

SUMTER COUNTY BOARD OF COUNTY COMMISSIONERS  
EXECUTIVE SUMMARY

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**SUBJECT:**      **Emergency Medical Equipment Asset Management Program (ALS 360) (Staff Recommends Approval).**

**REQUESTED ACTION:**      **Staff Reccomends Approval**

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**Meeting Type:**      Regular Meeting                      **DATE OF MEETING:**      3/22/2022

**CONTRACT:**       N/A    Vendor/Entity:      Stryker  
Effective Date: 10/01/2022                      Termination Date:      10/01/2032  
Managing Division / Dept:      **Fire & EMS**

**BUDGET IMPACT:**      \$1,045,300 x 2 years + \$400,000 x 8 years

**FUNDING SOURCE:**                      General Fund

**Type:** Annual                      **EXPENDITURE ACCOUNT:**      001-413-522-4400

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**HISTORY/FACTS/ISSUES:**

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ALS 360 is an asset management program that will allow Sumter County Fire & EMS to lease medical equipment such as Cardiac Monitors, Stretchers, Loading Systems, CPR assist devices, and associated software and telecommunications systems. The program provides maintenance & repairs, technology upgrades and/or device replacement as items fully depreciate, become obsolete, or are superseded by newer versions. The program spreads the cost of usage over the term of the program (10 years) thus avoiding large capital spikes when new technology arrives, as current inventory needs to be replaced, or to avoid depreciating and aging assets. The program will create predictable and established annual fixed payments that locks pricing in at today's costs and avoids unpredictable annual price increases. Taking into consideration of future funding sources, this program can provide a flat expectation of expense with options at the end of the term for continuation under new terms, or discontinuation with a buy out or product return.

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**Prepared by:**      **Robert Hanson**    **ProWritingAid Check**