



February 11, 2021

Chairman Garry Breeden  
Sumter County Board of County Commissioners  
7375 Powell Rd.  
Wildwood, FL 34785

Dear Chairman Breeden,

In the interest of continuing the constructive partnership that exists between our Development and the Sumter County Board of County Commissioners and in support of the continued economic success of Sumter County, The Villages would like to enter into an agreement to voluntarily pay an additional 40% on the impact fees charged to our Age Restricted Dwellings (ARD). This voluntary agreement, changing the rate from 40% to approximately 56% of the maximum value, would extend through the life of the current road impact fee study and hold all other uses on the current fee schedule as is in the ordinance

While any increase in impact fees carries the risk of slowing economic growth which could lead to job loss, higher taxes, etc., we believe this measured approach minimizes that potential and is in the best overall interest of the County. By limiting increases to only ARD in The Villages Development, the Commission would hopefully gain additional revenue while not adversely impacting those bringing the goods and services to the community that residents want. In particular, it supports initiatives like the new UFHealth Hospital and other medical projects bringing improved and more accessible health care to our area.

This measured approach also spares both commercial and residential development outside the Villages development from any other proposed impact fee increases. Growth is occurring throughout our County and The Villages strongly supports that continued development. This targeted approach would not deter from that important activity.

Finally, this agreement also supports workforce housing and industrial development consistent with the BOCC's vision for diversifying our economy, broadening the County's tax base and bringing additional high paying jobs to our area.

The Villages is appreciative of the Sumter County Board of County Commissioner's commitment to unifying our County while maintaining the growth that has given our citizens better services, lower taxes and broader career opportunities. We are committed to being a good partner in that work and offer this path forward in the spirit of compromise and continued cooperation.

Sincerely,

A handwritten signature in black ink, appearing to read 'Gary L. Lester', written in a cursive style.

Gary L. Lester  
Vice President of The Villages for Community Relations