENUE

Consumer's Certificate of Exemption

DR-14
R. 04/11

Issued Pursuant to Chapter 212, Florida Statutes

Certificate Number	Effective Date	Expiration Date	Exemption Category
85-8012574381C-2	01/31/2015	01/31/2020	SCHOOL-COLLEGE-UNIV

This certifies that

THE VILLAGES CHARTER SCHOOL INC.
350 TATONKA TER
THE VILLAGES FL 32162-7195

is exempt from the payment of Florida sales and use tax on real property rented, transient rental property rented, tangible personal property purchased or rented, or services purchased.

FLORIDA DEPARTMENT OF REVENUE

Important Information for Exempt Organizations

DR-14
R. 04/11

1. You must provide all vendors and suppliers with an exemption certificate before making tax-exempt purchases. See Rule 12A-1.038, Florida Administrative Code (F.A.C.).

2. Your *Consumer's Certificate of Exemption* is to be used solely by your organization for your organization's customary nonprofit activities.

3. Purchases made by an individual on behalf of the organization are taxable, even if the individual will be reimbursed by the organization.

4. This exemption applies only to purchases your organization makes. The sale or lease to others of tangible personal property, sleeping accommodations, or other real property is taxable. Your organization must register, and collect and remit sales and use tax on such taxable transactions. Note: Churches are exempt from this requirement except when they are the lessor of real property (Rule 12A-1.070, F.A.C.).

5. It is a criminal offense to fraudulently present this certificate to evade the payment of sales tax. Under no circumstances should this certificate be used for the personal benefit of any individual. Violators will be liable for payment of the sales tax plus a penalty of 200% of the tax, and may be subject to conviction of a third-degree felony. Any violation will require the revocation of this certificate.

6. If you have questions regarding your exemption certificate, please contact the Exemption Unit of Account Management at 800-352-3671. From the available options, select "Registration of Taxes," then "Registration Information," and finally "Exemption Certificates and Nonprofit Entities." The mailing address is PO Box 6480, Tallahassee, FL 32314-6480.

	Projected	Actual
LIST OF ALL REVENUE		
Registration Fees	$6,000.00	
Concessions	$1,800.00	
TDC Grant	$20,000.00	
Admission	$3,500.00	
Total Revenue	$ 31,300.00	

LIST OF ALL EXPENSES		
Security	$ 1,500.00	
Trophies	$ 1,250.00	
Concessions	$ 2,000.00	
Field Prep	$ 2,900.00	
Officials	$ 8,000.00	
Trainer	$ 1,200.00	
Games Day Staff	$ 9,600.00	
Staff Meals	$ 750.00	
Lodging	$ 1,000.00	
Facilities	$ 12,400.00	
Total Expense	$ 40,600.00	
NET PROFIT/LOSS	$ (9,300.00)	#REF!

PLEASE NOTE THAT THE $10,000 DONATION FROM THE FACA MAY NOT BE AVAILABLE IN THE FUTURE.

THERE IS NO GUARANTEE THAT THIS GENEROUS DONATION WILL BE REPEATED IN 2019

TDC Final or Interim Report (for previous TDC grantees only)

This our second year applying for the grant, however the first year was cancelled due to Covid-19.

THE OFFICIAL HOME OF THE

FLORIDA HIGH SCHOOL 7v7 ASSOCIATION

Hotel Information

STATE CHAMPIONSHIP HOTEL INFORMATION

We are in the process of acquiring Special Rates at local hotels in the Villages area. As we get more, we will continue to update the listings below as they are locked in. Please note all rates are based on availability and waiting to the last minute to reserve rooms is not recommended. Rooms are not blocked off, but they are offered at a special rate for FHS7v7A State Tournament Participating Teams on available basis.

HAMPTON INN & SUITES LADY LAKE/THE VILLAGES

The Hampton Inn & Suites Lady Lake/The Villages is located less than 5 minutes from the Polo Grounds fields and includes a wonderful breakfast buffet in our rates as well as free internet, a 24 hour coffee/tea station in the lobby, outdoor pool, and on site fitness room. The special discounted rate for FHS7v7A State Championship Participating Teams is $94.00 + tax per room per night. *The Group rooms and discounts are based on availability and interested teams should contact hotel sales manager, Jocie Rivera, on her cell at 813-679-2035 to get more details.*

COMFORT INN & SUITES WILDWOOD

The Comfort Inn & Suites Wildwood located less than 9 miles from the Villages Polo Grounds offers professional service, cozy accommodations and a delicious breakfast featuring our famous waffles await at our smoke-free Comfort Inn & Suites® Wildwood. The special discounted rate for FHS7v7A State Championship Participating Teams is $90.00 + tax per room per night. *The Group rooms and discounts are based on availability and interested teams should contact the hotel directly at 352-748-0507 to get more details and to make a reservation. Make sure you mention FHS7v7A for the special rate.*

Amenities include:

- Free hot breakfast
- Free WiFi
- Restaurant

THE OFFICIAL HOME OF THE

FLORIDA HIGH SCHOOL 7v7 ASSOCIATION

Past State Champions

FLORIDA HIGH SCHOOL 7V7 ASSOCIATION STATE CHAMPIONS

YEAR	TEAM	VENUE
2015	Saint Cloud High School	Crescent City HS
2016	Mandarin High School	New Smyrna Beach HS
2017	Spruce Creek High School	Saint Augustine HS
2018	Sandalwood High School	Haines City HS
2019	Vanguard High School	Villages Polo Club
2020	???	Villages Polo Club

FLORIDA HIGH SCHOOL 7v7 ASSOCIATION

FHS7v7A State Championship Tournament

2020 FHS7V7A STATE CHAMPIONSHIP TOURNAMENT

2020 Florida High School 7v7 Association State Championship Tournament *brought to you by* **Snap! Raise**

June 19th & 20th Villages Polo Grounds

Villages, Florida

2020 will bring with it an **UPDATED** State Series & Championship Tournament Format. Due to the fact we are a Member Driven Association and thanks to feedback from our Member Coaches & participating coaches from last year, we are adjusting our Summer Tournament Format.

Once again we are offering a 2 Day MEGA STATE CHAMPIONSHIP EXPERIENCE.

Day 1 (June 19th) will consist of 2 flights (Morning & Afternoon) in which each team will be assigned to a flight to play in 5 pool play games for seeding purposes. The 2020 BattleLines 5v5 Lineman State Championship will take place on Day 2 (June 20th).

Day 2 (June 20th) will be **ONE POOL PLAY GAME and then** Single Elimination Play until a 2019 FHS7v7A State Champion is crowned. **2 games will be guaranteed on Day 2.**

With the "State Championship Tournament Experience" we feel as though High School Programs from across the State will look at these dates as an opportunity to not only compete in 7v7 and 5v5 Lineman Challenge, but Staff Development, a valuable

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

Horse Pulling Competition

Staff Recommendation: $50,000

The Southern Draft Horse Association, Inc, filed an application for Tourism Development Grant Funds. Applicant is requesting $50,000 to fund rentals, advertising, promotional items, printing, and veterinarian fees for this competition. This event is held from February 5 - 21, 2021.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were previously awarded to Southern Draft Horse Association, Inc. for this event in the amount of $200,000.
3. This event does not occur during the "low" hotel occupancy period (April through October). This event is scheduled to occur from February 5 - 21, 2021.
4. The Grant Application meets the required match with 50% matching in funds.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, the event should be awarded up to 100% of the maximum funding.
6. Event organizers anticipate 2400 room nights during this event, making this event a Category 5 (maximum impact) on the Funding Award Level Chart.
7. Staff recommends awarding the full amount of the requested funds, considering the significant impact this event has on community and promotion of tourism within Sumter County.

Application:
Glendora Yoder – tgyoder@gmail.com
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary
ID:

SECTION 1: PRELIMINARY INFORMATION

Company/Organization
Southern Draft Horse Association, Inc.

Address

Address Line 1	1969 CR 228
Address Line 2	
City	Wildwood
State	Florida
Zip/Postal Code	34785

Authorized Agent

Name	Terry Yoder
Title	President
E-mail Address	tgyoder@gmail.com
Phone Number	352-267-3926
Preferred method of contact	E-mail

Contact Person

Name	Glendora Yoder
Title	Secretary
E-mail Address	tgyoder@gmail.com

Phone Number	352-267-4623
Preferred method of contact	E-mail

Is this a non-profit organization?
Yes

Is this organization tax exempt?
Yes

What is your Federal ID# as it appears on Form W-9?
59-3480538

If your delegates are exempt from paying hotel occupancy tax, please explain.
No

SECTIONS 2: EVENT INFORMATION

Event/Project

Name	Horse Pulling Competition
Location	The Villages, Silo Oaks and Sumter County Fair
Sponsoring Organization/Name	Southern Draft Horse Association, Inc.

Category

Equestrian Center Event

Event Description

Sumter County will serve as the host location for the 2021 horse pulls. The pulls bring teams from all across the United States to compete in a series of events. The horses and the teamsters will stay in the Sumter county area for four to five weeks to work the horses before and between the competitions.

Event Duration

Multiple Day Events

Event Dates

Start Date	02/05/2021
End Date	02/21/2021

Have you already reserved Sumter County hotel rooms?

No

How many rooms do you project this event will bring to Sumter County (room nights)?

2400

How many rooms do you guarantee to bring to Sumter county (room nights)?

2400

How do you intend to provide a valid count of attendance and room nights at the year's event?

Attendance at the gates and the number of teamsters entered in the pulling event gives us a valid count.

Is this an annually reoccurring event?

Yes

Number of Years

33

Has this event received TDC grant funding from Sumter County in the past?

Yes

How many Years

4

Please provide the number of room nights attributable to this convention, conference, or event up to the past five (5) years including: City event held, Date/Month/Year of event.

Year 1	2400 Sumter County The Month of February
Year 2	2400 Sumter County The Month of February
Year 3	2400 Sumter County The Month of February

SECTION 3: BACKGROUND INFORMATION

We have many spectators from the northern states that watch horse pulling in their home states in the summer but come to sunny Florida to watch it here in the winter. Many stay longer than the pull last but come to see the pulling. We also do local advertising to target the local people to come see the events

What is your projected attendance (include local participants, out-of-town participants and quests)?

Some of our events we will have 200 plus pay at the gate and then the Villages will have 500 to 1,000 at the gate. We do have a following of about 200 people that go to all the events. You have the families of the teamsters and you can add approximately 100 more for that.

SECTION 4: PROJECT BUDET RECAP

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.	00
2.	00
3.	00
4.	00
5.	00
6.	00
7.	00
8.	00
9.	00
10.	00

Total Other Income

$0.00

SECTION 5: EXPENSES

All events expenses and indicate which items will utilize TDC funds

1.	Shavings	1,650.00	X
2.	Merchandise	2,507.22	X
3.	Bleacher Rental	21,400.00	X
4.	Awards	5,819.22	X
5.	Insurance	935.00	X
6.	Printing	2,736.03	X
7.	Advertising	8,380.00	X
8.	Vet Testing	12,250.00	X
9.	State Sales Tax	318.85	X
10.	Premiums	97,325.00	X

Other Income:

$0.00

Tourist Development Fund Request (50% Match Required)

$50,000.00

Total Income

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

1.	Gates	5,725.00
2.	Sales Table	2,580.00
3.	50/50 Tickets	8.220.00
4.	Sponsors	15,000.00
5.	Memberships	2,840.00
6.	Donations	56,800.00
7.	Auction	13,065.00
8.		0
9.		0
10.		0

Total Contributor/Sponsorship Funds

$116,418.76

Total Expenses

$153,321.32

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and it's attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a finical contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of nay costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter county Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

Authorized Agent

Terry Yoder

Title

President

Authorized Agent Signature

Terry Yoder

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Jennifer Hemeon

Total Points Awarded: 47

Percentage of eligible grant amount:
31 or more points = 100%
21 < 30 points = 75%
11 < 20 points = 50%
< 10 points = 0%

1. Has this event been designated for allocation in the TDC 5 year funding plan?

- ☑ Yes (Score: 0)
- ☐ No (Score: 0)

2. Has an event representative designated at least 50% funding for allocation to this event?

- ☑ Yes (Score: 0)
- ☐ No (Score: 0)

3. Does the event occur during low occupancy months April through October?

- ☐ Yes (Score: 2)
- ☑ No (Score: 1)

4. Estimated amount of room nights to be generated by event?

- ☐ Less than 25 = 10 points (Score: 10)
- ☐ 25 - 50 = 15 points (Score: 15)
- ☐ 51 – 75 = 20 points (Score: 20)
- ☐ 76 – 100 = 25 points (Score: 25)
- ☐ 100 – 150 = 30 Points (Score: 30)
- ☑ More than 150 = 35 Points (Score: 35)

5. Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

- ☐ Yes (Score: 1)
- ☑ No (Score: 0)

6. Does the event schedule include attendance at any of the following: local concert, local nature based activity, historical site/setting, as indicated in itinerary or schedule?

- ☐ None (Score: 0)
- ☑ 1-2 Activities (Score:1)
- ☐ 3 or More Activities (Score: 2)

7. **Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.**

- ☑ 0 attendees = 0 points (Score: 0)
- ☐ 1-25 attendees = 1 point (Score:1)
- ☐ 26-50 attendees = 2 points (Score: 2)
- ☐ 51-100 attendees = 3 points (Score: 3)
- ☐ Over 100 attendees = 4 points (Score: 4)

8. **Is visiting a Sumter County attraction included on event agenda?**

- ☑ Yes (Score: 1)
- ☐ No (Score: 0)

9. **Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?**

- ☑ Yes (Score: 1)
- ☐ No (Score: 0)

10. **Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)**

- ☑ Yes (Score: 1)
- ☐ No (Score: 0)

11. **Event incorporates environmental/social enhancements?**

- ☐ None (Score: 0)
- ☐ Environmental (Score: 1)
- ☐ Social (Score: 1)
- ☑ Both (Score: 2)

12. **Is this a certified small minority business?**

- ☐ Yes (Score: 2)
- ☑ No (Score: 0)

13. **Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.**

- ☐ 1 (Score: 1)
- ☐ 2 (Score: 2)
- ☐ 3 (Score: 3)
- ☐ 4 (Score: 4)
- ☑ 5 (Score: 5)

14. If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

- ☑ None (Score: 0)
- ☐ Portion (Score: 1)
- ☐ All (Score: 2)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Sue Hammer

Total Points Awarded: 45

Percentage of eligible grant amount:
31 or more points = 100%
21 < 30 points = 75%
11 < 20 points = 50%
< 10 points = 0%

1. Has this event been designated for allocation in the TDC 5 year funding plan?

- ☑ Yes (Score: 0)
- ☐ No (Score: 0)

2. Has an event representative designated at least 50% funding for allocation to this event?

- ☑ Yes (Score: 0)
- ☐ No (Score: 0)

3. Does the event occur during low occupancy months April through October?

- ☐ Yes (Score: 2)
- ☑ No (Score: 1)

4. Estimated amount of room nights to be generated by event?

- ☐ Less than 25 = 10 points (Score: 10)
- ☐ 25 - 50 = 15 points (Score: 15)
- ☐ 51 – 75 = 20 points (Score: 20)
- ☐ 76 – 100 = 25 points (Score: 25)
- ☐ 100 – 150 = 30 Points (Score: 30)
- ☑ More than 150 = 35 Points (Score: 35)

5. Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

- ☐ Yes (Score: 1)
- ☑ No (Score: 0)

6. Does the event schedule include attendance at any of the following: local concert, local nature based activity, historical site/setting, as indicated in itinerary or schedule?

- ☑ None (Score: 0)
- ☐ 1-2 Activities (Score:1)
- ☐ 3 or More Activities (Score: 2)

7. **Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.**

- ☑ 0 attendees = 0 points (Score: 0)
- ☐ 1-25 attendees = 1 point (Score:1)
- ☐ 26-50 attendees = 2 points (Score: 2)
- ☐ 51-100 attendees = 3 points (Score: 3)
- ☐ Over 100 attendees = 4 points (Score: 4)

8. **Is visiting a Sumter County attraction included on event agenda?**

- ☐ Yes (Score: 1)
- ☑ No (Score: 0)

9. **Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?**

- ☑ Yes (Score: 1)
- ☐ No (Score: 0)

10. **Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)**

- ☑ Yes (Score: 1)
- ☐ No (Score: 0)

11. **Event incorporates environmental/social enhancements?**

- ☐ None (Score: 0)
- ☐ Environmental (Score: 1)
- ☐ Social (Score: 1)
- ☑ Both (Score: 2)

12. **Is this a certified small minority business?**

- ☐ Yes (Score: 2)
- ☑ No (Score: 0)

13. **Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.**

- ☐ 1 (Score: 1)
- ☐ 2 (Score: 2)
- ☐ 3 (Score: 3)
- ☐ 4 (Score: 4)
- ☑ 5 (Score: 5)

14. If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

- ☑ None (Score: 0)
- ☐ Portion (Score: 1)
- ☐ All (Score: 2)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Debra Hunton

Total Points Awarded: 52

Percentage of eligible grant amount:
31 or more points = 100%
21 < 30 points = 75%
11 < 20 points = 50%
< 10 points = 0%

1. Has this event been designated for allocation in the TDC 5 year funding plan?

- ☒ Yes (Score: 0)
- ☐ No (Score: 0)

2. Has an event representative designated at least 50% funding for allocation to this event?

- ☒ Yes (Score: 0)
- ☐ No (Score: 0)

3. Does the event occur during low occupancy months April through October?

- ☐ Yes (Score: 2)
- ☒ No (Score: 1)

4. Estimated amount of room nights to be generated by event?

- ☐ Less than 25 = 10 points (Score: 10)
- ☐ 25 - 50 = 15 points (Score: 15)
- ☐ 51 – 75 = 20 points (Score: 20)
- ☐ 76 – 100 = 25 points (Score: 25)
- ☐ 100 – 150 = 30 Points (Score: 30)
- ☒ More than 150 = 35 Points (Score: 35)

5. Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

- ☐ Yes (Score: 1)
- ☒ No (Score: 0)

6. Does the event schedule include attendance at any of the following: local concert, local nature based activity, historical site/setting, as indicated in itinerary or schedule?

- ☐ None (Score: 0)
- ☐ 1-2 Activities (Score:1)
- ☒ 3 or More Activities (Score: 2)

7. **Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.**

- ☐ 0 attendees = 0 points (Score: 0)
- ☐ 1-25 attendees = 1 point (Score:1)
- ☐ 26-50 attendees = 2 points (Score: 2)
- ☐ 51-100 attendees = 3 points (Score: 3)
- ☒ Over 100 attendees = 4 points (Score: 4)

8. **Is visiting a Sumter County attraction included on event agenda?**

- ☒ Yes (Score: 1)
- ☐ No (Score: 0)

9. **Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?**

- ☒ Yes (Score: 1)
- ☐ No (Score: 0)

10. **Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)**

- ☒ Yes (Score: 1)
- ☐ No (Score: 0)

11. **Event incorporates environmental/social enhancements?**

- ☐ None (Score: 0)
- ☐ Environmental (Score: 1)
- ☐ Social (Score: 1)
- ☒ Both (Score: 2)

12. **Is this a certified small minority business?**

- ☐ Yes (Score: 2)
- ☒ No (Score: 0)

13. **Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.**

- ☐ 1 (Score: 1)
- ☐ 2 (Score: 2)
- ☐ 3 (Score: 3)
- ☐ 4 (Score: 4)
- ☒ 5 (Score: 5)

14. If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

- ☒ None (Score: 0)
- ☐ Portion (Score: 1)
- ☐ All (Score: 2)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

David Myers

Total Points Awarded: 43

Percentage of eligible grant amount:
31 or more points = 100%
21 < 30 points = 75%
11 < 20 points = 50%
< 10 points = 0%

1. Has this event been designated for allocation in the TDC 5 year funding plan?

- ☑ Yes (Score: 0)
- ☐ No (Score: 0)

2. Has an event representative designated at least 50% funding for allocation to this event?

- ☑ Yes (Score: 0)
- ☐ No (Score: 0)

3. Does the event occur during low occupancy months April through October?

- ☐ Yes (Score: 2)
- ☑ No (Score: 1)

4. Estimated amount of room nights to be generated by event?

- ☐ Less than 25 = 10 points (Score: 10)
- ☐ 25 - 50 = 15 points (Score: 15)
- ☐ 51 – 75 = 20 points (Score: 20)
- ☐ 76 – 100 = 25 points (Score: 25)
- ☐ 100 – 150 = 30 Points (Score: 30)
- ☑ More than 150 = 35 Points (Score: 35)

5. Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

- ☐ Yes (Score: 1)
- ☑ No (Score: 0)

6. Does the event schedule include attendance at any of the following: local concert, local nature based activity, historical site/setting, as indicated in itinerary or schedule?

- ☐ None (Score: 0)
- ☑ 1-2 Activities (Score:1)
- ☐ 3 or More Activities (Score: 2)

7. **Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.**

- ☑ 0 attendees = 0 points (Score: 0)
- ☐ 1-25 attendees = 1 point (Score:1)
- ☐ 26-50 attendees = 2 points (Score: 2)
- ☐ 51-100 attendees = 3 points (Score: 3)
- ☐ Over 100 attendees = 4 points (Score: 4)

8. **Is visiting a Sumter County attraction included on event agenda?**

- ☐ Yes (Score: 1)
- ☑ No (Score: 0)

9. **Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?**

- ☑ Yes (Score: 1)
- ☐ No (Score: 0)

10. **Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)**

- ☐ Yes (Score: 1)
- ☑ No (Score: 0)

11. **Event incorporates environmental/social enhancements?**

- ☐ None (Score: 0)
- ☐ Environmental (Score: 1)
- ☐ Social (Score: 1)
- ☑ Both (Score: 2)

12. **Is this a certified small minority business?**

- ☐ Yes (Score: 2)
- ☑ No (Score: 0)

13. **Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.**

- ☐ 1 (Score: 1)
- ☐ 2 (Score: 2)
- ☑ 3 (Score: 3)
- ☐ 4 (Score: 4)
- ☐ 5 (Score: 5)

14. If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

- ☑ None (Score: 0)
- ☐ Portion (Score: 1)
- ☐ All (Score: 2)

ARTICLES

SOUTHERN DRAFT HORSE ASSOCIATION, INC.

A FLORIDA NONPROFIT CORPORATION

ARTICLE ONE

The name of the Corporation is SOUTHERN DRAFT HORSE ASSOCIATION, INC.

ARTICLE TWO

Principal Office and Address

The address of the principal office of the corporation is 1969 CR 228 Wildwood, Florida, and the mailing address of the corporation is the same.

ARTICLE THREE

Duration

The term of existence of the Corporation is perpetual and the corporate existence will commence on the filling of there articles by the Department of State.

ARTICLE FOUR

Purpose

The propose for which the Corporation is organized is for the education and promotion of interest in pulling of draft horse animals in the State of Florida.

ARTICLE FIVE

Directors

The method of election of the directors of the Corporation is set fourth in the bylaws.

ARTICLE SIX

Registered Office and Agent

The initial registered office of the Corporation shall be located at 2502 E. Orange Ave., Eustis, FL 32736. The initial registered agent of the Corporation at that address shall be Francis E. Cergizan.

ARTICLE SEVEN

Board of Directors

The business and affairs of this corporation shall be managed by a Board of Directors, whose members are referred to herein as Directors.

The names and addresses who are to serve as the initial Directors of the Corporation are: Terry Yoder 5032 N.W. 40th Street Lake Panasoffkee, FL 33538, Carolyn McClellan, 1762 Stoney Battery Rd. Marion VA, 24354, Glendora Yoder, 5032 N.W. 40th Street, Lake Panasoffkee, FL 33538

ARTICLE EIGHT

Incorporators

The names and residence addresses of the incorporators are:

Name Address

Terry Yoder 5032 N.W. 40th Street
Lake Panasoffkee, FL 33538

Carolyn McClellan 1762 Stoney Battery Road
Marion, VA 24354

Glendora Yoder 5032 N.W. 40th Street
Lake Panasoffkee, FL 33538

Revised February 19, 2003 special meeting Dade City, Flroida.

Sunbiz.org

Detail by Entity Name

Florida Not For Profit Corporation

SOUTHERN DRAFT HORSE ASSOCIATION, INC.

Filing Information

Document Number	N97000001660
FEI/EIN Number	59-3480538
Date Filed	03/20/1997
State	FL
Status	ACTIVE

Principal Address

1969 CR 228
WILDWOOD, FL 34785

Changed: 01/23/2012

Mailing Address

1969 CR 228
WILDWOOD, FL 34785

Changed: 01/23/2012

Registered Agent Name & Address

Yoder, MINETTA A
2025 E CR 462
WILDWOOD, FL 34785

Name Changed: 02/01/2016

Address Changed: 01/23/2012

Officer/Director Detail

Name & Address

Title P

YODER, TERRY
5067 N CR 470
LAKE PANASOFFKEE, FL 33538

Title S

YODER, GLENDORA

5067 N CR 470
LAKE PANASOFFKEE, FL 33538

Title D

SMITH, DANNY
445 STAGE RD
CUMMINGTON, MA 01026

Title D

HATFIELD, CHRIS
7597 STATE ROAD 505 SOUTH
CROMWELL, KY 42333

Title V-P

MCCLELLAN, WILLIAM D
4433 W. LONELY COURT
DUNNELLON, FL 34433

Title Treasurer

Yoder, Minetta Ann Marie
2025 E County Rd 462
Wildwood, FL 34785

Title D

Grover, Jim
1102 Trumbull Hwy
Lebanon, CT 06249

Title Director

Skinkis, Scott
1919 Oakwood Rd
Brillion, WI 54110

Title Director

Brown, Keith
325 Freeman Falls Rd
Acme, PA 15610

Annual Reports

Report Year	Filed Date
2016	02/01/2016
2017	01/24/2017
2018	01/30/2018

Document Images

Form **W-9**
(Rev. March 1994)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give form to the requester. Do NOT send to the IRS.

Please print or type

Name (If joint names, list first and circle the name of the person or entity whose number you enter in Part I below. See instructions on page 2 if your name has changed.)
Southern Draft Horse Association Inc

Business name (Sole proprietors see instructions on page 2.)

Please check appropriate box: ☐ Individual/Sole proprietor ☐ Corporation ☐ Partnership ☐ Other ▶

Address (number, street, and apt. or suite no.)
1964 CR 228

Requester's name and address (optional)

City, state, and ZIP code
Wildwood, Fl 34785

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. For individuals, this is your social security number (SSN). For sole proprietors, see the instructions on page 2. For other entities, it is your employer identification number (EIN). If you do not have a number, see How To Get a TIN below.

Social security number
| | | | | | | | | |

OR

Employer identification number
5 9 - 3 4 8 0 5 3 8

Note: *If the account is in more than one name, see the chart on page 2 for guidelines on whose number to enter.*

List account number(s) here (optional)

Part II

For Payees Exempt From Backup Withholding (See Part II instructions on page 2)

▶

Part III Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding.

Certification instructions.—You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because of underreporting interest or dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, the acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. (Also see Part III instructions on page 2.)

Sign Here Signature ▶ [signature] Date ▶ 6/17/2020

Section references are to the Internal Revenue Code.

Purpose of Form.—A person who is required to file an information return with the IRS must get your correct TIN to report income paid to you, real estate transactions, mortgage interest you paid, the acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA. Use Form W-9 to give your correct TIN to the requester (the person requesting your TIN) and, when applicable, (1) to certify the TIN you are giving is correct (or you are waiting for a number to be issued), (2) to certify you are not subject to backup withholding, or (3) to claim exemption from backup withholding if you are an exempt payee. Giving your correct TIN and making the appropriate certifications will prevent certain payments from being subject to backup withholding.

Note: *If a requester gives you a form other than a W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.*

What Is Backup Withholding?—Persons making certain payments to you must withhold and pay to the IRS 31% of such payments under certain conditions. This is called "backup withholding." Payments that could be subject to backup withholding include interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

If you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return, your payments will not be subject to backup withholding. Payments you receive will be subject to backup withholding if:

1. You do not furnish your TIN to the requester, or
2. The IRS tells the requester that you furnished an incorrect TIN, or
3. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or
4. You do not certify to the requester that you are not subject to backup withholding under 3 above (for reportable interest and dividend accounts opened after 1983 only), or
5. You do not certify your TIN. See the Part III instructions for exceptions.

Certain payees and payments are exempt from backup withholding and information reporting. See the Part II instructions and the separate instructions for the Requester of Form W-9.

How To Get a TIN.—*If you do not have a TIN,* apply for one immediately. To apply, get **Form SS-5,** Application for a Social Security Number Card (for individuals), from your local office of the Social Security Administration, or **Form SS-4,** Application for Employer Identification Number (for businesses and all other entities), from your local IRS office.

If you do not have a TIN, write "Applied For" in the space for the TIN in Part I, sign and date the form, and give it to the requester. Generally, you will then have 60 days to get a TIN and give it to the requester. If the requester does not receive your TIN within 60 days, backup withholding, if applicable, will begin and continue until you furnish your TIN.

Southern Draft Horse Association, Inc.

2020 Budget

Income		Expenses	
Gates	5,725.00	Shaving	1,650.00
Sales Table	2,580.00	Merchandise	2,507.22
50/50 Tickets	8,220.00	Bleacher Rental	21,400.00
Sponsors	15,000.00	Awards	5,819.00
Memberships	2,840.00	Insurance	935.00
Donations	56,800.00	State Sales Tax	318.85
Auction	13,065.00	Advertising	8,380.00
Grant	50,000.00	Printing	2,736.03
		Vet Testing	12,250.00
		Premiums	97,325.00
Total Income	154,230.00	Total Expenses	153,321.32

Balance $908.68

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

Sumter County Tourism Website & Web App

Staff Recommendation: $12,600

Sumter County Economic Development filed an application for Tourism Development Grant Funds on May 28, 2020. Applicant is requesting $12,600 to fund the tourism website and web application. This website and web application is accomplished throughout the year as needed.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were previously awarded to Sumter County Economic Development in the amount of $139,949.
3. This website and web application is accomplished throughout the year.
4. The Grant Application meets the required match with 50% matching in funds.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, this website and web application should be awarded up to 75% of the maximum funding.
6. The grant application cannot anticipate the number of rooms being occupied attributable to the event.
7. Staff recommends awarding the full amount of the requested funds, considering the significant impact this event has on community and promotion of tourism through historical landmarks within Sumter County.

Application: 2021-3998259387

Kristy Russell - kristy.russell@sumtercountyfl.gov
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-3998259387
Last submitted: May 26 2020 02:44 PM (EDT)
Labels: Promotional Activities

Application Form

Completed - May 26 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

Sumter County Economic Development

Address

Address Line 1	7375 Powell Road
Address Line 2	(No response)
City	Wildwood
State	Florida
Zip/Postal Code	34785

Authorized Agent

Name	Bradley Arnold
Title	County Administrator
E-mail Address	bradley.arnold@sumtercountyfl.gov
Phone Number	352-689-4400
Preferred method of contact	E-mail

Contact Person

Name	Kristy Russell
Title	Economic Development Specialist
E-mail Address	kristy.russell@sumtercountyfl.gov
Phone Number	352-689-4400
Preferred method of contact	E-mail

Is this a non-profit organization?

No

What is your Federal ID# as it appears on Form W-9?

59-6000865

If your delegates are exempt from paying hotel occupancy tax, please explain.

N/A

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	Tourism Website and Web App
Location	N/A
Sponsoring Organization/Name	Sumter County Economic Development

Category

BOCC Capital Project

Project Description

Tourism Website and Web App for Sumter County BOCC

Project Duration

Start Date	10/1/2020
End Date	9/30/2021

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

The target audience for the website and mobile app will be for first-time and returning visitors to Sumter County. Promotion of tourism is largely dependent on online marketing. Online promotion has accelerated with the advent of personal computers, notebooks, and smart phones. The increase in tablets and smart phone usage demonstrates the need for compatible online marketing. Digital Tourism Think Tank states "With the increasing penetration of mobile, apps are gaining both users and prominence on an almost daily basis. Whereas apps would once have perhaps been considered a niche interest, today people of all ages are downloading and using mobile apps on a regular basis." Therefore, our target audience has broad demographics with access to the internet via a computer or smart device.

What is your projected attendance (include local participants, out-of-town participants and guests)?

Due to the nature of this project, there is no projected attendance. The website is expected to have thousands of visitors throughout the year, as well as many mobile app downloads. During the time period of 1/1/2020 - 4/30/2020, the Discover Sumter tourism website has been visited 14,737 times by 12,969 users, of those users, 12,837 were new users.

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 12600.00

Tourist Development Fund Request (50% Match Required)

$ 12600

TOTAL INCOME

$ 25200.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.	Sumter BOCC - In Kind	0	✖
2.	Sumter BOCC - Cash	12600	✖
3.		0	✖
4.		0	✖
5.		0	✖
6.		0	✖
7.		0	✖
8.		0	✖
9.		0	✖
10.		0	✖

Total Contributor/Sponsorship Funds

$ 12600.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.		0
2.		0
3.		0
4.		0
5.		0
6.		0
7.		0
8.		0
9.		0
10.		0

Total Other Income

$ 0.00

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	website updates and maintenance (120 hours, $14,400)	14400	✔
2.	mobile app updates and maintenance (80 hours, $9,600)	9600	✔
3.	website hosting ($1,200/yr)	1200	✔
4.			✖
5.			✖
6.			✖
7.			✖
8.			✖
9.			✖
10.			✖

TOTAL EXPENSES

$ 25200

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

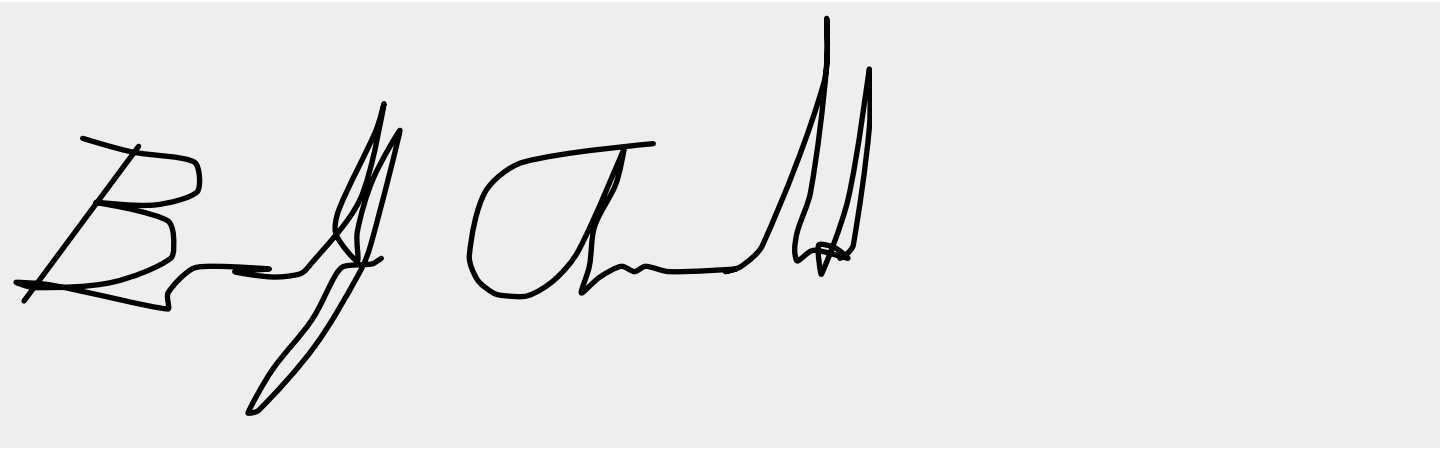
Authorized Agent

Bradley Arnold

Title

County Administrator

Authorized Agent Signature



Articles of Incorporation

Completed - May 15 2020

NA

Filename: NA_Y2L6Z4S.pdf **Size:** 81.0 kB

IRS letter of non-profit tax-exempt status

Completed - May 15 2020

NA

Filename: NA_RkpJXZH.pdf **Size:** 81.0 kB

IRS Form W-9

Completed - May 1 2020

Purchasing Policies and Procedures Exhibit DD - Blank W-9 Form (9

Filename: Purchasing_Policies_and_Procedures_Exh_JA4JSoD.pdf **Size:** 119.3 kB

IRS Form 990

Completed - May 15 2020

NA

Filename: NA_uSXbggG.pdf **Size:** 81.0 kB

TDC Final or Interim Report (for previous TDC grantees only)

Completed - May 15 2020

TDC_Interim_Status_Report_Memo_05072020

Filename: TDC_Interim_Status_Report_Memo_05072020.pdf **Size:** 281.0 kB

Written authorization for AUTHORIZED AGENT to act on behalf of Applicant;

Completed - May 15 2020

Authorization_Letter_PtRmVwR

Filename: Authorization_Letter_PtRmVwR_IjnYktT.pdf **Size:** 568.6 kB

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Completed - May 15 2020

NA

Filename: NA_87PWoBx.pdf **Size:** 81.0 kB

Sponsorship package

Completed - May 15 2020

NA

Filename: NA_BWOlmea.pdf **Size:** 81.0 kB

Complete project event budget

Completed - May 22 2020

The_Villag

Filename: The_Villag.1000886.v1.6.pdf **Size:** 606.3 kB

Three support documents

Completed - May 11 2020

letter of recommendation, programs, brochures, media articles, etc.

DS1

Filename: DS1.pdf **Size:** 436.7 kB

DS2

Filename: DS2.pdf **Size:** 417.9 kB

DS3

Filename: DS3.pdf **Size:** 443.7 kB

All written agreements involving media, hotels/motels and venue contracts/leases

Completed - May 15 2020

NA

Filename: NA_aUsHqlR.pdf **Size:** 81.0 kB

Staff Review - Reoccurring Event for: Debra Hunton

Completed - May 28 2020
Score: 47% (27/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

27.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

Less than 25 = 10 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

3 or More Activities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

Over 100 attendees = 4 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: David Myers

Completed - May 27 2020

Score: 28% (16/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

16.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

Less than 25 = 10 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

No

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Social

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

3

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Sue Hammer

Completed - May 27 2020
Score: 33% (19/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

19.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

Less than 25 = 10 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

None

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - May 27 2020
Score: 38% (22/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

22.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

Yes

Estimated amount of room nights to be generated by event?

Less than 25 = 10 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

All

N/A

N/A

Form **W-9**
(Rev. December 2014)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Print or type
See **Specific Instructions** on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only **one** of the following seven boxes:
☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate
☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any) _____
Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)

Requester's name and address (optional)

6 City, state, and ZIP code

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number
☐☐☐ – ☐☐ – ☐☐☐☐

or

Employer identification number
☐☐ – ☐☐☐☐☐☐☐

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here **Signature of U.S. person ▶** **Date ▶**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at *www.irs.gov/fw9*.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),

2. Certify that you are not subject to backup withholding, or

3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and

4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

Note. If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien;
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States;
- An estate (other than a foreign estate); or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

In the cases below, the following person must give Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States:

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the entity;
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the trust; and
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust (other than a grantor trust) and not the beneficiaries of the trust.

Foreign person. If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person, do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Publication 515, Withholding of Tax on Nonresident Aliens and Foreign Entities).

Nonresident alien who becomes a resident alien. Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items:

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
2. The treaty article addressing the income.
3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
4. The type and amount of income that qualifies for the exemption from tax.
5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

Example. Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

Backup Withholding

What is backup withholding? Persons making certain payments to you must under certain conditions withhold and pay to the IRS 28% of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

Payments you receive will be subject to backup withholding if:

1. You do not furnish your TIN to the requester,
2. You do not certify your TIN when required (see the Part II instructions on page 3 for details),
3. The IRS tells the requester that you furnished an incorrect TIN,
4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or
5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code* on page 3 and the separate Instructions for the Requester of Form W-9 for more information.

Also see *Special rules for partnerships* above.

What is FATCA reporting?

The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all United States account holders that are specified United States persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code* on page 3 and the Instructions for the Requester of Form W-9 for more information.

Updating Your Information

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you no longer are tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account; for example, if the grantor of a grantor trust dies.

Penalties

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of $50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a $500 penalty.

Criminal penalty for falsifying information. Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

Misuse of TINs. If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

Specific Instructions

Line 1

You must enter one of the following on this line; **do not** leave this line blank. The name should match the name on your tax return.

If this Form W-9 is for a joint account, list first, and then circle, the name of the person or entity whose number you entered in Part I of Form W-9.

a. **Individual.** Generally, enter the name shown on your tax return. If you have changed your last name without informing the Social Security Administration (SSA) of the name change, enter your first name, the last name as shown on your social security card, and your new last name.

Note. ITIN applicant: Enter your individual name as it was entered on your Form W-7 application, line 1a. This should also be the same as the name you entered on the Form 1040/1040A/1040EZ you filed with your application.

b. **Sole proprietor or single-member LLC.** Enter your individual name as shown on your 1040/1040A/1040EZ on line 1. You may enter your business, trade, or "doing business as" (DBA) name on line 2.

c. **Partnership, LLC that is not a single-member LLC, C Corporation, or S Corporation.** Enter the entity's name as shown on the entity's tax return on line 1 and any business, trade, or DBA name on line 2.

d. **Other entities.** Enter your name as shown on required U.S. federal tax documents on line 1. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on line 2.

e. **Disregarded entity.** For U.S. federal tax purposes, an entity that is disregarded as an entity separate from its owner is treated as a "disregarded entity." See Regulations section 301.7701-2(c)(2)(iii). Enter the owner's name on line 1. The name of the entity entered on line 1 should never be a disregarded entity. The name on line 1 should be the name shown on the income tax return on which the income should be reported. For example, if a foreign LLC that is treated as a disregarded entity for U.S. federal tax purposes has a single owner that is a U.S. person, the U.S. owner's name is required to be provided on line 1. If the direct owner of the entity is also a disregarded entity, enter the first owner that is not disregarded for federal tax purposes. Enter the disregarded entity's name on line 2, "Business name/disregarded entity name." If the owner of the disregarded entity is a foreign person, the owner must complete an appropriate Form W-8 instead of a Form W-9. This is the case even if the foreign person has a U.S. TIN.

Line 2

If you have a business name, trade name, DBA name, or disregarded entity name, you may enter it on line 2.

Line 3

Check the appropriate box in line 3 for the U.S. federal tax classification of the person whose name is entered on line 1. Check only one box in line 3.

Limited Liability Company (LLC). If the name on line 1 is an LLC treated as a partnership for U.S. federal tax purposes, check the "Limited Liability Company" box and enter "P" in the space provided. If the LLC has filed Form 8832 or 2553 to be taxed as a corporation, check the "Limited Liability Company" box and in the space provided enter "C" for C corporation or "S" for S corporation. If it is a single-member LLC that is a disregarded entity, do not check the "Limited Liability Company" box; instead check the first box in line 3 "Individual/sole proprietor or single-member LLC."

Line 4, Exemptions

If you are exempt from backup withholding and/or FATCA reporting, enter in the appropriate space in line 4 any code(s) that may apply to you.

Exempt payee code.

- Generally, individuals (including sole proprietors) are not exempt from backup withholding.
- Except as provided below, corporations are exempt from backup withholding for certain payments, including interest and dividends.
- Corporations are not exempt from backup withholding for payments made in settlement of payment card or third party network transactions.
- Corporations are not exempt from backup withholding with respect to attorneys' fees or gross proceeds paid to attorneys, and corporations that provide medical or health care services are not exempt with respect to payments reportable on Form 1099-MISC.

The following codes identify payees that are exempt from backup withholding. Enter the appropriate code in the space in line 4.

1—An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2)

2—The United States or any of its agencies or instrumentalities

3—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities

4—A foreign government or any of its political subdivisions, agencies, or instrumentalities

5—A corporation

6—A dealer in securities or commodities required to register in the United States, the District of Columbia, or a U.S. commonwealth or possession

7—A futures commission merchant registered with the Commodity Futures Trading Commission

8—A real estate investment trust

9—An entity registered at all times during the tax year under the Investment Company Act of 1940

10—A common trust fund operated by a bank under section 584(a)

11—A financial institution

12—A middleman known in the investment community as a nominee or custodian

13—A trust exempt from tax under section 664 or described in section 4947

The following chart shows types of payments that may be exempt from backup withholding. The chart applies to the exempt payees listed above, 1 through 13.

IF the payment is for . . .	THEN the payment is exempt for . . .
Interest and dividend payments	All exempt payees except for 7
Broker transactions	Exempt payees 1 through 4 and 6 through 11 and all C corporations. S corporations must not enter an exempt payee code because they are exempt only for sales of noncovered securities acquired prior to 2012.
Barter exchange transactions and patronage dividends	Exempt payees 1 through 4
Payments over $600 required to be reported and direct sales over $5,000[1]	Generally, exempt payees 1 through 5[2]
Payments made in settlement of payment card or third party network transactions	Exempt payees 1 through 4

[1] See Form 1099-MISC, Miscellaneous Income, and its instructions.

[2] However, the following payments made to a corporation and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees, gross proceeds paid to an attorney reportable under section 6045(f), and payments for services paid by a federal executive agency.

Exemption from FATCA reporting code. The following codes identify payees that are exempt from reporting under FATCA. These codes apply to persons submitting this form for accounts maintained outside of the United States by certain foreign financial institutions. Therefore, if you are only submitting this form for an account you hold in the United States, you may leave this field blank. Consult with the person requesting this form if you are uncertain if the financial institution is subject to these requirements. A requester may indicate that a code is not required by providing you with a Form W-9 with "Not Applicable" (or any similar indication) written or printed on the line for a FATCA exemption code.

A—An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a)(37)

B—The United States or any of its agencies or instrumentalities

C—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities

D—A corporation the stock of which is regularly traded on one or more established securities markets, as described in Regulations section 1.1472-1(c)(1)(i)

E—A corporation that is a member of the same expanded affiliated group as a corporation described in Regulations section 1.1472-1(c)(1)(i)

F—A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state

G—A real estate investment trust

H—A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940

I—A common trust fund as defined in section 584(a)

J—A bank as defined in section 581

K—A broker

L—A trust exempt from tax under section 664 or described in section 4947(a)(1)

M—A tax exempt trust under a section 403(b) plan or section 457(g) plan

Note. You may wish to consult with the financial institution requesting this form to determine whether the FATCA code and/or exempt payee code should be completed.

Line 5

Enter your address (number, street, and apartment or suite number). This is where the requester of this Form W-9 will mail your information returns.

Line 6

Enter your city, state, and ZIP code.

Part I. Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. If you are a resident alien and you do not have and are not eligible to get an SSN, your TIN is your IRS individual taxpayer identification number (ITIN). Enter it in the social security number box. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN. However, the IRS prefers that you use your SSN.

If you are a single-member LLC that is disregarded as an entity separate from its owner (see *Limited Liability Company (LLC)* on this page), enter the owner's SSN (or EIN, if the owner has one). Do not enter the disregarded entity's EIN. If the LLC is classified as a corporation or partnership, enter the entity's EIN.

Note. See the chart on page 4 for further clarification of name and TIN combinations.

How to get a TIN. If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local SSA office or get this form online at *www.ssa.gov*. You may also get this form by calling 1-800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at *www.irs.gov/businesses* and clicking on Employer Identification Number (EIN) under Starting a Business. You can get Forms W-7 and SS-4 from the IRS by visiting IRS.gov or by calling 1-800-TAX-FORM (1-800-829-3676).

If you are asked to complete Form W-9 but do not have a TIN, apply for a TIN and write "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, generally you will have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

Note. Entering "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon.

Caution: *A disregarded U.S. entity that has a foreign owner must use the appropriate Form W-8.*

Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if items 1, 4, or 5 below indicate otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). In the case of a disregarded entity, the person identified on line 1 must sign. Exempt payees, see *Exempt payee code* earlier.

Signature requirements. Complete the certification as indicated in items 1 through 5 below.

1. Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983. You must give your correct TIN, but you do not have to sign the certification.

2. Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983. You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.

3. Real estate transactions. You must sign the certification. You may cross out item 2 of the certification.

4. Other payments. You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments made in settlement of payment card and third party network transactions, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).

5. Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions. You must give your correct TIN, but you do not have to sign the certification.

What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
2. Two or more individuals (joint account)	The actual owner of the account or, if combined funds, the first individual on the account[1]
3. Custodian account of a minor (Uniform Gift to Minors Act)	The minor[2]
4. a. The usual revocable savings trust (grantor is also trustee)	The grantor-trustee[1]
b. So-called trust account that is not a legal or valid trust under state law	The actual owner[1]
5. Sole proprietorship or disregarded entity owned by an individual	The owner[3]
6. Grantor trust filing under Optional Form 1099 Filing Method 1 (see Regulations section 1.671-4(b)(2)(i)(A))	The grantor*
For this type of account:	**Give name and EIN of:**
7. Disregarded entity not owned by an individual	The owner
8. A valid trust, estate, or pension trust	Legal entity[4]
9. Corporation or LLC electing corporate status on Form 8832 or Form 2553	The corporation
10. Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
11. Partnership or multi-member LLC	The partnership
12. A broker or registered nominee	The broker or nominee
13. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity
14. Grantor trust filing under the Form 1041 Filing Method or the Optional Form 1099 Filing Method 2 (see Regulations section 1.671-4(b)(2)(i)(B))	The trust

[1] List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

[2] Circle the minor's name and furnish the minor's SSN.

[3] You must show your individual name and you may also enter your business or DBA name on the "Business name/disregarded entity" name line. You may use either your SSN or EIN (if you have one), but the IRS encourages you to use your SSN.

[4] List first and circle the name of the trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.) Also see *Special rules for partnerships* on page 2.

***Note.** Grantor also must provide a Form W-9 to trustee of trust.

Note. If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

Secure Your Tax Records from Identity Theft

Identity theft occurs when someone uses your personal information such as your name, SSN, or other identifying information, without your permission, to commit fraud or other crimes. An identity thief may use your SSN to get a job or may file a tax return using your SSN to receive a refund.

To reduce your risk:

- Protect your SSN,
- Ensure your employer is protecting your SSN, and
- Be careful when choosing a tax preparer.

If your tax records are affected by identity theft and you receive a notice from the IRS, respond right away to the name and phone number printed on the IRS notice or letter.

If your tax records are not currently affected by identity theft but you think you are at risk due to a lost or stolen purse or wallet, questionable credit card activity or credit report, contact the IRS Identity Theft Hotline at 1-800-908-4490 or submit Form 14039.

For more information, see Publication 4535, Identity Theft Prevention and Victim Assistance.

Victims of identity theft who are experiencing economic harm or a system problem, or are seeking help in resolving tax problems that have not been resolved through normal channels, may be eligible for Taxpayer Advocate Service (TAS) assistance. You can reach TAS by calling the TAS toll-free case intake line at 1-877-777-4778 or TTY/TDD 1-800-829-4059.

Protect yourself from suspicious emails or phishing schemes. Phishing is the creation and use of email and websites designed to mimic legitimate business emails and websites. The most common act is sending an email to a user falsely claiming to be an established legitimate enterprise in an attempt to scam the user into surrendering private information that will be used for identity theft.

The IRS does not initiate contacts with taxpayers via emails. Also, the IRS does not request personal detailed information through email or ask taxpayers for the PIN numbers, passwords, or similar secret access information for their credit card, bank, or other financial accounts.

If you receive an unsolicited email claiming to be from the IRS, forward this message to *phishing@irs.gov.* You may also report misuse of the IRS name, logo, or other IRS property to the Treasury Inspector General for Tax Administration (TIGTA) at 1-800-366-4484. You can forward suspicious emails to the Federal Trade Commission at: *spam@uce.gov* or contact them at *www.ftc.gov/idtheft* or 1-877-IDTHEFT (1-877-438-4338).

Visit IRS.gov to learn more about identity theft and how to reduce your risk.

Privacy Act Notice

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons (including federal agencies) who are required to file information returns with the IRS to report interest, dividends, or certain other income paid to you; mortgage interest you paid; the acquisition or abandonment of secured property; the cancellation of debt; or contributions you made to an IRA, Archer MSA, or HSA. The person collecting this form uses the information on the form to file information returns with the IRS, reporting the above information. Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation and to cities, states, the District of Columbia, and U.S. commonwealths and possessions for use in administering their laws. The information also may be disclosed to other countries under a treaty, to federal and state agencies to enforce civil and criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism. You must provide your TIN whether or not you are required to file a tax return. Under section 3406, payers must generally withhold a percentage of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to the payer. Certain penalties may also apply for providing false or fraudulent information.

N/A

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Sumter County Tourist Development Council

From: Frank Calascione, Economic Development Director

Date: 5/7/2020

RE: Interim Status Report-Tourism Activities, Website, and Mobile Application Statistics

---

This interim report includes a summary of tourism activities and statistics from the tourism website and tourism mobile applications for the period of 1/1/2020 - 4/30/2020.

Tourism development activities included:

- A rebroadcast of How to Do Florida's Sumter County Episode will take place this summer. Since a new season was postponed due to the COVID-19 situation an opportunity became available for a greatly discounted rebroadcast.

- Discover Sumter website and mobile application upgrades are in progress and testing phases. These upgrades are partially funded by a TDC grant.

- Discover Sumter business card redesigned and printed for distribution.

During the time period of 1/1/20 - 4/30/2020, the Discover Sumter tourism website has been visited 14,737 times by 12,969 users, of those users, 12,837 were new users.

DiscoverSumterFL.com

Jan 1, 2020 - Apr 30, 2020

Sessions

14,737
% of Total: **100.00% (14,737)**

Users

12,969
% of Total: **100.00% (12,969)**

New Users

12,837
% of Total: **100.00% (12,837)**

Pageviews

29,617
% of Total: **100.00% (29,617)**

Pages / Session

2.01
Avg for View: **2.01 (0.00%)**

Bounce Rate

68.68%
Avg for View: **68.68% (0.00%)**

Traffic Source

Source / Medium	Sessions
google / organic	10,463
(direct) / (none)	2,754
bing / organic	588
yahoo / organic	375
duckduckgo / organic	122
m.facebook.com / referral	101
r.search.aol.com / referral	47
howtodoflorida.com / referral	41
opal.lsslibraries.com / referral	26
facebook.com / referral	18

Top Pages

Page	Sessions
/lake-sumter-landing-town-square/	1,101
/	914
/lake-panasoffkee/	674
/marsh-bend-lake-pan-outlet-park/	582
/the-villages-public-library-at-pinellas-plaza/	404
/brownwood-town-square/	339
/lake-miona-park-boat-ramp-2/	288
/la-hacienda-regional-recreation-center/	282
/baker-house/	268
/lake-deaton-park-2/	237

Users by City

City	Users
The Villages	2,132
Orlando	1,873
Wildwood	913
(not set)	836
Miami	462
Ocala	361
Tampa	318
Bay Lake	242
Leesburg	241
Spring Hill	143

Board of County Commissioners
Sumter County, Florida

7375 Powell Road, Suite 200 • Wildwood, FL 34785 • Phone (352) 689-4400 • FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

COPY

May 27, 2014

Sumter County Tourist Development Council
c/o Sumter County Board of County Commissioners
Financial Services Department
7375 Powell Road, Ste. 206
Wildwood, FL 34785

Members of the Tourist Development Council:

This letter is to confirm the Sumter County Board of County Commissioners (BOCC) authorized Bradley Arnold, County Administrator, to act as the Authorized Agent for any application submitted to the Tourist Development Council on behalf of the BOCC.

All official correspondence concerning applications should be directed to Mr. Arnold.

Thank you for your consideration of this application.

Sincerely,

Al Butler
Chairman

Al Butler, Dist 1
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Hahnfeldt, Dist 5
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

N/A

N/A

The Villages Technology Solutions Group

1026 Canal Street
The Villages, FL 32162

Phone: 352.750.1515
Fax: 352.750.1616
Web: www.TheVillagesTSG.com

discoversumterfl.com and Mobile App FY20/21

Prepared For:		Quote Information:	
Name:	Frank Calascione	**Quote #:**	1000886
Company:	Sumter County	**Date Created:**	05/21/2020
Address:		**Date Expires:**	06/18/2020
City, State Zip:	Wildwood, FL	**Rep:**	Hope Jones
Phone #:		**Email:**	Hope.Jones@TheVillagesTSG.com
Email:	Frank.Calascione@sumtercountyfl.gov	**Phone:**	352.750.1515

Services

	Fiscal Year October 1, 2020 through September 30, 2021 • Website updates and maintenance (120 hours, $14,400) • Mobile app updates and maintenance (80 hours, $9,600)	$24,000.00	1	$24,000.00
	Website hosting ($1200/yr)	$1,200.00	1	$1,200.00
	Website maintenance for discoversumterfl.com and mobile app: • Analysis of website statistics, including the number of visits to the website and “top content” and evaluation of usability and accessibility of the website content to make recommendations for improvements. Implementation of tourism promotions consisting of designing promotional pieces to feature prominently on the website to encourage community tourism- related events and attractions. Website updates and maintenance including installing and managing updates to the WordPress system including theme and plugin updates. Ensuring app compatibility with App Store and Play Store as well as latest phone OS updates	$0.00	1	$0.00

Services Subtotal

The Villages Technology Solutions Group

1026 Canal Street
The Villages, FL 32162

Phone: 352.750.1515
Fax: 352.750.1616
Web: www.TheVillagesTSG.com

discoversumterfl.com and Mobile App FY20/21

Quote Summary

Description	Amount
Services	$25,200.00
Subtotal	**$25,200.00**
Tax	**$0.00**
Total	**$25,200.00**

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Signature

Date

Tourist Development Council Inf | Three support documents : FY 20 | Sumter County Tourism | Discov
discoversumterfl.com
Apps | Sumter County, FL... | 1 | ADG Financials | Adobe Sign, an Ado... | Sumter County Eco... | Sumter County Ag... | Sumter County Tou... | MailChimp Dashbo... | EFI - Recruit | O*NET OnLine-Lab... | Sunbiz-Search for C... | Ascentis | Training Grants - C...

Discover Sumter County, Florida

Explore abundant fishing hotspots and historic landmarks, authentic farming communities and the area's best shopping & entertainment.

From the relaxed old Florida sensations in the south to the latest leisure lifestyle phenomenon that is The Villages in the north, Sumter County has something for everyone.

So, the next time you've had enough of the hustle and bustle, get back to something real. Sumter County...the real Florida.

Sumter County Tourism Maps

Download and print tourism maps for Sumter County, Florida.
Sumter County Maps (pdf)
RV Parks & Campgrounds (pdf)

How to do Sumter County

Upcoming Events

Story Time at the Millennium Park Playground

When: May 13, 2020, 9:30 am
Where: Millennium Park

Sumter County Arts Guild

When: May 13, 2020, 1:00 pm
Where: Sumterville Community Building

Things to Do

- Sporting & Recreation
- Historical Sites
- Scenic & Trails
- Agritourism
- Shopping & Town Centers

Be Advised: Please check with the event organizer in light of COVID-19.

Sumter Experiences

City of Webster designated as a "Bee City"

October 3, 2017

The City of Webster has been designated as a "Bee City" by Bee City USA. Webster is the only city in the State of Florida to obtain this designation. Bee City USA affiliates across the country that are making an impact in protecting pollinators by raising awareness, establishing and enhancing habitats, and celebrating the achievements of the volunteers leading the effort. Visit Bee City USA for more information....

More

Architectural Digest Recommends Sumter County Farmer's Market

Flea markets have a long-standing history in the U.S., and nowadays there are over 1,100 across the country offering everything from artworks to antiques. Unsurprisingly shoppers flock to these neighborhood cultural hubs, attracting over 150 million people annually. While each of these outdoor markets offers a different selection of wares, they all have one important thing in common: community. They provide space to feel closer to your ...

Discover Sumter - June 3, 2016

More

List View | Map View

Select a category to narrow your results

Choose from... | Go

Baker House

The Baker House was built by Senator David H Baker around 1886, in the community of Orange Home.
Read more ›

6106 C 44A Wildwood, FL, 34785
(352) 446-3778
Get Directions
Visit Website

Things to Do

- Sporting & Recreation
- Historical Sites
- Scenic / Trails
- Agritourism
- Shopping & Town Centers

N/A

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

VHA Country Western Hoedown

Staff Recommendation: $37,500

The Villages Homeowners Advocates, Inc. filed an application for Tourism Development Grant Funds on May 29, 2020. Applicant is requesting $50,000 to fund advertising, promotional items, and operating expenses for the event. This one (1) day event is to be held in January at The Villages Polo Grounds.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were previously awarded to The Villages Homeowners Community Foundation for this event in the amount of $190,000.
3. This event does not occur during the "low" hotel occupancy period (April through October). This event is scheduled to occur on January 30, 2021.
4. The Grant Application meets the required match with 50% matching in funds.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, the event should be awarded up to 75% of the maximum funding.
6. Event organizers were unknown on the number of room nights during this event.
7. Staff recommends awarding 75% of the amount requested, at $37,500, since they cannot project if the event will bring any room nights to Sumter County.

Application: 2021-3239021694

Raymond Glessner - treasurer@thevha.net
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-3239021694
Last submitted: May 29 2020 11:22 AM (EDT)
Labels: Reoccurring Events, Promotional Activities

Application Form

Completed - May 29 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

The Villages Homeowners Advocates, Inc.

Address

Address Line 1	1104 Main Street
Address Line 2	(No response)
City	The Villages
State	Florida
Zip/Postal Code	32159

Authorized Agent

Name	Phil Walker
Title	VHA President
E-mail Address	freespirit2008@sbcglobal.net
Phone Number	352-753-8618
Preferred method of contact	E-mail

Contact Person

Name	Phil Walker
Title	VHA President
E-mail Address	freespirit2008@sbcglobal.net
Phone Number	352-753-8618
Preferred method of contact	E-mail

Is this a non-profit organization?

Yes

Is this organization tax exempt?

Yes

What is your Federal ID# as it appears on Form W-9?

59-3050666

If your delegates are exempt from paying hotel occupancy tax, please explain.

They are not

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	VHA Country Western Hoedown
Location	Villages Polo Grounds
Sponsoring Organization/Name	The Villages Homeowners Advocates, Inc

Category

Special Event

Event Description

Celebration of Central Florida's Rick Agricultural Heritage and industries past of the area. .
The school FFA programs of all school districts in Sumter County are able to show the animals that are being readied. for State Fair.
Scouting programs show the smaller animals by way of a petting zoo.
The event exhibits have new ones added each year.
Competition is available for those that want to be involved in Cowboy Stew cooking, Cornhole toss and Western Dress up.
The day offers fun, education and food.
See you at the Hoedown.

Event Duration

1 Day Event

Event Date

January 30, 2021

Have you already reserved Sumter County hotel rooms?

No

How many rooms do you project this event will bring to Sumter County (room nights)?

Unknown

How many rooms do you guarantee to bring to Sumter County (room nights)?

Unknown

How do you intend to provide a valid count of attendance and room nights at this year's event?

Day of the event, we count attendees arriving in cars from out of state/ county plates. We interview occupants of golf carts as they enter the event to determine if they are owners or renters in The Villages. In 2020 the count of renters was 320.

Is this an annually reoccurring event?

Yes

Number of Years

4

Has this event received TDC grant funding from Sumter County in the past?

Yes

How many years?

4

Please provide the number of room nights attributable to this convention, conference, or event up to the past five(5) years including: City event held, Date/Month/Year of event, Hotel(s), Number of room nights for each

Year 1	2017 was the first year of the Hoedown Held Feb 18, 2017 NA-Hotels and Rooms
Year 2	2018 Event held Jan, 2018 NA-Hotels and Rooms NA
Year 3	2019 Event held Feb 9, 2019 The Motels did not have anyone ask for a room using the name Western Hoedown.
Year 4	2020 Event held Jan 25, 2020 Hour of the event was 10-4 o'clock. Attendees stayed the full day.

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

The target audience is every person, young and older in the Tri-County area of Central Florida.
Residents and guests in Central Florida have a chance to learn about the culture and heritage of Central Florida.
Young attendees are able to have fun in our kids area,example bounce houses, face painting and horses.
Young attendees and Adults are able to enjoy first hand the wild west, horses, and entertainment. The Cornhole Toss and Dress up contests will continue to draw contestants.
Prizes and Pride of competing will be why residents from miles around will come to Sumter County. Rooms may not be secured but many are enjoying restaurants and the enjoyment of activities in The Villages.
Finally, the target audience are those in the counties outside our tri-county area. K-County radio station will invite the residents from the north central Florida to enjoy The Villages and The unique, fun driven show of the Country Western ,Hoedown will be offered to Mid Florida.

What is your projected attendance (include local participants, out-of-town participants and guests)?

The projected attendance has been growing each year.

Tri county residents are projected to be 3000

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 86300.00

Tourist Development Fund Request (50% Match Required)

$ 50000.00

TOTAL INCOME

$ 136300.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.	Sponsors Estimated amount	70000	✖
2.		0	✖
3.		0	✖
4.		0	✖
5.		0	✖
6.		0	✖
7.		0	✖
8.		0	✖
9.		0	✖
10.		0	✖

Total Contributor/Sponsorship Funds

$ 70000.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.	Ticket sales	12000
2.	Tickets on line	3000
3.	Vendor fees	300
4.	Cow Chip Bingo	500
5.	50/50 Sales	500
6.		0
7.		0
8.		0
9.		0
10.		0

Total Other Income

$ 16300.00

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	entertainment	10000.00	✔
2.	Advertising	15000.00	✔
3.	Awards	2000.00	✔
4.	Rental	15000.00	✔
5.	Rental equipment	4000.00	✔
6.	In-kind	20000.00	✔
7.	Misc	29000.00	✔
8.	Supplies	2000.00	✔
9.	Services	3000.00	✔
10.			✖

TOTAL EXPENSES

$ 100000

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

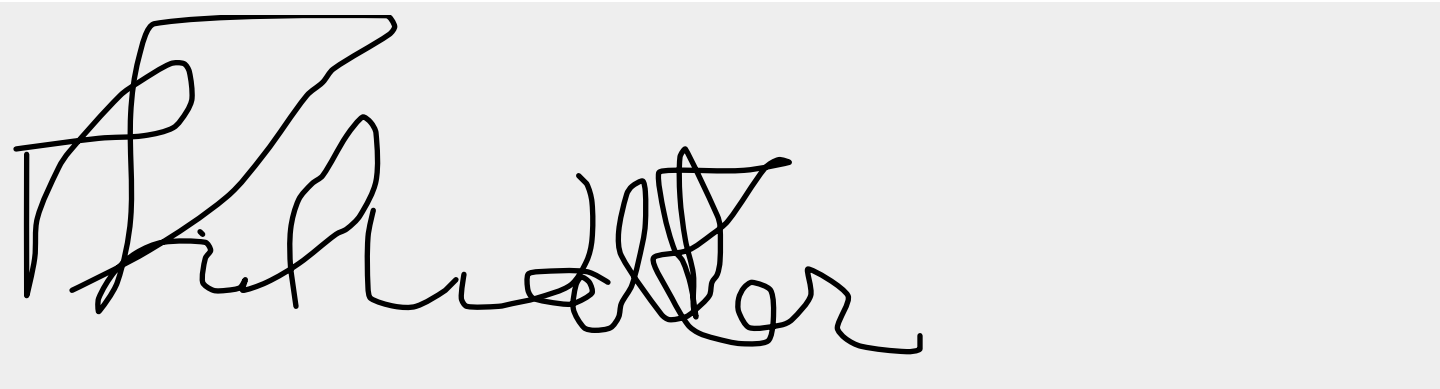
Authorized Agent

Phil Walker

Title

VHA President

Authorized Agent Signature



Articles of Incorporation

Completed - May 20 2020

2021 corporation VHA

Filename: 2021_corporation_VHA.pdf **Size:** 331.7 kB

IRS letter of non-profit tax-exempt status

Completed - May 20 2020

2021 Tax exempt VHA

Filename: 2021_Tax_exempt_VHA.pdf **Size:** 397.1 kB

IRS Form W-9

Completed - May 27 2020

990 explaination

Filename: 990_explaination.docx **Size:** 31.1 kB

IRS Form 990

Completed - May 27 2020

990 explaination

Filename: 990_explaination_f7KfO6B.docx **Size:** 31.1 kB

TDC Final or Interim Report (for previous TDC grantees only)

Completed - May 28 2020

Country Western Hoedown January 30

Filename: Country_Western_Hoedown_January_30.docx **Size:** 32.1 kB

Written authorization for AUTHORIZED AGENT to act on behalf of Applicant;

Incomplete

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Completed - May 29 2020

Board of Directors for Grant 2020

Filename: Board_of_Directors_for_Grant_2020.pdf **Size:** 886.0 kB

Sponsorship package

Completed - May 29 2020

Grant sponsorship 2021

Filename: Grant_sponsorship_2021.pdf **Size:** 119.6 kB

Complete project event budget

Completed - May 26 2020

2021 BUDGET

Filename: 2021_BUDGET.xlsx **Size:** 12.1 kB

Three support documents

Completed - May 29 2020

letter of recommendation, programs, brochures, media articles, etc.

Advertisement Tangent ads produced

Filename: Advertisement_Tangent_ads_produced.pdf **Size:** 1.3 MB

VHA Hoedown 30 sec radio 0120

Filename: VHA_Hoedown_30_sec_radio_0120.doc **Size:** 7.2 kB

Hoedown Contest Flyer (4)

Filename: Hoedown_Contest_Flyer_4.pdf **Size:** 9.0 MB

All written agreements involving media, hotels/motels and venue contracts/leases

Completed - May 29 2020

No contracts at May 2020 for Hoedown on January 30

Filename: No_contracts_at_May_2020_for_Hoedown__Nw2IPHq.docx **Size:** 30.3 kB

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - May 29 2020
Score: 34% (20/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

20.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

Less than 25 = 10 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

4

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Debra Hunton

Completed - Jun 2 2020
Score: 45% (26/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

26.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

Less than 25 = 10 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

Over 100 attendees = 4 points

Is visiting a Sumter County attraction included on event agenda?

Yes

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: David Myers

Completed - May 29 2020
Score: 33% (19/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

19.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

Less than 25 = 10 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

1 - 2 Actvities

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

No

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator's determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

4

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

Staff Review - Reoccurring Event for: Sue Hammer

Completed - Jun 2 2020
Score: 34% (20/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

20.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

Yes

Has an event representative designated at least 50% funding for allocation to this event?

Yes

Does the event occur during low occupancy months April through October?

No

Estimated amount of room nights to be generated by event?

Less than 25 = 10 points

Does the event schedule include a formalized breakfast, lunch, or dinner at a local restaurant or catered by local business?

No

Does the event schedule include attendance at any of the following: local concert; local nature based activity, historical site/setting, as indicated in itinerary or schedule?

None

Email announcing the event sent to potential attendees from previous year. OMB2@sumtercountyfl.gov should be copied for verification.

0 attendees = 0 points

Is visiting a Sumter County attraction included on event agenda?

No

Are local vendors used for advertising, promotions, printing or other goods and services necessary for the event?

Yes

Is the event properly located with emphasis on adequate infrastructure? (parking, restroom facilities, trash bins, etc.)

Yes

Event incorporates environmental/social enhancements?

Both

Is this a certified small minority business?

No

Evaluator’s determination as to the benefit of the proposed event: On a scale of 0 to 5 with five (5) providing the most benefit to Sumter County and zero (0) being no benefit to Sumter County, rate the benefit of the proposed event to Sumter County.

5

If the event is profitable, will organization return all (2 points) or a portion (1 point) of the profits to the BOCC for use on future tourism projects?

None

State of Florida
Department of State

I certify from the records of this office that THE VILLAGES HOMEOWNERS ADVOCATES, INC. is a corporation organized under the laws of the State of Florida, filed on February 8, 1991.

The document number of this corporation is N42018.

I further certify that said corporation has paid all fees due this office through December 31, 2020, that its most recent annual report/uniform business report was filed on March 19, 2020, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Nineteenth day of March, 2020

Secretary of State

Tracking Number: 4225218771CC

To authenticate this certificate,visit the following site,enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: FEB 10 2020

THE VILLAGES HOMEOWNERS ADVOCATES
INC
C/O THE HOGAN LAW FIRM
1104 MAIN STREET
LADY LAKE, FL 32159-0000

Employer Identification Number:
59-3050666
DLN:
26053416001750
Contact Person:
GROUP 7830 ID# 31594
Contact Telephone Number:
(877) 829-5500

Accounting Period Ending:
December 31
Public Charity Status:
509(a)(2)
Form 990/990-EZ/990-N Required:
Yes
Effective Date of Exemption:
January 14, 2020
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

May 27, 2020
Villages Homeowners Advocates, Inc
990 Tax Form

Country Western Hoedown event for 2021 Grant Request

The VHA Charitable Foundation requested and was granted by the Sumter County Tourism Development Council a grant for the years of 2017-2019 and possibly 2020. The Charitable Foundation is a 501c-3 tax exempt organization. The tax forms used to report taxes is a 990. Copies of those forms are required on the grant application.

The VHA became a 501c-3 tax exempt in 2020 and the grant application for 2021 has changed and will be requested by the Villages Homeowners Advocates. The Hoedown is still a fundraiser event.

The VHA has not used a 990-tax return form in prior years because they have not been a 501c-3 tax exempt organization.

A 990-tax form is not available because of the change.

Country Western Hoedown January 30, 2021 at the Polo Fields in The Villages.

The event is a Fundraiser to support our Helping Hands program and a Celebration of Mid Florida Heritage.

The Hoedown will be the fifth annual Western Event held in Sumter County. The event will feature vocal acts; TBD, magician, Horse riding maneuvers, Wood Carving, Wild West Gunslingers doing reenactments.

The Hoedown is a UNIQUE experience for Sumter County

1) Residents are up close to the exhibits and acts. Draft Horses, Authentic Chuckwagon with wares as seen on the trail, Working Blacksmith, Wild West Cowboy shootouts reenactments are a few that all ages will enjoy. .
2) Kids Zone with bounce Houses, climbing wall, face painting, wooden toy assembly.
3) Cowboy Stew Cookoff competition by vendors dressed in Western Attire. Sampling is a must, for cowboy stew is also unique.
4) NEW to the Hoedown is the Cornhole Toss competition. The second year will bring contestants from all over Central Florida. Ocala contestants as well as The Tri County residents had fun. Prizes and the Pride of winning is the draw.
5) Western Dress Up competition is in the second year and interest will continue to grow. Prize money and the Pride of winning in their fine Western Attire is the draw.

Advertising is planned to reach more people in 2021. Radio, Social Media and newspaper ads in areas way from Sumter County.
Helping Hands has continued to grow and be able to help residents of The Villages with durable medical equipment. In 2019 6000 pieces of equipment was distributed.

We are looking for 3000-3500 people to attend the Hoedown. The cars from out of state will be counted and golf carts riders will be interviewed to determine who was visiting The Villages.

VHA Board of Directors

Contact Information – January 1, 2020

Phil Walker - VHA President freespirit2008@sbcglobal.net C: (913) 205-9146 H: (352) 753-8618
1971 Ethanwood Ave; 32162

Fred Briggs - VHA Past President flb2pmb@aol.com (717) 805-8500
594 Artega Way; 32162

John Conboy - VHA Treasurer johcarc@gmail.com (352) 750-8039
2212 Baldwin Run; 32162

Karl Arps - Board Member karl.arps@gmail.com (920) 285-1382
9340 SE 170th Humphreys Loop; 32162

Russ D'Emidio - Board Member russd601@yahoo.com (352) 446-1542
1340 Patrick Place; 32162

Joe Elliott - Board Member g.joee.mail@gmail.com (757) 846-1998
5723 Anhinga Lane; 32163

Harry Lee - Board Member joanandharry@comcast.net (352) 259-2085
3285 Archer Ave; 32162

Peter Moeller - Board Member pamoeller@gmail.com H: (352) 751-4117 (preferred) C: (856) 217-6316
1112 Pelzer Ave; 32162

Peter Russell - Board Member pmrhop@aol.com (603) 344-6913
3637 Conservation Trail; 32163

Vivian Stephens - Board Member vestephens@comcast.net (352) 633-8432
1772 Lorelei Lane; 32162

Chuck Wildzunas - Board Member chuckw@thevillages.net (352) 753-3703
1861 Treadwell Terrace; 32162

Carol Hughes – VHA Executive VP carol.hughespr352@gmail.com (302) 222-3621
1870 W. Schwartz Blvd; 32159

Duane Johnson - President VHA-CF duanemjohnson2@gmail.com (507) 421-5273
2077 Foggy Brook Loop; 32162

Bill Gottschalk - President VHA-HH wm.gottschalk@gmail.com C: (352) 350-2405
402 Carlisle Court; 32162

Joan Sullivan – VHA Secretary joanstrek@aol.com C: (352) 446-4705
1642 Osprey Ave; 32162

VHA Organization

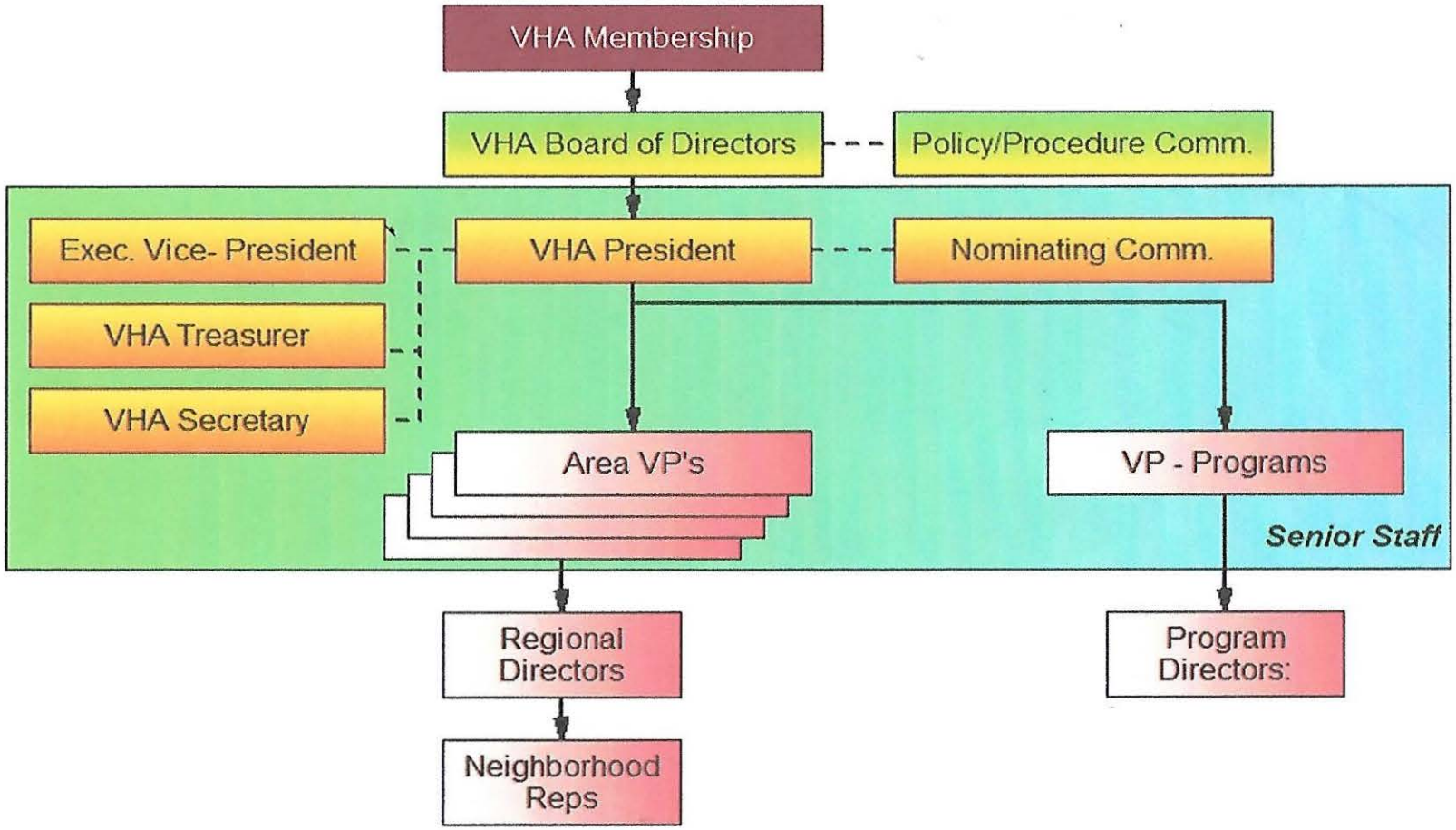
President-Ex Vice President-Board of Director-Treasurer-Secretary.
Areas of Coverage is the

North Region-North of 466
Central Region- 466-466A
South Region-466A-44
Far South Region-44 South

Each Region has a Vice President, Representatives in many of the Villages/ Villas

The VHA is made up of the VHA Community Foundation and Helping Hands.
The Community Foundation is the fundraising and Philanthropic arm of the VHA and Helping Hands supplies to residents of the Villages durable medical equipment free of charge. In year 2019, 6000 pieces of equipment was distributed to Residents. This was an increase of 1000 pieces over the year before.

VHA Organizational Structure



Sponsorship packet has not been put together at this time.

When determined, the sponsorship level will be presented to interested sponsors

Villages Homeowners Advocates Inc
COUNTRY WESTERN HOEDOWN
2021 EXPENSE BUDGET

ADVERTISING			
	NEWSPRINT	6000	
	FACEBOOK	200	
	SOCIAL MEDIA	4000	
	TELEVISION	1000	
	RADIO	2000	
	WEBSITE	1500	
	OTHER	1000	
	total	15700	
			15700
ENTERTAINMENT			15000
AWARDS			3500
SUPPLIES/ PRINTING			1500
INSURANCE			2000
EQUIPMENT RENTAL			7300
RENT			17000
SERVICES			15000
INKIND VOLUNTEERS			23000
		total	100000

Properties of The Villages INC

FOOD · ENTERTAINMENT · AND MUCH MORE!

The VHA COUNTRY & WESTERN HOEDOWN 2020

PRESENTED BY:
THE VILLAGES HOMEOWNERS ADVOCATES,
VHA COMMUNITY FOUNDATION AND
THE VHA HELPING HANDS.

JOHNNY WILD AND THE DELIGHTS

JANUARY 25, 2020

10AM - 4PM | THE VILLAGES® POLO FIELD

$10 PER PERSON INCLUDES PARKING
CHILDREN UNDER 12 ARE FREE

VIP $25 PER PERSON INCLUDES PARKING
SEAT IN UPPER BALCONY - BOX OFFICE ONLY!

TICKETS AVAILABLE AT THE BOX OFFICE STARTING DECEMBER 3 OR DAY OF THE EVENT
TICKETS AT THE POLO FIELD GATE ARE CASH ONLY. NO CREDIT CARDS. NO BICYCLES, WALK-INS OR FOOD.

COUNTRYWESTERNHOEDOWN.COM

COWBOY STEW SPONSOR
T&D

TITLE SPONSOR
Florida Blue MEDICARE

STAGE SPONSOR
PARADY
YOUR LIFE, YOUR WAY™

THIS AND OTHER SUMTER COUNTY TOURISM EVENTS AND PROMOTIONS ARE BROUGHT TO YOU IN PART BY A TOURISM DEVELOPMENT TAX GRANT FROM THE SUMTER COUNTY BOARD OF COUNTY COMMISSIONERS IN CONJUNCTION WITH THE SUMTER COUNTY TOURISM DEVELOPMENT COUNCIL.

FOOD · ENTERTAINMENT · AND MUCH MORE!

The VHA

COUNTRY & WESTERN

HOEDOWN

2020

PRESENTED BY:
THE VILLAGES HOMEOWNERS ADVOCATES,
VHA COMMUNITY FOUNDATION
AND THE VHA HELPING HANDS.

JOHNNY WILD AND THE DELIGHTS

JANUARY 25, 2020

10AM - 4PM | THE VILLAGES® POLO FIELD

$10 PER PER. INCLUDES PARKING
CHILDREN UNDER 12 ARE FREE

VIP $25 PER PER. INCLUDES PARKING
SEAT IN UPPER BALCONY - BOX OFFICE ONLY!

TICKETS AVAILABLE AT THE BOX OFFICE STARTING DECEMBER 3 OR DAY OF THE EVENT
TICKETS AT THE POLO FIELD GATE ARE CASH ONLY. NO CREDIT CARDS. NO BICYCLES, WALK-INS OR FOOD.

COUNTRYWESTERNHOEDOWN.COM

TITLE SPONSOR: Florida Blue MEDICARE

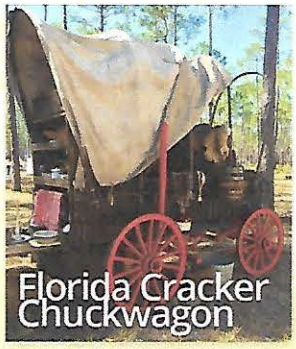
STAGE SPONSOR: PARADY YOUR LIFE, YOUR WAY™

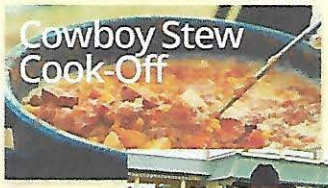
STAGE SPONSOR: T&D

PRESENTING SPONSOR: Properties of The Villages

Flyer handed out
1. Johnny Wild events pre-hoedown
2. Call charter schools.

2 sided.





Live Entertainment, Demonstrations, Arts & Crafts, Kids' Zone, Vendors, and much more!

The event is open to residents both in and out of The Villages®. The proceeds from this event will proudly support the VHA Helping Hands Program, which provides durable medical equipment, free-of-charge, to those in need.

THIS AND OTHER SUMTER COUNTY TOURISM EVENTS AND PROMOTIONS ARE BROUGHT TO YOU IN PART BY A TOURISM DEVELOPMENT TAX GRANT FROM THE SUMTER COUNTY BOARD OF COUNTY COMMISSIONERS IN CONJUNCTION WITH THE SUMTER COUNTY TOURISM DEVELOPMENT COUNCIL.

Sumter County, Florida

:30 Sec Hoedown Radio script 0120

Hey Pardner, come on out to The Country Western Hoedown January 25th at The Villages Polo Field.
There'll be Cowboy Stew, Wild West Dress up, A chuck wagon Stage coach and Cow chip Bingo.
Tickets Just $10 at the gate.
So bring your partner, round up the kids and head over to The Villages Polo Field This Saturday,
January 25th from 10-4 for a fun-filled, family friendly time...**Yee Haw**....*See ya There.*

Properties of The Villages® INC.

FOOD · ENTERTAINMENT · AND MUCH MORE!

The VHA COUNTRY & WESTERN HOEDOWN 2020

PRESENTED BY:
THE VILLAGES HOMEOWNERS ADVOCATES,
VHA COMMUNITY FOUNDATION AND
THE VHA HELPING HANDS.

JANUARY 25, 2020

10AM - 4PM | THE VILLAGES® POLO FIELD

TICKETS AVAILABLE AT THE BOX OFFICE STARTING DECEMBER 3 OR DAY OF THE EVENT
TICKETS AT THE POLO FIELD GATE ARE CASH ONLY. NO CREDIT CARDS. NO BICYCLES, WALK-INS OR FOOD.

COUNTRYWESTERNHOEDOWN.COM

TRI-COUNTY CORNHOLE TOURNAMENT

$20.00 Entry Fee per person; includes gate fee
Team Event / Cash Prizes
9:30 Warm-Up
10:30 35 & Under
12:00 Women's Open
1:30 Men's Opener

Sponsored by

ALLIANT DERMATOLOGY & SKIN CANCER CENTER

Teams Pre-Register at bswaterloo@hotmail.com
Register early! 16 teams in each division

COUNTRY-WESTERN DRESS UP CONTESTS

Cash Prizes
Limited to First 50 Women & Men
Winners will be announced at 12:00 noon;
(Must be present to win)
Dress in your western outfits.
Judging takes place as you register.
(Register at the tent near the Wild West Show)

Sponsored by

Florida Blue MEDICARE

THIS AND OTHER SUMTER COUNTY TOURISM EVENTS AND PROMOTIONS ARE BROUGHT TO YOU IN PART BY A TOURISM DEVELOPMENT TAX GRANT FROM THE SUMTER COUNTY BOARD OF COUNTY COMMISSIONERS IN CONJUNCTION WITH THE SUMTER COUNTY TOURISM DEVELOPMENT COUNCIL.

Sumter County, Florida

May 2020 for Hoedown on January 30, 2021

No contracts or agreements with media, motels, entertainers, have been made at this time.

No sponsor agreements have been finalized at this time.

Board of County Commissioners
Sumter County, Florida

7375 Powell Road ● Wildwood, FL 34785 ● Phone (352) 689-4400 ● FAX: (352) 689-4401
Website: http://sumtercountyfl.gov

Memo

To: Tourism Development Council

From: Office of Management & Budget Staff

Date: June 25, 2020

RE: Grant Funding Request

Wildwood Middle High School Hoopsgiving Classic:

Staff Recommendation: $2,500 with stipulation (see #7 below)

Wildwood Middle High School filed an application for Tourism Development Grant Funds on May 18, 2020. Applicant is requesting $7,000 to fund advertising, security, and operating expenses for the event. This is a two (2) day event to be held at The Wildwood Middle High School.

In reviewing this application, staff used the "Scoring Form for Allocation of Grant Funds" chart. Upon completion of individual scoring, staff discussed the grant application.

Staff comments are listed below:

1. Documents were submitted in a timely and orderly fashion.
2. Tourism Development Tax (TDT) funds were not previously awarded for this event in the past.
3. This event does not occur during the "low" hotel occupancy period (April through October). This event is scheduled to occur November 23 – 24, 2020.
4. The Grant Application does not meet the required 50% matching in funds. They are requesting $7,000.00, and their application lists $6,190.00 for their total expenses.

Al Butler, Dist 1
Second Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Don Burgess, Dist 3
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Steve Printz, Dist 5
Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Doug Gilpin, Dist 2
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Garry Breeden, Dist 4
Vice Chairman
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Bradley S. Arnold,
County Administrator
(352) 689-4400
7375 Powell Road
Wildwood, FL 34785

Gloria R. Hayward, Clerk & Auditor
(352) 569-6600
215 East McCollum Avenue
Bushnell, FL 33513

County Attorney
The Hogan Law Firm
Post Office Box 485
Brooksville, Florida 34605

5. Based on the “Scoring Form for Allocation of Grant Funds” ranking, the event should be awarded 0%.
6. Event organizers anticipate 40 room nights during this event, making this event a Category 2 (marginal impact) on the Funding Award Level Chart.
7. Category 2 allows the maximum funding amount of $2,500. Staff recommends awarding $2,500, provided they can show 50% in matching funds for expenses.

Application: 2021-8179384190

Marcus Hawkins - marcus.hawkins@sumter.k12.fl.us
FY 20/21 TDC GRANT APPLICATION (SUMTER COUNTY TOURIST DEVELOPMENT COUNCIL)

Summary

ID: 2021-8179384190
Last submitted: May 18 2020 01:15 PM (EDT)
Labels: New, Reoccurring Events, Promotional Activities

Application Form

Completed - May 14 2020

2

SECTION 1: PRELIMINARY INFORMATION

Company/Organization

Wildwood Middle High School

Address

Address Line 1	700 Huey Street
Address Line 2	(No response)
City	Wildwood
State	Florida
Zip/Postal Code	34785

Authorized Agent

Name	Holly Peninger
Title	Confidential Secretary
E-mail Address	holly.peninger@sumter.k12.fl.us
Phone Number	352-748-1314
Preferred method of contact	E-mail

Contact Person

Name	Marcus Hawkins
Title	Head Coach
E-mail Address	marcus.hawkins@sumter.k12.fl.us
Phone Number	850-673-9920
Preferred method of contact	E-mail

Is this a non-profit organization?

Yes

Is this organization tax exempt?

Yes

What is your Federal ID# as it appears on Form W-9?

59-6000863

If your delegates are exempt from paying hotel occupancy tax, please explain.

They are schools.

Section Heading

SECTION 2: EVENT INFORMATION

Event/Project

Name	HoopsGiving Classic
Location	700 Huey St., Wildwood, FL 34785
Sponsoring Organization/Name	Wildwood Middle High School

Category

Amateur Sports Event

Event Description

The HoopsGiving Classic is an annual boys basketball tournament hosted over two days, involving 12 teams from the Panhandle to the Keys.

Event Duration

Multiple Day Event

Event Dates

Start Date	November 23, 2020
End Date	November 24, 2020

Have you already reserved Sumter County hotel rooms?

No

How many rooms do you project this event will bring to Sumter County (room nights)?

40

How many rooms do you guarantee to bring to Sumter County (room nights)?

25

How do you intend to provide a valid count of attendance and room nights at this year's event?

Hotel check-ins and ticket sales.

Is this an annually reoccurring event?

Yes

Number of Years

2

Has this event received TDC grant funding from Sumter County in the past?

No

SECTION 3: BACKGROUND INFORMATION

What are your target audiences?

Sports fans

What is your projected attendance (include local participants, out-of-town participants and guests)?

1,200

SECTION 4: PROJECT BUDGET RECAP

Other Income:

$ 4600.00

Tourist Development Fund Request (50% Match Required)

$ 7,000.00

TOTAL INCOME

$ 4600.00

Contributors, sponsors and other funding sources (include in-kind)

Failure to disclose other funding will result in denying future TDC funding of events.

			In-Kind
1.		0	✖
2.		0	✖
3.		0	✖
4.		0	✖
5.		0	✖
6.		0	✖
7.		0	✖
8.		0	✖
9.		0	✖
10.		0	✖

Total Contributor/Sponsorship Funds

$ 0.00

Other income sources (i.e. registration fees, ticket sales, concessions, vendor sales)

1.	Ticket Sales	3300
2.	Concessions	1300
3.		0
4.		0
5.		0
6.		0
7.		0
8.		0
9.		0
10.		0

Total Other Income

$ 4600.00

SECTION 5: EXPENSES

All event expenses and indicate which items will utilize TDC funds

			TDC Funds
1.	Officiating	2000	✔
2.	Official Clock	240	✔
3.	Statistician	240	✔
4.	Security	780	✔
5.	Hospitality	400	✔
6.	Advertising	2500	✔
7.			✖
8.			✖
9.			✖
10.			✖

TOTAL EXPENSES

$ 6160

SECTION 6: CERTIFICATIONS

I have reviewed the GRANT APPLICATION from the Sumter County Tourist Development Council. I am in full agreement with the information contained in this application and its attachments as accurate and complete. I further acknowledge my understanding that the TDC in making a grant for special promotions or other purposes does not assume any liability or responsibility for the ultimate financial profitability of the event for which the grant is awarded. The TDC, unless otherwise specifically stated, is only a financial contributor to the event and not a promoter or co-sponsor, and will not guarantee or be responsible or liable for any debts incurred for such event. All third parties are hereby put on notice that the TDC will not be responsible for payment of any costs or debts for the event that are not paid by the grant application.

Reimbursement, after date of the event, will only be made for itemized authorized expenses approved by the TDC and outlined in the award/offer letter. All invoices to be reimbursed must be submitted no later than 45 days after the close of the event along with the close out report. Invoices that require direct payment to the vendor by the Sumter County Board of County Commissioners must be submitted in accordance with the Sumter County Purchasing Policies and Procedures.

I understand the above guidelines and agree to comply with them. I understand full receipt of grant funding is based upon the organization's compliance with all regulations.

Authorized Agent

Marcus Hawkins

Title

Head Coach

Authorized Agent Signature

Articles of Incorporation

Completed - May 18 2020

AOI Letter

Filename: AOI_Letter.docx **Size:** 19.4 kB

IRS letter of non-profit tax-exempt status

Completed - May 14 2020

Tax Exempt certificate 2017-2022

Filename: Tax_Exempt_certificate_2017-2022_glEwbAG.pdf **Size:** 31.7 kB

IRS Form W-9

Completed - May 14 2020

SCSBW9_2017

Filename: SCSBW9_2017_bxV9IjA.pdf **Size:** 1.3 MB

IRS Form 990

Completed - May 15 2020

501c letter 2020-05-14 20_04_24

Filename: 501c_letter_2020-05-14_20_04_24.pdf **Size:** 767.7 kB

TDC Final or Interim Report (for previous TDC grantees only)

Completed - May 18 2020

Report

Filename: Report.docx **Size:** 19.3 kB

Written authorization for AUTHORIZED AGENT to act on behalf of Applicant;

Incomplete

Organizational outline, including but not limited to names and addresses of each board member and corporate officer (except government entities);

Incomplete

Sponsorship package

Incomplete

Complete project event budget

Completed - May 5 2020

HoopsGiving Classic Budget

Filename: HoopsGiving_Classic_Budget.docx **Size:** 19.6 kB

Three support documents

Completed - May 14 2020

letter of recommendation, programs, brochures, media articles, etc.

HG Booklet

Filename: HG_Booklet.docx **Size:** 615.6 kB

VDS_1127_2019_B04

Filename: VDS_1127_2019_B04.pdf **Size:** 665.4 kB

VDS_1125_2019_B07

Filename: VDS_1125_2019_B07.pdf **Size:** 2.9 MB

All written agreements involving media, hotels/motels and venue contracts/leases

Incomplete

Staff Review - Reoccurring Event for: Jennifer Hemeon

Completed - May 20 2020
Score: 0% (0/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

0.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

No

Funding is currently not available for additional project.

Staff Review - Reoccurring Event for: David Myers

Completed - May 21 2020
Score: 0% (0/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

0.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

No

Funding is currently not available for additional project.

Staff Review - Reoccurring Event for: Sue Hammer

Completed - Jun 1 2020
Score: 0% (0/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

0.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

No

Funding is currently not available for additional project.

Staff Review - Reoccurring Event for: Debra Hunton

Completed - May 21 2020
Score: 0% (0/58)

SCORING FORM FOR ALLOCATION OF REOCCURRING EVENT GRANT FUNDS

Total Points Awarded

0.0

Percentage of eligible grant amount:

31 or more points = 100%

21 < 30 points = 75%

11 < 20 points = 50%

< 10 points = 0%

Has this event been designated for allocation in the TDC 5 year funding plan?

No

Has an event representative designated at least 50% funding for allocation to this event?

No

Funding is currently not available for additional project.

To: Whom It May Concern

Re: Articles of Incorporation

Our documents are already on file with Sumter County as we are a public K-12 educational institution.

0000005 10/01/16

FLORIDA DEPARTMENT OF REVENUE

Consumer's Certificate of Exemption

Issued Pursuant to Chapter 212, Florida Statutes

DR-14
R. 10/15

Certificate Number	Effective Date	Expiration Date	Exemption Category
85-8012622361C-8	02/28/2017	02/28/2022	COUNTY GOVERNMENT

This certifies that

SUMTER COUNTY SCHOOL BOARD
DISTRICT
2680 W C 476
BUSHNELL FL 33513-3574

is exempt from the payment of Florida sales and use tax on real property rented, transient rental property rented, tangible personal property purchased or rented, or services purchased.

Form **W-9**
(Rev. December 2014)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
SUMTER COUNTY SCHOOL BOARD

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only **one** of the following seven boxes:
☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate
☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
☑ Other (see instructions) ▶ GOVERNMENT ENTITY

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any)
Exemption from FATCA reporting code (if any)
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)
2680 WEST COUNTY ROAD 476

Requester's name and address (optional)

6 City, state, and ZIP code
BUSHNELL, FL 33513

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number
☐☐☐ – ☐☐ – ☐☐☐☐

or

Employer identification number
5 9 – 6 0 0 0 8 6 3

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here **Signature of U.S. person ▶** **Date ▶** 07/20/2017

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at *www.irs.gov/fw9*.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),

2. Certify that you are not subject to backup withholding, or

3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and

4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

SUMTER COUNTY SCHOOL BOARD

"Preparing the next generation today"

Richard A. Shirley
Superintendent of Schools

BOARD MEMBERS
Haydn L. Evans
District 1
Christine S. Norris
District 2
David A. Williams
District 3
Jennifer Boyett
District 4
Kathie L. Joiner
District 5

TELEPHONE
(352) 793-2315

Administration
Ext. 50208 Fax 793-4180
Curriculum & Instruction
Ext. 50247 Fax 793-4180
Elementary Education
Ext. 50206 Fax 793-4180
Secondary Education
Ext. 50210 Fax 793-4180
Student Services
Ext. 50211 Fax 793-4180
Federal Programs
Ext. 50204 Fax 793-4180
Finance
Ext. 50233 Fax 793-4963
Human Resources
Ext. 50220 Fax 793-2096
Employee Benefits
Ext. 50229 Fax 793-2096
Food Service
Ext. 52226 Fax 793-4277
Professional Development
748-1510 Fax 748-7639
MIS/Data Processing
Ext. 50241 Fax 793-4963
Exceptional Education
Ext. 50259 Fax 793-1612
Information Technology
Ext. 50263 Fax 793-4377
Adult Education
793-5719 Fax 793-6508
Facilities
793-1281 Fax 793-9298
Warehouse
793-7906 Fax 793-9298
Transportation
793-5705 Fax 793-1083

The Villages Charter School
352-259-2350
Fax 352-259-3850

To Whom It May Concern:

In response to your need for confirmation of our eligibility to receive tax-deductible charitable contributions, this is to advise that that School Board of Sumter County, Florida, is qualified by definition under Internal Revenue Code Section 170(c)(1) and therefore is not required to establish exemption pursuant to Internal Revenue Code Section 501(c)(3).

Our corporation is established by Florida Statue 1001.30, 1001.32 and State Constitution as a statutory corporation, and thereby a political sub-division of the State of Florida.

In light of the foregoing information, any gifts or donations to the School Board of Sumter County, Florida, are tax-deductible. I trust that this is the information you need, however, if you need further information please do not hesitate to contact my office at (352) 793-2315 ext. 50234.

Sincerely,

Deborah Smith
Sr. Director of Business & Institutional Services

2680 West County Road 476 - Bushnell, Florida 33513
http://www.sumter.k12.fl.us

We are not a previous grantee.

Wildwood HoopsGiving Classic

Projected Event Budget

Officials		$2000
Advertising	$2500	
Official Bookkeeper	$240	
Hospitality	$400	
Clock Operator		$240
Security		$780
Total	$6160	

November 25-26, 2019

Wildwood Middle High School

Wildwood, FL

WILDWOOD WILDCATS

HOOPSGIVING

CLASSIC 2019

BUCHHOLZ(GAINESVILLE)
CELEBRATION
FOREST(OCALA)
LAKE MINNEOLA
LEHIGH
MANATEE
NORTHEAST(ST. PETE)
POINCIANA
SAGEMONT(WESTON)
SOUTHWEST FL CHRISTIAN ACADEMY
UMATILLA
WIREGRASS RANCH(WESLEY CHAPEL)
WILDWOOD

MONDAY, NOVEMBER 25TH

12P	1:30P	3P	4:30P	6P	7:30P
Umatilla	Manatee	Forest	SFCA	Poinciana	Lehigh
v	v	v	v	v	v
Buchholz	Wiregrass Ranch	Northeast	Celebration	Sagemont	Wildwood

TUESDAY, NOVEMBER 26TH

12P	1:30P	3P	4:30P	6P	7:30P
Sagemont	Northeast	Umatilla	Wiregrass Ranch	Celebration	Poinciana
v	v	v	v	v	v
Lehigh	SFCA	Manatee	Lake Minneola	Forest	Wildwood

ALL GAMES PLAYED AT WMHS
$7 DAY PASS/ $10 2 DAY PASS

WILDWOOD HIGH SCHOOL
Home of "***The Wildcats***"
Boys' Varsity Roster
2019-2020

PLAYER	JERSEY White	JERSEY Blue	Height	Weight	Position	Grade
Johnnethan Goins	1	1	5' 7"	130	G	11
Marcus Niblack	2	2	6' 2"	185	G	12
Justice Robinson	3	3	6' 4"	190	G / F	11
Zechariah Poyser	4	4	5' 7"	120	G	09
Nate Mikell	5	5	6' 5"	175	G / F	11
Bryce Welcome	10	10	6' 2"	160	F	12
Joe Poyser	13	13	6' 4"	180	F	11
Alfred Corbin	14	14	6' 3"	175	F	11
Tyler Gainey	15	15	5' 7"	120	G	09
Kyler Rodmon	25	25	6' 7"	225	F / C	12

Coaches: Marcus Hawkins, Sr.
Djuan Graham
Bob Traina
Walter Canady
Melvin Sweat
Tyson Weaver

Principal: Jerry Graybeal **Athletic Director**: Ryan Harrison

Mascot: "*Wildcats"* **School Colors**: Blue, White

2018-2019 Record: 18 – 13 (*2019 Florida 1A State Runner-Up*)
Coach's Record: 143 – 124 (Overall)

BUCHHOLZ HIGH SCHOOL

Home of **“THE BOBCATS”**

BOYS Varsity Roster

2019-20

PLAYER	Jersey	Height	Weight	Position	Grade
Tron DeCastro	1	6’3	180	F	12
Terell Jackson	2	5’9	155	G	11
Brevin Smith	3	6’0	175	G	11
Hayden Findley	4	6’1	160	G/F	10
Jermaine Harkness	5	5’10	150	G	11
Colson Orth	10	6’2	200	F	10
Ryan Webster	11	5’8	140	G	9
Deionte Proctor	12	5’11	185	G	12
Creed Whittemore	14	5’11	175	G	9
Donny Heibert	20	6’0	170	G	9
Tyson Doering	21	5’11	165	G	10
Jalen Jerkins	24	6’2	185	F	10
Daylin Norman	30	6’2	240	F	12
Matt Willenbong	33	6’2	160	F	9
Gavin Hill	42	6’3	205	F	9

Coaches: Bob Horodyski Tommy Gonzales Alan Findley

Principal: Jim Tenbieg Athletic Director George Atohi

Northeast High School

Number	Name	Height	Grade	Position
0	Eric Ahlers	6'3	10th	G/F
1	C.J. Richardson	6'1	12th	G
2	Xavier Rigby	6'0	11th	G
3	Ashtin Stubbins	5'9	11th	G
4	Stacy Jackson	6'1	12th	G
5	Laquail Humphries	6'0	11th	G
11	Steven Eaves	5'10	12th	G
20	Rafael Cordoba	5'10	12th	G
21	Jake Spencer	6'3	12th	F/C
22	Darrius Bacon	6'0	11th	G
23	Kenny Green Jr.	6'3	11th	F
25	Mar'quis Byrd	6'2	12th	F
30	Elias Otero	5'11	12th	F

Head Coach: Tyler Baynard, 2nd Season

JV Head Coach/Varsity Asst: Jason Murray 1st Season

Assistant Coaches: Jerard Reedy, Josh Boling

Team Managers: Joshua Smoak, Zachary Owen

SAGEMONT ROSTER - 2019/2020

Head Coach: David Roe
Assistant Coach: Joe Kirby Jr.
Assistant Coach: Alan Smith
Manager : Rouri Hall
Athletic Director: Shane Marcey
Head of School: Rob Mockrish
Principal: Mellesia Nelson

No.	Player First Name	Player Last Name	Grade Fr-So-Jr-Sr	Height	Position
0	Kadir	Arca	Sr	6'3	G
1	Jordan	Billings	Sr	5'10	G
2	Freddy	Sanchez	Sr	5'10	G
3	Thomas	Castre	Sr	6'0	G
4	Jurguen	Ramos	Sr	6'0	G
5	Rickey	Ballard	So	6'6	W
10	Mike	Bensky	Sr	6'0	G
11	Raphael	Houssou	Jr	6'1	G
12	Pavel	Mangurov	Sr	6'5	W
13	Sergey	Grishaev	Jr	6'7	W
23	Anthony	Molinar	Sr	6'7	C
30	Neil	Troncoso	Jr	6'3	G

POINCIANA HIGH SCHOOL EAGLES 2019-2020 ROSTER

PLAYER	JERSEY	HEIGHT	POSITION	GRADE
A J SPENCER	O	6’01	G	11
R J MORGAN	1	6	G	10
LUIS PENA	3	6’6	F	12
JAHSEAN CORBETT	4	6’7	G/F	11
JOSH CUEHLO	5	6’	G	12
ERICK JEAN	10	6’2	G/F	12
JELANI MARCANO	11	6’3	F	12
MANNY CENTANO	13	5’9	G	11
ISAIAH HERNANDEZ	14	6’9	F	10
JOSH SENAT	20	6’3	F	12
FABIAN DE LOS RIOS	21	6’2	G	12
JOHVANNI HOGAN	23	6’3	F	12

COACHES: RICHARD VICTOR RICHARD MORGAN LEVI COBB

CRAIG WALLS VANESSA VILLABONA DEMETRIUS SMITH

PRINCIPAL: JEFF SCHWARTZ ATHLETIC DIRECTOR: ROB WEILERT

MASCOT: EAGLES COLORS: RED, WHITE AND BLUE

2018-2019 RECORD: 19-9

COACHES RECORD: 524-325 (40 YEARS)

Celebration HIGH SCHOOL
Home of "***STORM***"
Boys' Varsity Roster
2019-2020

PLAYER	JERSEY	Height	Weight	Position	Grade
Joseph Price	0	6' 1"	130	G	12
Joseph Rodriguez	1	5' 7"	120	PG	12
Shemar Tulloch	2	6' 0"	190	G / F	12
Will Bohn	3	6' 2"	190	G	12
Simon Saleh	10	6' 0"	175	G / F	12
Andy Fabre	11	6' 1"	160	G	11
Mitchell Starks	15	5' 9"	180	PG	9
Yuriel "Juju" Carrero	21	6' 0"	207	F	12
Blade Acevedo	24	5'10"	156	G	12
Sean Dolor	25	6' 0"	150	G/F	12
Greyson Labiad	33	6'3"	220	F/C	11

Coaches: Corey Green, Tom Bonnane, Dino George, Mike Pagano

Principal: Connor Gilbert **Athletic Director**: Rick Tribit

Mascot: "*Storm*" **School Colors**: Purple, Black, and Silver

2018-19 Record: 15 – 8 **Coach's Record:** 71 – 55 (Overall)

High School

NEWS FROM HIGH SCHOOLS AROUND THE AREA

Niblack's Hustle Pays Off As Wildcats Cruise to Win

WILDWOOD'S LEADING SCORER WAS MONEY TUESDAY VS. POINCIANA.

Michael Johnson | Daily Sun

Wildwood's Marcus Niblack finishes a reverse lay-up against Poinciana in the fourth quarter of the Hoopsgiving Classic 2019 on Tuesday. Wildwood defeated Poinciana 82-63.

By DREW CHALTRY
Daily Sun Staff Writer

WILDWOOD

As the leading scorer on the Wildwood Middle High School basketball team, Marcus Niblack is known for his hustle on the court. But, Tuesday night, he was able to turn the game into a little bit of a side hustle as well.

"I'm going to be honest, me and my stepmom had a bet that every free throw I hit is $2," Niblack said. "So, when we were in the bonus, I was just trying to get to the free throw line as much as I could."

It was a lucrative arrangement for the WMHS senior, as it fit right into the Wildcats' game plan to combat Poinciana High School (Kissimmee) in the Tuesday night finale of Wildwood's Hoopsgiving classic.

"We knew they were in foul trouble and we wanted to keep attacking and he's our best attacker, so I told him, 'The ball's in your hands, make a good decision and attack,'" said head coach Marcus Hawkins. "So we wanted to get him in that rhythm and going in that direction and I thought he did a good job of doing that."

Niblack would end up making 12 free throws en route to an 82-63 Wildwood win over the Class 6A Eagles, accounting for a third of his game-high 36 points.

After Poinciana grabbed a quick lead, going up 7-2 right away, but Wildwood surged ahead with a bucket and two technical free throws from Niblack, which paired nicely with a Nate Mikell three-pointer for a seven-point sequence that spanned less than 10 seconds.

The bucket was one of three Mikell sank from beyond the arc in the first half, a critical part of Wildwood's game plan to neutralize Poinciana's length.

"They were long and lanky so we felt like we had to stretch the floor so we could get some driving lanes for us, Marcus driving and kicking out so we could get shots up," Mikell said. "Just stretching the floor out caused them to play out on the wings and we used our quickness to get around them."

Wildwood never trailed from that point, taking a 46-30 lead into the halftime break. However, much as they did in the opener against Lehigh on Monday, the Wildcats allowed the Eagles to climb back into the game with a sluggish third quarter.

"Once we get up, we start slowing down," Niblack said. "We take our foot off the gas a little bit but we've got to learn to keep our foot on the gas the whole game."

Wildwood rebounded with a strong fourth behind 12 points from Niblack in the final quarter, eventually winning by 19.

With the win, the Wildcats (2-0) can enjoy an undefeated Thanksgiving before returning to play Trinity Catholic (Ocala) Tuesday at home.

WILDWOOD 82, POINCIANA 63

Poinciana (63)
Jahsean Corbett 25, Fabian De Los Rios 16, Luis Pena 10, R.J. Morgan 8, Josh Cuehlo 2, Jelani Marcano 2.

WILDWOOD (82)
Marcus Niblack 36, Nate Mikell 13, Buster Corbin 13, Joe Poyser 12, Bryce Welcome 4, Justice Robinson 2, Bakarri Williams 2.

Poinciana	19	11	13	20 — 63
Wildwood	21	25	9	27 — 82

Records: Wildwood 2-0. Poinciana 0-2.
Halftime: Wildwood 46-30.
Free-Throws: Poinciana 11-16. Wildwood 20-25.
Three-Point Goals: Poinciana 8 (Fabian De Los Rios 4, R.J. Morgan 2, Jahsean Corbett 2). Wildwood 8 (Marcus Niblack 4, Nate Mikell 3, Buster Corbin 1).

SAGEMONT 62, LEHIGH 42
Leading Scorers: Sagemont-Raphael Houssou 22. Lehigh-Marvel Carter 13.
Records: Sagemont 2-0. Lehigh 0-2.

SOUTHWEST FLORIDA CHRISTIAN 58, NORTHEAST 42
Leading Scorers: SFCA-Michael Hart 20. Northeast-Laquail Humphries 16.
Records: SFCA 2-0. Northeast 0-3.

MANATEE 48, UMATILLA 30
Leading Scorers: Manatee-Dwight Allen 16. Umatilla-Brandon Barry 8.
Records: Manatee 1-1. Umatilla 0-2.

LAKE MINNEOLA 60, WIREGRASS RANCH 59
Leading Scorers: Lake Minneola-Dylan Diaz 13. Wiregrass Ranch-Jacob McCaslin 14.
Records: Lake Minneola 1-0. Wiregrass Ranch 1-1.

FOREST 44, CELEBRATION 40
Leading Scorers: Celebration-Will Bohn 12. Forest-Brennen Loriento 13.
Records: Forest 2-0. Celebration 1-2.

Small Idea Turns Into Two-Day Hoopsgiving Tournament

By DREW CHALTRY
Daily Sun Staff Writer

WILDWOOD

It was supposed to start small — four teams, a couple of basketball games and hopefully a win against a decent team for the Wildwood Middle High School boys basketball team to start the season.

Instead, Wildwood hosted its first ever Hoopsgiving Classic on Monday and Tuesday. And what started as a small idea turned into a two-day event featuring 14 teams from around the state who played 12 games over two days.

"We put it out and a couple of coaches called. Wildwood is not a secret. They know how competitive we are," WMHS head coach Marcus Hawkins said.

"You want some fresh competition, something new to challenge you, so that's what they were looking for and we're glad that they were able to find it here."

Sagemont (Weston) traveled the furthest of any to participate in the event, coming all the way from Broward County in search of some unfamiliar opponents.

"We wanted to come up and play somebody different," Sagemont head coach David Roe said. "We know there are some really good teams up in Wildwood and things like that and just give us outside of what we normally play and that was our reason for coming."

"The hardest thing about these events is you've got to pair them correctly and they did a good job," said Spencer Ashley, whose Forest (Ocala) squad earned a pair of wins at the event.

In keeping with his philosophy of playing the strongest competition possible in the regular season, Hawkins set up his Wildcats against a pair of Class 6A programs that both made deep postseason runs last year.

"I've seen it done where, if you're hosting something, you sort of schedule the weaker team. I looked at the guys who were coming and I immediately said, 'We're getting these two teams,'" Hawkins said. "I want our guys to be challenged, I want them to be pushed to what they're capable of doing. Lehigh and Poinciana, they're two great teams."

Many of the participating teams share Wildwood's philosophy, seeking out as many competitive teams as possible to fill out the schedule in order to better prepare them for tough grueling postseason runs.

"We don't believe in playing people that are soft," Poinciana head coach Richard Victor said. "It doesn't do you any good to prepare for our district."

"We wanted two competitive teams and both those teams are projected to win their districts so we wanted the competition and two early tests because our district's incredibly difficult," said Roe. "So we're looking to grow as quickly as possible and I felt like we took a big leap in the second game today."

And, with the success of the first iteration, Hawkins is already thinking about how to make the next iteration even bigger.

"There's nothing really going on in this area for Thanksgiving," Hawkins said. "The Villages does the Battle at Christmas so why not have Thanksgiving and Christmas right here in our area? We're going to try to make it big next year."

SOFTBALL ROUNDUP

DIVISION 5 PLAYOFFS

Jayhawks 10, Sun Devils 9

Sun Devils	300	100	5-9
Jayhawks	141	300	1-10

W: Dale Appleby. **L:** Don Bump. **2B:** Jayhawks-Gene Wilson, Ron Majesky, Jim Fiorella. Sun Devils-Jack Parker, Jim Myers. **3B:** Jayhawks-Mike Koons. **HR:** Jayhawks-Majesky. **3H:** Jayhawks-Ron Rice, Koons. Sun Devils-Parker. **4H:** Jayhawks-Dave Matthews, Fiorella.

Mustangs 18, River Hawks 16

Mustangs	114	051	015 -18
River Hawks	301	004	413 -16

2B: Mustangs-Mike Cavaluzzi 2, Dave Buss, Marv Verbois. River Hawks-Jerry Hudson 2, Gary Laskey, Bernie Lindquist. **HR:** Mustangs-Denny Byrne. **3H:** Mustangs-Buss. River Hawks-Hudson, Laskey. **4H:** Mustangs-Lou Lavoie, Verbois, Byrne, Cavaluzzi.

Camels 18, Bruins 17

Bruins	051	028	10 -17
Camels	455	020	11 -18

2B: Bruins-Bob McIlwee, Kirk Urey, Mike Zeoli. Camels-Don Arney, Chet Gould. **3B:** Bruins-Jim Felton. **HR:** Bruins-Gene Garlepp, Steve Brincko, Zioli, Felton. **3H:** Camels-Larry Owens, Frank Lazenka, Mike Weiss, Arney. Bruins-Rick Gish, McIlwee. **4H:** Camels-Gould. Bruins-Jay Cottle. **5H:** Camels-Jim Fisher.

Hoosiers 5, Yellow Jackets 0

Yellow Jackets	000	000	0-0
Hoosiers	002	201	x-5

2B: Roger Duncan 2, Tom Fletcher 2, Dick Gillissie. **3H:** Hossiers-Duncan, Fletcher.

Huskies 12, Dragons 7

Dragons	140	002	0-7
Huskies	203	205	x-12

W: Frank LaPenta. **L:** Terry Back. **2B:** Huskies-Jim Anastasi 2, Hank Wohl, Rusty Martin. Dragons-Mark Johnson. **HR:** Dragons-Rob Hoyle. **3H:** Huskies-James Olson, John Krepop, Martin, Wohl, Anastasi. Dragons-Mike Hammel. **4H:** Huskies-LaPenta.

Wolverines 23, Saints 20

Wolverines	254	205	5 -23
Saints	505	341	2 -20

2B: Wolverines-Dennis McMahon, Bob Marano, Len Gray. Saints-Dave McGowen, Neil Schulman. **3B:** Wolverines-Bob Girou, Jack Schmidel, McMahon. **3H:** Wolverines-Tom Reynolds, Mike Kuschman, Schmidel, McMahon. Saints-Craig Aston, Tom Mansdoerfor, McGowen, Schulman. **4H:** Wolverines-Frank Archer, Marano. Saints-Jim Hutcherson, Gerry Lebeau, Paul Bushard. **5H:** Wolverines-Girou.

LADIES DIVISION 1

Luna Chicks 7, Glory Daze 2

Luna Chicks	003	000	4-7
Glory Daze	000	101	0-2

W: Beth Bullock. **L:** Cathy Norris. **3B:** Luna Chicks-Eugenia Ullman. Glory Daze-Pam Napoletano. **HR:** Luna Chicks-Ullman. **6RBI:** Luna Chicks-Ullman.

LADIES DIVISION 2

Batting Divas 14, Pair of Skis 4
W: J.Nelson. **L:** D.Levery. **2B:** Divas-S.Dahl. **3B:** Divas-Ellwanger. POS-J.Demasters. **HR:** Divas-D.McCarty. **3RBI:** Divas-Demasters. POS-Viola. **4RBI:** Divas-McCarty.

All About That Base 11, Diamonds 9
W: V.Rowand. **L:** B.Quesnel. **2B:** AATB-C.Flannery, S.Aaronson. Diamonds-S.Baron. **HR:** AATB-Flannery. **3RBI:** AATB-K.Joray. **5RBI:** AATB-Flannery.

LADIES DIVISION 3

Villagettes 10, Villagettes 3
W: Ginger Foster. **L:** Laine Kelly. **2B:** Villagettes-Nancy Devlin, Nora Kimble. **3H:** Villagettes-Judy Wanko, Kimble, Devlin. **4H:** Bon Kyle-Blamphin. **3RBI:** Villagettes-Judy Brock Kimble.

Batting Babes 3, Flycatchers 2
W: Linda Soos. **L:** Kathy Kryger. **2B:** Flycatchers-Mona Fox, Dinah Heidebrink.

NEIGHBORHOOD DIVISION 1&2

Brownwood 24, Knights 21

Brownwood was led by Bill Cecil, Mike Jeffries, and Bob Depace with 4 hits each. Bob Smith had 3 hits and Calvin Driskell added 2 hits in the win.

South 14, Brownwood 11

South was led by Randy Hafer, Wayne Heiman, Dave Patterson and Kevin McCormick with 3 hits each. Hafer, Patterson and McCormick each added a home run. Bill Stutters and Lou Pallidino added 2 hits each in the win.

NEIGHBORHOOD DIVISION 3

Liberty Park 14, Buttonwood 5

Jim Lexander, Steve Schlachter, Joe Duckett, and David Kemp had four hits each for Liberty Park.

Virginia Trace 9, Collier/Gilchrist 2

Ron Goldman had three hits to lead Virginia Trace. Four others added two hits each in the win.

Oceola Hills 18, Hadley 7

Dean Coopman and Rich Rank had five hits each for Oceola Hills.

Bonita 8, Tall Trees 4

Dave Lance had a triple in Bonita's win over Tall Trees.

Sunset Shores 9, Hemingway/Briar Meadow 4

Wendell Couch, Lindsay Lowe, and Jim Erberg paced Sunset Shores with three hits each.

NEIGHBORHOOD DIVISION 4

Liberty Park Blue 4, Lynnhaven 2

Cathy Norris was on the mound and picked up the win for Liberty Park. ET Ulman added a double.

STANDINGS

Neighborhood League

DIVISION 1 & 2

Team	W	L	T	GB
South	6	4	0	—
Brownwood	5	5	0	1
Knights	3	5	0	1½

NEIGHBORHOOD DIVISION 3

PACIFIC

Liberty Park	7	1	0	—
Collier/Gilchrist	6	2	0	1
Virginia Trace	6	2	0	1
Sunset Shores	6	2	0	1
Tall Trees	5	3	0	2
Heming/Briar Meadw	5	3	0	2
Rio Ponderosa	4	4	0	3
Tamarind Grove	3	5	0	4
Oceola Hills	2	6	0	5
Bonita	2	6	0	5
Hadley	1	7	0	6
Buttonwood	1	7	0	6

ATLANTIC

Deaton Hills	7	0	0	—
Bridgeport	5	2	0	2
Fenney/Glenbrook	5	3	0	2 ½
Calumet Grove	4	4	0	3 ½
Piedmont	3	4	0	4
Belle Aire	3	4	0	4
Pine Ridge	3	4	0	4
Fernandina/Charlotte	3	4	0	4
Bonnybrk/LynnHaven	3	5	0	4½
Sabal Chase	2	5	0	5
Summrhill/Polo Ridge	2	5	0	5

NEIGHBORHOOD DIVISION 4

BUENA VISTA

Team	W	L	T	GB
Sanibel	7	2	0	—
Poinciana	6	3	0	1
Pinellas	6	3	0	1
Hemingway Blue	4	5	0	3
Amelia	3	6	0	3
Lake Sumter	1	8	0	6

EL CAMINO

Team	W	L	T	GB
La Reynalda	9	0	0	—
Hemingway South	6	2	0	2½
Collier	5	2	0	3
Miona Shores	5	3	0	3½
Alhambra	5	4	0	4
Buttonwood Blues	4	4	0	4 ½
Tall Trees	4	4	0	4 ½
Liberty Park Blue	4	4	0	4½
St.James White	3	5	0	5½
St. Charles	3	5	0	5½
LynnHaven	3	6	0	6
Hemingway Red	2	6	1	6½
Charlotte	0	8	0	8½

NEIGHBORHOOD DIVISION 5

Team	W	L	T	GB
Orange Blossom	9	0	0	—
Lake Sumter	8	1	0	1
Gilchrist	6	2	1	2½
Duval	6	3	0	3
Pinellas Stickball	6	3	0	3
Amelia	4	3	1	4
Belle Aire	4	5	0	5
Liberty Park	3	4	0 5	
Springdale	2	7	0	7
Palo Alto	2	7	0	7
Tall Trees	1	8	0	8
Collier	0	8	1	8½

LADIES DIVISION 1

Team	W	L	T	GB
Looking 2 Score	6	6	0	—
Luna Chicks	6	6	1	—
Glory Daze	5	5	1	1½

LADIES DIVISION 2

Team	W	L	T	GB
Batting Divas	14	6	0	—
Pair of Skis	9	11	0	5
All About That Base	9	11	0	5
Diamonds	8	12	0	6

LADIES DIVISION 3

Team	W	L	T	GB
Villagettes	12	4	0	—
Mustangs	11	3	1	1
Batting Babes	8	8	1	4
Crush	3	10	1	7½
Flycatchers	3	11	1	8

Hemingway Red 4, Charlotte 1

Jim Mersey had three hits for Hemingway Red.

Pinellas 3, Lake Sumter 0

Mark Jacques had a 2-run home run for Pinellas and Greg Gomba added two hits in the win.

Alhambra 5, Miona Shores 2

Bunky Salerno, Jeff Sauck, and Terry Fritts each had two hits for Alhambra.

La Reynalda 8, Hemingway South 1

With the win, La Reynalda clinched the league championship.

Sanibel 12, Poinciana 11

Jack Zalewski and Bill Lyon had three hits each for Sanibel.

Collier 7, St.James White 1

Jim Coogan and Bill Gundrum had three hits each for Collier.

NEIGHBORHOOD DIVISION 5

Amelia 6, Collier 5

Pete Raffenaud had two home runs to lift Amelia over Collier.

Orange Blossom 17, Palo Alto 4

Alan Richardson, Jerry Burgess, and Ron Dungan had three hits each for Orange Blossom.

Lake Sumter 11, Liberty Park 2

Jerry Hudson and Joe Rocco had three hits each for Lake Sumter.

Gilchrist 9, Springdale 2

Jay Cottle had three hits and a home run. Sam Lenoard has three hits as well for Gilchrist.

Belle Aire 13, Tall Trees 1

Bob Tauriainen, Al Schirmer, and Terry Thomas had three hits each for Belle Aire.

Pinellas Stickball 17, Duval 3

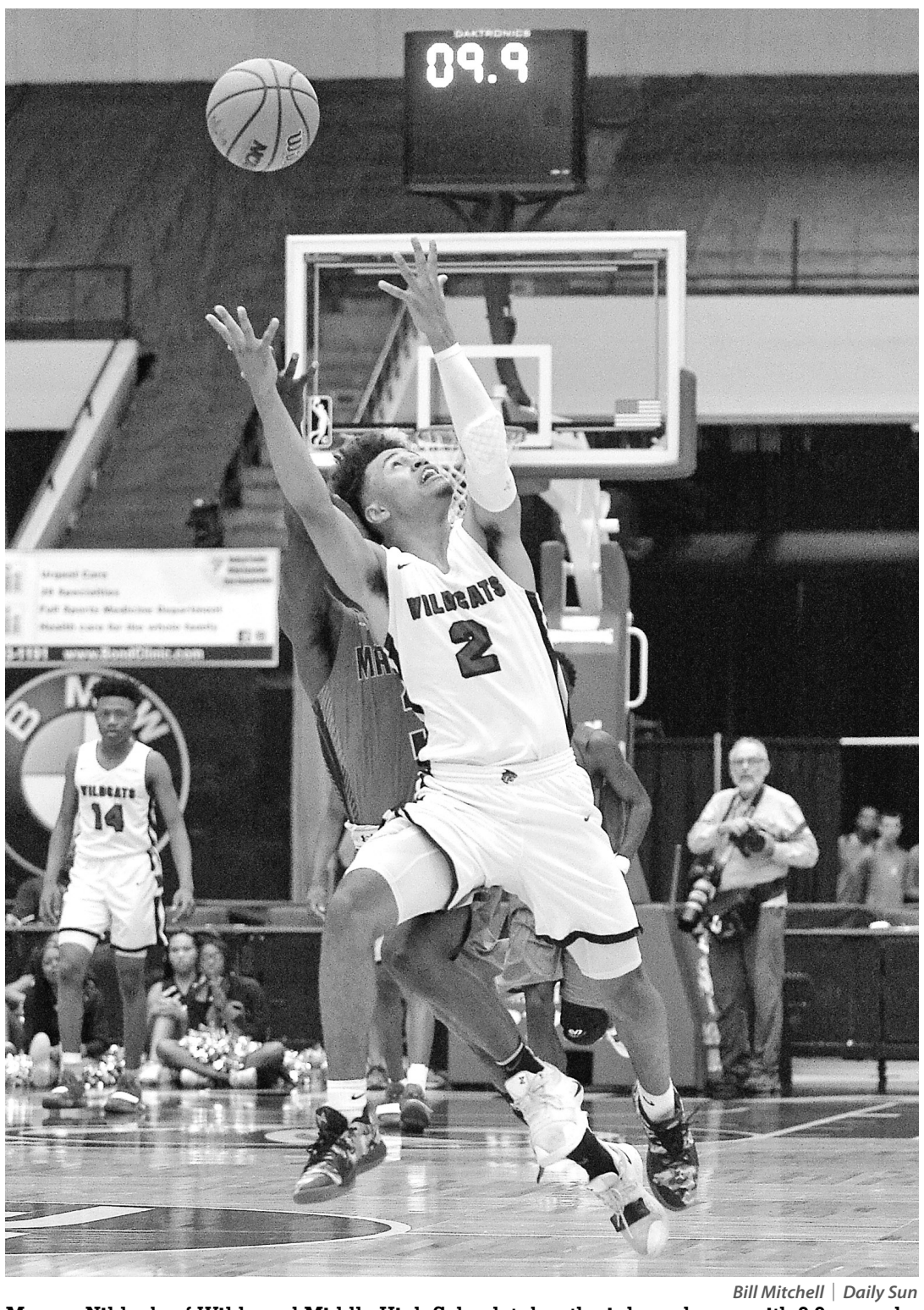
Buttonwood Blues 14, Tall Trees 11

Hemingway Blue 7, Amelia 0

WMHS HOOPS

Wildcats Shake Off Last Season's Finish, Begin Quest for Lakeland

WILDWOOD BOYS BASKETBALL READY FOR NEW YEAR.



Bill Mitchell | Daily Sun

Marcus Niblack, of Wildwood Middle High School, takes the inbound pass with 9.9 seconds left in the Class 1A State Basketball Finals in March. The Wildcats lost 62-60.

By DREW CHALTRY
Daily Sun Staff Writer

The Wildwood Middle High School boys basketball team has spent the past eight months bearing the title of "Class 1A State Runner Up."

After finishing two points shy of what would have been a second consecutive state title last season, the Wildcats are shaking off any residual disappointment and fully intend on returning to Lakeland — which is always their goal.

"We're not using that as a reason to go back because we want to go back, regardless," senior Marcus Niblack said. "Even if we'd won, we'd want to go back, so we're just looking forward to going back there and finishing last year."

And, even if they're not dwelling on the narrow loss to Madison County, the players acknowledge that it's ramped up the intensity with which they approached the offseason.

"We're taking practice way more seriously," junior Nate Mikell said. "We're not playing around as much and, also, we're learning how to put the foot on the throat and not let up at all."

Wildwood's 2019-20 campaign begins tonight, one they hope will end with a fourth straight championship game appearance and a second ring in that span. It's also the second year under head coach Marcus Hawkins, who is excited about the drive he's seen from his team in the weeks leading up to the season.

"Guys are hungry. They want that championship," he said. "We've got some seniors that want to go out on top. That's why they're here."

The Wildcats return the "Big Three" that was at the core of last year's team — Niblack, Mikell and Buster Corbin — a group Hawkins believes is primed for another step forward.

"I'm really excited about that three," Hawkins said. "I'm really excited about the growth and I really think it's going to be something good to watch."

They also received an infusion of talent to replace what they lost from last year's senior class. That boost comes primarily in the form of junior forward Justice Robinson and senior big Kyler Rodmon, who transferred to Wildwood from Leesburg and Trinity Catholic, respectively.

"We've got some guards who are hard-working like Quan (McCants) and another big to replace J-Man (Jeremiah Tisme)," Niblack said, "so we've got people that are coming in to replace people."

According to Robinson, the transition into those roles has been seamless.

"There's good chemistry," said Robinson, who also played on the WMHS football team with several of his current teammates. "Great chemistry."

Additionally, Wildwood will begin cultivating two players Hawkins expects to be future stars.

"We have a group of freshmen who I think are really, really going to be special," the coach said. "We're keeping a couple of them up on varsity because of their talent and they're going to be the ones who push us in practice to make us better for games and then they're going to be able to get into games and contribute."

Those freshmen, Tyler Gainey and Zech Poyser, are eager for the chance to start proving themselves.

"Coming in as freshmen, we've just got to put in the hard work and climb to get playing time and show that we can hang with the older cats and just hoop," Gainey said.

"I feel like we can have a big impact on the team," Poyser added, "because I know we can come off the bench and I know people aren't going to expect a lot from us but we're going to prove them wrong."

Put together, it's a group the Wildcats are confident is as capable as ever of reclaiming its place atop Class 1A.

"I feel like we've got a little bit more talent on the defensive end," Mikell said, "but I feel like this team is just as capable of going to the state championship, regardless of how many years we've all played together."

Wildwood's season tips off at 7 p.m. at home against Lehigh.

Staff writer Drew Chaltry can be reached at 352-753-1119, ext. 5233, or drew.chaltry@thevillagesmedia.com.

HOOPSGIVING CLASSIC

Wildwood Middle High School will host its first annual Hoopsgiving Classic today and tomorrow, featuring teams from around the state of Florida. Games begin at noon today and tomorrow and tickets are $7 for a one day pass or $10 for a two-day pass.

Monday
Noon: Umatilla vs. Buchholz
1:30 p.m.: Manatee vs. Wiregrass Ranch
3 p.m.: Forest vs. Northeast
4:30 p.m.: Southwest FL Christian Academy vs. Celebration
6 p.m.: Poinciana vs. Sagemont
7:30 p.m.: Lehigh vs. Wildwood

Tuesday
Noon: Sagemont vs. Lehigh
1:30 p.m.: Northeast vs. Southwest FL Christian Academy
3 p.m.: Umatilla vs. Manatee
4:30 p.m.: Wiregrass Ranch vs. Lake Minneola
6 p.m.: Celebration vs. Forest
7:30 p.m.: Poinciana vs Wildwood

MEN'S COLLEGE HOOPS

No Alpha Emerges in Men's College Basketball

The door has been opened for more upsets with no dominant team riding through the ranks.

By AARON BEARD
The Associated Press

James Crisp | The Associated Press

Kentucky's Keion Brooks Jr., left, and Evansville's Sam Cunliffe vie for a rebound during the first half of a game earlier this month in Lexington, Ky.

DURHAM, N.C.

After a handful of college basketball games, several teams have ascended to the mountaintop only to be knocked off the throne.

So far, a different team has sat atop The Associated Press men's college basketball poll in each of the first three weeks for only the second time in history.

There doesn't seem to be an Alpha that will set the tone this year.

Bluebloods like current No. 1 Duke, No. 5 North Carolina and No. 9 Kentucky have still-developing young talent, yet there doesn't appear to be a team like the Blue Devils last season or the 2015 Kentucky team that carried an unbeaten record to the Final Four. Those teams were stacked with enough top-tier NBA talent to frequently play like overwhelming title favorites.

"I don't think there's a dominant team this year," Kansas coach Bill Self said. "You saw that in New York (at the Champions Classic). But there's a lot of good teams and that's going to make it interesting all season."

There certainly has been a few shockers so far.

Evansville upended then-No. 1 Kentucky at Rupp Arena. Florida (No. 6 in preseason) and St. Mary's (No. 20) have fallen out of the Top 25 after losses to unranked teams. And that could signal an open door for an unexpected team — like a George Mason in 2006 or Loyola-Chicago two years ago — to make a surprise appearance in Atlanta come April.

"There is absolutely no team that you can look at right now and say: 'I don't care what the matchup is, this team's playing deep into the tournament and then they'll get to the Final Four,'" said ACC Network analyst Jordan Cornette, who played at Notre Dame from 2001-05.

The turnover atop the AP poll stands out, in particular.

It started with Michigan State claiming the preseason No. 1 ranking for the first time, only to lose on opening night to then-No. 2 Kentucky in the Champions Classic in New York. That pushed the Wildcats to No. 1 for what appeared to be a long stay with seven straight games at Rupp and no power-conference opponent until Dec. 14 — only to lose as a 25-point favorite to a Purple Aces team picked to finish eighth in the Missouri Valley Conference.

Now it's Duke's turn, marking the first time each of the first three AP polls had a different No. 1 since Syracuse, North Carolina and Kentucky did it to start the 1987-88 season, according to Sportradar.

Yet this version of the top-ranked Blue Devils illustrates how different things are this year.

Duke monopolized last year's spotlight amid the incomparable athleticism of national player of the year Zion Williamson, while fellow talented freshmen RJ Barrett and Cam Reddish gave the Blue Devils three top-10 NBA draft picks for a team that reached the NCAA Elite Eight. This year's group lacks the no-doubt star capable of scoring in any situation, though it has a much deeper rotation with its latest touted recruiting class enabling Mike Krzyzewski's Blue Devils to play with a fullcourt defensive edge that has overwhelmed early opponents.

"Last year was a team in its own," junior Alex O'Connell said. "I think this year we're definitely a more balanced team and we have more guys that are capable of coming in off the bench or being a starter and having a hot night."

That doesn't sound — or look like — a team that will strike overwhelming fear in opponents.

Duke wasn't the only team to lose high NBA picks, Kentucky and UNC each lost three first-rounders, two in the lottery. And reigning national champion Virginia lost No. 4 overall pick De'Andre Hunter, first-rounder Ty Jerome and Final Four most outstanding player Kyle Guy.

While those teams have added talented players like Cole Anthony at the point for the Tar Heels, it takes time for new rosters to develop chemistry, making them vulnerable against teams with far more experience playing together.

Teams like America East Conference favorite Vermont, a veteran team led by a reigning conference player of the year in senior Anthony Lamb.

Days after hitting the shot to beat St. John's, Lamb had 30 points with seven 3-pointers against Virginia's traditionally tough defense, and Vermont gave the seventh-ranked Cavaliers fits on their homecourt before falling 61-55.

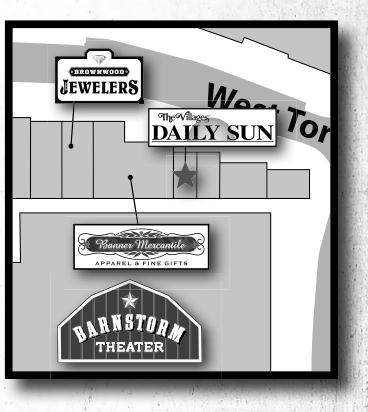
Other ranked teams haven't been as fortunate. Florida opened as a top-10 team but Mike White's Gators fell out after losing at home to unranked Florida State and then at unranked Connecticut.

As for St. Mary's, the Gaels fell out of the poll after losing at home to a Winthrop team picked to finish third in the Big South Conference.

It's an example of why Cornette compared the process of top teams finding themselves to "a string of bad first dates" with everyone "watching that awkwardness play itself out right in front of you in real time."

"If you've got a group that has played together for three seasons, two seasons, I'm intrigued by that team's chance because they're in rhythm, they're in sync," Cornette said. "No matter how talented these other guys are, it's a bunch of talent trying to figure out how to share one ball."

The Villages®
DAILY SUN
Come see us at our office in Brownwood®
You Can:
- Start and stop subscriptions
- Buy papers
- Place classified or print ads
- Or even pay your bill!



Open 8 a.m. to 5 p.m.
Monday - Friday

Sumter County Board of County Commissioners							
Tourist Development Tax							
5 Yr. Funding Projection	**Actual**	**Budgeted**	**Actual**				
	FY2018/19	**FY2019/20**	**FY2019/20**	**FY2020/21**	**FY2021/22**	**FY2022/23**	**FY2023/24**
Beginning Cash Balance	$ 1,467,805	$ 1,930,983	$ 2,028,262	$ 2,209,592	$ 2,591,965	$ 2,995,823	$ 3,421,702
Tax Revenue	$ 815,486	$ 838,413	$ 601,475	$ 859,373	$ 880,858	$ 902,879	$ 925,451
Interest Income	$ 48,650	$ 1,000	$ 29,134	$ 1,000	$ 1,000	$ 1,000	$ 1,000
Misc Revenue (Transfer from GF)							
Total Revenue	$ 864,136	$ 839,413	$ 630,609	$ 860,373	$ 881,858	$ 903,879	$ 926,451
Available Cash	$ 2,331,941	$ 2,770,396	$ 2,658,871	$ 3,069,965	$ 3,473,823	$ 3,899,702	$ 4,348,153
Promotion and Other Non-Capital Events							
Promotional Activities:							
Tourism Website Maintenance	$ 17,463	$ 20,000	$ 10,815	$ 20,000	$ 20,000	$ 20,000	$ 20,000
Municipal Festivals:							
Bushnell Fall Festival	$ 10,600	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Sports Events:							
Battle at the Villages - Basketball Tournament	$ 38,132	$ 60,000	$ 57,690	$ 60,000	$ 60,000	$ 60,000	$ 60,000
Blackjack Sporting Clays - 2020 FSCA Florida State Championship	$0.00	$ 75,000	$ 75,000	$ 75,000	$ 75,000	$ 75,000	$ 75,000
Blackjack Sporting Clays - Open Series	$ 24,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000
Florida Athletic Coach Association (FACA) All Star Classic - Football Tournament	$ 16,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000	$ 20,000
Florida High School 7 vs. 7 Association State Football Championship	$0.00	$ 15,000	$ -	$ 15,000	$ 15,000	$ 15,000	$ 15,000
The Villages Hospital Biking Event - Hearts for Our Hospital	$ 8,000	$ 8,000	$ 6,055	$ 8,000	$ 8,000	$ 8,000	$ 8,000
Dade Battlefield Re-enactment	$ 9,485	$ 10,000	$ 9,719	$ 10,000	$ 10,000	$ 10,000	$ 10,000
The Villages Entertainment - Sumter Landing/Brownwood Entertainment	$ 80,000	$ 120,000	$ 120,000	$ 120,000	$ 120,000	$ 120,000	$ 120,000
VHA Charitable Foundation - Country Western Hoedown	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000
Southern Draft Horse Association Pull Series	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000
Total Expenditures of Promotion and Other Non-Capital Events	$ 303,680	$ 478,000	$ 449,279	$ 478,000	$ 478,000	$ 478,000	$ 478,000
Revenues over (under) Expenditures (excluding CBF)	$ 560,456	$ 361,413	$ 181,330	$ 382,373	$ 403,858	$ 425,879	$ 448,451
Cash Available	$ 2,028,262	$ 2,292,396	$ 2,209,592	$ 2,591,965	$ 2,995,823	$ 3,421,702	$ 3,870,153
Updated on 06/16/2020							
By the Office of Management & Budget							
Per the direction of the County Administrator							